



AVISTA CONSERVATION POTENTIAL ASSESSMENT APPENDICES

Final Report – Electricity Potentials

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CONTENTS

A WASHINGTON MARKET PROFILES, BASELINE FORECAST, AND POTENTIAL RESULTS A-1

B IDAHO MARKET PROFILES, BASELINE FORECAST, AND POTENTIAL RESULTS B-1

C RESIDENTIAL ENERGY EFFICIENCY EQUIPMENT AND MEASURE DATA.. C-1

D COMMERCIAL ENERGY EFFICIENCY EQUIPMENT AND MEASURE DATA.. D-1

E REFERENCES..... E-1

LIST OF FIGURES

Figure A-1 Residential Baseline Forecast by End Use, Washington.....A-11

Figure A-2 C&I Baseline Electricity Forecast by End Use, WashingtonA-11

Figure A-3 Baseline Forecast Summary by Sector, Washington.....A-12

Figure A-4 Summary of Energy Efficiency Potential Savings, Washington, All SectorsA-13

Figure A-5 Energy Efficiency Potential Forecasts, Washington, All Sectors.....A-13

Figure A-6 Achievable Cumulative Potential by Sector, WashingtonA-14

Figure A-7 Residential Energy Efficiency Potential Savings, Washington.....A-15

Figure A-8 Residential Energy Efficiency Potential Forecast, Washington.....A-15

Figure A-9 Residential Achievable Potential by End Use, Selected Years, WashingtonA-19

Figure A-10 Energy Efficiency Potential Savings, C&I Sector, WashingtonA-22

Figure A-11 Energy Efficiency Potential Forecast, C&I Sector, Washington.....A-22

Figure A-12 C&I Achievable Potential by End Use, Selected Years, Washington.....A-26

Figure B-1 Residential Baseline Forecast by End Use, Idaho.....B-11

Figure B-2 C&I Baseline Electricity Forecast by End Use, IdahoB-11

Figure B-3 Baseline Forecast Summary by Sector, IdahoB-12

Figure B-4 Summary of Energy Efficiency Potential Savings, Idaho, All SectorsB-13

Figure B-5 Energy Efficiency Potential Forecasts, Idaho, All Sectors.....B-13

Figure B-6 Achievable Cumulative Potential by Sector, IdahoB-14

Figure B-7 Residential Energy Efficiency Potential Savings, Idaho.....B-15

Figure B-8 Residential Energy Efficiency Potential Forecast, IdahoB-15

Figure B-9 Residential Achievable Potential by End Use, Selected Years, IdahoB-19

Figure B-10 Energy Efficiency Potential Savings, C&I Sector, Idaho.....B-22

Figure B-11 Energy Efficiency Potential Forecast, C&I Sector, Idaho.....B-22

Figure B-12 C&I Achievable Potential by End Use, Selected Years, IdahoB-26

LIST OF TABLES

| | | |
|------------|--|------|
| Table A-1 | Electricity Sales and Peak Demand by Rate Class, Washington 2009 | A-1 |
| Table A-2 | Residential Electricity Usage and Intensity by Segment, Washington 2009 | A-1 |
| Table A-3 | Single Family Market Profile, 2009, Washington | A-2 |
| Table A-4 | Multi-family Market Profile, 2009, Washington | A-3 |
| Table A-5 | Mobile Home Market Profile, 2009, Washington | A-4 |
| Table A-6 | Limited Income Market Profile, 2009, Washington | A-5 |
| Table A-7 | Commercial Sector Market Characterization Results, Washington 2009..... | A-6 |
| Table A-8 | Small/Medium Commercial Segment Market Profile, Washington, 2009 | A-7 |
| Table A-9 | Large Commercial Segment Market Profile, Washington, 2009..... | A-8 |
| Table A-10 | Extra Large Commercial Segment Market Profile, Washington, 2009 | A-9 |
| Table A-11 | Extra Large Industrial Segment Market Profile, Washington, 2009 | A-10 |
| Table A-12 | Baseline Forecast Summary by Sector, Washington..... | A-12 |
| Table A-13 | Summary of Energy Efficiency Potential, Washington, All Sectors..... | A-14 |
| Table A-14 | Achievable Cumulative EE Potential by Sector, Washington (MWh) | A-14 |
| Table A-15 | Energy Efficiency Potential for the Residential Sector, Washington..... | A-16 |
| Table A-16 | Residential Baseline & Achievable Potential by Segment, Washington | A-16 |
| Table A-17 | Residential Potential by Housing Type, 2022, Washington | A-17 |
| Table A-18 | Residential Cumulative Savings by End Use and Potential Type, Washington (MWh) | A-18 |
| Table A-19 | Residential Potential by End Use and Market Segment, 2022, WA (MWh) | A-19 |
| Table A-20 | Residential Cumulative Achievable Potential by End Use and Equipment Measures, Washington, Selected Years (MWh) | A-20 |
| Table A-21 | Residential Achievable Savings for Non-equipment Measures, Washington (MWh) .. | A-21 |
| Table A-22 | Energy Efficiency Potential, C&I Sector, Washington | A-23 |
| Table A-23 | C&I Sector, Baseline and Achievable Potential by Segment, Washington | A-23 |
| Table A-24 | C&I Potential by Segment, Washington, 2022..... | A-24 |
| Table A-25 | C&I Cumulative Savings by End Use and Potential Type, Washington (MWh)..... | A-25 |
| Table A-26 | C&I Achievable Potential by End Use and Market Segment, 2022, Washington (MWh) | A-26 |
| Table A-27 | C&I Cumulative Achievable Potential by End Use and Equipment Measures, Washington (MWh) | A-27 |
| Table A-28 | C&I Cumulative Achievable Savings for Non-equipment Measures, Washington (MWh) | A-28 |
| Table B-1 | Electricity Use and Peak Demand by Rate Class, Idaho 2009 | B-1 |
| Table B-2 | Residential Electricity Usage and Intensity by Segment, Idaho 2009 | B-1 |
| Table B-3 | Single Family Market Profile, 2009, Idaho..... | B-2 |
| Table B-4 | Multi-family Market Profile, 2009, Idaho | B-3 |
| Table B-5 | Mobile Home Market Profile, 2009, Idaho | B-4 |
| Table B-6 | Limited Income Market Profile, 2009, Idaho | B-5 |
| Table B-7 | Commercial Sector Market Characterization Results, Idaho 2009 | B-6 |
| Table B-8 | Small/Medium Commercial Segment Market Profile, Idaho, 2009 | B-7 |
| Table B-9 | Large Commercial Segment Market Profile, Idaho, 2009..... | B-8 |
| Table B-10 | Extra Large Commercial Segment Market Profile, Idaho, 2009 | B-9 |
| Table B-11 | Extra Large Industrial Segment Market Profile, Idaho, 2009 | B-10 |
| Table B-12 | Baseline Forecast Summary by Sector, Idaho | B-12 |

| | | |
|------------|---|------|
| Table B-13 | Summary of Energy Efficiency Potential, Idaho, All Sectors..... | B-14 |
| Table B-14 | Achievable Cumulative EE Potential by Sector, Idaho (MWh) | B-14 |
| Table B-15 | Energy Efficiency Potential for the Residential Sector, Idaho..... | B-16 |
| Table B-16 | Residential Baseline & Achievable Potential by Segment, Idaho | B-16 |
| Table B-17 | Residential Potential by Housing Type, 2022, Idaho | B-17 |
| Table A-18 | Residential Cumulative Savings by End Use and Potential Type, Oregon (MWh)..... | B-18 |
| Table B-19 | Residential Potential by End Use and Market Segment, 2022, WA (MWh) | B-19 |
| Table B-20 | Residential Cumulative Achievable Potential by End Use and Equipment Measures, Oregon, Selected Years (MWh)..... | B-20 |
| Table B-21 | Residential Achievable Savings for Non-equipment Measures, Idaho (MWh) | B-21 |
| Table B-22 | Energy Efficiency Potential, C&I Sector, Idaho | B-23 |
| Table B-23 | C&I Sector, Baseline and Achievable Potential by Segment, Idaho | B-23 |
| Table B-24 | C&I Potential by Segment, Idaho, 2022..... | B-24 |
| Table B-25 | C&I Cumulative Savings by End Use and Potential Type, Idaho (MWh) | B-25 |
| Table B-26 | C&I Achievable Potential by End Use Market Segment, 2022, Idaho (MWh)..... | B-26 |
| Table B-27 | C&I Cumulative Achievable Potential by End Use and Equipment Measures, Washington (MWh) | B-27 |
| Table B-28 | C&I Cumulative Achievable Savings for Non-equipment Measures, Idaho (MWh) | B-28 |
| Table C-1 | Residential Energy Efficiency Equipment/Measure Descriptions | C-2 |
| Table C-2 | Energy Efficiency Equipment Data — Single Family, Existing Vintage..... | C-9 |
| Table C-3 | Energy Efficiency Equipment Data — Multi Family, Existing Vintage | C-11 |
| Table C-4 | Energy Efficiency Equipment Data — Mobile Home, Existing Vintage..... | C-13 |
| Table C-5 | Energy Efficiency Equipment Data — Limited Income, Existing Vintage | C-15 |
| Table C-6 | Energy Efficiency Equipment Data —Single Family, New Vintage | C-17 |
| Table C-7 | Energy Efficiency Equipment Data — Multi Family, New Vintage | C-19 |
| Table C-8 | Energy Efficiency Equipment Data — Mobile Home, New Vintage..... | C-21 |
| Table C-9 | Energy Efficiency Equipment Data — Limited Income, New Vintage | C-23 |
| Table C-10 | Energy-Efficiency Measure Data—Single Family, Existing Vintage..... | C-25 |
| Table C-11 | Energy-Efficiency Measure Data — Multi Family, Existing Vintage | C-26 |
| Table C-12 | Energy-Efficiency Measure Data — Mobile Home, Existing Vintage | C-27 |
| Table C-13 | Energy-Efficiency Measure Data — Limited Income, Existing Vintage | C-28 |
| Table C-14 | Energy-Efficiency Measure Data — Single Family, New Vintage..... | C-29 |
| Table C-15 | Energy-Efficiency Measure Data — Multi Family, New Vintage | C-30 |
| Table C-16 | Energy-Efficiency Measure Data — Mobile Home, New Vintage..... | C-31 |
| Table C-17 | Energy-Efficiency Measure Data — Limited Income, New Vintage | C-32 |
| Table D-1 | Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions | D-2 |
| Table D-2 | Energy Efficiency Equipment Data — Small/Medium Commercial, Existing Vintage. D-16 | D-16 |
| Table D-3 | Energy Efficiency Equipment Data — Large Commercial, Existing Vintage | D-18 |
| Table D-4 | Energy Efficiency Equipment Data — Extra Large Commercial, Existing Vintage..... | D-20 |
| Table D-5 | Energy Efficiency Equipment Data — Extra Large Industrial, Existing Vintage | D-22 |
| Table D-6 | Energy Efficiency Equipment Data — Small/Medium Commercial, New Vintage..... | D-24 |
| Table D-7 | Energy Efficiency Equipment Data — Large Commercial, New Vintage | D-26 |
| Table D-8 | Energy Efficiency Equipment Data — Extra Large Commercial, New Vintage..... | D-28 |
| Table D-9 | Energy Efficiency Equipment Data — Extra Large Industrial, New Vintage | D-30 |
| Table D-10 | Energy Efficiency Measure Data — Small/Medium Commercial, Existing Vintage | D-32 |

| | | |
|------------|---|------|
| Table D-11 | Energy Efficiency Measure Data — Large Commercial, Existing Vintage..... | D-33 |
| Table D-12 | Energy Efficiency Measure Data — Extra Large Commercial, Existing Vintage | D-34 |
| Table D-13 | Energy Efficiency Measure Data — Extra Large Industrial, Existing Vintage | D-35 |
| Table D-14 | Energy Efficiency Measure Data — Small/Medium Commercial, New Vintage | D-36 |
| Table D-15 | Energy Efficiency Measure Data — Large Commercial, New Vintage..... | D-37 |
| Table D-16 | Energy Efficiency Measure Data — Extra Large Commercial, New Vintage | D-38 |
| Table D-17 | Energy Efficiency Measure Data — Extra Large Industrial, New Vintage | D-39 |

WASHINGTON MARKET PROFILES, BASELINE FORECAST, AND POTENTIAL RESULTS

This appendix contains Washington-specific tables that summarize the study assumptions, inputs, and results for Avista's Washington service territory only. These tables either repeat Washington-specific information provided previously within the body of the report, or provide Washington-specific information that corresponds to Avista system-level information in the report.

Table A-1 Electricity Sales and Peak Demand by Rate Class, Washington 2009

| Sector | Rate Schedule(s) | Number of meters (customers) | 2009 Electricity sales (MWh) | Peak demand (MW) |
|-----------------------------|------------------|------------------------------|------------------------------|------------------|
| Residential | 001 | 200,134 | 2,451,687 | 710 |
| General Service | 011, 012 | 27,142 | 415,935 | 64 |
| Large General Service | 021, 022 | 3,352 | 1,556,929 | 232 |
| Extra Large General Service | 025 | 22 | 879,233 | 134 |
| Pumping | 031, 032 | 2,361 | 135,999 | 10 |
| Total | | 233,011 | 5,439,850 | 1,150 |

Table A-2 Residential Electricity Usage and Intensity by Segment, Washington 2009

| Washington Segment | Intensity (kWh/Household) | Number of Customers | % of Customers | 2009 Electricity Sales (MWh) | % of Sales |
|--------------------|---------------------------|---------------------|----------------|------------------------------|-------------|
| Single Family | 14,547 | 109,134 | 54% | 1,587,572 | 65% |
| Multi-Family | 8,728 | 18,219 | 9% | 159,019 | 6% |
| Mobile Home | 13,092 | 5,248 | 3% | 68,708 | 3% |
| Limited Income | 9,424 | 67,533 | 34% | 636,407 | 26% |
| Total | 12,250 | 200,134 | 100% | 2,451,707 | 100% |

Note: Minor differences with totals in Table A-1 due to calibration.

Table A-3 Single Family Market Profile, 2009, Washington

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|----------------------|------------|-----------|--------------------|---------------|--------------|---------------|--------------------|---------------------|
| End Use | Technology | Saturation | UEC (kWh) | Intensity (kWh/HH) | Usage (GWh) | Saturation | UEC (kWh) | Intensity (kWh/HH) | Compared to Average |
| Cooling | Central AC | 36.8% | 1,857 | 684 | 75 | 73.4% | 2,154 | 1,581 | 16% |
| Cooling | Room AC | 10.8% | 683 | 74 | 8 | 1.4% | 793 | 11 | 16% |
| Combined Heating/Cooling | Air Source Heat Pump | 18.4% | 6,091 | 1,122 | 122 | 15.0% | 7,066 | 1,063 | 16% |
| Combined Heating/Cooling | Geothermal Heat Pump | 0.7% | 3,655 | 26 | 3 | 0.8% | 4,239 | 32 | 16% |
| Space Heating | Electric Resistance | 6.2% | 10,449 | 647 | 71 | 3.0% | 12,539 | 373 | 20% |
| Space Heating | Electric Furnace | 25.0% | 8,360 | 2,088 | 228 | 25.0% | 10,031 | 2,505 | 20% |
| Space Heating | Supplemental | 6.1% | 117 | 7 | 1 | 6.1% | 140 | 9 | 20% |
| Water Heating | Water Heater | 55.3% | 3,466 | 1,918 | 209 | 43.7% | 4,177 | 1,827 | 21% |
| Interior Lighting | Screw-in | 100.0% | 1,452 | 1,452 | 158 | 100.0% | 1,452 | 1,452 | 0% |
| Interior Lighting | Linear Fluorescent | 69.2% | 152 | 105 | 11 | 69.2% | 152 | 105 | 0% |
| Interior Lighting | Pin-based | 100.0% | 60 | 60 | 7 | 100.0% | 60 | 60 | 0% |
| Exterior Lighting | Screw-in | 86.7% | 381 | 330 | 36 | 86.7% | 381 | 330 | 0% |
| Exterior Lighting | High Intensity/Flood | 1.9% | 146 | 3 | 0 | 1.9% | 146 | 3 | 0% |
| Appliances | Clothes Washer | 98.0% | 126 | 124 | 13 | 99.8% | 154 | 154 | 22% |
| Appliances | Clothes Dryer | 92.8% | 609 | 565 | 62 | 89.0% | 692 | 616 | 14% |
| Appliances | Dishwasher | 93.9% | 246 | 231 | 25 | 99.9% | 271 | 271 | 11% |
| Appliances | Refrigerator | 100.0% | 793 | 793 | 87 | 100.0% | 625 | 625 | -21% |
| Appliances | Freezer | 69.4% | 773 | 536 | 58 | 69.4% | 708 | 491 | -8% |
| Appliances | Second Refrigerator | 47.3% | 816 | 386 | 42 | 20.5% | 711 | 146 | -13% |
| Appliances | Stove | 82.1% | 383 | 314 | 34 | 82.1% | 465 | 382 | 22% |
| Appliances | Microwave | 98.5% | 168 | 166 | 18 | 98.5% | 173 | 171 | 3% |
| Electronics | Personal Computers | 140.0% | 279 | 391 | 43 | 147.0% | 287 | 422 | 3% |
| Electronics | TVs | 260.0% | 359 | 933 | 102 | 260.0% | 400 | 1,041 | 12% |
| Electronics | Devices and Gadgets | 100.0% | 60 | 60 | 7 | 100.0% | 67 | 67 | 10% |
| Miscellaneous | Pool Pump | 13.3% | 1,500 | 200 | 22 | 14.0% | 1,526 | 214 | 2% |
| Miscellaneous | Furnace Fan | 30.1% | 500 | 151 | 16 | 30.1% | 614 | 185 | 23% |
| Miscellaneous | Miscellaneous | 100.0% | 1,180 | 1,180 | 129 | 100.0% | 1,416 | 1,416 | 20% |
| Total | | | | | 14,547 | 1,588 | 15,549 | | |

Table A-4 Multi-family Market Profile, 2009, Washington

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|----------------------|------------|-----------|--------------------|--------------|------------|--------------|--------------------|---------------------|
| End Use | Technology | Saturation | UEC (kWh) | Intensity (kWh/HH) | Usage (GWh) | Saturation | UEC (kWh) | Intensity (kWh/HH) | Compared to Average |
| Cooling | Central AC | 5.0% | 928 | 46 | 1 | 24.1% | 1,003 | 241 | 8% |
| Cooling | Room AC | 25.0% | 355 | 89 | 2 | 18.9% | 384 | 73 | 8% |
| Combined Heating/Cooling | Air Source Heat Pump | 1.0% | 2,928 | 29 | 1 | 3.4% | 3,163 | 108 | 8% |
| Combined Heating/Cooling | Geothermal Heat Pump | 0.0% | 1,757 | - | - | 0.5% | 1,898 | 9 | 8% |
| Space Heating | Electric Resistance | 59.0% | 5,476 | 3,231 | 59 | 59.0% | 6,023 | 3,554 | 10% |
| Space Heating | Electric Furnace | 5.0% | 4,381 | 219 | 4 | 5.0% | 4,819 | 241 | 10% |
| Space Heating | Supplemental | 18.0% | 61 | 11 | 0 | 18.9% | 67 | 13 | 10% |
| Water Heating | Water Heater | 77.0% | 2,142 | 1,650 | 30 | 71.3% | 2,362 | 1,684 | 10% |
| Interior Lighting | Screw-in | 100.0% | 750 | 750 | 14 | 100.0% | 750 | 750 | 0% |
| Interior Lighting | Linear Fluorescent | 32.0% | 76 | 24 | 0 | 32.0% | 76 | 24 | 0% |
| Interior Lighting | Pin-based | 3.0% | 75 | 2 | 0 | 3.0% | 75 | 2 | 0% |
| Exterior Lighting | Screw-in | 38.5% | 55 | 21 | 0 | 38.5% | 55 | 21 | 0% |
| Exterior Lighting | High Intensity/Flood | 0.2% | 73 | 0 | 0 | 0.2% | 73 | 0 | 0% |
| Appliances | Clothes Washer | 32.0% | 63 | 20 | 0 | 32.0% | 70 | 22 | 11% |
| Appliances | Clothes Dryer | 30.7% | 582 | 179 | 3 | 30.7% | 621 | 191 | 7% |
| Appliances | Dishwasher | 64.0% | 88 | 56 | 1 | 64.0% | 93 | 59 | 5% |
| Appliances | Refrigerator | 100.0% | 677 | 677 | 12 | 100.0% | 665 | 665 | -2% |
| Appliances | Freezer | 8.4% | 734 | 62 | 1 | 8.4% | 703 | 59 | -4% |
| Appliances | Second Refrigerator | 5.0% | 687 | 34 | 1 | 5.0% | 631 | 32 | -8% |
| Appliances | Stove | 96.4% | 163 | 158 | 3 | 96.4% | 181 | 175 | 11% |
| Appliances | Microwave | 90.0% | 99 | 89 | 2 | 90.0% | 101 | 91 | 1% |
| Electronics | Personal Computers | 63.0% | 223 | 141 | 3 | 66.2% | 226 | 150 | 1% |
| Electronics | TVs | 165.0% | 178 | 293 | 5 | 165.0% | 188 | 310 | 6% |
| Electronics | Devices and Gadgets | 100.0% | 25 | 25 | 0 | 100.0% | 26 | 26 | 5% |
| Miscellaneous | Pool Pump | 0.0% | - | - | - | 0.0% | - | - | 0% |
| Miscellaneous | Furnace Fan | 13.0% | 38 | 5 | 0 | 13.0% | 42 | 5 | 11% |
| Miscellaneous | Miscellaneous | 100.0% | 917 | 917 | 17 | 100.0% | 963 | 963 | 5% |
| Total | | | | | 8,728 | 159 | 9,468 | | |

Table A-5 Mobile Home Market Profile, 2009, Washington

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|----------------------|------------|-----------|--------------------|---------------|------------|---------------|--------------------|---------------------|
| End Use | Technology | Saturation | UEC (kWh) | Intensity (kWh/HH) | Usage (GWh) | Saturation | UEC (kWh) | Intensity (kWh/HH) | Compared to Average |
| Cooling | Central AC | 23.2% | 1,106 | 256 | 1 | 35.9% | 1,194 | 428 | 8% |
| Cooling | Room AC | 23.2% | 407 | 94 | 0 | 22.0% | 439 | 97 | 8% |
| Combined Heating/Cooling | Air Source Heat Pump | 21.7% | 3,488 | 759 | 4 | 22.8% | 3,767 | 860 | 8% |
| Combined Heating/Cooling | Geothermal Heat Pump | 0.0% | 2,093 | - | - | 0.0% | 2,260 | - | 8% |
| Space Heating | Electric Resistance | 0.0% | 5,888 | - | - | 0.0% | 6,476 | - | 10% |
| Space Heating | Electric Furnace | 68.1% | 4,710 | 3,209 | 17 | 68.1% | 5,181 | 3,530 | 10% |
| Space Heating | Supplemental | 1.4% | 34 | 0 | 0 | 1.5% | 37 | 1 | 10% |
| Water Heating | Water Heater | 96.3% | 1,766 | 1,702 | 9 | 91.0% | 1,947 | 1,771 | 10% |
| Interior Lighting | Screw-in | 100.0% | 1,307 | 1,307 | 7 | 100.0% | 1,307 | 1,307 | 0% |
| Interior Lighting | Linear Fluorescent | 69.2% | 137 | 95 | 0 | 69.2% | 137 | 95 | 0% |
| Interior Lighting | Pin-based | 100.0% | 54 | 54 | 0 | 100.0% | 54 | 54 | 0% |
| Exterior Lighting | Screw-in | 86.7% | 343 | 297 | 2 | 86.7% | 343 | 297 | 0% |
| Exterior Lighting | High Intensity/Flood | 1.9% | 131 | 2 | 0 | 1.9% | 131 | 2 | 0% |
| Appliances | Clothes Washer | 96.3% | 128 | 124 | 1 | 96.3% | 142 | 137 | 11% |
| Appliances | Clothes Dryer | 98.8% | 620 | 612 | 3 | 98.8% | 662 | 653 | 7% |
| Appliances | Dishwasher | 89.0% | 250 | 222 | 1 | 89.0% | 263 | 234 | 5% |
| Appliances | Refrigerator | 100.0% | 806 | 806 | 4 | 100.0% | 792 | 792 | -2% |
| Appliances | Freezer | 59.3% | 786 | 466 | 2 | 59.3% | 753 | 446 | -4% |
| Appliances | Second Refrigerator | 19.5% | 830 | 162 | 1 | 19.5% | 762 | 149 | -8% |
| Appliances | Stove | 93.9% | 344 | 323 | 2 | 93.9% | 381 | 358 | 11% |
| Appliances | Microwave | 82.0% | 151 | 124 | 1 | 82.0% | 154 | 126 | 2% |
| Electronics | Personal Computers | 116.5% | 262 | 305 | 2 | 122.3% | 265 | 324 | 1% |
| Electronics | TVs | 260.0% | 359 | 933 | 5 | 260.0% | 380 | 987 | 6% |
| Electronics | Devices and Gadgets | 100.0% | 60 | 60 | 0 | 100.0% | 64 | 64 | 5% |
| Miscellaneous | Pool Pump | 11.1% | 1,500 | 167 | 1 | 11.7% | 1,513 | 177 | 1% |
| Miscellaneous | Furnace Fan | 8.3% | 500 | 42 | 0 | 8.3% | 557 | 47 | 11% |
| Miscellaneous | Miscellaneous | 100.0% | 971 | 971 | 5 | 100.0% | 1,020 | 1,020 | 5% |
| Total | | | | | 13,092 | 69 | 13,955 | | |

Table A-6 Limited Income Market Profile, 2009, Washington

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|----------------------|------------|-----------|--------------------|--------------|------------|--------------|--------------------|---------------------|
| End Use | Technology | Saturation | UEC (kWh) | Intensity (kWh/HH) | Usage (GWh) | Saturation | UEC (kWh) | Intensity (kWh/HH) | Compared to Average |
| Cooling | Central AC | 22.2% | 1,049 | 233 | 16 | 28.7% | 1,133 | 325 | 8% |
| Cooling | Room AC | 35.4% | 712 | 252 | 17 | 18.0% | 769 | 138 | 8% |
| Combined Heating/Cooling | Air Source Heat Pump | 10.4% | 2,372 | 247 | 17 | 10.4% | 2,561 | 267 | 8% |
| Combined Heating/Cooling | Geothermal Heat Pump | 0.0% | 1,423 | - | - | 0.5% | 1,537 | 8 | 8% |
| Space Heating | Electric Resistance | 32.0% | 5,164 | 1,651 | 112 | 28.8% | 5,680 | 1,635 | 10% |
| Space Heating | Electric Furnace | 19.3% | 4,123 | 796 | 54 | 21.2% | 4,536 | 963 | 10% |
| Space Heating | Supplemental | 12.7% | 63 | 8 | 1 | 13.4% | 69 | 9 | 10% |
| Water Heating | Water Heater | 83.9% | 2,334 | 1,958 | 132 | 67.0% | 2,574 | 1,725 | 10% |
| Interior Lighting | Screw-in | 100.0% | 728 | 728 | 49 | 100.0% | 728 | 728 | 0% |
| Interior Lighting | Linear Fluorescent | 69.2% | 75 | 52 | 3 | 69.2% | 75 | 52 | 0% |
| Interior Lighting | Pin-based | 100.0% | 59 | 59 | 4 | 100.0% | 59 | 59 | 0% |
| Exterior Lighting | Screw-in | 47.1% | 106 | 50 | 3 | 47.1% | 106 | 50 | 0% |
| Exterior Lighting | High Intensity/Flood | 2.7% | 84 | 2 | 0 | 2.7% | 84 | 2 | 0% |
| Appliances | Clothes Washer | 71.3% | 55 | 39 | 3 | 71.3% | 61 | 43 | 11% |
| Appliances | Clothes Dryer | 68.6% | 652 | 447 | 30 | 68.6% | 696 | 477 | 7% |
| Appliances | Dishwasher | 78.5% | 72 | 56 | 4 | 78.5% | 75 | 59 | 5% |
| Appliances | Refrigerator | 100.0% | 677 | 677 | 46 | 100.0% | 665 | 665 | -2% |
| Appliances | Freezer | 63.4% | 734 | 466 | 31 | 63.4% | 703 | 446 | -4% |
| Appliances | Second Refrigerator | 23.4% | 687 | 161 | 11 | 23.4% | 631 | 148 | -8% |
| Appliances | Stove | 89.7% | 196 | 176 | 12 | 89.7% | 217 | 195 | 11% |
| Appliances | Microwave | 92.6% | 109 | 101 | 7 | 92.6% | 111 | 102 | 1% |
| Electronics | Personal Computers | 101.4% | 230 | 233 | 16 | 106.5% | 233 | 248 | 1% |
| Electronics | TVs | 165.0% | 204 | 337 | 23 | 165.0% | 216 | 356 | 6% |
| Electronics | Devices and Gadgets | 100.0% | 30 | 30 | 2 | 105.0% | 32 | 33 | 5% |
| Miscellaneous | Pool Pump | 5.8% | 617 | 36 | 2 | 5.8% | 622 | 36 | 1% |
| Miscellaneous | Furnace Fan | 25.2% | 213 | 54 | 4 | 25.2% | 238 | 60 | 11% |
| Miscellaneous | Miscellaneous | 100.0% | 575 | 575 | 39 | 100.0% | 604 | 604 | 5% |
| Total | | | | | 9,424 | 636 | 9,434 | | |

Table A-7 Commercial Sector Market Characterization Results, Washington 2009

| Avista Rate Schedule | | LoadMAP Segment and Typical Building | Electricity sales (MWh) | Intensity (kWh/sq.ft.) |
|--|----------|--------------------------------------|-------------------------|------------------------|
| General Service | 011, 012 | Small and Medium Commercial — Retail | 415,935 | 17.5 |
| Large General Service | 021, 022 | Large Commercial — Office | 1,556,929 | 16.7 |
| Extra Large General Service Commercial | 025C | Extra Large Commercial — University | 265,686 | 13.9 |
| Extra Large General Service Industrial | 025I | Extra Large Industrial | 613,615 | 40.0 |
| Total | | | 2,852,165 | |

Table A-8 Small/Medium Commercial Segment Market Profile, Washington, 2009

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|-------------------------|------------|--------------|--------------------------|----------------|------------|--------------|--------------------------|------------------------|
| End Use | Technology | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Usage (GWh) | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Compared to Average |
| Cooling | Central Chiller | 13.8% | 2.39 | 0.33 | 8 | 13.8% | 2.15 | 0.30 | -10% |
| Cooling | RTU | 63.1% | 2.46 | 1.55 | 37 | 63.1% | 2.22 | 1.40 | -10% |
| Cooling | PTAC | 3.3% | 2.44 | 0.08 | 2 | 3.3% | 2.20 | 0.07 | -10% |
| Combined Heating/Cooling | Heat Pump | 3.6% | 6.19 | 0.22 | 5 | 3.6% | 5.57 | 0.20 | -10% |
| Space Heating | Electric Resistance | 5.9% | 6.72 | 0.39 | 9 | 5.9% | 6.72 | 0.39 | 0% |
| Space Heating | Furnace | 17.7% | 7.05 | 1.25 | 30 | 17.7% | 6.34 | 1.13 | -10% |
| Ventilation | Ventilation | 76.9% | 2.09 | 1.61 | 38 | 76.9% | 1.88 | 1.45 | -10% |
| Interior Lighting | Interior Screw-in | 100.0% | 1.00 | 1.00 | 24 | 100.0% | 0.90 | 0.90 | -10% |
| Interior Lighting | HID | 100.0% | 0.68 | 0.68 | 16 | 100.0% | 0.61 | 0.61 | -10% |
| Interior Lighting | Linear Fluorescent | 100.0% | 3.37 | 3.37 | 80 | 100.0% | 3.03 | 3.03 | -10% |
| Exterior Lighting | Exterior Screw-in | 82.6% | 0.20 | 0.16 | 4 | 82.6% | 0.18 | 0.15 | -10% |
| Exterior Lighting | HID | 82.6% | 0.76 | 0.63 | 15 | 82.6% | 0.68 | 0.56 | -10% |
| Exterior Lighting | Linear Fluorescent | 82.6% | 0.16 | 0.13 | 3 | 82.6% | 0.14 | 0.12 | -10% |
| Water Heating | Water Heater | 63.0% | 2.00 | 1.26 | 30 | 63.0% | 1.90 | 1.19 | -5% |
| Food Preparation | Fryer | 25.8% | 0.16 | 0.04 | 1 | 25.8% | 0.16 | 0.04 | 0% |
| Food Preparation | Oven | 25.8% | 0.98 | 0.25 | 6 | 25.8% | 0.98 | 0.25 | 0% |
| Food Preparation | Dishwasher | 25.8% | 0.06 | 0.01 | 0 | 25.8% | 0.06 | 0.01 | 0% |
| Food Preparation | Hot Food Container | 25.8% | 0.31 | 0.08 | 2 | 25.8% | 0.31 | 0.08 | 0% |
| Food Preparation | Food Prep | 25.8% | 0.01 | 0.00 | 0 | 25.8% | 0.01 | 0.00 | 0% |
| Refrigeration | Walk in Refrigeration | 0.0% | - | - | - | 0.0% | - | - | - |
| Refrigeration | Glass Door Display | 52.4% | 0.45 | 0.23 | 6 | 52.4% | 0.40 | 0.21 | -10% |
| Refrigeration | Solid Door Refrigerator | 52.4% | 0.50 | 0.26 | 6 | 52.4% | 0.45 | 0.24 | -10% |
| Refrigeration | Open Display Case | 52.4% | 0.04 | 0.02 | 1 | 52.4% | 0.04 | 0.02 | -10% |
| Refrigeration | Vending Machine | 52.4% | 0.30 | 0.16 | 4 | 52.4% | 0.30 | 0.16 | 0% |
| Refrigeration | Icemaker | 52.4% | 0.34 | 0.18 | 4 | 52.4% | 0.34 | 0.18 | 0% |
| Office Equipment | Desktop Computer | 99.9% | 0.48 | 0.48 | 11 | 99.9% | 0.48 | 0.48 | 0% |
| Office Equipment | Laptop Computer | 99.9% | 0.06 | 0.06 | 1 | 99.9% | 0.06 | 0.06 | 0% |
| Office Equipment | Server | 99.9% | 0.36 | 0.36 | 9 | 99.9% | 0.36 | 0.36 | 0% |
| Office Equipment | Monitor | 99.9% | 0.25 | 0.25 | 6 | 99.9% | 0.25 | 0.25 | 0% |
| Office Equipment | Printer/copier/fax | 99.9% | 0.24 | 0.24 | 6 | 99.9% | 0.24 | 0.24 | 0% |
| Office Equipment | POS Terminal | 99.9% | 0.27 | 0.27 | 7 | 99.9% | 0.27 | 0.27 | 0% |
| Miscellaneous | Non-HVAC Motor | 40.2% | 1.22 | 0.49 | 12 | 40.2% | 1.22 | 0.49 | 0% |
| Miscellaneous | Other Miscellaneous | 100.0% | 1.43 | 1.43 | 34 | 100.0% | 1.43 | 1.43 | 0% |
| Total | | | | | 17.50 | 416 | 16.3 | | |

Table A-9 Large Commercial Segment Market Profile, Washington, 2009

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|-------------------------|------------|-----------|-----------------------|--------------|--------------|-------------|-----------------------|---------------------|
| End Use | Technology | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Usage (GWh) | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Compared to Average |
| Cooling | Central Chiller | 24.7% | 2.15 | 0.53 | 49 | 24.7% | 1.93 | 0.48 | -10% |
| Cooling | RTU | 37.8% | 2.52 | 0.95 | 89 | 37.8% | 2.26 | 0.86 | -10% |
| Cooling | PTAC | 3.8% | 2.49 | 0.09 | 9 | 3.8% | 2.24 | 0.08 | -10% |
| Combined Heating/Cooling | Heat Pump | 9.1% | 4.81 | 0.44 | 41 | 9.1% | 4.33 | 0.40 | -10% |
| Space Heating | Electric Resistance | 5.9% | 3.62 | 0.21 | 20 | 5.9% | 3.62 | 0.21 | 0% |
| Space Heating | Furnace | 12.7% | 4.68 | 0.60 | 55 | 12.7% | 4.21 | 0.54 | -10% |
| Ventilation | Ventilation | 75.1% | 1.66 | 1.24 | 116 | 75.1% | 1.49 | 1.12 | -10% |
| Interior Lighting | Interior Screw-in | 100.0% | 0.94 | 0.94 | 88 | 100.0% | 0.85 | 0.85 | -10% |
| Interior Lighting | HID | 100.0% | 0.71 | 0.71 | 66 | 100.0% | 0.64 | 0.64 | -10% |
| Interior Lighting | Linear Fluorescent | 100.0% | 3.29 | 3.29 | 307 | 100.0% | 2.96 | 2.96 | -10% |
| Exterior Lighting | Exterior Screw-in | 89.6% | 0.11 | 0.10 | 9 | 89.6% | 0.10 | 0.09 | -10% |
| Exterior Lighting | HID | 89.6% | 0.62 | 0.56 | 52 | 89.6% | 0.56 | 0.50 | -10% |
| Exterior Lighting | Linear Fluorescent | 89.6% | 0.16 | 0.14 | 13 | 89.6% | 0.14 | 0.13 | -10% |
| Water Heating | Water Heater | 54.2% | 2.31 | 1.25 | 117 | 54.2% | 2.20 | 1.19 | -5% |
| Food Preparation | Fryer | 18.4% | 0.35 | 0.06 | 6 | 18.4% | 0.35 | 0.06 | 0% |
| Food Preparation | Oven | 18.4% | 1.88 | 0.35 | 32 | 18.4% | 1.88 | 0.35 | 0% |
| Food Preparation | Dishwasher | 18.4% | 0.19 | 0.03 | 3 | 18.4% | 0.19 | 0.03 | 0% |
| Food Preparation | Hot Food Container | 18.4% | 0.27 | 0.05 | 5 | 18.4% | 0.27 | 0.05 | 0% |
| Food Preparation | Food Prep | 18.4% | 0.02 | 0.00 | 0 | 18.4% | 0.02 | 0.00 | 0% |
| Refrigeration | Walk in Refrigeration | 39.1% | 0.48 | 0.19 | 17 | 39.1% | 0.43 | 0.17 | -10% |
| Refrigeration | Glass Door Display | 39.1% | 0.37 | 0.14 | 13 | 39.1% | 0.33 | 0.13 | -10% |
| Refrigeration | Solid Door Refrigerator | 39.1% | 0.77 | 0.30 | 28 | 39.1% | 0.69 | 0.27 | -10% |
| Refrigeration | Open Display Case | 39.1% | 0.27 | 0.10 | 10 | 39.1% | 0.24 | 0.09 | -10% |
| Refrigeration | Vending Machine | 39.1% | 0.36 | 0.14 | 13 | 39.1% | 0.36 | 0.14 | 0% |
| Refrigeration | Icemaker | 39.1% | 0.66 | 0.26 | 24 | 39.1% | 0.66 | 0.26 | 0% |
| Office Equipment | Desktop Computer | 98.4% | 0.90 | 0.88 | 82 | 98.4% | 0.90 | 0.88 | 0% |
| Office Equipment | Laptop Computer | 98.4% | 0.07 | 0.07 | 6 | 98.4% | 0.07 | 0.07 | 0% |
| Office Equipment | Server | 98.4% | 0.42 | 0.41 | 38 | 98.4% | 0.42 | 0.41 | 0% |
| Office Equipment | Monitor | 98.4% | 0.21 | 0.20 | 19 | 98.4% | 0.21 | 0.20 | 0% |
| Office Equipment | Printer/copier/fax | 98.4% | 0.21 | 0.21 | 19 | 98.4% | 0.21 | 0.21 | 0% |
| Office Equipment | POS Terminal | 98.4% | 0.07 | 0.07 | 6 | 98.4% | 0.07 | 0.07 | 0% |
| Miscellaneous | Non-HVAC Motor | 57.7% | 1.40 | 0.81 | 75 | 57.7% | 1.40 | 0.81 | 0% |
| Miscellaneous | Other Miscellaneous | 100.0% | 1.36 | 1.36 | 127 | 100.0% | 1.36 | 1.36 | 0% |
| Total | | | | | 16.70 | 1,557 | 15.6 | | |

Table A-10 Extra Large Commercial Segment Market Profile, Washington, 2009

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|-------------------------|------------|-----------|-----------------------|--------------|------------|-------------|-----------------------|---------------------|
| End Use | Technology | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Usage (GWh) | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Compared to Average |
| Cooling | Central Chiller | 52.2% | 2.13 | 1.11 | 21 | 52.2% | 1.92 | 1.00 | -10% |
| Cooling | RTU | 24.7% | 2.22 | 0.55 | 10 | 24.7% | 2.00 | 0.49 | -10% |
| Cooling | PTAC | 0.0% | 2.22 | - | - | 0.0% | 2.00 | - | -10% |
| Combined Heating/Cooling | Heat Pump | 4.4% | 5.23 | 0.23 | 4 | 4.4% | 4.70 | 0.21 | -10% |
| Space Heating | Electric Resistance | 15.8% | 4.39 | 0.69 | 13 | 15.8% | 4.39 | 0.69 | 0% |
| Space Heating | Furnace | 5.6% | 5.67 | 0.32 | 6 | 5.6% | 5.11 | 0.29 | -10% |
| Ventilation | Ventilation | 90.2% | 1.94 | 1.75 | 33 | 90.2% | 1.74 | 1.57 | -10% |
| Interior Lighting | Interior Screw-in | 100.0% | 1.37 | 1.37 | 26 | 100.0% | 1.23 | 1.23 | -10% |
| Interior Lighting | HID | 100.0% | 0.29 | 0.29 | 6 | 100.0% | 0.26 | 0.26 | -10% |
| Interior Lighting | Linear Fluorescent | 100.0% | 2.19 | 2.19 | 42 | 100.0% | 1.97 | 1.97 | -10% |
| Exterior Lighting | Exterior Screw-in | 96.3% | 0.03 | 0.03 | 1 | 96.3% | 0.03 | 0.03 | -10% |
| Exterior Lighting | HID | 96.3% | 0.88 | 0.85 | 16 | 96.3% | 0.79 | 0.76 | -10% |
| Exterior Lighting | Linear Fluorescent | 96.3% | 0.04 | 0.03 | 1 | 96.3% | 0.03 | 0.03 | -10% |
| Water Heating | Water Heater | 26.3% | 3.72 | 0.98 | 19 | 26.3% | 3.53 | 0.93 | -5% |
| Food Preparation | Fryer | 13.8% | 0.13 | 0.02 | 0 | 13.8% | 0.13 | 0.02 | 0% |
| Food Preparation | Oven | 13.8% | 2.12 | 0.29 | 6 | 13.8% | 2.12 | 0.29 | 0% |
| Food Preparation | Dishwasher | 13.8% | 0.08 | 0.01 | 0 | 13.8% | 0.08 | 0.01 | 0% |
| Food Preparation | Hot Food Container | 13.8% | 0.13 | 0.02 | 0 | 13.8% | 0.13 | 0.02 | 0% |
| Food Preparation | Food Prep | 13.8% | 0.01 | 0.00 | 0 | 13.8% | 0.01 | 0.00 | 0% |
| Refrigeration | Walk in Refrigeration | 26.6% | 0.19 | 0.05 | 1 | 26.6% | 0.17 | 0.04 | -10% |
| Refrigeration | Glass Door Display | 26.6% | 0.11 | 0.03 | 1 | 26.6% | 0.10 | 0.03 | -10% |
| Refrigeration | Solid Door Refrigerator | 26.6% | 0.71 | 0.19 | 4 | 26.6% | 0.64 | 0.17 | -10% |
| Refrigeration | Open Display Case | 26.6% | 0.50 | 0.13 | 3 | 26.6% | 0.45 | 0.12 | -10% |
| Refrigeration | Vending Machine | 26.6% | 0.38 | 0.10 | 2 | 26.6% | 0.38 | 0.10 | 0% |
| Refrigeration | Icemaker | 26.6% | 0.31 | 0.08 | 2 | 26.6% | 0.31 | 0.08 | 0% |
| Office Equipment | Desktop Computer | 100.0% | 0.64 | 0.64 | 12 | 100.0% | 0.64 | 0.64 | 0% |
| Office Equipment | Laptop Computer | 100.0% | 0.07 | 0.07 | 1 | 100.0% | 0.07 | 0.07 | 0% |
| Office Equipment | Server | 100.0% | 0.17 | 0.17 | 3 | 100.0% | 0.17 | 0.17 | 0% |
| Office Equipment | Monitor | 100.0% | 0.13 | 0.13 | 2 | 100.0% | 0.13 | 0.13 | 0% |
| Office Equipment | Printer/copier/fax | 100.0% | 0.05 | 0.05 | 1 | 100.0% | 0.05 | 0.05 | 0% |
| Office Equipment | POS Terminal | 100.0% | 0.01 | 0.01 | 0 | 100.0% | 0.01 | 0.01 | 0% |
| Miscellaneous | Non-HVAC Motor | 88.8% | 0.82 | 0.73 | 14 | 88.8% | 0.82 | 0.73 | 0% |
| Miscellaneous | Other Miscellaneous | 100.0% | 0.80 | 0.80 | 15 | 100.0% | 0.80 | 0.80 | 0% |
| Total | | | | | 13.90 | 266 | 12.9 | | |

Table A-11 Extra Large Industrial Segment Market Profile, Washington, 2009

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|-------------------------------|------------|-----------|-----------------------|--------------|------------|-------------|-----------------------|---------------------|
| End Use | Technology | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Usage (GWh) | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Compared to Average |
| Cooling | Central Chiller | 14.4% | 7.98 | 1.15 | 18 | 14.4% | 7.18 | 1.04 | -10% |
| Cooling | RTU | 17.1% | 6.32 | 1.08 | 17 | 17.1% | 5.68 | 0.97 | -10% |
| Cooling | PTAC | 1.1% | 5.50 | 0.06 | 1 | 1.1% | 4.95 | 0.05 | -10% |
| Combined Heating/Cooling | Heat Pump | 1.6% | 11.13 | 0.18 | 3 | 1.6% | 10.01 | 0.16 | -10% |
| Space Heating | Electric Resistance | 10.8% | 8.67 | 0.93 | 14 | 10.8% | 8.67 | 0.93 | 0% |
| Space Heating | Furnace | 2.0% | 9.10 | 0.18 | 3 | 2.0% | 8.19 | 0.17 | -10% |
| Ventilation | Ventilation | 27.4% | 12.31 | 3.37 | 52 | 27.4% | 11.08 | 3.04 | -10% |
| Interior Lighting | Interior Screw-in | 100.0% | 0.33 | 0.33 | 5 | 100.0% | 0.30 | 0.30 | -10% |
| Interior Lighting | HID | 100.0% | 1.05 | 1.05 | 16 | 100.0% | 0.94 | 0.94 | -10% |
| Interior Lighting | Linear Fluorescent | 100.0% | 1.10 | 1.10 | 17 | 100.0% | 0.99 | 0.99 | -10% |
| Exterior Lighting | Exterior Screw-in | 92.5% | 0.02 | 0.02 | 0 | 92.5% | 0.02 | 0.02 | -10% |
| Exterior Lighting | HID | 92.5% | 0.25 | 0.23 | 4 | 92.5% | 0.23 | 0.21 | -10% |
| Exterior Lighting | Linear Fluorescent | 92.5% | 0.01 | 0.01 | 0 | 92.5% | 0.01 | 0.01 | -10% |
| Process | Process Cooling/Refrigeration | 2.4% | 99.67 | 2.40 | 37 | 2.4% | 99.67 | 2.40 | 0% |
| Process | Process Heating | 26.2% | 13.74 | 3.60 | 55 | 26.2% | 13.74 | 3.60 | 0% |
| Process | Electrochemical Process | 2.6% | 77.43 | 2.00 | 31 | 2.6% | 77.43 | 2.00 | 0% |
| Machine Drive | Less than 5 HP | 90.5% | 0.92 | 0.84 | 13 | 90.5% | 0.92 | 0.84 | 0% |
| Machine Drive | 5-24 HP | 80.1% | 2.26 | 1.81 | 28 | 80.1% | 2.26 | 1.81 | 0% |
| Machine Drive | 25-99 HP | 72.4% | 6.10 | 4.42 | 68 | 72.4% | 6.10 | 4.42 | 0% |
| Machine Drive | 100-249 HP | 65.3% | 3.84 | 2.51 | 38 | 65.3% | 3.84 | 2.51 | 0% |
| Machine Drive | 250-499 HP | 23.7% | 11.61 | 2.75 | 42 | 23.7% | 11.61 | 2.75 | 0% |
| Machine Drive | 500 and more HP | 26.1% | 19.50 | 5.08 | 78 | 26.1% | 19.50 | 5.08 | 0% |
| Miscellaneous | Miscellaneous | 100.0% | 4.90 | 4.90 | 75 | 100.0% | 4.90 | 4.90 | 0% |
| Total | | | | | 40.00 | 614 | 39.1 | | |

Figure A-1 Residential Baseline Forecast by End Use, Washington

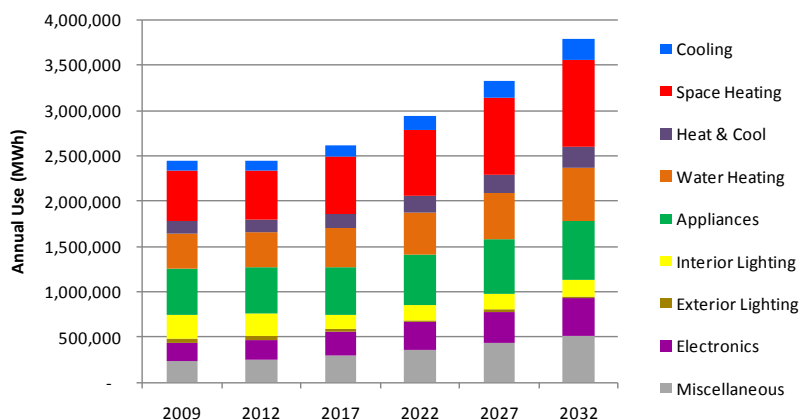


Figure A-2 C&I Baseline Electricity Forecast by End Use, Washington

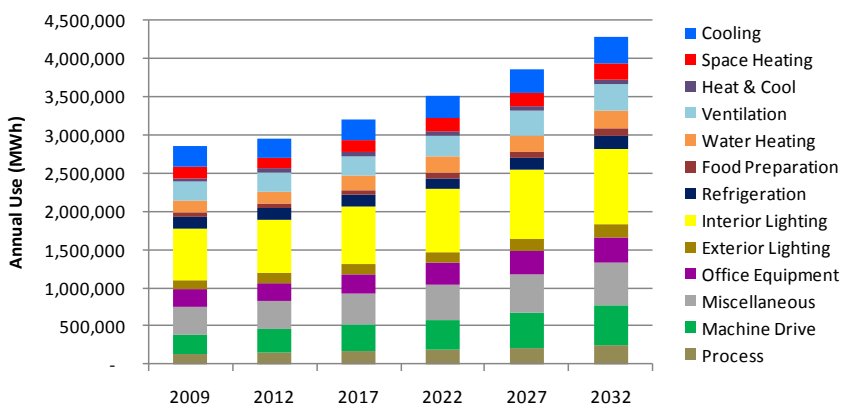


Table A-12 Baseline Forecast Summary by Sector, Washington

| End Use | 2009 | 2012 | 2017 | 2022 | 2027 | 2032 | % Change ('09-'32) | Avg. Growth Rate ('09-'32) |
|--------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|----------------------------|
| Res. WA | 2,451,707 | 2,448,104 | 2,617,630 | 2,947,427 | 3,329,882 | 3,792,486 | 54.7% | 1.9% |
| C&I WA | 2,852,165 | 2,955,156 | 3,209,083 | 3,509,816 | 3,869,176 | 4,280,649 | 50.1% | 1.8% |
| Total | 5,303,872 | 5,403,260 | 5,826,712 | 6,457,243 | 7,199,059 | 8,073,136 | 52.2% | 1.8% |

Figure A-3 Baseline Forecast Summary by Sector, Washington

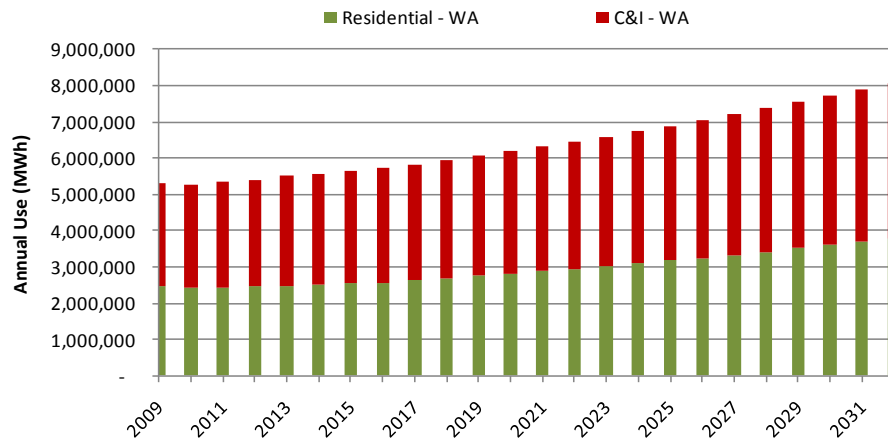


Figure A-4 Summary of Energy Efficiency Potential Savings, Washington, All Sectors

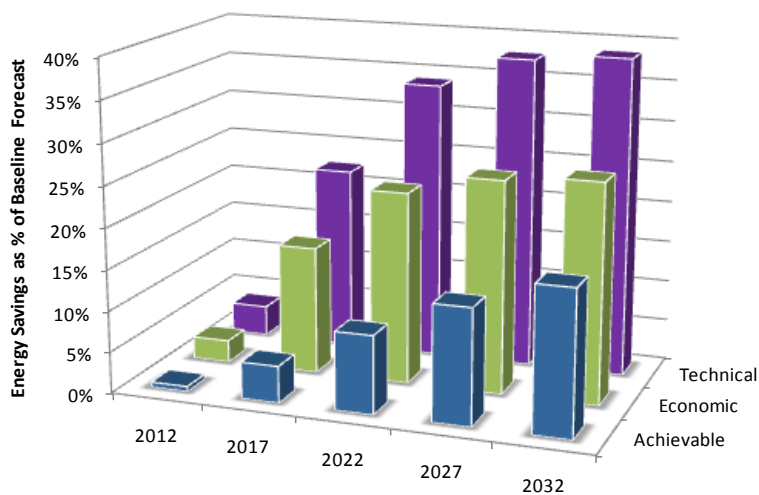


Figure A-5 Energy Efficiency Potential Forecasts, Washington, All Sectors

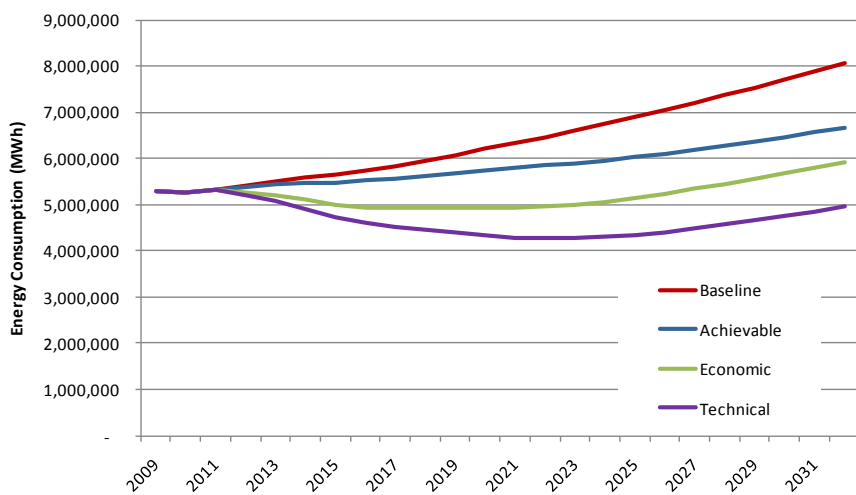


Table A-13 Summary of Energy Efficiency Potential, Washington, All Sectors

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | 5,403,260 | 5,826,712 | 6,457,243 | 7,199,059 | 8,073,136 |
| Baseline Peak Demand(MW) | 1,170 | 1,236 | 1,374 | 1,531 | 1,713 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 32,799 | 259,726 | 612,415 | 1,008,982 | 1,412,064 |
| Economic | 145,648 | 904,705 | 1,504,707 | 1,856,367 | 2,144,378 |
| Technical | 200,151 | 1,304,133 | 2,191,746 | 2,721,958 | 3,119,398 |
| Cumulative Energy Savings (% of Baseline) | | | | | |
| Achievable | 0.6% | 4.5% | 9.5% | 14.0% | 17.5% |
| Economic | 2.7% | 15.5% | 23.3% | 25.8% | 26.6% |
| Technical | 3.7% | 22.4% | 33.9% | 37.8% | 38.6% |
| Peak Savings (MW) | | | | | |
| Achievable | 10 | 54 | 124 | 212 | 298 |
| Economic | 37 | 186 | 320 | 395 | 447 |
| Technical | 49 | 272 | 457 | 566 | 645 |
| Peak Savings (% of Baseline) | | | | | |
| Achievable | 0.8% | 4.4% | 9.1% | 13.9% | 17.4% |
| Economic | 3.2% | 15.0% | 23.3% | 25.8% | 26.1% |
| Technical | 4.2% | 22.0% | 33.3% | 37.0% | 37.7% |

Table A-14 Achievable Cumulative EE Potential by Sector, Washington (MWh)

| Segment | 2012 | 2017 | 2022 | 2027 | 2032 |
|-----------------|---------------|----------------|----------------|------------------|------------------|
| Residential, WA | 17,067 | 86,316 | 234,163 | 433,646 | 637,443 |
| C&I, WA | 15,732 | 173,410 | 378,252 | 575,336 | 774,620 |
| Total | 32,799 | 259,726 | 612,415 | 1,008,982 | 1,412,064 |

Figure A-6 Achievable Cumulative Potential by Sector, Washington

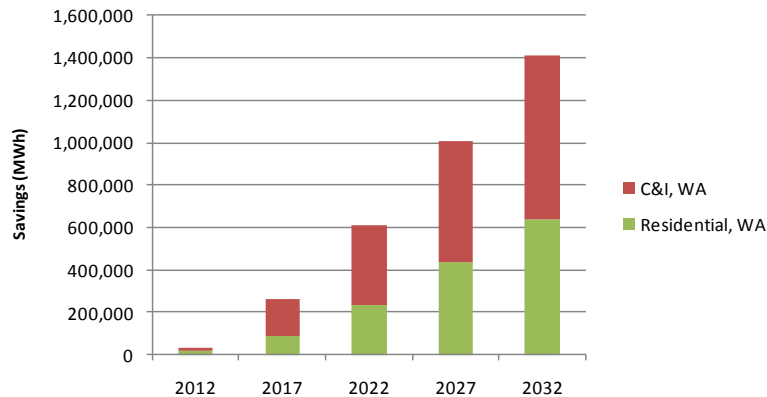


Figure A-7 Residential Energy Efficiency Potential Savings, Washington

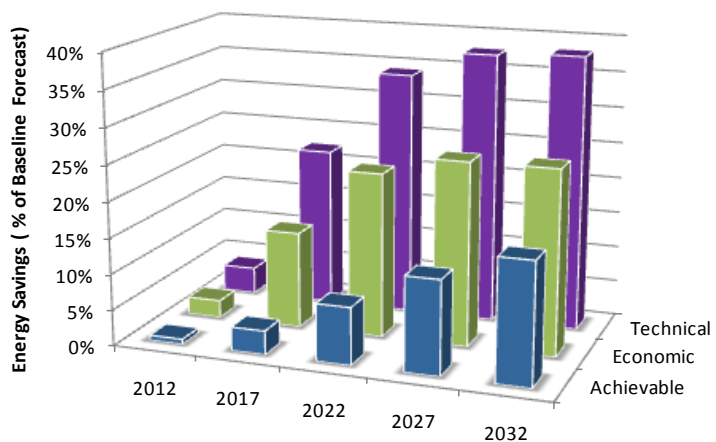


Figure A-8 Residential Energy Efficiency Potential Forecast, Washington

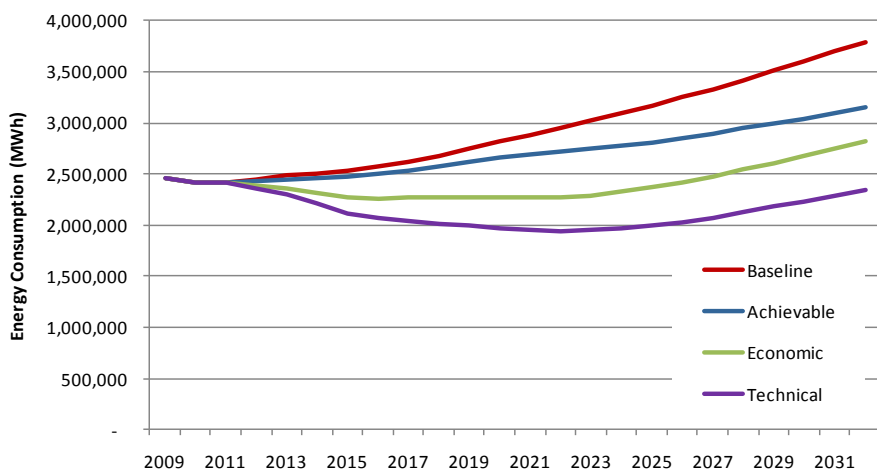


Table A-15 Energy Efficiency Potential for the Residential Sector, Washington

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | 2,448,104 | 2,617,630 | 2,947,427 | 3,329,882 | 3,792,486 |
| Baseline Peak Demand (MW) | 710 | 736 | 825 | 925 | 1,041 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 17,067 | 86,316 | 234,163 | 433,646 | 637,443 |
| Economic | 59,665 | 352,264 | 674,489 | 850,155 | 971,365 |
| Technical | 91,113 | 582,799 | 1,005,455 | 1,254,299 | 1,447,635 |
| Cumulative Energy Savings (% of Baseline) | | | | | |
| Achievable | 0.7% | 3.3% | 7.9% | 13.0% | 16.8% |
| Economic | 2.4% | 13.5% | 22.9% | 25.5% | 25.6% |
| Technical | 3.7% | 22.3% | 34.1% | 37.7% | 38.2% |
| Peak Savings (MW) | | | | | |
| Achievable | 7 | 29 | 72 | 133 | 193 |
| Economic | 24 | 106 | 206 | 258 | 290 |
| Technical | 33 | 170 | 298 | 369 | 422 |
| Peak Savings (% of Baseline) | | | | | |
| Achievable | 1.0% | 3.9% | 8.7% | 14.4% | 18.5% |
| Economic | 3.3% | 14.4% | 24.9% | 27.9% | 27.8% |
| Technical | 4.6% | 23.1% | 36.1% | 39.9% | 40.5% |

Table A-16 Residential Baseline & Achievable Potential by Segment, Washington

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|---|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | | | | | |
| Single Family | 1,585,536 | 1,691,161 | 1,906,692 | 2,156,609 | 2,459,834 |
| Multi Family | 160,305 | 175,186 | 199,898 | 227,929 | 260,943 |
| Mobile Home | 68,448 | 72,476 | 81,311 | 91,591 | 104,051 |
| Limited Income | 633,816 | 678,807 | 759,527 | 853,753 | 967,658 |
| Total | 2,448,104 | 2,617,630 | 2,947,427 | 3,329,882 | 3,792,486 |
| Energy Savings, Achievable Potential (MWh) | | | | | |
| Single Family | 12,111 | 57,948 | 160,161 | 292,914 | 426,927 |
| Multi Family | 830 | 4,393 | 12,052 | 24,472 | 36,922 |
| Mobile Home | 520 | 2,271 | 4,142 | 7,644 | 11,789 |
| Limited Income | 3,607 | 21,704 | 57,808 | 108,616 | 161,805 |
| Total | 17,067 | 86,316 | 234,163 | 433,646 | 637,443 |
| % of Total Residential Energy Savings | | | | | |
| Single Family | 71.0% | 67.1% | 68.4% | 67.5% | 67.0% |
| Multi Family | 4.9% | 5.1% | 5.1% | 5.6% | 5.8% |
| Mobile Home | 3.0% | 2.6% | 1.8% | 1.8% | 1.8% |
| Limited Income | 21.1% | 25.1% | 24.7% | 25.0% | 25.4% |

Table A-17 Residential Potential by Housing Type, 2022, Washington

| Forecast | Single Family | Multi Family | Mobile Home | Limited Income | Total |
|--|---------------|--------------|-------------|----------------|-----------|
| Baseline Forecast (MWh) | 1,906,692 | 199,898 | 81,311 | 759,527 | 2,947,427 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 160,161 | 12,052 | 4,142 | 57,808 | 234,163 |
| Economic Potential | 451,417 | 39,208 | 11,573 | 172,291 | 674,489 |
| Technical Potential | 639,003 | 61,512 | 28,913 | 276,028 | 1,005,455 |
| Energy Savings % of Baseline | | | | | |
| Achievable | 8.4% | 6.0% | 5.1% | 7.6% | 7.9% |
| Economic Potential | 23.7% | 19.6% | 14.2% | 22.7% | 22.9% |
| Technical Potential | 33.5% | 30.8% | 35.6% | 36.3% | 34.1% |

Table A-18 Residential Cumulative Savings by End Use and Potential Type, Washington (MWh)

| End Use | Case | 2012 | 2017 | 2022 | 2027 | 2032 |
|-------------------|------------|--------|---------|-----------|-----------|-----------|
| Cooling | Achievable | 9 | 1,659 | 5,876 | 15,615 | 29,687 |
| | Economic | 246 | 15,452 | 28,210 | 40,243 | 54,276 |
| | Technical | 2,766 | 42,662 | 68,576 | 97,845 | 132,886 |
| Space Heating | Achievable | 45 | 8,226 | 52,942 | 132,604 | 215,180 |
| | Economic | 1,304 | 84,737 | 201,242 | 282,651 | 338,231 |
| | Technical | 2,808 | 120,495 | 273,139 | 368,817 | 453,993 |
| Heat/Cool | Achievable | 9 | 595 | 1,581 | 4,130 | 10,179 |
| | Economic | 311 | 8,778 | 10,272 | 12,770 | 18,457 |
| | Technical | 2,278 | 18,977 | 32,657 | 45,591 | 52,056 |
| Water Heating | Achievable | 294 | 14,753 | 78,166 | 155,934 | 240,383 |
| | Economic | 3,663 | 74,876 | 226,264 | 299,791 | 349,077 |
| | Technical | 18,508 | 176,386 | 366,992 | 464,326 | 517,821 |
| Appliances | Achievable | 848 | 8,195 | 17,794 | 28,160 | 39,054 |
| | Economic | 3,663 | 40,418 | 53,006 | 56,444 | 60,723 |
| | Technical | 4,768 | 51,790 | 69,442 | 75,057 | 79,777 |
| Interior Lighting | Achievable | 12,389 | 34,835 | 44,682 | 52,336 | 47,795 |
| | Economic | 36,945 | 71,839 | 81,146 | 74,030 | 56,992 |
| | Technical | 43,188 | 98,598 | 97,421 | 91,087 | 84,570 |
| Exterior Lighting | Achievable | 2,156 | 6,922 | 7,102 | 6,615 | 5,305 |
| | Economic | 6,420 | 14,434 | 11,588 | 8,760 | 6,252 |
| | Technical | 7,353 | 18,822 | 16,360 | 14,884 | 14,685 |
| Electronics | Achievable | 1,173 | 8,913 | 21,007 | 29,939 | 37,810 |
| | Economic | 5,909 | 30,195 | 44,462 | 50,005 | 57,525 |
| | Technical | 8,171 | 43,205 | 61,954 | 70,337 | 81,054 |
| Miscellaneous | Achievable | 145 | 2,218 | 5,012 | 8,312 | 12,051 |
| | Economic | 1,205 | 11,535 | 18,300 | 25,461 | 29,833 |
| | Technical | 1,273 | 11,864 | 18,916 | 26,354 | 30,793 |
| Total | Achievable | 17,067 | 86,316 | 234,163 | 433,646 | 637,443 |
| | Economic | 59,665 | 352,264 | 674,489 | 850,155 | 971,365 |
| | Technical | 91,113 | 582,799 | 1,005,455 | 1,254,299 | 1,447,635 |

Figure A-9 Residential Achievable Potential by End Use, Selected Years, Washington

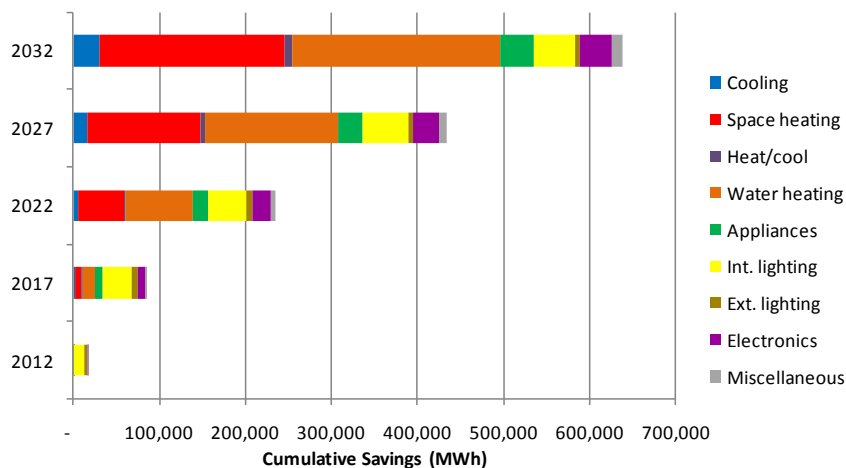


Table A-19 Residential Potential by End Use and Market Segment, 2022, WA (MWh)

| | Single Family | Multi Family | Mobile Home | Limited Income | Total |
|-------------------|----------------|---------------|--------------|----------------|----------------|
| Cooling | 3,239 | 206 | 70 | 2,360 | 5,876 |
| Space heating | 39,972 | 3,183 | 506 | 9,282 | 52,942 |
| Heat/cool | 1,464 | 10 | 49 | 58 | 1,581 |
| Water heating | 44,891 | 5,657 | 754 | 26,864 | 78,166 |
| Appliances | 12,433 | 426 | 499 | 4,436 | 17,794 |
| Interior lighting | 31,573 | 1,880 | 1,155 | 10,074 | 44,682 |
| Exterior lighting | 5,854 | 99 | 252 | 896 | 7,102 |
| Electronics | 16,296 | 587 | 685 | 3,438 | 21,007 |
| Miscellaneous | 4,438 | 5 | 171 | 399 | 5,012 |
| Total | 160,161 | 12,052 | 4,142 | 57,808 | 234,163 |

Table A-20 Residential Cumulative Achievable Potential by End Use and Equipment Measures, Washington, Selected Years (MWh)

| End Use | Technology | 2012 | 2017 | 2022 | 2027 | 2032 |
|-------------------|----------------------|--------|--------|--------|---------|---------|
| Cooling | Central AC | - | 100 | 112 | 170 | 190 |
| Heat/Cool | Air Source Ht. Pump | - | - | - | - | 2,863 |
| Water Heating | Water Heater | 97 | 726 | 760 | 695 | 14,069 |
| Appliances | Clothes Washer | 54 | 661 | 1,664 | 2,650 | 3,432 |
| | Clothes Dryer | 68 | 468 | 858 | 1,163 | 1,410 |
| | Dishwasher | 75 | 701 | 1,709 | 2,621 | 3,472 |
| | Refrigerator | 293 | 1,347 | 2,798 | 4,266 | 5,893 |
| | Freezer | 220 | 1,091 | 2,371 | 3,039 | 3,823 |
| | Second Refrigerator | 101 | 490 | 949 | 1,474 | 1,848 |
| | Stove | 14 | 109 | 245 | 494 | 730 |
| Interior Lighting | Screw-in | 11,536 | 28,508 | 34,316 | 35,837 | 24,096 |
| | Linear Fluorescent | 117 | 1,267 | 2,373 | 3,569 | 5,104 |
| | Pin-based | 735 | 4,932 | 7,438 | 11,391 | 15,620 |
| Exterior Lighting | Screw-in | 2,139 | 6,837 | 6,987 | 6,456 | 5,124 |
| | High Intensity/Flood | 17 | 85 | 115 | 159 | 182 |
| Electronics | Personal Computers | 758 | 6,128 | 10,557 | 15,516 | 21,323 |
| | TVs | 407 | 2,139 | 3,960 | 4,802 | 6,568 |
| Miscellaneous | Pool Pump | 110 | 1,022 | 2,525 | 4,613 | 6,855 |
| | Furnace Fan | 29 | 358 | 1,066 | 2,182 | 3,657 |
| Total | | 16,770 | 56,971 | 80,803 | 101,096 | 126,255 |

Table A-21 Residential Achievable Savings for Non-equipment Measures, Washington (MWh)

| Measure | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|------------|---------------|----------------|----------------|----------------|
| Water Heater - Convert to Gas | 36 | 3,966 | 55,623 | 117,942 | 172,631 |
| Furnace - Convert to Gas | 1 | 1,487 | 30,784 | 75,608 | 121,975 |
| Advanced New Construction Designs | 1 | 119 | 2,781 | 10,924 | 22,914 |
| Repair and Sealing - Ducting | 13 | 1,860 | 5,347 | 13,639 | 21,247 |
| Insulation - Infiltration Control | 14 | 1,927 | 5,432 | 13,734 | 21,241 |
| Water Heater - Thermostat Setback | 98 | 5,644 | 9,489 | 14,058 | 18,963 |
| Home Energy Management System | 5 | 798 | 2,822 | 7,459 | 14,451 |
| Water Heater - Hot Water Saver | 4 | 296 | 3,785 | 8,669 | 13,547 |
| Freezer - Remove Second Unit | 15 | 2,142 | 4,592 | 8,084 | 11,994 |
| Thermostat - Clock/Programmable | 15 | 2,060 | 5,686 | 9,419 | 10,195 |
| Electronics - Reduce Standby Wattage | 8 | 646 | 6,490 | 9,621 | 9,920 |
| Insulation - Foundation | 1 | 298 | 1,351 | 4,311 | 8,221 |
| Air Source Heat Pump - Maintenance | 9 | 595 | 1,581 | 4,130 | 7,316 |
| Refrigerator - Remove Second Unit | 8 | 1,185 | 2,608 | 4,370 | 6,453 |
| Water Heater - Faucet Aerators | 9 | 685 | 1,639 | 3,578 | 5,940 |
| Insulation - Ducting | 1 | 146 | 836 | 3,522 | 5,835 |
| Insulation - Wall Cavity | 0 | 190 | 865 | 2,770 | 5,305 |
| Water Heater - Tank Blanket/Insulation | 34 | 1,803 | 2,812 | 3,906 | 5,112 |
| Room AC - Removal of Second Unit | 4 | 638 | 1,582 | 2,738 | 4,070 |
| Ceiling Fan - Installation | 0 | 63 | 576 | 2,262 | 4,070 |
| Water Heater - Timer | 8 | 934 | 1,676 | 2,512 | 3,714 |
| Insulation - Ceiling | 2 | 285 | 862 | 2,163 | 3,527 |
| Water Heater - Low Flow Showerheads | 6 | 617 | 1,233 | 1,833 | 2,515 |
| Water Heater - Heat Pump | - | 11 | 458 | 1,611 | 2,495 |
| Central AC - Maintenance and Tune-Up | - | - | - | - | 1,879 |
| Insulation - Wall Sheathing | 0 | 36 | 172 | 570 | 1,803 |
| Pool - Pump Timer | 5 | 838 | 1,421 | 1,517 | 1,539 |
| Water Heater - Pipe Insulation | 1 | 72 | 692 | 1,131 | 1,398 |
| Whole-House Fan - Installation | - | 6 | 166 | 470 | 918 |
| Total | 297 | 29,345 | 153,359 | 322,550 | 511,188 |

Figure A-10 Energy Efficiency Potential Savings, C&I Sector, Washington

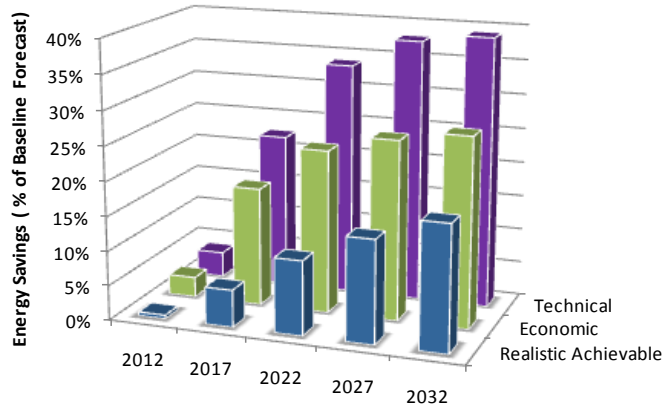


Figure A-11 Energy Efficiency Potential Forecast, C&I Sector, Washington

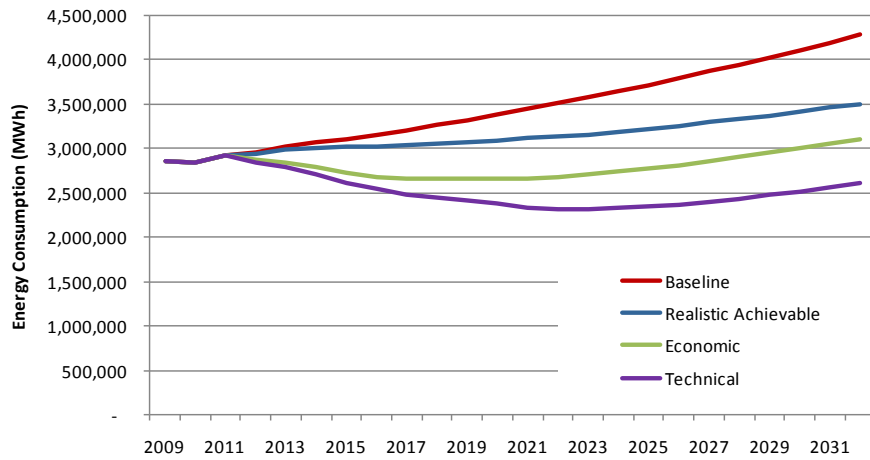


Table A-22 Energy Efficiency Potential, C&I Sector, Washington

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | 2,955,156 | 3,209,083 | 3,509,816 | 3,869,176 | 4,280,649 |
| Baseline Peak Demand(MW) | 460 | 500 | 549 | 607 | 671 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 15,732 | 173,410 | 378,252 | 575,336 | 774,620 |
| Economic | 85,983 | 552,442 | 830,218 | 1,006,213 | 1,173,013 |
| Technical | 109,038 | 721,334 | 1,186,290 | 1,467,659 | 1,671,763 |
| Cumulative Energy Savings (% of Baseline) | | | | | |
| Achievable | 0.5% | 5.4% | 10.8% | 14.9% | 18.1% |
| Economic | 2.9% | 17.2% | 23.7% | 26.0% | 27.4% |
| Technical | 3.7% | 22.5% | 33.8% | 37.9% | 39.1% |
| Peak Savings (MW) | | | | | |
| Achievable | 2 | 25 | 52 | 79 | 105 |
| Economic | 13 | 80 | 114 | 137 | 157 |
| Technical | 16 | 102 | 159 | 197 | 223 |
| Peak Savings (% of Baseline) | | | | | |
| Achievable | 0.5% | 5.4% | 10.8% | 14.9% | 18.1% |
| Economic | 2.9% | 17.2% | 23.7% | 26.0% | 27.4% |
| Technical | 3.7% | 22.5% | 33.8% | 37.9% | 39.1% |

Table A-23 C&I Sector, Baseline and Achievable Potential by Segment, Washington

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | | | | | |
| Small/Med. Commercial | 413,131 | 436,628 | 470,488 | 512,594 | 560,964 |
| Large Commercial | 1,558,848 | 1,641,938 | 1,770,523 | 1,927,937 | 2,109,236 |
| Extra Large Commercial | 275,848 | 338,184 | 367,338 | 399,653 | 434,542 |
| Extra Large Industrial | 707,328 | 792,332 | 901,468 | 1,028,993 | 1,175,907 |
| Total | 2,955,156 | 3,209,083 | 3,509,816 | 3,869,176 | 4,280,649 |
| Cumulative Energy Savings, Achievable Potential (MWh) | | | | | |
| Small/Med. Commercial | 2,550 | 25,544 | 52,366 | 79,365 | 108,892 |
| Large Commercial | 10,092 | 112,528 | 231,487 | 335,497 | 435,628 |
| Extra Large Commercial | 2,607 | 27,021 | 56,555 | 85,997 | 112,469 |
| Extra Large Industrial | 483 | 8,317 | 37,844 | 74,477 | 117,630 |
| Total | 15,732 | 173,410 | 378,252 | 575,336 | 774,620 |
| % of Total C&I Cumulative Energy Savings | | | | | |
| Small/Med. Commercial | 16.2% | 14.7% | 13.8% | 13.8% | 14.1% |
| Large Commercial | 64.2% | 64.9% | 61.2% | 58.3% | 56.2% |
| Extra Large Commercial | 16.6% | 15.6% | 15.0% | 14.9% | 14.5% |
| Extra Large Industrial | 3.1% | 4.8% | 10.0% | 12.9% | 15.2% |

Table A-24 C&I Potential by Segment, Washington, 2022

| Forecast | Small/Med. Commercial | Large Commercial | Extra Large Commercial | Extra Large Industrial | Total |
|--|-----------------------|------------------|------------------------|------------------------|-----------|
| Baseline Forecast (MWh) | 470,488 | 1,770,523 | 367,338 | 901,468 | 3,509,816 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 52,366 | 231,487 | 56,555 | 37,844 | 378,252 |
| Economic Potential | 106,676 | 441,853 | 118,311 | 163,378 | 830,218 |
| Technical Potential | 172,714 | 650,066 | 148,095 | 215,416 | 1,186,290 |
| Cumulative Energy Savings % of Baseline | | | | | |
| Achievable | 11% | 13% | 15% | 4% | 11% |
| Economic Potential | 23% | 25% | 32% | 18% | 24% |
| Technical Potential | 37% | 37% | 40% | 24% | 34% |

Table A-25 C&I Cumulative Savings by End Use and Potential Type, Washington (MWh)

| End Use | Case | 2012 | 2017 | 2022 | 2027 | 2032 |
|-------------------|------------|---------|---------|-----------|-----------|-----------|
| Cooling | Achievable | 127 | 8,672 | 29,166 | 48,498 | 72,425 |
| | Economic | 1,709 | 30,259 | 62,983 | 86,699 | 116,136 |
| | Technical | 4,457 | 60,126 | 124,114 | 157,093 | 189,090 |
| Space Heating | Achievable | 9 | 1,404 | 7,180 | 14,053 | 23,626 |
| | Economic | 179 | 7,402 | 19,650 | 28,850 | 42,277 |
| | Technical | 323 | 11,406 | 32,534 | 45,047 | 60,188 |
| Heat/Cool | Achievable | 31 | 2,494 | 4,572 | 5,575 | 6,982 |
| | Economic | 357 | 5,927 | 7,558 | 8,984 | 10,138 |
| | Technical | 483 | 6,778 | 9,118 | 11,073 | 12,505 |
| Ventilation | Achievable | 246 | 4,256 | 20,112 | 40,397 | 69,089 |
| | Economic | 4,017 | 29,775 | 75,187 | 107,501 | 130,189 |
| | Technical | 6,107 | 47,417 | 127,261 | 172,058 | 190,303 |
| Water Heating | | 181 | 4,769 | 10,742 | 16,921 | 23,513 |
| | | 1,709 | 15,526 | 22,956 | 29,467 | 31,482 |
| | | 8,344 | 62,178 | 116,091 | 166,607 | 183,197 |
| Food Preparation | Achievable | 140 | 1,796 | 5,159 | 9,950 | 14,898 |
| | Economic | 1,863 | 11,976 | 21,990 | 26,511 | 28,922 |
| | Technical | 2,173 | 13,179 | 24,316 | 29,162 | 31,947 |
| Refrigeration | Achievable | 123 | 1,246 | 4,138 | 7,959 | 11,717 |
| | Economic | 1,843 | 8,978 | 17,215 | 22,233 | 24,920 |
| | Technical | 2,183 | 11,986 | 26,785 | 34,794 | 39,418 |
| Interior Lighting | Achievable | 11,768 | 111,221 | 218,748 | 316,260 | 394,891 |
| | Economic | 50,511 | 299,598 | 396,845 | 456,682 | 523,557 |
| | Technical | 55,416 | 327,215 | 442,057 | 510,066 | 581,362 |
| Exterior Lighting | Achievable | 1,108 | 15,661 | 30,450 | 38,068 | 45,433 |
| | Economic | 4,693 | 44,035 | 50,942 | 53,236 | 56,711 |
| | Technical | 5,191 | 48,166 | 57,089 | 64,537 | 72,708 |
| Office Equipment | Achievable | 1,779 | 18,258 | 30,020 | 39,448 | 49,199 |
| | Economic | 12,800 | 58,446 | 61,458 | 64,159 | 66,791 |
| | Technical | 17,214 | 80,539 | 85,590 | 90,712 | 96,009 |
| Machine Drive | Achievable | 199 | 2,492 | 8,718 | 15,739 | 23,806 |
| | Economic | 2,252 | 17,069 | 40,392 | 50,946 | 58,527 |
| | Technical | 2,653 | 26,498 | 84,466 | 111,180 | 128,005 |
| Process | Achievable | 17 | 999 | 8,473 | 20,545 | 35,763 |
| | Economic | 3,980 | 22,472 | 50,483 | 66,505 | 77,283 |
| | Technical | 3,980 | 22,472 | 50,483 | 66,505 | 77,283 |
| Miscellaneous | Achievable | 5 | 142 | 775 | 1,924 | 3,280 |
| | Economic | 70 | 977 | 2,561 | 4,439 | 6,080 |
| | Technical | 514 | 3,373 | 6,388 | 8,826 | 9,749 |
| Total | Achievable | 15,732 | 173,410 | 378,252 | 575,336 | 774,620 |
| | Economic | 85,983 | 552,442 | 830,218 | 1,006,213 | 1,173,013 |
| | Technical | 109,038 | 721,334 | 1,186,290 | 1,467,659 | 1,671,763 |

Figure A-12 C&I Achievable Potential by End Use, Selected Years, Washington

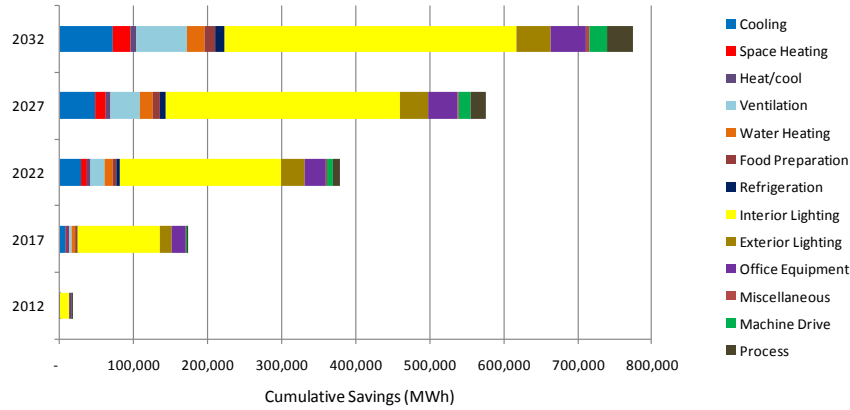


Table A-26 C&I Achievable Potential by End Use and Market Segment, 2022, Washington (MWh)

| | Small/Med. Commercial | Large Commercial | Extra Large Commercial | Extra Large Industrial | Total |
|--------------------------|-----------------------|------------------|------------------------|------------------------|----------------|
| Cooling | 1,017 | 17,942 | 4,119 | 6,087 | 29,166 |
| Space Heating | 440 | 4,617 | 1,216 | 906 | 7,180 |
| Combined Heating/Cooling | 323 | 3,597 | 464 | 188 | 4,572 |
| Ventilation | 4,268 | 3,818 | 4,496 | 7,530 | 20,112 |
| Water Heating | 1,238 | 3,974 | 5,530 | - | 10,742 |
| Food Preparation | 700 | 3,815 | 644 | - | 5,159 |
| Refrigeration | 741 | 3,001 | 396 | - | 4,138 |
| Interior Lighting | 33,054 | 149,244 | 30,943 | 5,507 | 218,748 |
| Exterior Lighting | 5,854 | 18,916 | 5,246 | 434 | 30,450 |
| Office Equipment | 4,529 | 22,130 | 3,362 | - | 30,020 |
| Machine Drive | - | - | - | 8,718 | 8,718 |
| Process | - | - | - | 8,473 | 8,473 |
| Miscellaneous | 202 | 432 | 141 | - | 775 |
| Total | 52,366 | 231,487 | 56,555 | 37,844 | 378,252 |

Table A-27 C&I Cumulative Achievable Potential by End Use and Equipment Measures, Washington (MWh)

| End Use | Technology | 2012 | 2017 | 2022 | 2027 | 2032 |
|-------------------|-------------------------|---------------|----------------|----------------|----------------|----------------|
| Cooling | Central Chiller | 53 | 551 | 2,062 | 4,730 | 7,997 |
| | PTAC | 4 | 4 | 4 | 1 | 0 |
| Heat/Cool | Heat Pump | 14 | 263 | 795 | 1,452 | 2,620 |
| Ventilation | Ventilation | 235 | 3,625 | 13,529 | 27,643 | 49,190 |
| Water Heater | Water Heater | 160 | 1,908 | 4,354 | 9,658 | 15,943 |
| Food Preparation | Fryer | 9 | 101 | 271 | 512 | 781 |
| | Hot Food Container | 5 | 172 | 488 | 945 | 1,454 |
| | Oven | 127 | 1,495 | 3,996 | 7,698 | 11,844 |
| Refrigeration | Glass Door Display | 21 | 279 | 808 | 1,618 | 2,717 |
| | Icemaker | 16 | 216 | 644 | 1,152 | 1,762 |
| | Solid Door | 29 | 332 | 893 | 1,685 | 2,656 |
| | Vending Machine | 55 | 303 | 740 | 1,344 | 1,989 |
| Interior Lighting | Walk in Refrigeration | 21 | 279 | 808 | 1,618 | 2,717 |
| | Interior Screw-in | 6,957 | 45,558 | 69,399 | 93,196 | 104,333 |
| | HID | 1,823 | 16,436 | 32,323 | 45,261 | 55,536 |
| | Linear Fluorescent | 2,869 | 35,193 | 69,229 | 100,749 | 123,637 |
| Exterior Lighting | Screw-in | 154 | 2,018 | 3,288 | 2,649 | 1,418 |
| | HID | 864 | 10,866 | 21,367 | 27,244 | 33,516 |
| | Linear Fluorescent | 82 | 1,472 | 2,497 | 3,252 | 4,101 |
| Office Equipment | Desktop Computer | 1,056 | 9,794 | 15,665 | 20,547 | 25,361 |
| | Laptop Computer | 75 | 700 | 1,119 | 1,423 | 1,675 |
| | Monitor | 211 | 757 | 1,307 | 1,768 | 2,200 |
| | POS Terminal | 23 | 318 | 580 | 829 | 1,112 |
| | Printer/copier/fax | 66 | 1,061 | 1,963 | 2,671 | 3,349 |
| Machine Drive | Server | 342 | 4,823 | 7,781 | 10,506 | 13,767 |
| | Less than 5 HP | 13 | 92 | 280 | 489 | 779 |
| | 5-24 HP | 28 | 208 | 649 | 1,142 | 1,820 |
| | 25-99 HP | 69 | 518 | 1,616 | 2,843 | 4,533 |
| | 100-249 HP | 19 | 146 | 455 | 800 | 1,276 |
| | 250-499 HP | 21 | 155 | 484 | 851 | 1,357 |
| Process | 500 and more HP | 39 | 292 | 913 | 1,605 | 2,559 |
| | Electrochem. Process | 2 | 138 | 1,150 | 2,790 | 4,892 |
| | Process Cooling/Refrig. | 3 | 185 | 1,538 | 3,730 | 6,541 |
| Miscellaneous | Process Heating | 11 | 658 | 5,482 | 13,292 | 23,307 |
| | Non-HVAC Motor | 4 | 70 | 339 | 1,101 | 2,193 |
| Total | | 15,460 | 140,725 | 268,060 | 397,272 | 518,389 |

Table A-28 C&I Cumulative Achievable Savings for Non-equipment Measures, Washington (MWh)

| Measure | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|------|-------|--------|--------|--------|
| Energy Management System | 25 | 1,553 | 16,501 | 29,372 | 41,039 |
| Advanced New Construction Designs | 1 | 70 | 1,070 | 8,737 | 32,610 |
| Retrocommissioning - Lighting | 37 | 7,653 | 14,120 | 17,904 | 21,751 |
| Interior Fluorescent - High Bay Fixtures | 13 | 787 | 8,430 | 15,271 | 20,828 |
| Retrocommissioning - Comprehensive | 29 | 6,096 | 10,951 | 13,491 | 16,068 |
| Custom Measures | 2 | 533 | 7,173 | 14,123 | 15,541 |
| RTU - Maintenance | 39 | 4,686 | 8,093 | 9,375 | 10,142 |
| Fans - Variable Speed Control | 5 | 218 | 2,179 | 4,470 | 8,493 |
| Fans - Energy Efficient Motors | 5 | 304 | 3,318 | 6,101 | 8,283 |
| Interior Lighting - Photocell Controlled T8 Dimming Ballasts | 0 | 39 | 342 | 2,201 | 7,420 |
| Interior Lighting - Occupancy Sensors | 13 | 477 | 3,666 | 5,591 | 6,881 |
| Interior Fluorescent - Delamp and Install Reflectors | 12 | 506 | 3,807 | 5,484 | 6,156 |
| Water Heater - Faucet Aerators/Low Flow Nozzles | 18 | 2,657 | 5,409 | 5,756 | 5,875 |
| Commissioning - Comprehensive | 0 | 245 | 1,809 | 3,533 | 5,686 |
| Retrocommissioning - HVAC | 2 | 258 | 2,720 | 4,574 | 5,556 |
| Heat Pump - Maintenance | 17 | 2,231 | 3,777 | 4,123 | 4,361 |
| Motors - Variable Frequency Drive | 7 | 883 | 1,911 | 3,003 | 4,356 |
| Motors - Magnetic Adjustable Speed Drives | 3 | 146 | 1,535 | 2,875 | 4,133 |
| Roofs - High Reflectivity | 1 | 33 | 262 | 1,431 | 3,996 |
| Chiller - Turbocor Compressor | 2 | 109 | 1,244 | 2,337 | 3,311 |
| Chiller - Condenser Water Temperature Reset | 4 | 222 | 2,148 | 2,756 | 2,769 |
| Chiller - VSD | 1 | 81 | 859 | 1,564 | 2,143 |
| Commissioning - Lighting | 0 | 155 | 528 | 1,031 | 1,736 |
| Thermostat - Clock/Programmable | 3 | 458 | 904 | 1,300 | 1,735 |
| Office Equipment - ENERGY STAR Power Supply | 6 | 806 | 1,605 | 1,705 | 1,735 |
| Exterior Lighting - Daylighting Controls | 2 | 92 | 747 | 1,224 | 1,596 |
| Water Heater - Heat Pump | 0 | 54 | 659 | 1,089 | 1,187 |
| Cooking - Exhaust Hoods with Sensor Control | 0 | 8 | 71 | 445 | 1,032 |
| Cooling - Economizer Installation | 2 | 83 | 760 | 964 | 967 |
| Insulation - Ducting | 1 | 53 | 443 | 700 | 928 |
| Exterior Lighting - Induction Lamps | 0 | 20 | 290 | 617 | 922 |
| Furnace - Convert to Gas | 0 | 22 | 297 | 605 | 873 |
| Chiller - Chilled Water Reset | 1 | 242 | 437 | 589 | 757 |
| Insulation - Wall Cavity | 0 | 10 | 146 | 342 | 567 |
| Insulation - Ceiling | 0 | 1 | 17 | 151 | 566 |
| Refrigeration - System Optimization | 0 | 10 | 159 | 385 | 537 |
| LED Exit Lighting | 17 | 613 | 670 | 576 | 524 |
| Industrial Process Improvements | 0 | 17 | 205 | 415 | 501 |

Washington Market Profiles, Baseline Forecast, and Potential Results

| Measure | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|------------|---------------|----------------|----------------|----------------|
| Refrigeration - System Controls | 0 | 7 | 112 | 271 | 378 |
| Commissioning - HVAC | - | - | 16 | 205 | 339 |
| Water Heater - Tank Blanket/Insulation | 2 | 144 | 254 | 277 | 290 |
| Pumps - Variable Speed Control | 0 | 9 | 106 | 202 | 287 |
| Miscellaneous - ENERGY STAR Water Cooler | 0 | 40 | 115 | 191 | 282 |
| Refrigeration - Strip Curtain | - | 1 | 20 | 126 | 218 |
| Refrigeration - Floating Head Pressure | 0 | 6 | 59 | 113 | 213 |
| Water Heater - Hot Water Saver | - | - | 2 | 46 | 121 |
| Refrigeration - Anti-Sweat Heater/Auto Door Closer | 0 | 4 | 46 | 86 | 119 |
| Refrigeration - System Maintenance | 0 | 2 | 32 | 77 | 108 |
| Water Heater - High Efficiency Circulation Pump | 0 | 6 | 64 | 95 | 97 |
| Vending Machine - Controller | 0 | 26 | 44 | 57 | 74 |
| Chiller - Chilled Water Variable-Flow System | 0 | 4 | 32 | 53 | 66 |
| Exterior Lighting - Cold Cathode Lighting | 0 | 1 | 16 | 34 | 49 |
| Laundry - High Efficiency Clothes Washer | 0 | 6 | 10 | 16 | 17 |
| Refrigeration - Night Covers | 0 | 0 | 5 | 10 | 14 |
| Total | 272 | 32,685 | 110,192 | 178,064 | 256,232 |

IDAHO MARKET PROFILES, BASELINE FORECAST, AND POTENTIAL RESULTS

This appendix contains Idaho-specific tables that summarize the study assumptions, inputs, and results for Avista's Idaho service territory only. These tables either repeat Idaho-specific information provided previously within the body of the report, or provide Idaho-specific information that corresponds to Avista system-level information in the report.

Table B-1 Electricity Use and Peak Demand by Rate Class, Idaho 2009

| Sector | Rate Schedule(s) | Number of meters (customers) | 2009 Electricity sales (MWh) | Peak demand (MW) |
|-----------------------------|------------------|------------------------------|------------------------------|------------------|
| Residential | 001 | 99,580 | 1,182,368 | 283 |
| General Service | 011, 012 | 19,245 | 322,570 | 61 |
| Large General Service | 021, 022 | 1,456 | 699,953 | 115 |
| Extra Large General Service | 025, 025P | 10 | 266,044 | 40 |
| Extra Large GS Potlatch | 025P | 1 | 892 | 101 |
| Pumping | 031, 032 | 1,312 | 58,885 | 4 |
| Total | | 121,604 | 3,422,111 | 603 |

Table B-2 Residential Electricity Usage and Intensity by Segment, Idaho 2009

| Idaho Segment | Intensity (kWh/Household) | Number of Customers | % of Customers | 2009 Electricity Sales (MWh) | % of Sales |
|----------------|---------------------------|---------------------|----------------|------------------------------|-------------|
| Single Family | 13,703 | 59,205 | 59% | 811,302 | 69% |
| Multi-Family | 8,213 | 5,237 | 5% | 43,013 | 4% |
| Mobile Home | 12,320 | 4,774 | 5% | 58,815 | 5% |
| Limited Income | 8,868 | 30,363 | 31% | 269,249 | 23% |
| Total | 11,874 | 99,580 | 100% | 1,182,379 | 100% |

Note: Minor differences with totals in Table B-1 due to calibration.

Table B-3 Single Family Market Profile, 2009, Idaho

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|----------------------|------------|-----------|--------------------|---------------|------------|---------------|--------------------|---------------------|
| End Use | Technology | Saturation | UEC (kWh) | Intensity (kWh/HH) | Usage (GWh) | Saturation | UEC (kWh) | Intensity (kWh/HH) | Compared to Average |
| Cooling | Central AC | 36.8% | 1,857 | 684 | 41 | 73.4% | 2,154 | 1,581 | 16% |
| Cooling | Room AC | 10.8% | 683 | 74 | 4 | 1.4% | 793 | 11 | 16% |
| Combined Heating/Cooling | Air Source Heat Pump | 14.7% | 6,377 | 940 | 56 | 13.6% | 7,398 | 1,004 | 16% |
| Combined Heating/Cooling | Geothermal Heat Pump | 0.7% | 3,826 | 27 | 2 | 0.8% | 4,439 | 33 | 16% |
| Space Heating | Electric Resistance | 5.0% | 11,494 | 570 | 34 | 2.5% | 13,793 | 342 | 20% |
| Space Heating | Electric Furnace | 20.0% | 9,195 | 1,837 | 109 | 21.0% | 11,035 | 2,315 | 20% |
| Space Heating | Supplemental | 6.1% | 128 | 8 | 0 | 6.1% | 154 | 9 | 20% |
| Water Heating | Water Heater | 44.4% | 3,813 | 1,694 | 100 | 37.8% | 4,595 | 1,736 | 21% |
| Interior Lighting | Screw-in | 100.0% | 1,394 | 1,394 | 83 | 100.0% | 1,394 | 1,394 | 0% |
| Interior Lighting | Linear Fluorescent | 69.2% | 146 | 101 | 6 | 69.2% | 146 | 101 | 0% |
| Interior Lighting | Pin-based | 100.0% | 58 | 58 | 3 | 100.0% | 58 | 58 | 0% |
| Exterior Lighting | Screw-in | 86.7% | 366 | 317 | 19 | 86.7% | 366 | 317 | 0% |
| Exterior Lighting | High Intensity/Flood | 1.9% | 140 | 3 | 0 | 1.9% | 140 | 3 | 0% |
| Appliances | Clothes Washer | 98.0% | 126 | 124 | 7 | 99.8% | 154 | 154 | 22% |
| Appliances | Clothes Dryer | 92.8% | 609 | 565 | 33 | 89.0% | 692 | 616 | 14% |
| Appliances | Dishwasher | 93.9% | 246 | 231 | 14 | 99.9% | 271 | 271 | 11% |
| Appliances | Refrigerator | 100.0% | 793 | 793 | 47 | 100.0% | 625 | 625 | -21% |
| Appliances | Freezer | 69.4% | 773 | 536 | 32 | 69.4% | 708 | 491 | -8% |
| Appliances | Second Refrigerator | 47.3% | 816 | 386 | 23 | 20.5% | 711 | 146 | -13% |
| Appliances | Stove | 82.1% | 383 | 314 | 19 | 82.1% | 465 | 382 | 22% |
| Appliances | Microwave | 98.5% | 168 | 166 | 10 | 98.5% | 173 | 171 | 3% |
| Electronics | Personal Computers | 140.0% | 279 | 391 | 23 | 147.0% | 287 | 422 | 3% |
| Electronics | TVs | 260.0% | 359 | 933 | 55 | 260.0% | 400 | 1,041 | 12% |
| Electronics | Devices and Gadgets | 100.0% | 60 | 60 | 4 | 100.0% | 67 | 67 | 10% |
| Miscellaneous | Pool Pump | 13.3% | 1,500 | 200 | 12 | 14.0% | 1,526 | 214 | 2% |
| Miscellaneous | Furnace Fan | 30.1% | 550 | 166 | 10 | 30.1% | 675 | 203 | 23% |
| Miscellaneous | Miscellaneous | 100.0% | 1,132 | 1,132 | 67 | 100.0% | 1,359 | 1,359 | 20% |
| Total | | | | | 13,703 | 811 | 15,063 | | |

Table B-4 Multi-family Market Profile, 2009, Idaho

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|----------------------|------------|-----------|--------------------|--------------|------------|--------------|--------------------|---------------------|
| End Use | Technology | Saturation | UEC (kWh) | Intensity (kWh/HH) | Usage (GWh) | Saturation | UEC (kWh) | Intensity (kWh/HH) | Compared to Average |
| Cooling | Central AC | 5.0% | 845 | 42 | 0 | 24.1% | 912 | 220 | 8% |
| Cooling | Room AC | 25.0% | 324 | 81 | 0 | 18.9% | 350 | 66 | 8% |
| Combined Heating/Cooling | Air Source Heat Pump | 1.0% | 2,665 | 27 | 0 | 3.4% | 2,878 | 98 | 8% |
| Combined Heating/Cooling | Geothermal Heat Pump | 0.0% | 1,599 | - | - | 0.5% | 1,727 | 9 | 8% |
| Space Heating | Electric Resistance | 59.0% | 4,983 | 2,940 | 15 | 59.0% | 5,481 | 3,234 | 10% |
| Space Heating | Electric Furnace | 5.0% | 3,986 | 199 | 1 | 5.0% | 4,385 | 219 | 10% |
| Space Heating | Supplemental | 18.0% | 56 | 10 | 0 | 18.9% | 61 | 12 | 10% |
| Water Heating | Water Heater | 77.0% | 1,936 | 1,491 | 8 | 71.3% | 2,134 | 1,522 | 10% |
| Interior Lighting | Screw-in | 100.0% | 750 | 750 | 4 | 100.0% | 750 | 750 | 0% |
| Interior Lighting | Linear Fluorescent | 32.0% | 76 | 24 | 0 | 32.0% | 76 | 24 | 0% |
| Interior Lighting | Pin-based | 3.0% | 75 | 2 | 0 | 3.0% | 75 | 2 | 0% |
| Exterior Lighting | Screw-in | 38.5% | 55 | 21 | 0 | 38.5% | 55 | 21 | 0% |
| Exterior Lighting | High Intensity/Flood | 0.2% | 73 | 0 | 0 | 0.2% | 73 | 0 | 0% |
| Appliances | Clothes Washer | 32.0% | 63 | 20 | 0 | 32.0% | 70 | 22 | 11% |
| Appliances | Clothes Dryer | 30.7% | 582 | 179 | 1 | 30.7% | 621 | 191 | 7% |
| Appliances | Dishwasher | 64.0% | 88 | 56 | 0 | 64.0% | 93 | 59 | 5% |
| Appliances | Refrigerator | 100.0% | 677 | 677 | 4 | 100.0% | 665 | 665 | -2% |
| Appliances | Freezer | 8.4% | 734 | 62 | 0 | 8.4% | 703 | 59 | -4% |
| Appliances | Second Refrigerator | 5.0% | 687 | 34 | 0 | 5.0% | 631 | 32 | -8% |
| Appliances | Stove | 96.4% | 163 | 158 | 1 | 96.4% | 181 | 175 | 11% |
| Appliances | Microwave | 90.0% | 99 | 89 | 0 | 90.0% | 101 | 91 | 1% |
| Electronics | Personal Computers | 63.0% | 223 | 141 | 1 | 66.2% | 226 | 150 | 1% |
| Electronics | TVs | 165.0% | 178 | 293 | 2 | 165.0% | 188 | 310 | 6% |
| Electronics | Devices and Gadgets | 100.0% | 25 | 25 | 0 | 100.0% | 26 | 26 | 5% |
| Miscellaneous | Pool Pump | 0.0% | - | - | - | 0.0% | - | - | 0% |
| Miscellaneous | Furnace Fan | 13.0% | 38 | 5 | 0 | 13.0% | 42 | 5 | 11% |
| Miscellaneous | Miscellaneous | 100.0% | 888 | 888 | 5 | 100.0% | 932 | 932 | 5% |
| Total | | | | | 8,213 | 43 | 8,893 | | |

Table B-5 Mobile Home Market Profile, 2009, Idaho

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|----------------------|------------|-----------|--------------------|---------------|------------|---------------|--------------------|---------------------|
| End Use | Technology | Saturation | UEC (kWh) | Intensity (kWh/HH) | Usage (GWh) | Saturation | UEC (kWh) | Intensity (kWh/HH) | Compared to Average |
| Cooling | Central AC | 23.2% | 962 | 223 | 1 | 35.9% | 1,039 | 373 | 8% |
| Cooling | Room AC | 23.2% | 354 | 82 | 0 | 22.0% | 382 | 84 | 8% |
| Combined Heating/Cooling | Air Source Heat Pump | 21.7% | 3,035 | 660 | 3 | 22.8% | 3,277 | 748 | 8% |
| Combined Heating/Cooling | Geothermal Heat Pump | 0.0% | 1,821 | - | - | 0.0% | 1,966 | - | 8% |
| Space Heating | Electric Resistance | 0.0% | 5,122 | - | - | 0.0% | 5,634 | - | 10% |
| Space Heating | Electric Furnace | 68.1% | 4,098 | 2,792 | 13 | 68.1% | 4,508 | 3,071 | 10% |
| Space Heating | Supplemental | 1.4% | 30 | 0 | 0 | 1.5% | 33 | 0 | 10% |
| Water Heating | Water Heater | 96.3% | 1,607 | 1,549 | 7 | 91.0% | 1,772 | 1,612 | 10% |
| Interior Lighting | Screw-in | 100.0% | 1,307 | 1,307 | 6 | 100.0% | 1,307 | 1,307 | 0% |
| Interior Lighting | Linear Fluorescent | 69.2% | 137 | 95 | 0 | 69.2% | 137 | 95 | 0% |
| Interior Lighting | Pin-based | 100.0% | 54 | 54 | 0 | 100.0% | 54 | 54 | 0% |
| Exterior Lighting | Screw-in | 86.7% | 343 | 297 | 1 | 86.7% | 343 | 297 | 0% |
| Exterior Lighting | High Intensity/Flood | 1.9% | 131 | 2 | 0 | 1.9% | 131 | 2 | 0% |
| Appliances | Clothes Washer | 96.3% | 128 | 124 | 1 | 96.3% | 142 | 137 | 11% |
| Appliances | Clothes Dryer | 98.8% | 620 | 612 | 3 | 98.8% | 662 | 653 | 7% |
| Appliances | Dishwasher | 89.0% | 250 | 222 | 1 | 89.0% | 263 | 234 | 5% |
| Appliances | Refrigerator | 100.0% | 806 | 806 | 4 | 100.0% | 792 | 792 | -2% |
| Appliances | Freezer | 59.3% | 786 | 466 | 2 | 59.3% | 753 | 446 | -4% |
| Appliances | Second Refrigerator | 19.5% | 830 | 162 | 1 | 19.5% | 762 | 149 | -8% |
| Appliances | Stove | 93.9% | 344 | 323 | 2 | 93.9% | 381 | 358 | 11% |
| Appliances | Microwave | 82.0% | 151 | 124 | 1 | 82.0% | 154 | 126 | 2% |
| Electronics | Personal Computers | 116.5% | 262 | 305 | 1 | 122.3% | 265 | 324 | 1% |
| Electronics | TVs | 260.0% | 359 | 933 | 4 | 260.0% | 380 | 987 | 6% |
| Electronics | Devices and Gadgets | 100.0% | 60 | 60 | 0 | 100.0% | 64 | 64 | 5% |
| Miscellaneous | Pool Pump | 11.1% | 1,500 | 167 | 1 | 11.7% | 1,513 | 177 | 1% |
| Miscellaneous | Furnace Fan | 8.3% | 500 | 42 | 0 | 8.3% | 557 | 47 | 11% |
| Miscellaneous | Miscellaneous | 100.0% | 913 | 913 | 4 | 100.0% | 959 | 959 | 5% |
| Total | | | | | 12,320 | 59 | 13,096 | | |

Table B-6 Limited Income Market Profile, 2009, Idaho

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|----------------------|------------|-----------|--------------------|--------------|------------|--------------|--------------------|---------------------|
| End Use | Technology | Saturation | UEC (kWh) | Intensity (kWh/HH) | Usage (GWh) | Saturation | UEC (kWh) | Intensity (kWh/HH) | Compared to Average |
| Cooling | Central AC | 22.2% | 944 | 210 | 6 | 28.7% | 1,019 | 293 | 8% |
| Cooling | Room AC | 35.4% | 641 | 227 | 7 | 18.0% | 692 | 124 | 8% |
| Combined Heating/Cooling | Air Source Heat Pump | 10.4% | 2,134 | 222 | 7 | 10.4% | 2,305 | 240 | 8% |
| Combined Heating/Cooling | Geothermal Heat Pump | 0.0% | 1,281 | - | - | 0.5% | 1,383 | 7 | 8% |
| Space Heating | Electric Resistance | 32.0% | 4,647 | 1,486 | 45 | 28.8% | 5,112 | 1,471 | 10% |
| Space Heating | Electric Furnace | 19.3% | 3,711 | 716 | 22 | 21.2% | 4,082 | 867 | 10% |
| Space Heating | Supplemental | 12.7% | 57 | 7 | 0 | 13.4% | 62 | 8 | 10% |
| Water Heating | Water Heater | 83.9% | 2,101 | 1,762 | 54 | 67.0% | 2,316 | 1,552 | 10% |
| Interior Lighting | Screw-in | 100.0% | 728 | 728 | 22 | 100.0% | 728 | 728 | 0% |
| Interior Lighting | Linear Fluorescent | 69.2% | 75 | 52 | 2 | 69.2% | 75 | 52 | 0% |
| Interior Lighting | Pin-based | 100.0% | 59 | 59 | 2 | 100.0% | 59 | 59 | 0% |
| Exterior Lighting | Screw-in | 47.1% | 106 | 50 | 2 | 47.1% | 106 | 50 | 0% |
| Exterior Lighting | High Intensity/Flood | 2.7% | 84 | 2 | 0 | 2.7% | 84 | 2 | 0% |
| Appliances | Clothes Washer | 71.3% | 55 | 39 | 1 | 71.3% | 61 | 43 | 11% |
| Appliances | Clothes Dryer | 68.6% | 652 | 447 | 14 | 68.6% | 696 | 477 | 7% |
| Appliances | Dishwasher | 78.5% | 72 | 56 | 2 | 78.5% | 75 | 59 | 5% |
| Appliances | Refrigerator | 100.0% | 677 | 677 | 21 | 100.0% | 665 | 665 | -2% |
| Appliances | Freezer | 63.4% | 734 | 466 | 14 | 63.4% | 703 | 446 | -4% |
| Appliances | Second Refrigerator | 23.4% | 687 | 161 | 5 | 23.4% | 631 | 148 | -8% |
| Appliances | Stove | 89.7% | 196 | 176 | 5 | 89.7% | 217 | 195 | 11% |
| Appliances | Microwave | 92.6% | 109 | 101 | 3 | 92.6% | 111 | 102 | 1% |
| Electronics | Personal Computers | 101.4% | 230 | 233 | 7 | 106.5% | 233 | 248 | 1% |
| Electronics | TVs | 165.0% | 204 | 337 | 10 | 165.0% | 216 | 356 | 6% |
| Electronics | Devices and Gadgets | 100.0% | 30 | 30 | 1 | 105.0% | 32 | 33 | 5% |
| Miscellaneous | Pool Pump | 5.8% | 617 | 36 | 1 | 5.8% | 622 | 36 | 1% |
| Miscellaneous | Furnace Fan | 25.2% | 213 | 54 | 2 | 25.2% | 238 | 60 | 11% |
| Miscellaneous | Miscellaneous | 100.0% | 534 | 534 | 16 | 100.0% | 561 | 561 | 5% |
| Total | | | | | 8,868 | 269 | 8,884 | | |

Table B-7 Commercial Sector Market Characterization Results, Idaho 2009

| Avista Rate Schedule | | LoadMAP Segment and Typical Building | Electricity sales (MWh) | Intensity (kWh/sq.ft.) |
|--|------------|--------------------------------------|-------------------------|------------------------|
| General Service | 011, 012 | Small and Medium Commercial — Retail | 322,570 | 17.5 |
| Large General Service | 021, 022 | Large Commercial — Office | 699,953 | 16.7 |
| Extra Large General Service Commercial | 025C | Extra Large Commercial — University | 70,361 | 13.9 |
| Extra Large General Service Industrial | 025I, 025P | Extra Large Industrial | 1,087,974 | 40.0 |
| Total | | | 2,180,858 | |

Table B-8 Small/Medium Commercial Segment Market Profile, Idaho, 2009

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|-------------------------|------------|--------------|--------------------------|----------------|------------|--------------|--------------------------|------------------------|
| End Use | Technology | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Usage (GWh) | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Compared to Average |
| Cooling | Central Chiller | 13.8% | 2.39 | 0.33 | 6 | 13.8% | 2.15 | 0.30 | -10% |
| Cooling | RTU | 63.1% | 2.46 | 1.55 | 29 | 63.1% | 2.22 | 1.40 | -10% |
| Cooling | PTAC | 3.3% | 2.44 | 0.08 | 1 | 3.3% | 2.20 | 0.07 | -10% |
| Combined Heating/Cooling | Heat Pump | 3.6% | 6.19 | 0.22 | 4 | 3.6% | 5.57 | 0.20 | -10% |
| Space Heating | Electric Resistance | 5.9% | 6.72 | 0.39 | 7 | 5.9% | 6.72 | 0.39 | 0% |
| Space Heating | Furnace | 17.7% | 7.05 | 1.25 | 23 | 17.7% | 6.34 | 1.13 | -10% |
| Ventilation | Ventilation | 76.9% | 2.09 | 1.61 | 30 | 76.9% | 1.88 | 1.45 | -10% |
| Interior Lighting | Interior Screw-in | 100.0% | 1.00 | 1.00 | 18 | 100.0% | 0.90 | 0.90 | -10% |
| Interior Lighting | HID | 100.0% | 0.68 | 0.68 | 13 | 100.0% | 0.61 | 0.61 | -10% |
| Interior Lighting | Linear Fluorescent | 100.0% | 3.37 | 3.37 | 62 | 100.0% | 3.03 | 3.03 | -10% |
| Exterior Lighting | Exterior Screw-in | 82.6% | 0.20 | 0.16 | 3 | 82.6% | 0.18 | 0.15 | -10% |
| Exterior Lighting | HID | 82.6% | 0.76 | 0.63 | 12 | 82.6% | 0.68 | 0.56 | -10% |
| Exterior Lighting | Linear Fluorescent | 82.6% | 0.16 | 0.13 | 2 | 82.6% | 0.14 | 0.12 | -10% |
| Water Heating | Water Heater | 63.0% | 2.00 | 1.26 | 23 | 63.0% | 1.90 | 1.19 | -5% |
| Food Preparation | Fryer | 25.8% | 0.16 | 0.04 | 1 | 25.8% | 0.16 | 0.04 | 0% |
| Food Preparation | Oven | 25.8% | 0.98 | 0.25 | 5 | 25.8% | 0.98 | 0.25 | 0% |
| Food Preparation | Dishwasher | 25.8% | 0.06 | 0.01 | 0 | 25.8% | 0.06 | 0.01 | 0% |
| Food Preparation | Hot Food Container | 25.8% | 0.31 | 0.08 | 1 | 25.8% | 0.31 | 0.08 | 0% |
| Food Preparation | Food Prep | 25.8% | 0.01 | 0.00 | 0 | 25.8% | 0.01 | 0.00 | 0% |
| Refrigeration | Walk in Refrigeration | 52.4% | - | - | - | 52.4% | - | - | 0% |
| Refrigeration | Glass Door Display | 52.4% | 0.45 | 0.23 | 4 | 52.4% | 0.40 | 0.21 | -10% |
| Refrigeration | Solid Door Refrigerator | 52.4% | 0.50 | 0.26 | 5 | 52.4% | 0.45 | 0.24 | -10% |
| Refrigeration | Open Display Case | 52.4% | 0.04 | 0.02 | 0 | 52.4% | 0.04 | 0.02 | -10% |
| Refrigeration | Vending Machine | 52.4% | 0.30 | 0.16 | 3 | 52.4% | 0.30 | 0.16 | 0% |
| Refrigeration | Icemaker | 52.4% | 0.34 | 0.18 | 3 | 52.4% | 0.34 | 0.18 | 0% |
| Office Equipment | Desktop Computer | 99.9% | 0.48 | 0.48 | 9 | 99.9% | 0.48 | 0.48 | 0% |
| Office Equipment | Laptop Computer | 99.9% | 0.06 | 0.06 | 1 | 99.9% | 0.06 | 0.06 | 0% |
| Office Equipment | Server | 99.9% | 0.36 | 0.36 | 7 | 99.9% | 0.36 | 0.36 | 0% |
| Office Equipment | Monitor | 99.9% | 0.25 | 0.25 | 5 | 99.9% | 0.25 | 0.25 | 0% |
| Office Equipment | Printer/copier/fax | 99.9% | 0.24 | 0.24 | 4 | 99.9% | 0.24 | 0.24 | 0% |
| Office Equipment | POS Terminal | 99.9% | 0.27 | 0.27 | 5 | 99.9% | 0.27 | 0.27 | 0% |
| Miscellaneous | Non-HVAC Motor | 40.2% | 1.22 | 0.49 | 9 | 40.2% | 1.22 | 0.49 | 0% |
| Miscellaneous | Other Miscellaneous | 100.0% | 1.43 | 1.43 | 26 | 100.0% | 1.43 | 1.43 | 0% |
| Total | | | | | 17.50 | 323 | | | |
| | | | | | | | 16.3 | | |

Table B-9 Large Commercial Segment Market Profile, Idaho, 2009

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|-------------------------|------------|-----------|-----------------------|-------------|-------------|-----------|-----------------------|---------------------|
| End Use | Technology | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Usage (GWh) | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Compared to Average |
| Cooling | Central Chiller | 24.7% | 2.15 | 0.53 | 22 | 24.7% | 1.93 | 0.48 | -10% |
| Cooling | RTU | 37.8% | 2.52 | 0.95 | 40 | 37.8% | 2.26 | 0.86 | -10% |
| Cooling | PTAC | 3.8% | 2.49 | 0.09 | 4 | 3.8% | 2.24 | 0.08 | -10% |
| Combined Heating/Cooling | Heat Pump | 9.1% | 4.81 | 0.44 | 18 | 9.1% | 4.33 | 0.40 | -10% |
| Space Heating | Electric Resistance | 5.9% | 3.62 | 0.21 | 9 | 5.9% | 3.62 | 0.21 | 0% |
| Space Heating | Furnace | 12.7% | 4.68 | 0.60 | 25 | 12.7% | 4.21 | 0.54 | -10% |
| Ventilation | Ventilation | 75.1% | 1.66 | 1.24 | 52 | 75.1% | 1.49 | 1.12 | -10% |
| Interior Lighting | Interior Screw-in | 100.0% | 0.94 | 0.94 | 39 | 100.0% | 0.85 | 0.85 | -10% |
| Interior Lighting | HID | 100.0% | 0.71 | 0.71 | 30 | 100.0% | 0.64 | 0.64 | -10% |
| Interior Lighting | Linear Fluorescent | 100.0% | 3.29 | 3.29 | 138 | 100.0% | 2.96 | 2.96 | -10% |
| Exterior Lighting | Exterior Screw-in | 89.6% | 0.11 | 0.10 | 4 | 89.6% | 0.10 | 0.09 | -10% |
| Exterior Lighting | HID | 89.6% | 0.62 | 0.56 | 23 | 89.6% | 0.56 | 0.50 | -10% |
| Exterior Lighting | Linear Fluorescent | 89.6% | 0.16 | 0.14 | 6 | 89.6% | 0.14 | 0.13 | -10% |
| Water Heating | Water Heater | 54.2% | 2.31 | 1.25 | 53 | 54.2% | 2.20 | 1.19 | -5% |
| Food Preparation | Fryer | 18.4% | 0.35 | 0.06 | 3 | 18.4% | 0.35 | 0.06 | 0% |
| Food Preparation | Oven | 18.4% | 1.88 | 0.35 | 14 | 18.4% | 1.88 | 0.35 | 0% |
| Food Preparation | Dishwasher | 18.4% | 0.19 | 0.03 | 1 | 18.4% | 0.19 | 0.03 | 0% |
| Food Preparation | Hot Food Container | 18.4% | 0.27 | 0.05 | 2 | 18.4% | 0.27 | 0.05 | 0% |
| Food Preparation | Food Prep | 18.4% | 0.02 | 0.00 | 0 | 18.4% | 0.02 | 0.00 | 0% |
| Refrigeration | Walk in Refrigeration | 39.1% | 0.48 | 0.19 | 8 | 39.1% | 0.43 | 0.17 | -10% |
| Refrigeration | Glass Door Display | 39.1% | 0.37 | 0.14 | 6 | 39.1% | 0.33 | 0.13 | -10% |
| Refrigeration | Solid Door Refrigerator | 39.1% | 0.77 | 0.30 | 13 | 39.1% | 0.69 | 0.27 | -10% |
| Refrigeration | Open Display Case | 39.1% | 0.27 | 0.10 | 4 | 39.1% | 0.24 | 0.09 | -10% |
| Refrigeration | Vending Machine | 39.1% | 0.36 | 0.14 | 6 | 39.1% | 0.36 | 0.14 | 0% |
| Refrigeration | Icemaker | 39.1% | 0.66 | 0.26 | 11 | 39.1% | 0.66 | 0.26 | 0% |
| Office Equipment | Desktop Computer | 98.4% | 0.90 | 0.88 | 37 | 98.4% | 0.90 | 0.88 | 0% |
| Office Equipment | Laptop Computer | 98.4% | 0.07 | 0.07 | 3 | 98.4% | 0.07 | 0.07 | 0% |
| Office Equipment | Server | 98.4% | 0.42 | 0.41 | 17 | 98.4% | 0.42 | 0.41 | 0% |
| Office Equipment | Monitor | 98.4% | 0.21 | 0.20 | 9 | 98.4% | 0.21 | 0.20 | 0% |
| Office Equipment | Printer/copier/fax | 98.4% | 0.21 | 0.21 | 9 | 98.4% | 0.21 | 0.21 | 0% |
| Office Equipment | POS Terminal | 98.4% | 0.07 | 0.07 | 3 | 98.4% | 0.07 | 0.07 | 0% |
| Miscellaneous | Non-HVAC Motor | 57.7% | 1.40 | 0.81 | 34 | 57.7% | 1.40 | 0.81 | 0% |
| Miscellaneous | Other Miscellaneous | 100.0% | 1.36 | 1.36 | 57 | 100.0% | 1.36 | 1.36 | 0% |
| Total | | | | | 700 | 15.6 | | | |

Table B-10 Extra Large Commercial Segment Market Profile, Idaho, 2009

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|-------------------------|------------|--------------|--------------------------|----------------|-------------|--------------|--------------------------|------------------------|
| End Use | Technology | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Usage (GWh) | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Compared to Average |
| Cooling | Central Chiller | 52.2% | 2.13 | 1.11 | 6 | 52.2% | 1.92 | 1.00 | -10% |
| Cooling | RTU | 24.7% | 2.22 | 0.55 | 3 | 24.7% | 2.00 | 0.49 | -10% |
| Cooling | PTAC | 0.0% | 2.22 | - | - | 0.0% | 2.00 | - | -10% |
| Combined Heating/Cooling | Heat Pump | 4.4% | 5.23 | 0.23 | 1 | 4.4% | 4.70 | 0.21 | -10% |
| Space Heating | Electric Resistance | 15.8% | 4.39 | 0.69 | 4 | 15.8% | 4.39 | 0.69 | 0% |
| Space Heating | Furnace | 5.6% | 5.67 | 0.32 | 2 | 5.6% | 5.11 | 0.29 | -10% |
| Ventilation | Ventilation | 90.2% | 1.94 | 1.75 | 9 | 90.2% | 1.74 | 1.57 | -10% |
| Interior Lighting | Interior Screw-in | 100.0% | 1.37 | 1.37 | 7 | 100.0% | 1.23 | 1.23 | -10% |
| Interior Lighting | HID | 100.0% | 0.29 | 0.29 | 1 | 100.0% | 0.26 | 0.26 | -10% |
| Interior Lighting | Linear Fluorescent | 100.0% | 2.19 | 2.19 | 11 | 100.0% | 1.97 | 1.97 | -10% |
| Exterior Lighting | Exterior Screw-in | 96.3% | 0.03 | 0.03 | 0 | 96.3% | 0.03 | 0.03 | -10% |
| Exterior Lighting | HID | 96.3% | 0.88 | 0.85 | 4 | 96.3% | 0.79 | 0.76 | -10% |
| Exterior Lighting | Linear Fluorescent | 96.3% | 0.04 | 0.03 | 0 | 96.3% | 0.03 | 0.03 | -10% |
| Water Heating | Water Heater | 26.3% | 3.72 | 0.98 | 5 | 26.3% | 3.53 | 0.93 | -5% |
| Food Preparation | Fryer | 13.8% | 0.13 | 0.02 | 0 | 13.8% | 0.13 | 0.02 | 0% |
| Food Preparation | Oven | 13.8% | 2.12 | 0.29 | 1 | 13.8% | 2.12 | 0.29 | 0% |
| Food Preparation | Dishwasher | 13.8% | 0.08 | 0.01 | 0 | 13.8% | 0.08 | 0.01 | 0% |
| Food Preparation | Hot Food Container | 13.8% | 0.13 | 0.02 | 0 | 13.8% | 0.13 | 0.02 | 0% |
| Food Preparation | Food Prep | 13.8% | 0.01 | 0.00 | 0 | 13.8% | 0.01 | 0.00 | 0% |
| Refrigeration | Walk in Refrigeration | 26.6% | 0.19 | 0.05 | 0 | 26.6% | 0.17 | 0.04 | -10% |
| Refrigeration | Glass Door Display | 26.6% | 0.11 | 0.03 | 0 | 26.6% | 0.10 | 0.03 | -10% |
| Refrigeration | Solid Door Refrigerator | 26.6% | 0.71 | 0.19 | 1 | 26.6% | 0.64 | 0.17 | -10% |
| Refrigeration | Open Display Case | 26.6% | 0.50 | 0.13 | 1 | 26.6% | 0.45 | 0.12 | -10% |
| Refrigeration | Vending Machine | 26.6% | 0.38 | 0.10 | 1 | 26.6% | 0.38 | 0.10 | 0% |
| Refrigeration | Icemaker | 26.6% | 0.31 | 0.08 | 0 | 26.6% | 0.31 | 0.08 | 0% |
| Office Equipment | Desktop Computer | 100.0% | 0.64 | 0.64 | 3 | 100.0% | 0.64 | 0.64 | 0% |
| Office Equipment | Laptop Computer | 100.0% | 0.07 | 0.07 | 0 | 100.0% | 0.07 | 0.07 | 0% |
| Office Equipment | Server | 100.0% | 0.17 | 0.17 | 1 | 100.0% | 0.17 | 0.17 | 0% |
| Office Equipment | Monitor | 100.0% | 0.13 | 0.13 | 1 | 100.0% | 0.13 | 0.13 | 0% |
| Office Equipment | Printer/copier/fax | 100.0% | 0.05 | 0.05 | 0 | 100.0% | 0.05 | 0.05 | 0% |
| Office Equipment | POS Terminal | 100.0% | 0.01 | 0.01 | 0 | 100.0% | 0.01 | 0.01 | 0% |
| Miscellaneous | Non-HVAC Motor | 88.8% | 0.82 | 0.73 | 4 | 88.8% | 0.82 | 0.73 | 0% |
| Miscellaneous | Other Miscellaneous | 100.0% | 0.80 | 0.80 | 4 | 100.0% | 0.80 | 0.80 | 0% |
| Total | | | | | 70 | 12.9 | | | |

Table B-11 Extra Large Industrial Segment Market Profile, Idaho, 2009

| Average Market Profiles | | | | | | New Units | | | |
|--------------------------|-------------------------------|------------|--------------|--------------------------|----------------|--------------|--------------|--------------------------|------------------------|
| End Use | Technology | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Usage (GWh) | Saturation | EUI (kWh) | Intensity (kWh/Sqft.) | Compared to Average |
| Cooling | Central Chiller | 14.4% | 7.98 | 1.15 | 31 | 14.4% | 7.18 | 1.04 | -10% |
| Cooling | RTU | 17.1% | 6.32 | 1.08 | 29 | 17.1% | 5.68 | 0.97 | -10% |
| Cooling | PTAC | 1.1% | 5.50 | 0.06 | 2 | 1.1% | 4.95 | 0.05 | -10% |
| Combined Heating/Cooling | Heat Pump | 1.6% | 11.13 | 0.18 | 5 | 1.6% | 10.01 | 0.16 | -10% |
| Space Heating | Electric Resistance | 10.8% | 8.67 | 0.93 | 25 | 10.8% | 8.67 | 0.93 | 0% |
| Space Heating | Furnace | 2.0% | 9.10 | 0.18 | 5 | 2.0% | 8.19 | 0.17 | -10% |
| Ventilation | Ventilation | 27.4% | 12.31 | 3.37 | 92 | 27.4% | 11.08 | 3.04 | -10% |
| Interior Lighting | Interior Screw-in | 100.0% | 0.33 | 0.33 | 9 | 100.0% | 0.30 | 0.30 | -10% |
| Interior Lighting | HID | 100.0% | 1.05 | 1.05 | 28 | 100.0% | 0.94 | 0.94 | -10% |
| Interior Lighting | Linear Fluorescent | 100.0% | 1.10 | 1.10 | 30 | 100.0% | 0.99 | 0.99 | -10% |
| Exterior Lighting | Exterior Screw-in | 92.5% | 0.02 | 0.02 | 1 | 92.5% | 0.02 | 0.02 | -10% |
| Exterior Lighting | HID | 92.5% | 0.25 | 0.23 | 6 | 92.5% | 0.23 | 0.21 | -10% |
| Exterior Lighting | Linear Fluorescent | 92.5% | 0.01 | 0.01 | 0 | 92.5% | 0.01 | 0.01 | -10% |
| Process | Process Cooling/Refrigeration | 2.4% | 99.67 | 2.40 | 65 | 2.4% | 99.67 | 2.40 | 0% |
| Process | Process Heating | 26.2% | 13.74 | 3.60 | 98 | 26.2% | 13.74 | 3.60 | 0% |
| Process | Electrochemical Process | 2.6% | 77.43 | 2.00 | 54 | 2.6% | 77.43 | 2.00 | 0% |
| Machine Drive | Less than 5 HP | 90.5% | 0.92 | 0.84 | 23 | 90.5% | 0.92 | 0.84 | 0% |
| Machine Drive | 5-24 HP | 80.1% | 2.26 | 1.81 | 49 | 80.1% | 2.26 | 1.81 | 0% |
| Machine Drive | 25-99 HP | 72.4% | 6.10 | 4.42 | 120 | 72.4% | 6.10 | 4.42 | 0% |
| Machine Drive | 100-249 HP | 65.3% | 3.84 | 2.51 | 68 | 65.3% | 3.84 | 2.51 | 0% |
| Machine Drive | 250-499 HP | 23.7% | 11.61 | 2.75 | 75 | 23.7% | 11.61 | 2.75 | 0% |
| Machine Drive | 500 and more HP | 26.1% | 19.50 | 5.08 | 138 | 26.1% | 19.50 | 5.08 | 0% |
| Miscellaneous | Miscellaneous | 100.0% | 4.90 | 4.90 | 133 | 100.0% | 4.90 | 4.90 | 0% |
| Total | | | | | 40.00 | 1,088 | 39.1 | | |

Figure B-1 Residential Baseline Forecast by End Use, Idaho

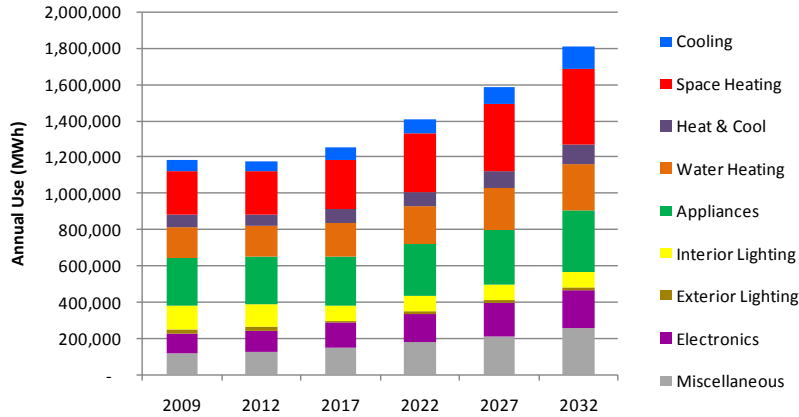


Figure B-2 C&I Baseline Electricity Forecast by End Use, Idaho

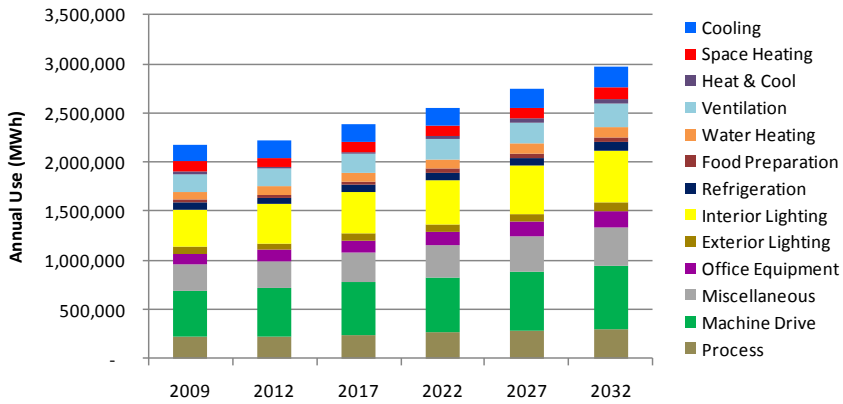


Table B-12 Baseline Forecast Summary by Sector, Idaho

| End Use | 2009 | 2012 | 2017 | 2022 | 2027 | 2032 | % Change ('09-'32) | Avg. Growth Rate ('09-'32) |
|--------------|------------------|------------------|------------------|------------------|------------------|------------------|--------------------|----------------------------|
| Res. ID | 1,182,379 | 1,178,591 | 1,253,664 | 1,408,812 | 1,588,965 | 1,808,300 | 52.9% | 1.8% |
| C&I ID | 2,180,858 | 2,217,188 | 2,383,504 | 2,551,291 | 2,748,846 | 2,970,324 | 36.2% | 1.3% |
| Total | 3,363,237 | 3,395,780 | 3,637,168 | 3,960,104 | 4,337,811 | 4,778,624 | 42.1% | 1.5% |

Figure B-3 Baseline Forecast Summary by Sector, Idaho

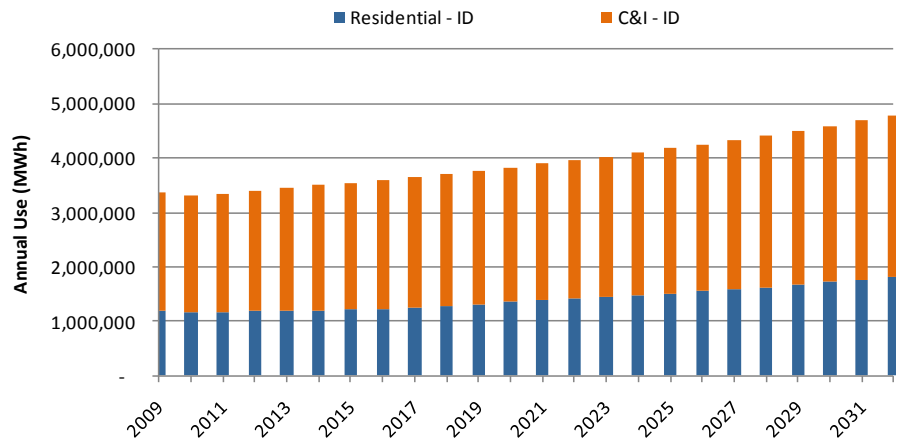


Figure B-4 Summary of Energy Efficiency Potential Savings, Idaho, All Sectors

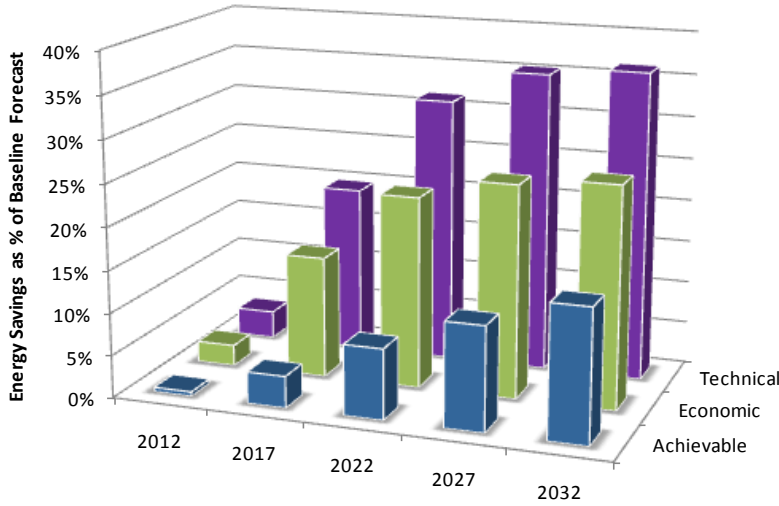


Figure B-5 Energy Efficiency Potential Forecasts, Idaho, All Sectors

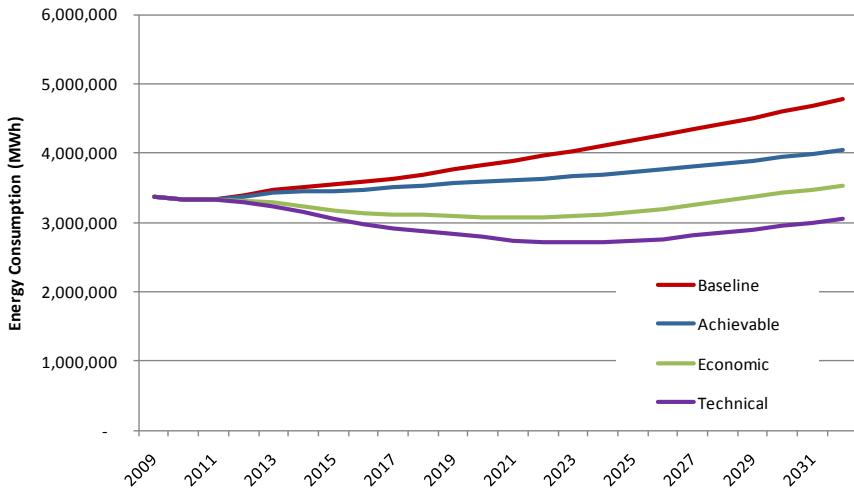


Table B-13 Summary of Energy Efficiency Potential, Idaho, All Sectors

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | 3,395,780 | 3,637,168 | 3,960,104 | 4,337,811 | 4,778,624 |
| Baseline Peak Demand(MW) | 610 | 644 | 705 | 775 | 854 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 17,005 | 135,670 | 328,163 | 529,886 | 742,264 |
| Economic | 84,010 | 521,749 | 893,647 | 1,086,090 | 1,241,812 |
| Technical | 111,123 | 717,982 | 1,243,729 | 1,533,706 | 1,733,907 |
| Cumulative Energy Savings (% of Baseline) | | | | | |
| Achievable | 0.5% | 3.7% | 8.3% | 12.2% | 15.5% |
| Economic | 2.5% | 14.3% | 22.6% | 25.0% | 26.0% |
| Technical | 3.3% | 19.7% | 31.4% | 35.4% | 36.3% |
| Peak Savings (MW) | | | | | |
| Achievable | 4 | 26 | 57 | 94 | 133 |
| Economic | 18 | 93 | 154 | 187 | 212 |
| Technical | 22 | 126 | 212 | 262 | 299 |
| Peak Savings (% of Baseline) | | | | | |
| Achievable | 0.7% | 4.0% | 8.1% | 12.2% | 15.6% |
| Economic | 2.9% | 14.4% | 21.9% | 24.1% | 24.9% |
| Technical | 3.7% | 19.6% | 30.1% | 33.9% | 35.0% |

Table B-14 Achievable Cumulative EE Potential by Sector, Idaho (MWh)

| Segment | 2012 | 2017 | 2022 | 2027 | 2032 |
|--------------------|---------------|----------------|----------------|----------------|----------------|
| Residential, Idaho | 8,583 | 41,586 | 97,676 | 173,001 | 258,780 |
| C&I, Idaho | 8,422 | 94,084 | 230,487 | 356,884 | 483,484 |
| Total | 17,005 | 135,670 | 328,163 | 529,886 | 742,264 |

Figure B-6 Achievable Cumulative Potential by Sector, Idaho

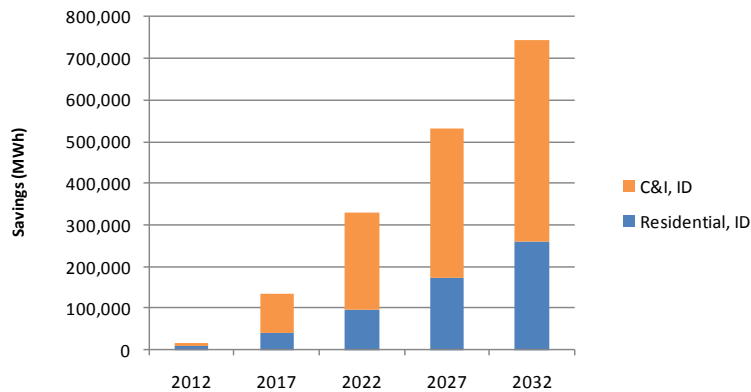


Figure B-7 Residential Energy Efficiency Potential Savings, Idaho

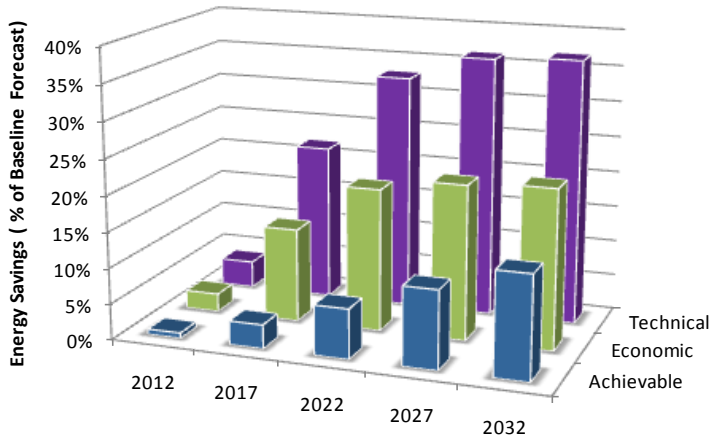


Figure B-8 Residential Energy Efficiency Potential Forecast, Idaho

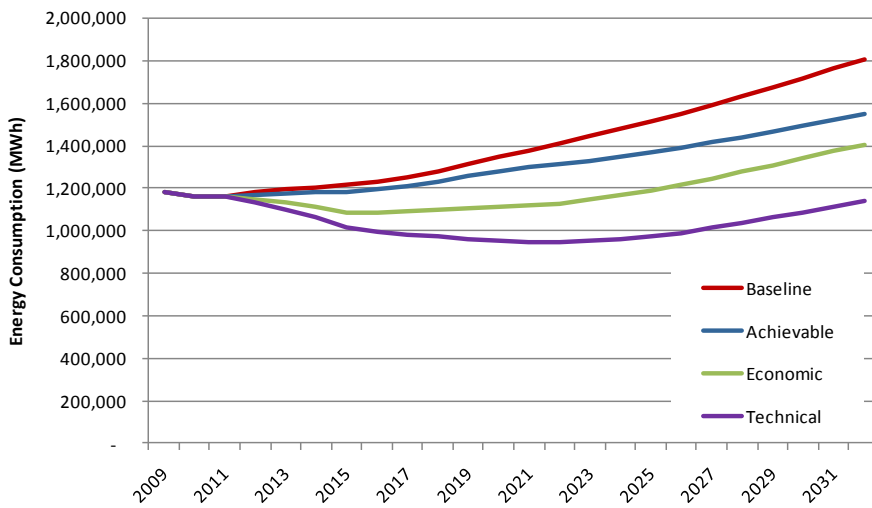


Table B-15 Energy Efficiency Potential for the Residential Sector, Idaho

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | 1,178,591 | 1,253,664 | 1,408,812 | 1,588,965 | 1,808,300 |
| Baseline Peak Demand(MW) | 281 | 290 | 325 | 363 | 408 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 8,583 | 41,586 | 97,676 | 173,001 | 258,780 |
| Economic | 29,871 | 164,293 | 280,254 | 342,994 | 401,487 |
| Technical | 44,595 | 274,139 | 462,586 | 576,602 | 666,142 |
| Cumulative Energy Savings (% of Baseline) | | | | | |
| Achievable | 0.7% | 3.3% | 6.9% | 10.9% | 14.3% |
| Economic | 2.5% | 13.1% | 19.9% | 21.6% | 22.2% |
| Technical | 3.8% | 21.9% | 32.8% | 36.3% | 36.8% |
| Peak Savings (MW) | | | | | |
| Achievable | 3 | 11 | 26 | 47 | 69 |
| Economic | 9 | 42 | 75 | 93 | 106 |
| Technical | 12 | 63 | 109 | 136 | 158 |
| Peak Savings (% of Baseline) | | | | | |
| Achievable | 1.0% | 3.9% | 7.9% | 12.9% | 17.0% |
| Economic | 3.4% | 14.5% | 23.2% | 25.5% | 26.0% |
| Technical | 4.3% | 21.7% | 33.5% | 37.3% | 38.6% |

Table B-16 Residential Baseline & Achievable Potential by Segment, Idaho

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|---|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | | | | | |
| Single Family | 809,394 | 860,796 | 969,610 | 1,095,955 | 1,250,124 |
| Multi Family | 43,239 | 46,927 | 53,367 | 60,656 | 69,266 |
| Mobile Home | 58,491 | 61,447 | 68,664 | 77,048 | 87,262 |
| Limited Income | 267,467 | 284,494 | 317,172 | 355,306 | 401,648 |
| Total | 1,178,591 | 1,253,664 | 1,408,812 | 1,588,965 | 1,808,300 |
| Energy Savings, Achievable Potential (MWh) | | | | | |
| Single Family | 6,285 | 29,733 | 76,498 | 136,424 | 203,945 |
| Multi Family | 236 | 1,141 | 2,100 | 3,882 | 5,835 |
| Mobile Home | 465 | 1,997 | 3,373 | 5,534 | 8,065 |
| Limited Income | 1,597 | 8,715 | 15,705 | 27,160 | 40,935 |
| Total | 8,583 | 41,586 | 97,676 | 173,001 | 258,780 |
| % of Total Residential Energy Savings | | | | | |
| Single Family | 73.2% | 71.5% | 78.3% | 78.9% | 78.8% |
| Multi Family | 2.7% | 2.7% | 2.2% | 2.2% | 2.3% |
| Mobile Home | 5.4% | 4.8% | 3.5% | 3.2% | 3.1% |
| Limited Income | 18.6% | 21.0% | 16.1% | 15.7% | 15.8% |

Table B-17 Residential Potential by Housing Type, 2022, Idaho

| Forecast | Single Family | Multi Family | Mobile Home | Limited Income | Total |
|--|---------------|--------------|-------------|----------------|-----------|
| Baseline Forecast (MWh) | 969,610 | 53,367 | 68,664 | 317,172 | 1,408,812 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 76,498 | 2,100 | 3,373 | 15,705 | 97,676 |
| Economic Potential | 215,829 | 7,112 | 9,362 | 47,950 | 280,254 |
| Technical Potential | 311,446 | 15,951 | 23,241 | 111,948 | 462,586 |
| Energy Savings % of Baseline | | | | | |
| Achievable | 7.9% | 3.9% | 4.9% | 5.0% | 6.9% |
| Economic Potential | 22.3% | 13.3% | 13.6% | 15.1% | 19.9% |
| Technical Potential | 32.1% | 29.9% | 33.8% | 35.3% | 32.8% |

Table A-18 Residential Cumulative Savings by End Use and Potential Type, Oregon (MWh)

| End Use | Case | 2012 | 2017 | 2022 | 2027 | 2032 |
|-------------------|------------|--------|---------|---------|---------|---------|
| Cooling | Achievable | 4 | 784 | 2,713 | 7,797 | 15,205 |
| | Economic | 118 | 7,473 | 13,481 | 20,239 | 27,909 |
| | Technical | 1,389 | 21,223 | 34,387 | 49,464 | 67,702 |
| Space Heating | Achievable | 27 | 3,826 | 23,932 | 55,648 | 89,148 |
| | Economic | 836 | 38,676 | 90,434 | 119,911 | 142,198 |
| | Technical | 1,207 | 51,873 | 117,487 | 159,290 | 197,078 |
| Heat/Cool | Achievable | 4 | 277 | 772 | 1,917 | 5,360 |
| | Economic | 136 | 4,094 | 5,019 | 5,928 | 9,460 |
| | Technical | 1,056 | 8,796 | 15,144 | 21,238 | 24,333 |
| Water Heating | Achievable | 121 | 5,591 | 23,945 | 46,999 | 76,467 |
| | Economic | 1,388 | 27,667 | 69,866 | 91,573 | 112,448 |
| | Technical | 8,160 | 77,402 | 160,064 | 203,991 | 227,631 |
| Appliances | Achievable | 434 | 4,216 | 9,065 | 14,393 | 20,002 |
| | Economic | 1,885 | 20,859 | 27,076 | 28,751 | 30,895 |
| | Technical | 2,461 | 26,764 | 35,893 | 38,774 | 41,155 |
| Interior Lighting | Achievable | 6,180 | 17,434 | 19,757 | 22,622 | 23,650 |
| | Economic | 18,432 | 36,002 | 35,080 | 32,028 | 29,190 |
| | Technical | 21,560 | 49,417 | 48,706 | 45,433 | 42,120 |
| Exterior Lighting | Achievable | 1,125 | 3,610 | 3,675 | 3,426 | 2,753 |
| | Economic | 3,350 | 7,531 | 6,023 | 4,553 | 3,242 |
| | Technical | 3,846 | 9,858 | 8,546 | 7,753 | 7,635 |
| Electronics | Achievable | 607 | 4,630 | 11,073 | 15,629 | 19,572 |
| | Economic | 3,058 | 15,658 | 23,240 | 26,031 | 29,797 |
| | Technical | 4,219 | 22,321 | 32,027 | 36,258 | 41,681 |
| Miscellaneous | Achievable | 80 | 1,217 | 2,744 | 4,568 | 6,622 |
| | Economic | 667 | 6,334 | 10,036 | 13,980 | 16,348 |
| | Technical | 697 | 6,484 | 10,331 | 14,400 | 16,807 |
| Total | Achievable | 8,583 | 41,586 | 97,676 | 173,001 | 258,780 |
| | Economic | 29,871 | 164,293 | 280,254 | 342,994 | 401,487 |
| | Technical | 44,595 | 274,139 | 462,586 | 576,602 | 666,142 |

Figure B-9 Residential Achievable Potential by End Use, Selected Years, Idaho

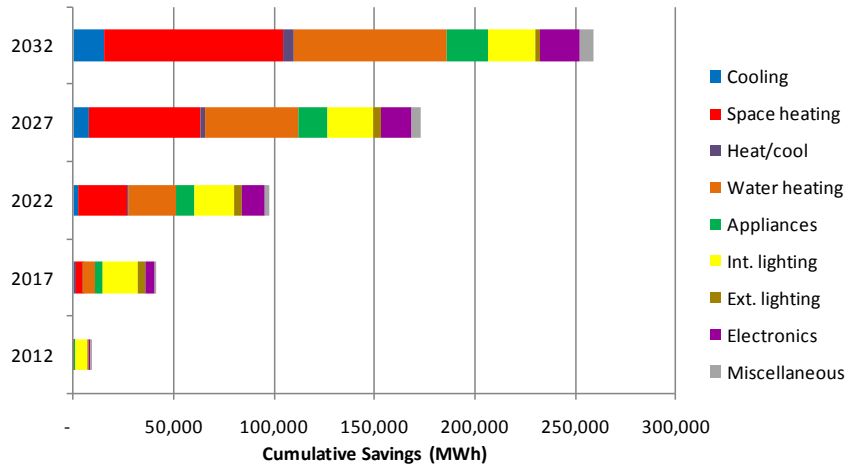


Table B-19 Residential Potential by End Use and Market Segment, 2022, WA (MWh)

| | Single Family | Multi Family | Mobile Home | Limited Income | Total |
|-------------------|---------------|--------------|--------------|----------------|---------------|
| Cooling | 1,736 | 51 | 59 | 866 | 2,713 |
| Space heating | 19,066 | 789 | 402 | 3,676 | 23,932 |
| Heat/cool | 675 | 3 | 39 | 56 | 772 |
| Water heating | 20,270 | 422 | 378 | 2,875 | 23,945 |
| Appliances | 6,657 | 103 | 451 | 1,854 | 9,065 |
| Interior lighting | 13,894 | 535 | 1,047 | 4,281 | 19,757 |
| Exterior lighting | 3,020 | 28 | 227 | 399 | 3,675 |
| Electronics | 8,757 | 167 | 617 | 1,531 | 11,073 |
| Miscellaneous | 2,422 | 1 | 153 | 168 | 2,744 |
| Total | 76,498 | 2,100 | 3,373 | 15,705 | 97,676 |

Table B-20 Residential Cumulative Achievable Potential by End Use and Equipment Measures, Oregon, Selected Years (MWh)

| End Use | Technology | 2012 | 2017 | 2022 | 2027 | 2032 |
|-------------------|----------------------|--------------|---------------|---------------|---------------|---------------|
| Cooling | Central AC | - | 51 | 55 | 67 | 41 |
| Heat/Cool | Air Source Ht. Pump | - | - | - | - | 1,972 |
| Water Heating | Water Heater | 43 | 321 | 336 | 1,435 | 8,172 |
| Appliances | Clothes Washer | 29 | 352 | 888 | 1,410 | 1,823 |
| | Clothes Dryer | 35 | 240 | 440 | 597 | 722 |
| | Dishwasher | 40 | 373 | 912 | 1,394 | 1,844 |
| | Refrigerator | 146 | 652 | 1,266 | 1,966 | 2,762 |
| | Freezer | 113 | 560 | 1,221 | 1,561 | 1,960 |
| | Second Refrigerator | 53 | 257 | 475 | 749 | 945 |
| | Stove | 7 | 56 | 126 | 254 | 375 |
| Interior Lighting | Screw-in | 5,757 | 14,262 | 14,623 | 14,913 | 12,531 |
| | Linear Fluorescent | 56 | 639 | 1,202 | 1,775 | 2,475 |
| | Pin-based | 367 | 2,466 | 3,641 | 5,130 | 7,141 |
| Exterior Lighting | Screw-in | 1,117 | 3,567 | 3,619 | 3,352 | 2,662 |
| | High Intensity/Flood | 8 | 43 | 56 | 74 | 91 |
| Electronics | Personal Computers | 389 | 3,151 | 5,418 | 7,945 | 10,893 |
| | TVs | 213 | 1,121 | 2,079 | 2,515 | 3,436 |
| Miscellaneous | Pool Pump | 61 | 559 | 1,372 | 2,520 | 3,726 |
| | Furnace Fan | 16 | 202 | 602 | 1,229 | 2,067 |
| Total | | 8,450 | 28,875 | 38,332 | 48,887 | 65,639 |

Table B-21 Residential Achievable Savings for Non-equipment Measures, Idaho (MWh)

| Measure | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|------------|---------------|---------------|----------------|----------------|
| Furnace - Convert to Gas | 9 | 1,001 | 14,668 | 31,768 | 48,995 |
| Water Heater - Convert to Gas | 10 | 1,001 | 13,783 | 28,893 | 43,060 |
| Advanced New Construction Designs | 0 | 62 | 1,426 | 5,606 | 11,781 |
| Repair and Sealing - Ducting | 6 | 853 | 2,417 | 6,257 | 9,754 |
| Insulation - Infiltration Control | 6 | 804 | 2,265 | 5,721 | 8,841 |
| Water Heater - Thermostat Setback | 44 | 2,506 | 4,232 | 6,263 | 8,451 |
| Home Energy Management System | 2 | 377 | 1,323 | 3,471 | 6,667 |
| Freezer - Remove Second Unit | 8 | 1,104 | 2,367 | 4,168 | 6,184 |
| Water Heater - Hot Water Saver | 2 | 130 | 1,663 | 3,784 | 5,884 |
| Electronics - Reduce Standby Wattage | 4 | 358 | 3,576 | 5,169 | 5,243 |
| Thermostat - Clock/Programmable | 6 | 799 | 2,222 | 3,710 | 4,048 |
| Insulation - Foundation | 0 | 141 | 628 | 1,993 | 3,795 |
| Air Source Heat Pump - Maintenance | 4 | 277 | 772 | 1,917 | 3,388 |
| Refrigerator - Remove Second Unit | 4 | 622 | 1,369 | 2,294 | 3,387 |
| Water Heater - Heat Pump | - | 12 | 334 | 1,036 | 3,208 |
| Water Heater - Faucet Aerators | 4 | 293 | 702 | 1,525 | 2,523 |
| Insulation - Ducting | 0 | 49 | 188 | 721 | 2,255 |
| Water Heater - Tank Blanket/Insulation | 15 | 794 | 1,238 | 1,720 | 2,251 |
| Insulation - Wall Cavity | 0 | 85 | 369 | 1,134 | 2,110 |
| Ceiling Fan - Installation | 0 | 24 | 167 | 1,068 | 1,984 |
| Room AC - Removal of Second Unit | 2 | 281 | 698 | 1,209 | 1,799 |
| Insulation - Ceiling | 1 | 115 | 339 | 816 | 1,288 |
| Water Heater - Timer | 0 | 231 | 801 | 1,049 | 1,235 |
| Water Heater - Low Flow Showerheads | 3 | 270 | 529 | 771 | 1,041 |
| Central AC - Maintenance and Tune-Up | - | - | - | - | 1,020 |
| Whole-House Fan - Installation | 0 | 21 | 112 | 521 | 938 |
| Pool - Pump Timer | 3 | 456 | 771 | 819 | 829 |
| Water Heater - Pipe Insulation | 0 | 34 | 326 | 524 | 643 |
| Insulation - Wall Sheathing | 0 | 13 | 58 | 187 | 539 |
| Total | 133 | 12,712 | 59,344 | 124,114 | 193,141 |

Figure B-10 Energy Efficiency Potential Savings, C&I Sector, Idaho

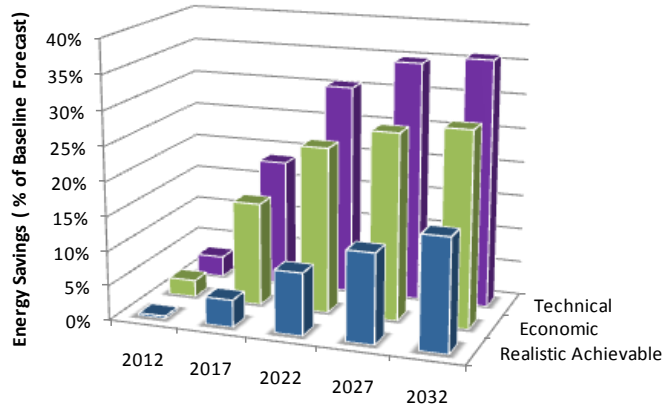


Figure B-11 Energy Efficiency Potential Forecast, C&I Sector, Idaho

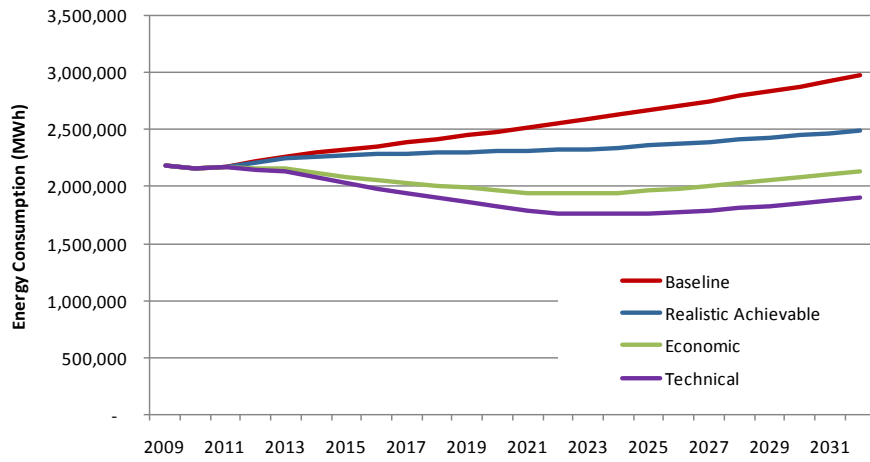


Table B–22 Energy Efficiency Potential, C&I Sector, Idaho

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|-----------|-----------|-----------|-----------|-----------|
| Baseline Forecast (MWh) | 2,217,188 | 2,383,504 | 2,551,291 | 2,748,846 | 2,970,324 |
| Baseline Peak Demand(MW) | 329 | 354 | 380 | 411 | 446 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 8,422 | 94,084 | 230,487 | 356,884 | 483,484 |
| Economic | 54,139 | 357,456 | 613,394 | 743,096 | 840,325 |
| Technical | 66,528 | 443,843 | 781,143 | 957,103 | 1,067,765 |
| Cumulative Energy Savings (% of Baseline) | | | | | |
| Achievable | 0.4% | 3.9% | 9.0% | 13.0% | 16.3% |
| Economic | 2.4% | 15.0% | 24.0% | 27.0% | 28.3% |
| Technical | 3.0% | 18.6% | 30.6% | 34.8% | 35.9% |
| Peak Savings (MW) | | | | | |
| Achievable | 1 | 14 | 31 | 48 | 64 |
| Economic | 8 | 51 | 79 | 94 | 106 |
| Technical | 10 | 64 | 103 | 127 | 141 |
| Peak Savings (% of Baseline) | | | | | |
| Achievable | 0.4% | 3.9% | 9.0% | 13.0% | 16.3% |
| Economic | 2.4% | 15.0% | 24.0% | 27.0% | 28.3% |
| Technical | 3.0% | 18.6% | 30.6% | 34.8% | 35.9% |

Table B–23 C&I Sector, Baseline and Achievable Potential by Segment, Idaho

| | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|------------------|------------------|------------------|------------------|------------------|
| Baseline Forecast (MWh) | | | | | |
| Small/Med. Commercial | 317,367 | 335,813 | 361,837 | 394,213 | 431,409 |
| Large Commercial | 707,532 | 761,508 | 821,587 | 894,850 | 979,118 |
| Extra Large Commercial | 72,013 | 83,305 | 90,387 | 98,291 | 106,847 |
| Extra Large Industrial | 1,120,277 | 1,202,878 | 1,277,480 | 1,361,492 | 1,452,949 |
| Total | 2,217,188 | 2,383,504 | 2,551,291 | 2,748,846 | 2,970,324 |
| Cumulative Energy Savings, Achievable Potential (MWh) | | | | | |
| Small/Med. Commercial | 1,961 | 20,790 | 43,865 | 65,463 | 88,729 |
| Large Commercial | 4,662 | 52,140 | 106,963 | 155,523 | 202,933 |
| Extra Large Commercial | 609 | 6,178 | 13,050 | 19,166 | 24,274 |
| Extra Large Industrial | 1,190 | 14,977 | 66,609 | 116,733 | 167,548 |
| Total | 8,422 | 94,084 | 230,487 | 356,884 | 483,484 |
| % of Total C&I Cumulative Energy Savings | | | | | |
| Small/Med. Commercial | 23.3% | 22.1% | 19.0% | 18.3% | 18.4% |
| Large Commercial | 55.4% | 55.4% | 46.4% | 43.6% | 42.0% |
| Extra Large Commercial | 7.2% | 6.6% | 5.7% | 5.4% | 5.0% |
| Extra Large Industrial | 14.1% | 15.9% | 28.9% | 32.7% | 34.7% |

Table B-24 C&I Potential by Segment, Idaho, 2022

| Forecast | Small/Med. Commercial | Large Commercial | Extra Large Commercial | Extra Large Industrial | Total |
|--|-----------------------|------------------|------------------------|------------------------|-----------|
| Baseline Forecast (MWh) | 361,837 | 821,587 | 90,387 | 1,277,480 | 2,551,291 |
| Cumulative Energy Savings (MWh) | | | | | |
| Achievable | 43,865 | 106,963 | 13,050 | 66,609 | 230,487 |
| Economic Potential | 87,274 | 204,790 | 25,964 | 295,365 | 613,394 |
| Technical Potential | 135,405 | 301,217 | 36,465 | 308,056 | 781,143 |
| Cumulative Energy Savings % of Baseline | | | | | |
| Achievable | 12% | 13% | 14% | 5% | 9% |
| Economic Potential | 24% | 25% | 29% | 23% | 24% |
| Technical Potential | 37% | 37% | 40% | 24% | 31% |

Table B-25 C&I Cumulative Savings by End Use and Potential Type, Idaho (MWh)

| End Use | Case | 2012 | 2017 | 2022 | 2027 | 2032 |
|-------------------|------------|--------|---------|---------|---------|-----------|
| Cooling | Achievable | 78 | 5,923 | 21,250 | 33,605 | 47,275 |
| | Economic | 1,138 | 20,975 | 45,413 | 59,510 | 75,348 |
| | Technical | 2,968 | 36,760 | 76,374 | 95,858 | 113,212 |
| Space Heating | Achievable | 5 | 741 | 4,296 | 8,185 | 13,309 |
| | Economic | 107 | 3,860 | 11,757 | 17,097 | 24,438 |
| | Technical | 189 | 6,330 | 19,442 | 26,598 | 34,709 |
| Heat/Cool | Achievable | 16 | 1,271 | 2,302 | 2,778 | 3,432 |
| | Economic | 185 | 3,001 | 3,761 | 4,432 | 4,954 |
| | Technical | 260 | 3,540 | 4,747 | 5,741 | 6,445 |
| Ventilation | Achievable | 211 | 2,846 | 15,356 | 29,448 | 47,931 |
| | Economic | 3,528 | 26,446 | 69,343 | 93,958 | 107,124 |
| | Technical | 4,612 | 34,655 | 93,204 | 122,731 | 132,705 |
| Water Heating | Achievable | 25 | 1,545 | 3,227 | 3,742 | 4,068 |
| | Economic | 198 | 3,518 | 4,823 | 5,295 | 5,309 |
| | Technical | 4,117 | 31,197 | 58,774 | 83,041 | 91,298 |
| Food Preparation | Achievable | 72 | 868 | 2,449 | 4,745 | 7,111 |
| | Economic | 962 | 5,813 | 10,539 | 12,677 | 13,834 |
| | Technical | 1,043 | 6,341 | 11,660 | 14,033 | 15,375 |
| Refrigeration | Achievable | 62 | 631 | 2,054 | 3,943 | 5,850 |
| | Economic | 925 | 4,540 | 8,629 | 11,127 | 12,502 |
| | Technical | 1,091 | 5,996 | 13,223 | 17,139 | 19,437 |
| Interior Lighting | Achievable | 5,851 | 55,282 | 110,129 | 160,780 | 203,673 |
| | Economic | 27,689 | 162,081 | 212,672 | 243,913 | 279,638 |
| | Technical | 30,318 | 177,750 | 239,322 | 274,804 | 311,478 |
| Exterior Lighting | Achievable | 526 | 7,858 | 15,569 | 19,409 | 23,034 |
| | Economic | 2,403 | 23,137 | 27,251 | 28,628 | 29,938 |
| | Technical | 2,701 | 25,247 | 30,174 | 34,115 | 38,276 |
| Office Equipment | Achievable | 862 | 8,854 | 14,582 | 19,189 | 23,952 |
| | Economic | 6,253 | 28,449 | 29,883 | 31,230 | 32,556 |
| | Technical | 8,238 | 38,728 | 41,183 | 43,665 | 46,239 |
| Machine Drive | Achievable | 382 | 6,612 | 33,312 | 56,917 | 77,212 |
| | Economic | 4,308 | 40,409 | 117,995 | 145,338 | 156,337 |
| | Technical | 4,341 | 40,906 | 119,993 | 147,502 | 158,642 |
| Process | Achievable | 328 | 1,590 | 5,541 | 13,154 | 24,996 |
| | Economic | 6,410 | 34,803 | 69,990 | 87,646 | 95,276 |
| | Technical | 6,410 | 34,803 | 69,990 | 87,646 | 95,276 |
| Miscellaneous | Achievable | 2 | 62 | 419 | 989 | 1,641 |
| | Economic | 33 | 426 | 1,336 | 2,245 | 3,070 |
| | Technical | 239 | 1,591 | 3,058 | 4,230 | 4,673 |
| Total | Achievable | 8,422 | 94,084 | 230,487 | 356,884 | 483,484 |
| | Economic | 54,139 | 357,456 | 613,394 | 743,096 | 840,325 |
| | Technical | 66,528 | 443,843 | 781,143 | 957,103 | 1,067,765 |

Figure B-12 C&I Achievable Potential by End Use, Selected Years, Idaho

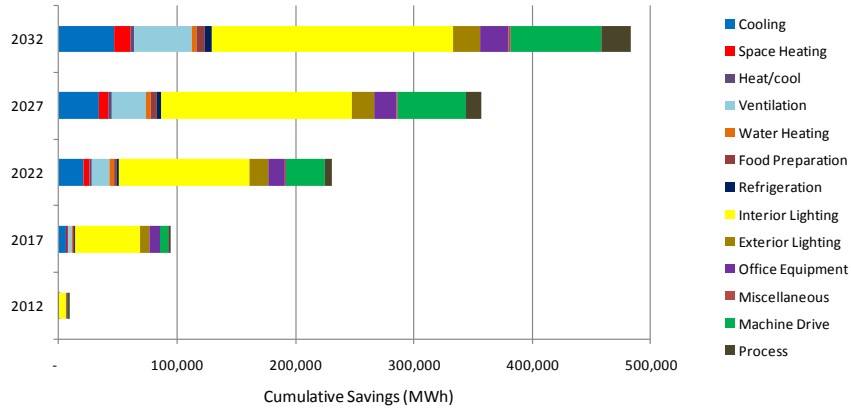


Table B-26 C&I Achievable Potential by End Use Market Segment, 2022, Idaho (MWh)

| | Small/Med. Commercial | Large Commercial | Extra Large Commercial | Extra Large Industrial | Total |
|--------------------------|-----------------------|------------------|------------------------|------------------------|----------------|
| Cooling | 2,805 | 8,283 | 1,032 | 9,129 | 21,250 |
| Space Heating | 338 | 2,110 | 305 | 1,544 | 4,296 |
| Combined Heating/Cooling | 249 | 1,666 | 119 | 267 | 2,302 |
| Ventilation | 4,489 | 1,846 | 1,131 | 7,890 | 15,356 |
| Water Heating | 952 | 1,851 | 424 | - | 3,227 |
| Food Preparation | 538 | 1,748 | 163 | - | 2,449 |
| Refrigeration | 572 | 1,382 | 100 | - | 2,054 |
| Interior Lighting | 25,426 | 68,834 | 7,612 | 8,256 | 110,129 |
| Exterior Lighting | 4,866 | 8,723 | 1,312 | 669 | 15,569 |
| Office Equipment | 3,482 | 10,274 | 825 | - | 14,582 |
| Machine Drive | - | - | - | 33,312 | 33,312 |
| Process | - | - | - | 5,541 | 5,541 |
| Miscellaneous | 146 | 246 | 26 | - | 419 |
| Total | 43,865 | 106,963 | 13,050 | 66,609 | 230,487 |

Table B-27 C&I Cumulative Achievable Potential by End Use and Equipment Measures, Washington (MWh)

| End Use | Technology | 2012 | 2017 | 2022 | 2027 | 2032 |
|-------------------|-------------------------|-------|--------|---------|---------|---------|
| Cooling | Central Chiller | 29 | 304 | 1,225 | 2,910 | 4,777 |
| | PTAC | 2 | 2 | 2 | 1 | 0 |
| Heat/Cool | Heat Pump | 7 | 128 | 376 | 687 | 1,230 |
| Ventilation | Ventilation | 196 | 2,023 | 7,393 | 14,940 | 27,505 |
| Water Heater | Water Heater | 14 | 111 | 109 | 96 | 1 |
| Food Preparation | Fryer | 4 | 46 | 121 | 232 | 351 |
| | Hot Food Container | 9 | 102 | 274 | 527 | 806 |
| | Oven | 60 | 708 | 1,884 | 3,650 | 5,606 |
| Refrigeration | Glass Door Display | 11 | 155 | 440 | 877 | 1,485 |
| | Icemaker | 8 | 108 | 317 | 574 | 873 |
| | Solid Door | 14 | 165 | 438 | 823 | 1,305 |
| | Vending Machine | 27 | 152 | 371 | 674 | 997 |
| Interior Lighting | Walk in Refriger'n | 0 | 5 | 13 | 24 | 43 |
| | Interior Screw-in | 3,326 | 21,132 | 32,157 | 43,618 | 50,332 |
| | HID | 1,014 | 9,151 | 18,439 | 26,367 | 32,921 |
| | Linear Fluorescent | 1,450 | 17,918 | 35,222 | 51,450 | 63,434 |
| Exterior Lighting | Screw-in | 76 | 1,138 | 1,977 | 1,666 | 772 |
| | HID | 403 | 5,269 | 10,440 | 13,248 | 16,451 |
| | Linear Fluorescent | 42 | 758 | 1,287 | 1,682 | 2,120 |
| Office Equipment | Desktop Computer | 490 | 4,569 | 7,322 | 9,610 | 11,862 |
| | Laptop Computer | 35 | 331 | 530 | 675 | 794 |
| | Monitor | 106 | 383 | 662 | 896 | 1,115 |
| | POS Terminal | 14 | 196 | 359 | 512 | 687 |
| | Printer/copier/fax | 44 | 564 | 1,025 | 1,396 | 1,750 |
| Machine Drive | Server | 169 | 2,412 | 3,889 | 5,254 | 6,883 |
| | Less than 5 HP | 21 | 144 | 383 | 639 | 947 |
| | 5-24 HP | 46 | 324 | 887 | 1,494 | 2,213 |
| | 25-99 HP | 114 | 808 | 2,209 | 3,719 | 5,511 |
| | 100-249 HP | 32 | 227 | 622 | 1,047 | 1,552 |
| | 250-499 HP | 34 | 242 | 661 | 1,113 | 1,650 |
| Process | 500 and more HP | 64 | 456 | 1,247 | 2,100 | 3,112 |
| | Electrochem. Process | 46 | 220 | 719 | 1,711 | 3,334 |
| | Process Cooling/Refrig. | 62 | 294 | 961 | 2,288 | 4,458 |
| Miscellaneous | Process Heating | 220 | 1,048 | 3,426 | 8,153 | 15,885 |
| | Non-HVAC Motor | 2 | 25 | 181 | 536 | 1,050 |
| Total | | 8,194 | 71,620 | 137,570 | 205,189 | 273,811 |

Table B-28 C&I Cumulative Achievable Savings for Non-equipment Measures, Idaho (MWh)

| Measure | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|------|-------|-------|--------|--------|
| Energy Management System | 13 | 819 | 8,607 | 15,077 | 20,537 |
| Advanced New Construction Designs | 0 | 36 | 557 | 4,543 | 16,923 |
| Retrocommissioning - Lighting | 20 | 4,122 | 7,640 | 9,707 | 11,740 |
| Interior Fluorescent - High Bay Fixtures | 8 | 475 | 4,877 | 8,650 | 11,615 |
| Pumping System - Optimization | 11 | 507 | 4,907 | 8,488 | 11,303 |
| Compressed Air - System Optimization and Improvements | 11 | 506 | 4,837 | 8,282 | 10,961 |
| Custom Measures | 2 | 296 | 4,148 | 8,434 | 9,658 |
| Fans - Variable Speed Control | 7 | 335 | 3,189 | 6,134 | 9,460 |
| Compressed Air - System Controls | 7 | 355 | 3,457 | 6,003 | 8,017 |
| RTU - Maintenance | 24 | 3,277 | 6,364 | 7,245 | 7,740 |
| Fans - Energy Efficient Motors | 6 | 346 | 3,463 | 5,936 | 7,615 |
| Retrocommissioning - Comprehensive | 12 | 2,552 | 4,572 | 5,623 | 6,688 |
| Retrocommissioning - HVAC | 3 | 323 | 3,038 | 4,884 | 5,936 |
| Motors - Variable Frequency Drive | 11 | 1,338 | 2,707 | 3,976 | 5,391 |
| Pumps - Variable Speed Control | 5 | 241 | 2,289 | 3,900 | 5,145 |
| Motors - Magnetic Adjustable Speed Drives | 5 | 221 | 2,171 | 3,794 | 5,087 |
| Compressed Air - Compressor Replacement | 4 | 203 | 1,982 | 3,451 | 4,615 |
| Pumping System - Controls | 4 | 202 | 1,942 | 3,332 | 4,417 |
| Chiller - Turbocor Compressor | 3 | 167 | 1,764 | 3,081 | 4,110 |
| Interior Lighting - Photocell Controlled T8 Dimming Ballasts | 0 | 22 | 193 | 1,238 | 4,107 |
| Interior Lighting - Occupancy Sensors | 7 | 249 | 1,949 | 3,002 | 3,684 |
| Water Heater - Faucet Aerators/Low Flow Nozzles | 9 | 1,306 | 2,692 | 2,936 | 3,076 |
| Chiller - VSD | 2 | 127 | 1,257 | 2,141 | 2,771 |
| Interior Fluorescent - Delamp and Install Reflectors | 6 | 222 | 1,622 | 2,346 | 2,712 |
| Roofs - High Reflectivity | 1 | 21 | 165 | 899 | 2,498 |
| Commissioning - Comprehensive | 0 | 123 | 805 | 1,536 | 2,453 |
| Chiller - Condenser Water Temperature Reset | 3 | 196 | 1,839 | 2,281 | 2,231 |
| Heat Pump - Maintenance | 9 | 1,143 | 1,925 | 2,091 | 2,202 |
| Compressed Air - System Maintenance | 13 | 717 | 1,198 | 1,647 | 2,149 |
| Pumping System - Maintenance | - | 43 | 606 | 1,200 | 1,590 |
| Exterior Lighting - Daylighting Controls | 2 | 70 | 562 | 925 | 1,226 |
| Insulation - Ducting | 1 | 93 | 778 | 1,078 | 1,172 |
| Chiller - Chilled Water Reset | 2 | 403 | 705 | 915 | 1,137 |
| Thermostat - Clock/Programmable | 2 | 304 | 595 | 846 | 1,116 |
| Commissioning - Lighting | 0 | 94 | 314 | 608 | 1,012 |
| Office Equipment - ENERGY STAR Power Supply | 3 | 399 | 795 | 845 | 861 |
| Cooking - Exhaust Hoods with Sensor Control | 0 | 6 | 56 | 354 | 818 |
| Refrigeration - System Optimization | 0 | 15 | 229 | 526 | 692 |

Idaho Market Profiles, Baseline Forecast, and Potential Results

| Measure | 2012 | 2017 | 2022 | 2027 | 2032 |
|--|------------|---------------|---------------|----------------|----------------|
| Furnace - Convert to Gas | 0 | 17 | 229 | 467 | 674 |
| Water Heater - Heat Pump | 0 | 16 | 211 | 442 | 662 |
| Refrigeration - System Controls | 0 | 10 | 160 | 370 | 487 |
| Cooling - Economizer Installation | 1 | 42 | 378 | 472 | 469 |
| Exterior Lighting - Induction Lamps | 0 | 10 | 140 | 297 | 447 |
| Insulation - Ceiling | 0 | 1 | 13 | 115 | 433 |
| Industrial Process Improvements | 0 | 11 | 127 | 256 | 309 |
| LED Exit Lighting | 9 | 319 | 358 | 317 | 278 |
| Commissioning - HVAC | - | - | 4 | 160 | 270 |
| Water Heater - Tank Blanket/Insulation | 2 | 111 | 195 | 213 | 223 |
| Miscellaneous - ENERGY STAR Water Cooler | 0 | 20 | 58 | 96 | 141 |
| Refrigeration - System Maintenance | 0 | 3 | 46 | 106 | 139 |
| Refrigeration - Floating Head Pressure | 0 | 4 | 46 | 86 | 138 |
| Insulation - Wall Cavity | 0 | 2 | 31 | 76 | 128 |
| Refrigeration - Strip Curtain | - | 0 | 14 | 61 | 102 |
| Refrigeration - Anti-Sweat Heater/Auto Door Closer | 0 | 3 | 35 | 66 | 92 |
| Water Heater - Hot Water Saver | - | - | 1 | 21 | 56 |
| Water Heater - High Efficiency Circulation Pump | 0 | 2 | 19 | 35 | 49 |
| Vending Machine - Controller | 0 | 13 | 22 | 29 | 37 |
| Chiller - Chilled Water Variable-Flow System | 0 | 2 | 19 | 28 | 32 |
| Exterior Lighting - Cold Cathode Lighting | 0 | 1 | 8 | 16 | 23 |
| Refrigeration - Night Covers | 0 | 0 | 4 | 7 | 11 |
| Laundry - High Efficiency Clothes Washer | 0 | 3 | 5 | 8 | 8 |
| Total | 228 | 22,464 | 92,917 | 151,695 | 209,673 |

RESIDENTIAL ENERGY EFFICIENCY EQUIPMENT AND MEASURE DATA

This appendix presents detailed information for all residential energy efficiency equipment and measures that were evaluated in LoadMAP. Several sets of tables are provided. Table C-1 provides brief descriptions for all equipment and measures that were assessed for potential. Tables C-2 through C-9 list the detailed unit-level data (including economic screen results) for the energy efficiency measures for each of the housing type segments — single family, multi-family, mobile home, and limited income — and for existing and new construction, respectively. Tables C-10 through C-17 list the detailed unit-level data (including economic screen results) for the energy efficiency measures for each of the housing type segments and for existing and new construction, respectively. The detailed measure-level tables below present the results of the benefit/cost (B/C) analysis for the first year of the forecast. The B/C ratio is zero if the measure represents the baseline technology or if the technology or non-equipment measure is not available in the first year of the forecast. The B/C ratio is calculated within LoadMAP for each year of the forecast and is available once the technology or measure becomes available.

Table C-1 Residential Energy Efficiency Equipment/Measure Descriptions

| End-Use | Equipment/Measure | Description |
|---------|---|--|
| Cooling | Air Conditioner — Central (CAC) | Central air conditioners consist of a refrigeration system using a direct expansion cycle. Equipment includes a compressor, an air-cooled condenser (located outdoors), an expansion valve, and an evaporator coil. A supply fan near the evaporator coil distributes supply air through air ducts to the building. Cooling efficiencies vary based on materials used, equipment size, condenser type, and system configuration. CACs may be unitary (all components housed in a factory-built assembly) or split system (an outdoor condenser section and an indoor evaporator section connected by refrigerant lines and with the compressor either indoors or outdoors). Energy efficiency is rated according to the size of the unit using the Seasonal Energy Efficiency Rating (SEER). Systems with Variable Refrigerant Flow further improve the operating efficiency. A high-efficiency option for a ductless mini-split system was also analyzed. |
| Cooling | Central Air Conditioner, Early Replacement | CAC systems currently on the market are significantly more efficient than older units, due to technology improvement and stricter appliance standards. This measure incents homeowners to replace an aging but still working unit with a new, higher-efficiency one. |
| Cooling | Central Air Conditioner Maintenance and Tune Up | An air conditioner's filters, coils, and fins require regular cleaning and maintenance for the unit to function effectively and efficiently throughout its life. Neglecting necessary maintenance leads to a steady decline in performance, requiring the AC unit to use more energy for the same cooling load. |
| Cooling | Air Conditioner - Room, ENERGY STAR or better | Room air conditioners are designed to cool a single room or space. They incorporate a complete air-cooled refrigeration and air-handling system in an individual package. Room air conditioners come in several forms, including window, split-type, and packaged terminal units. Energy efficiency is rated according to the size of the unit using the Energy Efficiency Rating (EER). |
| Cooling | Room AC — Removal of Second Unit | Homeowners may have a second room AC unit that is extremely inefficient. This measure incents homeowners to recycle the second unit and thus also eliminates associated electricity use. |
| Cooling | Attic Fan Attic Fan, Photovoltaic | Attic fans can reduce the need for AC by reducing heat transfer from the attic through the ceiling of the house. A well-ventilated attic can be several degrees cooler than a comparable, unventilated attic. An option for an attic fan equipped with a small solar photovoltaic generator was also modeled. |
| Cooling | Ceiling Fan | Ceiling fans can reduce the need for air conditioning. However, the house occupants must also select a ceiling fan with a high-efficiency motor and either shutoff the AC system or setup the thermostat temperature of the air conditioning system to realize the potential energy savings. Some ceiling fans also come with lamps. In this analysis, it is assumed that there are no lamps, and installing a ceiling fan will allow occupants to increase the thermostat cooling setpoint up by 2°F. |
| Cooling | Whole-House Fan | Whole-house fans can reduce the need for AC on moderate-weather days or on cool evenings. The fan facilitates a quick air change throughout the entire house. Several windows must be open to achieve the best results. The fan is mounted on the top floor of the house, usually in a hallway ceiling. |

Comment [JB1]: Need to say something else??

Residential Energy Efficiency Equipment and Measure Data

| End-Use | Equipment/Measure | Description |
|---------------|----------------------------------|--|
| Space Heating | Convert to Gas | This fuel-switching measure is the replacement of an electric furnace with a gas-fired furnace. This measure will eliminate all electricity consumption and demand due to electric space heating. In this study, it is assumed that this measure can be implemented only in homes within 500 feet of a gas main. |
| Heat/Cool | Air Source Heat Pump | A central heat pump consists of components similar to a CAC system, but is usually designed to function both as a heat pump and an air conditioner. It consists of a refrigeration system using a direct expansion (DX) cycle. Equipment includes a compressor, an air-cooled condenser (located outdoors), an expansion valve, and an evaporator coil (located in the supply air duct near the supply fan) and a reversing valve to change the DX cycle from cooling to heating when required. The cooling and heating efficiencies vary based on the materials used, equipment size, condenser type, and system configuration. Heat pumps may be unitary (all components housed in a factory-built assembly) or a split system (an outdoor condenser section and an indoor evaporator section connected by refrigerant lines, with either outdoors or indoors). A high-efficiency option for a ductless mini-split system was also analyzed. |
| Heat / Cool | Geothermal Heat Pump | Geothermal heat pumps are similar to air-source heat pumps, but use the ground or groundwater instead of outside air to provide a heat source/sink. A geothermal heat pump system generally consists of three major subsystems or parts: a geothermal heat pump to move heat between the building and the fluid in the earth connection, an earth connection for transferring heat between the fluid and the earth, and a distribution subsystem for delivering heating or cooling to the building. The system may also have a desuperheater to supplement the building's water heater, or a full-demand water heater to meet all of the building's hot water needs. |
| Heat / Cool | Air Source Heat Pump Maintenance | A heat pump's filters, coils, and fins require regular cleaning and maintenance for the unit to function effectively and efficiently throughout its life. Neglecting necessary maintenance ensures a steady decline in performance while energy use steadily increases. |
| HVAC (all) | Insulation – Ducting | Air distribution ducts can be insulated to reduce heating or cooling losses. Best results can be achieved by covering the entire surface area with insulation. Several types of ducts and duct insulation are available, including flexible duct, pre-insulated duct, duct board, duct wrap, tacked, or glued rigid insulation, and waterproof hard shell materials for exterior ducts. This analysis assumes that installing duct insulation can reduce the temperature drop/gain in ducts by 50%. |
| HVAC (all) | Repair and Sealing – Ducting | An ideal duct system would be free of leaks. Leakage in unsealed ducts varies considerably because of differences in fabricating machinery used, methods for assembly, installation workmanship, and age of the ductwork. Air leaks from the system to the outdoors result in a direct loss proportional to the amount of leakage and the difference in enthalpy between the outdoor air and the conditioned air. This analysis assumes that over time air loss from ducts has doubled, and conducting repair and sealing of the ducts will restore leakage from ducts to the original baseline level. |

| End-Use | Equipment/ Measure | Description |
|------------|--|--|
| HVAC (all) | Thermostat — Clock/Programmable | A programmable thermostat can be added to most heating/cooling systems. They are typically used during winter to lower temperatures at night and in summer to increase temperatures during the afternoon. The energy savings from this type of thermostat are identical to those of a "setback" strategy with standard thermostats, but the convenience of a programmable thermostat makes it a much more attractive option. In this analysis, the baseline is assumed to have no thermostat setback. |
| HVAC (all) | Doors — Storm and Thermal | Like other components of the shell, doors are subject to several types of heat loss: conduction, infiltration, and radiant losses. Similar to a storm window, a storm door creates an insulating air space between the storm and primary doors. A tight fitting storm door can also help reduce air leakage or infiltration. Thermal doors have exceptional thermal insulation properties and also are provided with weather-stripping on the doorframe to reduce air leakage. |
| HVAC (all) | Insulation — Infiltration Control | Lowering the air infiltration rate by caulking small leaks and weather-stripping around window frames, doorframes, power outlets, plumbing, and wall corners can provide significant energy savings. Weather-stripping doors and windows will create a tight seal and further reduce air infiltration. |
| HVAC (all) | Insulation — Ceiling | Thermal insulation is material or combinations of materials that are used to inhibit the flow of heat energy by conductive, convective, and radiative transfer modes. Thus, thermal insulation above ceilings can conserve energy by reducing the heat loss or gain into attics and/or through roofs. The type of building construction defines insulating possibilities. Typical insulating materials include: loose-fill (blown) cellulose, loose-fill (blown) fiberglass, and rigid polystyrene. |
| HVAC (all) | Insulation — Radiant Barrier | Radiant barriers are materials installed to reduce the heat gain in buildings. Radiant barriers are made from materials that are highly reflective and have low emissivity like aluminum. The closer the emissivity is to 0 the better they will perform. Radiant barriers can be placed above the insulation or on the roof rafters. |
| HVAC (all) | Insulation — Foundation Insulation — Wall Cavity Insulation — Wall Sheathing | Thermal insulation is material or combinations of materials that are used to inhibit the flow of heat energy by conductive, convective, and radiative transfer modes. Thus, thermal insulation can conserve energy by reducing heat loss or gain from a building. The type of building construction defines insulating possibilities. Typical insulating materials include: loose-fill (blown) cellulose, loose-fill (blown) fiberglass, and rigid polystyrene. Foundation, insulation, wall cavity insulation, and wall sheathing were modeled for new construction / major retrofits only. |
| Cooling | Roof — High Reflectivity | The color and material of a building structure surface determine the amount of solar radiation absorbed by that surface and subsequently transferred into a building. This is called solar absorptance. Using a roofing material with low solar absorptance or painting the roof a light color reduces the cooling load. This analysis assumes that implementing high reflectivity roofs will decrease the roof's absorptance of solar radiation by 45%. |
| Cooling | Windows — Reflective Film | Reflective films applied to the window interior help reduce solar gain into the space and thus lower cooling energy use. |

Comment [JB2]: Need a better description here

Residential Energy Efficiency Equipment and Measure Data

| End-Use | Equipment/Measure | Description |
|---------------|--|--|
| HVAC (all) | Windows — High Efficiency / ENERGY STAR | High-efficiency windows, such as those labeled under the ENERGY STAR Program, are designed to reduce energy use and increase occupant comfort. High-efficiency windows reduce the amount of heat transfer through the glazing surface. For example, some windows have a low-E coating, a thin film of metallic oxide coating on the glass surface that allows passage of short-wave solar energy through glass and prevents long-wave energy from escaping. Another example is double-pane glass that reduces conductive and convective heat transfer. Some double-pane windows are gas-filled (usually argon) to further increase the insulating properties of the window. |
| Water Heating | Water Heater - Electric, High Efficiency | For electric hot water heating, the most common type is a storage heater, which incorporates an electric heating element, storage tank, outer jacket, insulation, and controls in a single unit. Efficient units are characterized by a high recovery or thermal efficiency and low standby losses (the ratio of heat lost per hour to the content of the stored water). Electric instantaneous water heaters are available, but are excluded from this study due to potentially high instantaneous demand concerns. |
| Water Heating | Water Heater, Heat Pump | An electric heat pump water heater (HPWH) uses a vapor-compression thermodynamic cycle similar to that found in an air-conditioner or refrigerator. Electrical work input allows a heat pump water heater to extract heat from an available source (e.g., air) and reject that heat to a higher temperature sink, in this case, the water in the water heater. Because a HPWH makes use of available ambient heat, the coefficient of performance is greater than one — typically in the range of 2 to 3. These devices are available as an alternative to conventional tank water heaters of 55 gallons or larger. By utilizing the earth as a thermal reservoir, ground source HPWH systems can reach even higher levels of efficiency. The heat pump can be integrated with a traditional water storage tank or installed remote to the storage tank. |
| Water Heating | Water Heating, Solar | Solar water heating systems can be used in residential buildings that have an appropriate near-south-facing roof or nearby unshaded grounds for installing a collector. Although system types vary, in general these systems use a solar absorber surface within a solar collector or an actual storage tank. Either a heat-transfer fluid or the actual potable water flows through tubes attached to the absorber and transfers heat from it. (Systems with a separate heat-transfer-fluid loop include a heat exchanger that then heats the potable water.) The heated water is stored in a separate preheat tank or a conventional water heater tank. If additional heat is needed, it is provided by a conventional water-heating system. |
| Water Heating | Convert to Gas | This fuel-switching measure is the replacement of an electric water heater with a gas-fired water heater. This measure will eliminate all electricity consumption and demand due to electric water heating. In this study, it is assumed that this measure can be implemented only in home within 500 feet of a gas main. |
| Water Heating | Faucet Aerators | Water faucet aerators are threaded screens that attach to existing faucets. They reduce the volume of water coming out of faucets while introducing air into the water stream. This measure provides energy saving by reducing hot water use, as well as water conservation for both hot and cold water. |

| End-Use | Equipment/ Measure | Description |
|---------------------------------------|---|---|
| Water Heating | Pipe Insulation | Insulating hot water pipes decreases energy losses from piping that distributes hot water throughout the building. It also results in quicker delivery of hot water and may allow lower the hot water set point, which saves energy. The most common insulation materials for this purpose are polyethylene and neoprene. |
| Water Heating | Low-Flow Showerheads | Similar to faucet aerators, low-flow showerheads reduce the consumption of hot water, which in turn decreases water heating energy use. |
| Water Heating | Tank Blanket | Insulating hot water tanks decreases standby energy losses from the tank. Pre-fitted insulating blankets are readily available. |
| Water Heating | Thermostat Setback / Timer | These measures use either a programmable thermostat or a timer to adjust the water heater setpoint at times of low usage, typically when a home is unoccupied. |
| Water Heating | Hot Water Saver | A hot water saver is a plumbing device that attaches to the showerhead and that pauses the flow of water until the water is hot enough for use. The water is re-started by the flip of a switch. |
| Interior Lighting / Exterior Lighting | Infrared Halogen Lamps | Infrared halogen lamps are designed to be a replacement for standard incandescent lamps. Also referred to as advanced incandescent lamps, these products meet the Energy Independence and Security Act (EISA) lighting standards and are phased in as the baseline technology screw-in lamp technology to reflect the timeline over which the EISA lighting standards take effect. |
| Interior Lighting / Exterior Lighting | Compact Fluorescent Lamps | Compact fluorescent lamps are designed to be a replacement for standard incandescent lamps and use about 25% to 30% of the energy used by standard incandescent lamps to produce the same lumen output. They can use either electronic or magnetic ballasts. Integral compact fluorescent lamps have the ballast integrated into the base of the lamp and have a standard screw-in base that permits installation into existing incandescent fixtures. |
| Interior Lighting / Exterior Lighting | Solid State Lighting, LEDs (Screw-in and linear) | Light-emitting diode (LED) lighting has seen recent penetration in specific applications such as traffic lights and exit signs. With the potential for extremely high efficiency, LEDs show promise to provide general-use lighting for interior spaces. Current models commercially available have efficacies comparable to CFLs. However, theoretical efficiencies are significantly higher. LED models under development are expected to provide improved efficacies. |
| Interior Lighting | Fluorescent, T8, Super T8, and T5 Lamps and Electronic Ballasts | T8 fluorescent lamps are smaller in diameter than standard T12 lamps, resulting in greater light output per watt. T8 lamps also operate at a lower current and wattage, which increases the efficiency of the ballast but requires the lamps to be compatible with the ballast. Fluorescent lamp fixtures can include a reflector that increases the light output from the fixture, and thus make it possible to use a fewer number of lamps in each fixture. T5 lamps further increase efficiency by reducing the lamp diameter to 5/8". |
| Exterior Lighting | Metal Halide and High Pressure Sodium | These lamps technologies can provide slightly higher efficiencies than CFLs in exterior applications. |
| Interior Lighting | Occupancy Sensors | Occupancy sensors turn lights off when a space is unoccupied. They are appropriate for areas with intermittent use, such as bathrooms or storage areas. |

Residential Energy Efficiency Equipment and Measure Data

| End-Use | Equipment/Measure | Description |
|-------------------|---|--|
| Exterior Lighting | Photovoltaic Installation | Solar photovoltaic generation may be used to power exterior lighting and thus eliminate all or part of the electrical energy use. |
| Exterior Lighting | Photosensor Control | Photosensor controls turn exterior lighting on or off based on ambient lighting levels. Compared with manual operation, this can reduce the operation of exterior lighting during daylight hours. |
| Exterior Lighting | Timeclock Installation | Lighting timers turn exterior lighting on or off based on a preset schedule. Compared with manual operation, this can reduce the operation of exterior lighting during daylight hours. |
| Appliances | Refrigerator/Freezer, ENERGY STAR or better | Energy-efficient refrigerators/freezers incorporate features such as improved cabinet insulation, more efficient compressors and evaporator fans, defrost controls, mullion heaters, oversized condenser coils, and improved door seals. Further efficiency increases can be obtained by reducing the volume of refrigerated space, or adding multiple compartments to reduce losses from opening doors. |
| Appliances | Refrigerator/Freezer — Early Replacement | Refrigerators/freezers currently on the market are significantly more efficient than older units, due to technology improvement and stricter appliance standards. This measure incents homeowners to replace an aging but still working unit with a new, higher-efficiency one. |
| Appliances | Refrigerator/Freezer — Remove Second Unit | Homeowners may have a second refrigerator or freezer that is not used to full capacity and that, because of its age, is extremely inefficient. This measure incents homeowners to recycle the second unit and thus also eliminates associated electricity use. |
| Appliances | Dishwasher, ENERGY STAR or better | ENERGY STAR labeled dishwashers save by using both improved technology for the primary wash cycle, and by using less hot water. Construction includes more effective washing action, energy-efficient motors, and other advanced technology such as sensors that determine the length of the wash cycle and the temperature of the water necessary to clean the dishes. |
| Appliances | Clothes Washer, ENERGY STAR or better | ENERGY STAR labeled clothes washers use superior designs that require less water. Sensors match the hot water needs to the size and soil level of the load, preventing energy waste. Further energy and water savings can be achieved through advanced technologies such as inverter-drive or combination washer-dryer units. |
| Appliances | Clothes Dryer — Electric, High Efficiency | An energy-efficient clothes dryer has a moisture-sensing device to terminate the drying cycle rather than using a timer, and an energy-efficient motor is used for spinning the dryer tub. Application of a heat pump cycle for extracting the moisture from clothes leads to additional energy savings. |
| Appliances | Range and Oven — Electric, High Efficiency | These products have additional insulation in the oven compartment and tighter-fitting oven door gaskets and hinges to save energy. Conventional ovens must first heat up about 35 pounds of steel and a large amount of air before they heat up the food. Tests indicate that only 6% of the energy output of a typical oven is actually absorbed by the food. |
| Electronics | Color TVs and Home Electronics, ENERGY STAR or better | In the average home, electronic products consumed significant energy, even when they are turn off, to maintain features like clocks, remote control, and channel/station memory. ENERGY STAR labeled consumer electronics can drastically reduce consumption during standby mode, in addition to saving energy through advanced power management during normal use. |

Residential Energy Efficiency Equipment and Measure Data

| End-Use | Equipment/ Measure | Description |
|---|--|---|
| Electronics | Personal Computers, ENERGY STAR or better | Improved power management can significantly reduce the annual energy consumption of PCs and monitors in both standby and normal operation. ENERGY STAR and Climate Savers labeled products provide increasing level of energy efficiency. |
| Electronics | Reduce Standby Wattage | Representing a growing portion of home electricity consumption, plug-in electronics such as set-top boxes, DVD players, gaming systems, digital video recorders, and even battery chargers for mobile phones and laptop computers are often designed to supply a set voltage. When the units are not in use, this voltage could be dropped significantly (~1 W) and thereby generate a significant energy savings, assumed for this analysis to be between 4-5% on average. These savings are in excess of the measures already discussed for computers and televisions. |
| Misc. | Furnace Fans, Electronically Commutating Motor | In homes heated by a furnace, there is still substantial energy use by the fan responsible for moving the hot air throughout the ductwork. Application of an Electronically Commutating Motor (ECM) ensures that motor speed matches the heating requirements of the system and saves energy when compared to a continuously operating standard motor. |
| Miscellaneous | Pool Pump | High-efficiency motors and two-speed pumps provide improved energy efficiency for this load. |
| Miscellaneous | Pool Pump Timer | A pool pump timer allows the pump to turn off automatically, eliminating the wasted energy associated with unnecessary pumping. |
| Miscellaneous | Trees for Shading | Planting of shade trees, suitable to the local climate, can reduce the need for air conditioning and provide non-energy benefits as well. |
| Cooling / Space Heating / Interior Lighting | Home Energy Management System | A centralized home energy management system can be used to control and schedule cooling, space heating, lighting, and possibly appliances as well. Some designs also allow the homeowner to remotely control loads via the Internet. |
| Cooling / Space Heating | Solar Photovoltaic | Adding a solar photovoltaic (PV) system to the home can meet a portion of the home's electric load and in some cases nearly the entire load, depending on the PV system size, orientation, solar resource, and other factors. For this analysis, we assume a grid-connected system and apply the electricity savings to the home's cooling and space heating loads. |
| Cooling / Space Heating / Interior Lighting | Advanced New Construction Designs | Advanced new construction designs use an integrated approach to the design of new buildings to account for the interaction of building systems. Typically, designs specify the building orientation, building shell, building mechanical systems, and controls strategies with the goal of optimizing building energy efficiency and comfort. Options that may be evaluated and incorporated include passive solar strategies, increased thermal mass, natural ventilation, daylighting strategies, and shading strategies. This measure was modeled for new construction only. |
| Cooling / Space Heating / Interior Lighting | ENERGY STAR Homes | This measure was modeled for new construction only. |
| Cooling / Space Heating / Interior Lighting | Energy-Efficient Manufactured Homes | This measure was modeled for new construction only. |

Table C-2 Energy Efficiency Equipment Data — Single Family, Existing Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|----------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central AC | SEER 13 | - | \$0 | 15 | - |
| Cooling | Central AC | SEER 14 (Energy Star) | 134 | \$278 | 15 | 0.41 |
| Cooling | Central AC | SEER 15 (CEE Tier 2) | 184 | \$556 | 15 | 0.28 |
| Cooling | Central AC | SEER 16 (CEE Tier 3) | 226 | \$834 | 15 | 0.23 |
| Cooling | Central AC | Ductless Mini-Split System | 405 | \$4,399 | 20 | 0.14 |
| Cooling | Room AC | EER 9.8 | - | \$0 | 10 | - |
| Cooling | Room AC | EER 10.8 (Energy Star) | 62 | \$104 | 10 | 0.33 |
| Cooling | Room AC | EER 11 | 73 | \$282 | 10 | 0.15 |
| Cooling | Room AC | EER 11.5 | 99 | \$626 | 10 | 0.09 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 13 | - | \$0 | 15 | - |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 14 (Energy Star) | 492 | \$1,000 | 15 | 0.43 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 15 (CEE Tier 2) | 675 | \$2,318 | 15 | 0.26 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 16 (CEE Tier 3) | 829 | \$3,505 | 15 | 0.21 |
| Combined Heating/Cooling | Air Source Heat Pump | Ductless Mini-Split System | 1,486 | \$5,655 | 20 | 0.45 |
| Combined Heating/Cooling | Geothermal Heat Pump | Standard | - | \$0 | 14 | - |
| Combined Heating/Cooling | Geothermal Heat Pump | High Efficiency | 516 | \$1,500 | 14 | 0.28 |
| Space Heating | Electric Resistance | Electric Resistance | - | \$0 | 20 | - |
| Space Heating | Electric Furnace | 3400 BTU/KW | - | \$0 | 15 | - |
| Space Heating | Supplemental | Supplemental | - | \$0 | 5 | - |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 173 | \$41 | 15 | 5.79 |
| Water Heating | Water Heater | Geothermal Heat Pump | 2,269 | \$6,586 | 15 | 0.47 |
| Water Heating | Water Heater | Solar | 2,493 | \$5,653 | 15 | 0.60 |
| Interior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Interior Lighting | Screw-in | Infrared Halogen | 338 | \$188 | 5 | - |
| Interior Lighting | Screw-in | CFL | 1,396 | \$76 | 6 | 14.44 |
| Interior Lighting | Screw-in | LED | 1,543 | \$2,587 | 12 | 0.90 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 14 | (\$4) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 43 | \$29 | 6 | 1.16 |
| Interior Lighting | Linear Fluorescent | T5 | 44 | \$49 | 6 | 0.71 |
| Interior Lighting | Linear Fluorescent | LED | 47 | \$434 | 10 | 0.14 |
| Interior Lighting | Pin-based | Halogen | - | \$0 | 4 | - |
| Interior Lighting | Pin-based | CFL | 50 | (\$7) | 6 | 1.00 |
| Interior Lighting | Pin-based | LED | 55 | \$108 | 10 | 0.77 |
| Exterior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | Screw-in | Infrared Halogen | 107 | \$51 | 5 | - |
| Exterior Lighting | Screw-in | CFL | 413 | \$17 | 6 | 22.43 |
| Exterior Lighting | Screw-in | LED | 444 | \$757 | 12 | 0.89 |
| Exterior Lighting | High Intensity/Flood | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | High Intensity/Flood | Infrared Halogen | 23 | \$13 | 4 | - |
| Exterior Lighting | High Intensity/Flood | CFL | 139 | \$12 | 5 | 7.40 |
| Exterior Lighting | High Intensity/Flood | Metal Halide | 142 | \$22 | 5 | 4.03 |
| Exterior Lighting | High Intensity/Flood | High Pressure Sodium | 158 | \$11 | 5 | 9.14 |
| Exterior Lighting | High Intensity/Flood | LED | 161 | \$254 | 10 | 0.82 |
| Appliances | Clothes Washer | Baseline | - | \$0 | 10 | - |
| Appliances | Clothes Washer | Energy Star (MEF > 1.8) | 45 | \$0 | 10 | 1.00 |
| Appliances | Clothes Washer | Horizontal Axis | 88 | \$487 | 10 | 0.16 |
| Appliances | Clothes Dryer | Baseline | - | \$0 | 13 | - |
| Appliances | Clothes Dryer | Moisture Detection | 98 | \$48 | 13 | 2.39 |
| Appliances | Dishwasher | Baseline | - | \$0 | 9 | - |
| Appliances | Dishwasher | Energy Star | 41 | \$1 | 9 | - |
| Appliances | Dishwasher | Energy Star (2011) | 53 | \$1 | 9 | 31.05 |
| Appliances | Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star | 108 | \$89 | 13 | 1.28 |
| Appliances | Refrigerator | Baseline (2014) | 144 | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star (2014) | 230 | \$89 | 13 | - |

Table C-2 Energy Efficiency Equipment Data — Single Family, Existing Vintage (cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|---------------------|-----------------------------|------------------|------------------|----------------|----------|
| Appliances | Freezer | Baseline | - | \$0 | 11 | - |
| Appliances | Freezer | Energy Star | 114 | \$32 | 11 | 3.03 |
| Appliances | Freezer | Baseline (2014) | 152 | \$0 | 11 | - |
| Appliances | Freezer | Energy Star (2014) | 243 | \$32 | 11 | - |
| Appliances | Second Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star | 111 | \$89 | 13 | 1.31 |
| Appliances | Second Refrigerator | Baseline (2014) | 148 | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star (2014) | 237 | \$89 | 13 | - |
| Appliances | Stove | Baseline | - | \$0 | 13 | - |
| Appliances | Stove | Convection Oven | 9 | \$2 | 13 | 7.00 |
| Appliances | Stove | Induction (High Efficiency) | 46 | \$1,432 | 13 | 0.05 |
| Appliances | Microwave | Baseline | - | \$0 | 9 | - |
| Electronics | Personal Computers | Baseline | - | \$0 | 5 | - |
| Electronics | Personal Computers | Energy Star | 108 | \$1 | 5 | 35.63 |
| Electronics | Personal Computers | Climate Savers | 154 | \$175 | 5 | 0.35 |
| Electronics | TVs | Baseline | - | \$0 | 11 | - |
| Electronics | TVs | Energy Star | 87 | \$1 | 11 | 133.21 |
| Electronics | Devices and Gadgets | Devices and Gadgets | - | \$0 | 5 | - |
| Miscellaneous | Pool Pump | Baseline Pump | - | \$0 | 15 | - |
| Miscellaneous | Pool Pump | High Efficiency Pump | 138 | \$85 | 15 | 1.96 |
| Miscellaneous | Pool Pump | Two-Speed Pump | 551 | \$579 | 15 | 1.15 |
| Miscellaneous | Furnace Fan | Baseline | - | \$0 | 18 | - |
| Miscellaneous | Furnace Fan | Furnace Fan with ECM | 127 | \$1 | 18 | 281.65 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0 | 5 | - |

Table C-3 Energy Efficiency Equipment Data – Multi Family, Existing Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|----------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central AC | SEER 13 | - | \$0 | 15 | - |
| Cooling | Central AC | SEER 14 (Energy Star) | 67 | \$93 | 15 | 0.62 |
| Cooling | Central AC | SEER 15 (CEE Tier 2) | 133 | \$185 | 15 | 0.61 |
| Cooling | Central AC | SEER 16 (CEE Tier 3) | 187 | \$278 | 15 | 0.57 |
| Cooling | Central AC | Ductless Mini-Split System | 245 | \$2,012 | 20 | 0.19 |
| Cooling | Room AC | EER 9.8 | - | \$0 | 10 | - |
| Cooling | Room AC | EER 10.8 (Energy Star) | 32 | \$52 | 10 | 0.35 |
| Cooling | Room AC | EER 11 | 38 | \$141 | 10 | 0.15 |
| Cooling | Room AC | EER 11.5 | 52 | \$313 | 10 | 0.09 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 13 | - | \$0 | 15 | - |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 14 (Energy Star) | 238 | \$1,246 | 15 | 0.17 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 15 (CEE Tier 2) | 467 | \$2,315 | 15 | 0.18 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 16 (CEE Tier 3) | 659 | \$3,277 | 15 | 0.18 |
| Combined Heating/Cooling | Air Source Heat Pump | Ductless Mini-Split System | 862 | \$5,022 | 20 | 0.27 |
| Combined Heating/Cooling | Geothermal Heat Pump | Standard | - | \$0 | 14 | - |
| Combined Heating/Cooling | Geothermal Heat Pump | High Efficiency | 248 | \$1,500 | 14 | 0.14 |
| Space Heating | Electric Resistance | Electric Resistance | - | \$0 | 20 | - |
| Space Heating | Electric Furnace | 3400 BTU/KW | - | \$0 | 15 | - |
| Space Heating | Supplemental | Supplemental | - | \$0 | 5 | - |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 107 | \$41 | 15 | 3.61 |
| Water Heating | Water Heater | Solar | 1,539 | \$5,653 | 15 | 0.38 |
| Interior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Interior Lighting | Screw-in | Infrared Halogen | 174 | \$134 | 5 | - |
| Interior Lighting | Screw-in | CFL | 721 | \$54 | 6 | 10.47 |
| Interior Lighting | Screw-in | LED | 797 | \$1,844 | 12 | 0.65 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 7 | (\$2) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 21 | \$15 | 6 | 1.16 |
| Interior Lighting | Linear Fluorescent | T5 | 22 | \$25 | 6 | 0.71 |
| Interior Lighting | Linear Fluorescent | LED | 23 | \$217 | 10 | 0.14 |
| Interior Lighting | Pin-based | Halogen | - | \$0 | 4 | - |
| Interior Lighting | Pin-based | CFL | 62 | (\$9) | 6 | 1.00 |
| Interior Lighting | Pin-based | LED | 68 | \$135 | 10 | 0.77 |
| Exterior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | Screw-in | Infrared Halogen | 15 | \$5 | 5 | - |
| Exterior Lighting | Screw-in | CFL | 59 | \$2 | 6 | 32.52 |
| Exterior Lighting | Screw-in | LED | 64 | \$75 | 12 | 1.29 |
| Exterior Lighting | High Intensity/Flood | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | High Intensity/Flood | Infrared Halogen | 11 | \$6 | 4 | - |
| Exterior Lighting | High Intensity/Flood | CFL | 70 | \$6 | 5 | 7.40 |
| Exterior Lighting | High Intensity/Flood | Metal Halide | 71 | \$11 | 5 | 4.03 |
| Exterior Lighting | High Intensity/Flood | High Pressure Sodium | 79 | \$5 | 5 | 9.14 |
| Exterior Lighting | High Intensity/Flood | LED | 81 | \$127 | 10 | 0.82 |
| Appliances | Clothes Washer | Baseline | - | \$0 | 10 | - |
| Appliances | Clothes Washer | Energy Star (MEF > 1.8) | 23 | \$0 | 10 | 1.00 |
| Appliances | Clothes Washer | Horizontal Axis | 44 | \$487 | 10 | 0.08 |
| Appliances | Clothes Dryer | Baseline | - | \$0 | 13 | - |
| Appliances | Clothes Dryer | Moisture Detection | 93 | \$48 | 13 | 2.28 |
| Appliances | Dishwasher | Baseline | - | \$0 | 9 | - |
| Appliances | Dishwasher | Energy Star | 15 | \$1 | 9 | - |
| Appliances | Dishwasher | Energy Star (2011) | 19 | \$1 | 9 | 11.14 |
| Appliances | Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star | 92 | \$89 | 13 | 1.09 |
| Appliances | Refrigerator | Baseline (2014) | 123 | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star (2014) | 196 | \$89 | 13 | - |
| Appliances | Freezer | Baseline | - | \$0 | 11 | - |

Table C-3 Energy Efficiency Equipment Data—Multi Family, Existing Vintage (cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|---------------------|-----------------------------|------------------|------------------|----------------|----------|
| Appliances | Freezer | Energy Star | 108 | \$32 | 11 | 2.88 |
| Appliances | Freezer | Baseline (2014) | 145 | \$0 | 11 | - |
| Appliances | Freezer | Energy Star (2014) | 231 | \$32 | 11 | - |
| Appliances | Second Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star | 93 | \$89 | 13 | 1.11 |
| Appliances | Second Refrigerator | Baseline (2014) | 124 | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star (2014) | 199 | \$89 | 13 | - |
| Appliances | Stove | Baseline | - | \$0 | 13 | - |
| Appliances | Stove | Convection Oven | 4 | \$2 | 13 | 2.99 |
| Appliances | Stove | Induction (High Efficiency) | 20 | \$1,432 | 13 | 0.02 |
| Appliances | Microwave | Baseline | - | \$0 | 9 | - |
| Electronics | Personal Computers | Baseline | - | \$0 | 5 | - |
| Electronics | Personal Computers | Energy Star | 86 | \$1 | 5 | 29.28 |
| Electronics | Personal Computers | Climate Savers | 123 | \$175 | 5 | 0.29 |
| Electronics | TVs | Baseline | - | \$0 | 11 | - |
| Electronics | TVs | Energy Star | 43 | \$1 | 11 | 67.65 |
| Electronics | Devices and Gadgets | Devices and Gadgets | - | \$0 | 5 | - |
| Miscellaneous | Pool Pump | Baseline Pump | - | \$0 | 15 | - |
| Miscellaneous | Pool Pump | High Efficiency Pump | - | \$85 | 15 | - |
| Miscellaneous | Pool Pump | Two-Speed Pump | - | \$579 | 15 | - |
| Miscellaneous | Furnace Fan | Baseline | - | \$0 | 18 | - |
| Miscellaneous | Furnace Fan | Furnace Fan with ECM | 10 | \$1 | 18 | 21.87 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0 | 5 | - |

Table C-4 Energy Efficiency Equipment Data – Mobile Home, Existing Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|----------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central AC | SEER 13 | - | \$0 | 15 | - |
| Cooling | Central AC | SEER 14 (Energy Star) | 80 | \$278 | 15 | 0.24 |
| Cooling | Central AC | SEER 15 (CEE Tier 2) | 110 | \$556 | 15 | 0.17 |
| Cooling | Central AC | SEER 16 (CEE Tier 3) | 134 | \$834 | 15 | 0.14 |
| Cooling | Central AC | Ductless Mini-Split System | 241 | \$4,399 | 20 | 0.08 |
| Cooling | Room AC | EER 9.8 | - | \$0 | 10 | - |
| Cooling | Room AC | EER 10.8 (Energy Star) | 37 | \$52 | 10 | 0.40 |
| Cooling | Room AC | EER 11 | 44 | \$141 | 10 | 0.17 |
| Cooling | Room AC | EER 11.5 | 59 | \$313 | 10 | 0.11 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 13 | - | \$0 | 15 | - |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 14 (Energy Star) | 282 | \$1,246 | 15 | 0.20 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 15 (CEE Tier 2) | 387 | \$2,315 | 15 | 0.15 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 16 (CEE Tier 3) | 475 | \$3,277 | 15 | 0.13 |
| Combined Heating/Cooling | Air Source Heat Pump | Ductless Mini-Split System | 852 | \$5,022 | 20 | 0.27 |
| Combined Heating/Cooling | Geothermal Heat Pump | Standard | - | \$0 | 14 | - |
| Combined Heating/Cooling | Geothermal Heat Pump | High Efficiency | 295 | \$1,500 | 14 | 0.16 |
| Space Heating | Electric Resistance | Electric Resistance | - | \$0 | 20 | - |
| Space Heating | Electric Furnace | 3400 BTU/KW | - | \$0 | 15 | - |
| Space Heating | Supplemental | Supplemental | - | \$0 | 5 | - |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 88 | \$41 | 15 | 2.95 |
| Water Heating | Water Heater | Solar | 1,271 | \$5,653 | 15 | 0.31 |
| Interior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Interior Lighting | Screw-in | Infrared Halogen | 304 | \$188 | 5 | - |
| Interior Lighting | Screw-in | CFL | 1,257 | \$76 | 6 | 13.00 |
| Interior Lighting | Screw-in | LED | 1,389 | \$2,587 | 12 | 0.81 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 13 | (\$4) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 38 | \$29 | 6 | 1.04 |
| Interior Lighting | Linear Fluorescent | T5 | 40 | \$49 | 6 | 0.64 |
| Interior Lighting | Linear Fluorescent | LED | 42 | \$434 | 10 | 0.13 |
| Interior Lighting | Pin-based | Halogen | - | \$0 | 4 | - |
| Interior Lighting | Pin-based | CFL | 45 | (\$7) | 6 | 1.00 |
| Interior Lighting | Pin-based | LED | 49 | \$106 | 10 | 0.70 |
| Exterior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | Screw-in | Infrared Halogen | 96 | \$51 | 5 | - |
| Exterior Lighting | Screw-in | CFL | 372 | \$17 | 6 | 20.19 |
| Exterior Lighting | Screw-in | LED | 400 | \$757 | 12 | 0.80 |
| Exterior Lighting | High Intensity/Flood | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | High Intensity/Flood | Infrared Halogen | 21 | \$13 | 4 | - |
| Exterior Lighting | High Intensity/Flood | CFL | 125 | \$12 | 5 | 6.66 |
| Exterior Lighting | High Intensity/Flood | Metal Halide | 128 | \$22 | 5 | 3.63 |
| Exterior Lighting | High Intensity/Flood | High Pressure Sodium | 142 | \$11 | 5 | 8.23 |
| Exterior Lighting | High Intensity/Flood | LED | 145 | \$254 | 10 | 0.74 |
| Appliances | Clothes Washer | Baseline | - | \$0 | 10 | - |
| Appliances | Clothes Washer | Energy Star (MEF > 1.8) | 46 | \$0 | 10 | 1.00 |
| Appliances | Clothes Washer | Horizontal Axis | 89 | \$487 | 10 | 0.16 |
| Appliances | Clothes Dryer | Baseline | - | \$0 | 13 | - |
| Appliances | Clothes Dryer | Moisture Detection | 99 | \$48 | 13 | 2.43 |
| Appliances | Dishwasher | Baseline | - | \$0 | 9 | - |
| Appliances | Dishwasher | Energy Star | 41 | \$1 | 9 | - |
| Appliances | Dishwasher | Energy Star (2011) | 54 | \$1 | 9 | 31.57 |
| Appliances | Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star | 110 | \$89 | 13 | 1.30 |
| Appliances | Refrigerator | Baseline (2014) | 146 | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star (2014) | 234 | \$89 | 13 | - |
| Appliances | Freezer | Baseline | - | \$0 | 11 | - |

Table C-4 Energy Efficiency Equipment Data — Mobile Home, Existing Vintage (cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|---------------------|-----------------------------|------------------|------------------|----------------|----------|
| Appliances | Freezer | Energy Star | 116 | \$32 | 11 | 3.08 |
| Appliances | Freezer | Baseline (2014) | 155 | \$0 | 11 | - |
| Appliances | Freezer | Energy Star (2014) | 248 | \$32 | 11 | - |
| Appliances | Second Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star | 113 | \$89 | 13 | 1.34 |
| Appliances | Second Refrigerator | Baseline (2014) | 150 | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star (2014) | 241 | \$89 | 13 | - |
| Appliances | Stove | Baseline | - | \$0 | 13 | - |
| Appliances | Stove | Convection Oven | 8 | \$2 | 13 | 6.30 |
| Appliances | Stove | Induction (High Efficiency) | 41 | \$1,432 | 13 | 0.04 |
| Appliances | Microwave | Baseline | - | \$0 | 9 | - |
| Electronics | Personal Computers | Baseline | - | \$0 | 5 | - |
| Electronics | Personal Computers | Energy Star | 101 | \$1 | 5 | 33.39 |
| Electronics | Personal Computers | Climate Savers | 144 | \$175 | 5 | 0.33 |
| Electronics | TVs | Baseline | - | \$0 | 11 | - |
| Electronics | TVs | Energy Star | 87 | \$1 | 11 | 133.21 |
| Electronics | Devices and Gadgets | Devices and Gadgets | - | \$0 | 5 | - |
| Miscellaneous | Pool Pump | Baseline Pump | - | \$0 | 15 | - |
| Miscellaneous | Pool Pump | High Efficiency Pump | 138 | \$85 | 15 | 1.96 |
| Miscellaneous | Pool Pump | Two-Speed Pump | 551 | \$579 | 15 | 1.15 |
| Miscellaneous | Furnace Fan | Baseline | - | \$0 | 18 | - |
| Miscellaneous | Furnace Fan | Furnace Fan with ECM | 127 | \$1 | 18 | 281.65 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0 | 5 | - |

Table C-5 Energy Efficiency Equipment Data – Limited Income, Existing Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|----------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central AC | SEER 13 | - | \$0 | 15 | - |
| Cooling | Central AC | SEER 14 (Energy Star) | 76 | \$185 | 15 | 0.35 |
| Cooling | Central AC | SEER 15 (CEE Tier 2) | 104 | \$370 | 15 | 0.24 |
| Cooling | Central AC | SEER 16 (CEE Tier 3) | 127 | \$556 | 15 | 0.19 |
| Cooling | Central AC | Ductless Mini-Split System | 229 | \$2,394 | 20 | 0.15 |
| Cooling | Room AC | EER 9.8 | - | \$0 | 10 | - |
| Cooling | Room AC | EER 10.8 (Energy Star) | 65 | \$104 | 10 | 0.35 |
| Cooling | Room AC | EER 11 | 77 | \$282 | 10 | 0.15 |
| Cooling | Room AC | EER 11.5 | 104 | \$626 | 10 | 0.09 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 13 | - | \$0 | 15 | - |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 14 (Energy Star) | 192 | \$1,246 | 15 | 0.13 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 15 (CEE Tier 2) | 263 | \$2,315 | 15 | 0.10 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 16 (CEE Tier 3) | 323 | \$3,277 | 15 | 0.09 |
| Combined Heating/Cooling | Air Source Heat Pump | Ductless Mini-Split System | 579 | \$5,022 | 20 | 0.18 |
| Combined Heating/Cooling | Geothermal Heat Pump | Standard | - | \$0 | 14 | - |
| Combined Heating/Cooling | Geothermal Heat Pump | High Efficiency | 201 | \$1,500 | 14 | 0.11 |
| Space Heating | Electric Resistance | Electric Resistance | - | \$0 | 20 | - |
| Space Heating | Electric Furnace | 3400 BTU/KW | - | \$0 | 15 | - |
| Space Heating | Supplemental | Supplemental | - | \$0 | 5 | - |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 116 | \$41 | 15 | 3.94 |
| Water Heating | Water Heater | Solar | 1,679 | \$5,653 | 15 | 0.41 |
| Interior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Interior Lighting | Screw-in | Infrared Halogen | 169 | \$98 | 5 | - |
| Interior Lighting | Screw-in | CFL | 700 | \$40 | 6 | 13.85 |
| Interior Lighting | Screw-in | LED | 773 | \$1,352 | 12 | 0.86 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 7 | (\$2) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 21 | \$14 | 6 | 1.16 |
| Interior Lighting | Linear Fluorescent | T5 | 22 | \$24 | 6 | 0.71 |
| Interior Lighting | Linear Fluorescent | LED | 23 | \$213 | 10 | 0.14 |
| Interior Lighting | Pin-based | Halogen | - | \$0 | 4 | - |
| Interior Lighting | Pin-based | CFL | 49 | (\$7) | 6 | 1.00 |
| Interior Lighting | Pin-based | LED | 54 | \$106 | 10 | 0.77 |
| Exterior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | Screw-in | Infrared Halogen | 30 | \$10 | 5 | - |
| Exterior Lighting | Screw-in | CFL | 115 | \$3 | 6 | 32.52 |
| Exterior Lighting | Screw-in | LED | 123 | \$145 | 12 | 1.29 |
| Exterior Lighting | High Intensity/Flood | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | High Intensity/Flood | Infrared Halogen | 13 | \$7 | 4 | - |
| Exterior Lighting | High Intensity/Flood | CFL | 80 | \$7 | 5 | 7.40 |
| Exterior Lighting | High Intensity/Flood | Metal Halide | 81 | \$12 | 5 | 4.03 |
| Exterior Lighting | High Intensity/Flood | High Pressure Sodium | 91 | \$6 | 5 | 9.14 |
| Exterior Lighting | High Intensity/Flood | LED | 92 | \$146 | 10 | 0.82 |
| Appliances | Clothes Washer | Baseline | - | \$0 | 10 | - |
| Appliances | Clothes Washer | Energy Star (MEF > 1.8) | 20 | \$0 | 10 | 1.00 |
| Appliances | Clothes Washer | Horizontal Axis | 38 | \$487 | 10 | 0.07 |
| Appliances | Clothes Dryer | Baseline | - | \$0 | 13 | - |
| Appliances | Clothes Dryer | Moisture Detection | 104 | \$48 | 13 | 2.56 |
| Appliances | Dishwasher | Baseline | - | \$0 | 9 | - |
| Appliances | Dishwasher | Energy Star | 12 | \$1 | 9 | - |
| Appliances | Dishwasher | Energy Star (2011) | 15 | \$1 | 9 | 9.07 |
| Appliances | Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star | 92 | \$89 | 13 | 1.09 |
| Appliances | Refrigerator | Baseline (2014) | 123 | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star (2014) | 196 | \$89 | 13 | - |
| Appliances | Freezer | Baseline | - | \$0 | 11 | - |

Table C-5 Energy Efficiency Equipment Data — Limited Income, Existing Vintage (cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|---------------------|-----------------------------|------------------|------------------|----------------|----------|
| Appliances | Freezer | Energy Star | 108 | \$32 | 11 | 2.88 |
| Appliances | Freezer | Baseline (2014) | 145 | \$0 | 11 | - |
| Appliances | Freezer | Energy Star (2014) | 231 | \$32 | 11 | - |
| Appliances | Second Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star | 93 | \$89 | 13 | 1.11 |
| Appliances | Second Refrigerator | Baseline (2014) | 124 | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star (2014) | 199 | \$89 | 13 | - |
| Appliances | Stove | Baseline | - | \$0 | 13 | - |
| Appliances | Stove | Convection Oven | 5 | \$2 | 13 | 3.59 |
| Appliances | Stove | Induction (High Efficiency) | 24 | \$1,432 | 13 | 0.02 |
| Appliances | Microwave | Baseline | - | \$0 | 9 | - |
| Electronics | Personal Computers | Baseline | - | \$0 | 5 | - |
| Electronics | Personal Computers | Energy Star | 89 | \$1 | 5 | 30.10 |
| Electronics | Personal Computers | Climate Savers | 127 | \$175 | 5 | 0.29 |
| Electronics | TVs | Baseline | - | \$0 | 11 | - |
| Electronics | TVs | Energy Star | 49 | \$1 | 11 | 77.80 |
| Electronics | Devices and Gadgets | Devices and Gadgets | - | \$0 | 5 | - |
| Miscellaneous | Pool Pump | Baseline Pump | - | \$0 | 15 | - |
| Miscellaneous | Pool Pump | High Efficiency Pump | 57 | \$85 | 15 | 0.83 |
| Miscellaneous | Pool Pump | Two-Speed Pump | 226 | \$579 | 15 | 0.49 |
| Miscellaneous | Furnace Fan | Baseline | - | \$0 | 18 | - |
| Miscellaneous | Furnace Fan | Furnace Fan with ECM | 54 | \$1 | 18 | 123.18 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0 | 5 | - |

Table C-6 Energy Efficiency Equipment Data –Single Family, New Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|----------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central AC | SEER 13 | - | \$0 | 15 | - |
| Cooling | Central AC | SEER 14 (Energy Star) | 180 | \$278 | 15 | 0.55 |
| Cooling | Central AC | SEER 15 (CEE Tier 2) | 240 | \$556 | 15 | 0.36 |
| Cooling | Central AC | SEER 16 (CEE Tier 3) | 290 | \$834 | 15 | 0.29 |
| Cooling | Central AC | Ductless Mini-Split System | 543 | \$4,399 | 20 | 0.19 |
| Cooling | Room AC | EER 9.8 | - | \$0 | 10 | - |
| Cooling | Room AC | EER 10.8 (Energy Star) | 76 | \$104 | 10 | 0.41 |
| Cooling | Room AC | EER 11 | 90 | \$282 | 10 | 0.18 |
| Cooling | Room AC | EER 11.5 | 122 | \$626 | 10 | 0.11 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 13 | - | \$0 | 15 | - |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 14 (Energy Star) | 588 | \$1,000 | 15 | 0.51 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 15 (CEE Tier 2) | 783 | \$2,318 | 15 | 0.30 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 16 (CEE Tier 3) | 946 | \$3,505 | 15 | 0.24 |
| Combined Heating/Cooling | Air Source Heat Pump | Ductless Mini-Split System | 1,775 | \$5,655 | 20 | 0.54 |
| Combined Heating/Cooling | Geothermal Heat Pump | Standard | - | \$0 | 14 | - |
| Combined Heating/Cooling | Geothermal Heat Pump | High Efficiency | 630 | \$1,500 | 14 | 0.35 |
| Space Heating | Electric Resistance | Electric Resistance | - | \$0 | 20 | - |
| Space Heating | Electric Furnace | 3400 BTU/KW | - | \$0 | 15 | - |
| Space Heating | Supplemental | Supplemental | - | \$0 | 5 | - |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 219 | \$41 | 15 | 7.35 |
| Water Heating | Water Heater | Geothermal Heat Pump | 2,878 | \$6,586 | 15 | 0.60 |
| Water Heating | Water Heater | Solar | 3,163 | \$5,653 | 15 | 0.77 |
| Interior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Interior Lighting | Screw-in | Infrared Halogen | 328 | \$188 | 5 | - |
| Interior Lighting | Screw-in | CFL | 1,358 | \$76 | 6 | 14.05 |
| Interior Lighting | Screw-in | LED | 1,501 | \$2,587 | 12 | 0.87 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 14 | (\$4) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 43 | \$29 | 6 | 1.16 |
| Interior Lighting | Linear Fluorescent | T5 | 44 | \$49 | 6 | 0.71 |
| Interior Lighting | Linear Fluorescent | LED | 47 | \$434 | 10 | 0.14 |
| Interior Lighting | Pin-based | Halogen | - | \$0 | 4 | - |
| Interior Lighting | Pin-based | CFL | 50 | (\$7) | 6 | 1.00 |
| Interior Lighting | Pin-based | LED | 55 | \$108 | 10 | 0.77 |
| Exterior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | Screw-in | Infrared Halogen | 104 | \$51 | 5 | - |
| Exterior Lighting | Screw-in | CFL | 401 | \$17 | 6 | 21.82 |
| Exterior Lighting | Screw-in | LED | 432 | \$757 | 12 | 0.87 |
| Exterior Lighting | High Intensity/Flood | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | High Intensity/Flood | Infrared Halogen | 23 | \$13 | 4 | - |
| Exterior Lighting | High Intensity/Flood | CFL | 139 | \$12 | 5 | 7.40 |
| Exterior Lighting | High Intensity/Flood | Metal Halide | 142 | \$22 | 5 | 4.03 |
| Exterior Lighting | High Intensity/Flood | High Pressure Sodium | 158 | \$11 | 5 | 9.14 |
| Exterior Lighting | High Intensity/Flood | LED | 161 | \$254 | 10 | 0.82 |
| Appliances | Clothes Washer | Baseline | - | \$0 | 10 | - |
| Appliances | Clothes Washer | Energy Star (MEF > 1.8) | 58 | \$0 | 10 | 1.00 |
| Appliances | Clothes Washer | Horizontal Axis | 112 | \$487 | 10 | 0.21 |
| Appliances | Clothes Dryer | Baseline | - | \$0 | 13 | - |
| Appliances | Clothes Dryer | Moisture Detection | 117 | \$48 | 13 | 2.86 |
| Appliances | Dishwasher | Baseline | - | \$0 | 9 | - |
| Appliances | Dishwasher | Energy Star | 47 | \$1 | 9 | - |
| Appliances | Dishwasher | Energy Star (2011) | 62 | \$1 | 9 | 36.25 |
| Appliances | Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star | 102 | \$89 | 13 | 1.20 |
| Appliances | Refrigerator | Baseline (2014) | 135 | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star (2014) | 217 | \$89 | 13 | - |

Table C-6 Energy Efficiency Equipment Data —Single Family, New Vintage (cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|---------------------|-----------------------------|------------------|------------------|----------------|----------|
| Appliances | Freezer | Baseline | - | \$0 | 11 | - |
| Appliances | Freezer | Energy Star | 116 | \$32 | 11 | 3.08 |
| Appliances | Freezer | Baseline (2014) | 155 | \$0 | 11 | - |
| Appliances | Freezer | Energy Star (2014) | 248 | \$32 | 11 | - |
| Appliances | Second Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star | 116 | \$89 | 13 | 1.37 |
| Appliances | Second Refrigerator | Baseline (2014) | 154 | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star (2014) | 247 | \$89 | 13 | - |
| Appliances | Stove | Baseline | - | \$0 | 13 | - |
| Appliances | Stove | Convection Oven | 11 | \$2 | 13 | 8.51 |
| Appliances | Stove | Induction (High Efficiency) | 56 | \$1,432 | 13 | 0.06 |
| Appliances | Microwave | Baseline | - | \$0 | 9 | - |
| Electronics | Personal Computers | Baseline | - | \$0 | 5 | - |
| Electronics | Personal Computers | Energy Star | 111 | \$1 | 5 | 36.63 |
| Electronics | Personal Computers | Climate Savers | 158 | \$175 | 5 | 0.36 |
| Electronics | TVs | Baseline | - | \$0 | 11 | - |
| Electronics | TVs | Energy Star | 96 | \$1 | 11 | 148.53 |
| Electronics | Devices and Gadgets | Devices and Gadgets | - | \$0 | 5 | - |
| Miscellaneous | Pool Pump | Baseline Pump | - | \$0 | 15 | - |
| Miscellaneous | Pool Pump | High Efficiency Pump | 156 | \$85 | 15 | 2.22 |
| Miscellaneous | Pool Pump | Two-Speed Pump | 623 | \$579 | 15 | 1.30 |
| Miscellaneous | Furnace Fan | Baseline | - | \$0 | 18 | - |
| Miscellaneous | Furnace Fan | Furnace Fan with ECM | 155 | \$1 | 18 | 345.87 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0 | 5 | - |

Table C-7 Energy Efficiency Equipment Data – Multi Family, New Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|----------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central AC | SEER 13 | - | \$0 | 15 | - |
| Cooling | Central AC | SEER 14 (Energy Star) | 85 | \$93 | 15 | 0.78 |
| Cooling | Central AC | SEER 15 (CEE Tier 2) | 166 | \$185 | 15 | 0.76 |
| Cooling | Central AC | SEER 16 (CEE Tier 3) | 234 | \$278 | 15 | 0.71 |
| Cooling | Central AC | Ductless Mini-Split System | 308 | \$2,012 | 20 | 0.24 |
| Cooling | Room AC | EER 9.8 | - | \$0 | 10 | - |
| Cooling | Room AC | EER 10.8 (Energy Star) | 37 | \$52 | 10 | 0.39 |
| Cooling | Room AC | EER 11 | 43 | \$141 | 10 | 0.17 |
| Cooling | Room AC | EER 11.5 | 59 | \$313 | 10 | 0.10 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 13 | - | \$0 | 15 | - |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 14 (Energy Star) | 292 | \$1,246 | 15 | 0.21 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 15 (CEE Tier 2) | 571 | \$2,315 | 15 | 0.22 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 16 (CEE Tier 3) | 804 | \$3,277 | 15 | 0.21 |
| Combined Heating/Cooling | Air Source Heat Pump | Ductless Mini-Split System | 1,058 | \$5,022 | 20 | 0.33 |
| Combined Heating/Cooling | Geothermal Heat Pump | Standard | - | \$0 | 14 | - |
| Combined Heating/Cooling | Geothermal Heat Pump | High Efficiency | 282 | \$1,500 | 14 | 0.15 |
| Space Heating | Electric Resistance | Electric Resistance | - | \$0 | 20 | - |
| Space Heating | Electric Furnace | 3400 BTU/KW | - | \$0 | 15 | - |
| Space Heating | Supplemental | Supplemental | - | \$0 | 5 | - |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 124 | \$41 | 15 | 4.19 |
| Water Heating | Water Heater | Solar | 1,786 | \$5,653 | 15 | 0.44 |
| Interior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Interior Lighting | Screw-in | Infrared Halogen | 170 | \$134 | 5 | - |
| Interior Lighting | Screw-in | CFL | 702 | \$54 | 6 | 10.18 |
| Interior Lighting | Screw-in | LED | 775 | \$1,844 | 12 | 0.63 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 7 | (\$2) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 21 | \$15 | 6 | 1.16 |
| Interior Lighting | Linear Fluorescent | T5 | 22 | \$25 | 6 | 0.71 |
| Interior Lighting | Linear Fluorescent | LED | 23 | \$217 | 10 | 0.14 |
| Interior Lighting | Pin-based | Halogen | - | \$0 | 4 | - |
| Interior Lighting | Pin-based | CFL | 62 | (\$9) | 6 | 1.00 |
| Interior Lighting | Pin-based | LED | 68 | \$135 | 10 | 0.77 |
| Exterior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | Screw-in | Infrared Halogen | 15 | \$5 | 5 | - |
| Exterior Lighting | Screw-in | CFL | 58 | \$2 | 6 | 31.63 |
| Exterior Lighting | Screw-in | LED | 62 | \$75 | 12 | 1.26 |
| Exterior Lighting | High Intensity/Flood | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | High Intensity/Flood | Infrared Halogen | 11 | \$6 | 4 | - |
| Exterior Lighting | High Intensity/Flood | CFL | 70 | \$6 | 5 | 7.40 |
| Exterior Lighting | High Intensity/Flood | Metal Halide | 71 | \$11 | 5 | 4.03 |
| Exterior Lighting | High Intensity/Flood | High Pressure Sodium | 79 | \$5 | 5 | 9.14 |
| Exterior Lighting | High Intensity/Flood | LED | 81 | \$127 | 10 | 0.82 |
| Appliances | Clothes Washer | Baseline | - | \$0 | 10 | - |
| Appliances | Clothes Washer | Energy Star (MEF > 1.8) | 26 | \$0 | 10 | 1.00 |
| Appliances | Clothes Washer | Horizontal Axis | 51 | \$487 | 10 | 0.09 |
| Appliances | Clothes Dryer | Baseline | - | \$0 | 13 | - |
| Appliances | Clothes Dryer | Moisture Detection | 105 | \$48 | 13 | 2.56 |
| Appliances | Dishwasher | Baseline | - | \$0 | 9 | - |
| Appliances | Dishwasher | Energy Star | 16 | \$1 | 9 | - |
| Appliances | Dishwasher | Energy Star (2011) | 21 | \$1 | 9 | 12.38 |
| Appliances | Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star | 108 | \$89 | 13 | 1.28 |
| Appliances | Refrigerator | Baseline (2014) | 144 | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star (2014) | 230 | \$89 | 13 | - |
| Appliances | Freezer | Baseline | - | \$0 | 11 | - |

Table C-7 Energy Efficiency Equipment Data – Multi Family, New Vintage (cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|---------------------|-----------------------------|------------------|------------------|----------------|----------|
| Appliances | Freezer | Energy Star | 115 | \$32 | 11 | 3.06 |
| Appliances | Freezer | Baseline (2014) | 154 | \$0 | 11 | - |
| Appliances | Freezer | Energy Star (2014) | 246 | \$32 | 11 | - |
| Appliances | Second Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star | 103 | \$89 | 13 | 1.21 |
| Appliances | Second Refrigerator | Baseline (2014) | 137 | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star (2014) | 219 | \$89 | 13 | - |
| Appliances | Stove | Baseline | - | \$0 | 13 | - |
| Appliances | Stove | Convection Oven | 4 | \$2 | 13 | 3.31 |
| Appliances | Stove | Induction (High Efficiency) | 22 | \$1,432 | 13 | 0.02 |
| Appliances | Microwave | Baseline | - | \$0 | 9 | - |
| Electronics | Personal Computers | Baseline | - | \$0 | 5 | - |
| Electronics | Personal Computers | Energy Star | 88 | \$1 | 5 | 29.69 |
| Electronics | Personal Computers | Climate Savers | 125 | \$175 | 5 | 0.29 |
| Electronics | TVs | Baseline | - | \$0 | 11 | - |
| Electronics | TVs | Energy Star | 45 | \$1 | 11 | 71.54 |
| Electronics | Devices and Gadgets | Devices and Gadgets | - | \$0 | 5 | - |
| Miscellaneous | Pool Pump | Baseline Pump | - | \$0 | 15 | - |
| Miscellaneous | Pool Pump | High Efficiency Pump | - | \$85 | 15 | - |
| Miscellaneous | Pool Pump | Two-Speed Pump | - | \$579 | 15 | - |
| Miscellaneous | Furnace Fan | Baseline | - | \$0 | 18 | - |
| Miscellaneous | Furnace Fan | Furnace Fan with ECM | 11 | \$1 | 18 | 24.36 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0 | 5 | - |

Table C-8 Energy Efficiency Equipment Data – Mobile Home, New Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|----------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central AC | SEER 13 | - | \$0 | 15 | - |
| Cooling | Central AC | SEER 14 (Energy Star) | 100 | \$278 | 15 | 0.30 |
| Cooling | Central AC | SEER 15 (CEE Tier 2) | 133 | \$556 | 15 | 0.20 |
| Cooling | Central AC | SEER 16 (CEE Tier 3) | 161 | \$834 | 15 | 0.16 |
| Cooling | Central AC | Ductless Mini-Split System | 301 | \$4,399 | 20 | 0.11 |
| Cooling | Room AC | EER 9.8 | - | \$0 | 10 | - |
| Cooling | Room AC | EER 10.8 (Energy Star) | 42 | \$52 | 10 | 0.45 |
| Cooling | Room AC | EER 11 | 50 | \$141 | 10 | 0.20 |
| Cooling | Room AC | EER 11.5 | 67 | \$313 | 10 | 0.12 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 13 | - | \$0 | 15 | - |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 14 (Energy Star) | 313 | \$1,246 | 15 | 0.22 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 15 (CEE Tier 2) | 417 | \$2,315 | 15 | 0.16 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 16 (CEE Tier 3) | 505 | \$3,277 | 15 | 0.13 |
| Combined Heating/Cooling | Air Source Heat Pump | Ductless Mini-Split System | 946 | \$5,022 | 20 | 0.30 |
| Combined Heating/Cooling | Geothermal Heat Pump | Standard | - | \$0 | 14 | - |
| Combined Heating/Cooling | Geothermal Heat Pump | High Efficiency | 336 | \$1,500 | 14 | 0.18 |
| Space Heating | Electric Resistance | Electric Resistance | - | \$0 | 20 | - |
| Space Heating | Electric Furnace | 3400 BTU/KW | - | \$0 | 15 | - |
| Space Heating | Supplemental | Supplemental | - | \$0 | 5 | - |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 102 | \$41 | 15 | 3.42 |
| Water Heating | Water Heater | Solar | 1,474 | \$5,653 | 15 | 0.36 |
| Interior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Interior Lighting | Screw-in | Infrared Halogen | 295 | \$188 | 5 | - |
| Interior Lighting | Screw-in | CFL | 1,222 | \$76 | 6 | 12.64 |
| Interior Lighting | Screw-in | LED | 1,351 | \$2,587 | 12 | 0.79 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 13 | (\$4) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 38 | \$29 | 6 | 1.04 |
| Interior Lighting | Linear Fluorescent | T5 | 40 | \$49 | 6 | 0.64 |
| Interior Lighting | Linear Fluorescent | LED | 42 | \$434 | 10 | 0.13 |
| Interior Lighting | Pin-based | Halogen | - | \$0 | 4 | - |
| Interior Lighting | Pin-based | CFL | 45 | (\$7) | 6 | 1.00 |
| Interior Lighting | Pin-based | LED | 49 | \$106 | 10 | 0.70 |
| Exterior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | Screw-in | Infrared Halogen | 93 | \$51 | 5 | - |
| Exterior Lighting | Screw-in | CFL | 361 | \$17 | 6 | 19.63 |
| Exterior Lighting | Screw-in | LED | 389 | \$757 | 12 | 0.78 |
| Exterior Lighting | High Intensity/Flood | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | High Intensity/Flood | Infrared Halogen | 21 | \$13 | 4 | - |
| Exterior Lighting | High Intensity/Flood | CFL | 125 | \$12 | 5 | 6.66 |
| Exterior Lighting | High Intensity/Flood | Metal Halide | 128 | \$22 | 5 | 3.63 |
| Exterior Lighting | High Intensity/Flood | High Pressure Sodium | 142 | \$11 | 5 | 8.23 |
| Exterior Lighting | High Intensity/Flood | LED | 145 | \$254 | 10 | 0.74 |
| Appliances | Clothes Washer | Baseline | - | \$0 | 10 | - |
| Appliances | Clothes Washer | Energy Star (MEF > 1.8) | 54 | \$0 | 10 | 1.00 |
| Appliances | Clothes Washer | Horizontal Axis | 104 | \$487 | 10 | 0.19 |
| Appliances | Clothes Dryer | Baseline | - | \$0 | 13 | - |
| Appliances | Clothes Dryer | Moisture Detection | 111 | \$48 | 13 | 2.73 |
| Appliances | Dishwasher | Baseline | - | \$0 | 9 | - |
| Appliances | Dishwasher | Energy Star | 46 | \$1 | 9 | - |
| Appliances | Dishwasher | Energy Star (2011) | 60 | \$1 | 9 | 35.11 |
| Appliances | Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star | 129 | \$89 | 13 | 1.52 |
| Appliances | Refrigerator | Baseline (2014) | 172 | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star (2014) | 275 | \$89 | 13 | - |
| Appliances | Freezer | Baseline | - | \$0 | 11 | - |

Table C-8 Energy Efficiency Equipment Data — Mobile Home, Existing (cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|---------------------|-----------------------------|------------------|------------------|----------------|----------|
| Appliances | Freezer | Energy Star | 124 | \$32 | 11 | 3.28 |
| Appliances | Freezer | Baseline (2014) | 165 | \$0 | 11 | - |
| Appliances | Freezer | Energy Star (2014) | 263 | \$32 | 11 | - |
| Appliances | Second Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star | 124 | \$89 | 13 | 1.47 |
| Appliances | Second Refrigerator | Baseline (2014) | 165 | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star (2014) | 264 | \$89 | 13 | - |
| Appliances | Stove | Baseline | - | \$0 | 13 | - |
| Appliances | Stove | Convection Oven | 9 | \$2 | 13 | 6.98 |
| Appliances | Stove | Induction (High Efficiency) | 46 | \$1,432 | 13 | 0.05 |
| Appliances | Microwave | Baseline | - | \$0 | 9 | - |
| Electronics | Personal Computers | Baseline | - | \$0 | 5 | - |
| Electronics | Personal Computers | Energy Star | 103 | \$1 | 5 | 33.86 |
| Electronics | Personal Computers | Climate Savers | 146 | \$175 | 5 | 0.33 |
| Electronics | TVs | Baseline | - | \$0 | 11 | - |
| Electronics | TVs | Energy Star | 91 | \$1 | 11 | 140.87 |
| Electronics | Devices and Gadgets | Devices and Gadgets | - | \$0 | 5 | - |
| Miscellaneous | Pool Pump | Baseline Pump | - | \$0 | 15 | - |
| Miscellaneous | Pool Pump | High Efficiency Pump | 154 | \$85 | 15 | 2.20 |
| Miscellaneous | Pool Pump | Two-Speed Pump | 617 | \$579 | 15 | 1.29 |
| Miscellaneous | Furnace Fan | Baseline | - | \$0 | 18 | - |
| Miscellaneous | Furnace Fan | Furnace Fan with ECM | 141 | \$1 | 18 | 313.76 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0 | 5 | - |

Table C-9 Energy Efficiency Equipment Data — Limited Income, New Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|----------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central AC | SEER 13 | - | \$0 | 15 | - |
| Cooling | Central AC | SEER 14 (Energy Star) | 95 | \$185 | 15 | 0.43 |
| Cooling | Central AC | SEER 15 (CEE Tier 2) | 126 | \$370 | 15 | 0.29 |
| Cooling | Central AC | SEER 16 (CEE Tier 3) | 152 | \$556 | 15 | 0.23 |
| Cooling | Central AC | Ductless Mini-Split System | 286 | \$2,394 | 20 | 0.18 |
| Cooling | Room AC | EER 9.8 | - | \$0 | 10 | - |
| Cooling | Room AC | EER 10.8 (Energy Star) | 74 | \$104 | 10 | 0.40 |
| Cooling | Room AC | EER 11 | 87 | \$282 | 10 | 0.17 |
| Cooling | Room AC | EER 11.5 | 118 | \$626 | 10 | 0.11 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 13 | - | \$0 | 15 | - |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 14 (Energy Star) | 213 | \$1,246 | 15 | 0.15 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 15 (CEE Tier 2) | 284 | \$2,315 | 15 | 0.11 |
| Combined Heating/Cooling | Air Source Heat Pump | SEER 16 (CEE Tier 3) | 343 | \$3,277 | 15 | 0.09 |
| Combined Heating/Cooling | Air Source Heat Pump | Ductless Mini-Split System | 643 | \$5,022 | 20 | 0.20 |
| Combined Heating/Cooling | Geothermal Heat Pump | Standard | - | \$0 | 14 | - |
| Combined Heating/Cooling | Geothermal Heat Pump | High Efficiency | 228 | \$1,500 | 14 | 0.13 |
| Space Heating | Electric Resistance | Electric Resistance | - | \$0 | 20 | - |
| Space Heating | Electric Furnace | 3400 BTU/KW | - | \$0 | 15 | - |
| Space Heating | Supplemental | Supplemental | - | \$0 | 5 | - |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 135 | \$41 | 15 | 4.57 |
| Water Heating | Water Heater | Solar | 1,949 | \$5,653 | 15 | 0.48 |
| Interior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Interior Lighting | Screw-in | Infrared Halogen | 165 | \$98 | 5 | - |
| Interior Lighting | Screw-in | CFL | 681 | \$40 | 6 | 13.47 |
| Interior Lighting | Screw-in | LED | 752 | \$1,352 | 12 | 0.84 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 7 | (\$2) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 21 | \$14 | 6 | 1.16 |
| Interior Lighting | Linear Fluorescent | T5 | 22 | \$24 | 6 | 0.71 |
| Interior Lighting | Linear Fluorescent | LED | 23 | \$213 | 10 | 0.14 |
| Interior Lighting | Pin-based | Halogen | - | \$0 | 4 | - |
| Interior Lighting | Pin-based | CFL | 49 | (\$7) | 6 | 1.00 |
| Interior Lighting | Pin-based | LED | 54 | \$106 | 10 | 0.77 |
| Exterior Lighting | Screw-in | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | Screw-in | Infrared Halogen | 29 | \$10 | 5 | - |
| Exterior Lighting | Screw-in | CFL | 111 | \$3 | 6 | 31.63 |
| Exterior Lighting | Screw-in | LED | 120 | \$145 | 12 | 1.26 |
| Exterior Lighting | High Intensity/Flood | Incandescent | - | \$0 | 4 | - |
| Exterior Lighting | High Intensity/Flood | Infrared Halogen | 13 | \$7 | 4 | - |
| Exterior Lighting | High Intensity/Flood | CFL | 80 | \$7 | 5 | 7.40 |
| Exterior Lighting | High Intensity/Flood | Metal Halide | 81 | \$12 | 5 | 4.03 |
| Exterior Lighting | High Intensity/Flood | High Pressure Sodium | 91 | \$6 | 5 | 9.14 |
| Exterior Lighting | High Intensity/Flood | LED | 92 | \$146 | 10 | 0.82 |
| Appliances | Clothes Washer | Baseline | - | \$0 | 10 | - |
| Appliances | Clothes Washer | Energy Star (MEF > 1.8) | 23 | \$0 | 10 | 1.00 |
| Appliances | Clothes Washer | Horizontal Axis | 44 | \$487 | 10 | 0.08 |
| Appliances | Clothes Dryer | Baseline | - | \$0 | 13 | - |
| Appliances | Clothes Dryer | Moisture Detection | 117 | \$48 | 13 | 2.87 |
| Appliances | Dishwasher | Baseline | - | \$0 | 9 | - |
| Appliances | Dishwasher | Energy Star | 13 | \$1 | 9 | - |
| Appliances | Dishwasher | Energy Star (2011) | 17 | \$1 | 9 | 10.08 |
| Appliances | Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star | 108 | \$89 | 13 | 1.28 |
| Appliances | Refrigerator | Baseline (2014) | 144 | \$0 | 13 | - |
| Appliances | Refrigerator | Energy Star (2014) | 230 | \$89 | 13 | - |
| Appliances | Freezer | Baseline | - | \$0 | 11 | - |

Table C-9 Energy Efficiency Equipment Data — Limited Income, Existing (cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|---------------------|-----------------------------|------------------|------------------|----------------|----------|
| Appliances | Freezer | Energy Star | 115 | \$32 | 11 | 3.06 |
| Appliances | Freezer | Baseline (2014) | 154 | \$0 | 11 | - |
| Appliances | Freezer | Energy Star (2014) | 246 | \$32 | 11 | - |
| Appliances | Second Refrigerator | Baseline | - | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star | 103 | \$89 | 13 | 1.21 |
| Appliances | Second Refrigerator | Baseline (2014) | 137 | \$0 | 13 | - |
| Appliances | Second Refrigerator | Energy Star (2014) | 219 | \$89 | 13 | - |
| Appliances | Stove | Baseline | - | \$0 | 13 | - |
| Appliances | Stove | Convection Oven | 5 | \$2 | 13 | 3.98 |
| Appliances | Stove | Induction (High Efficiency) | 26 | \$1,432 | 13 | 0.03 |
| Appliances | Microwave | Baseline | - | \$0 | 9 | - |
| Electronics | Personal Computers | Baseline | - | \$0 | 5 | - |
| Electronics | Personal Computers | Energy Star | 90 | \$1 | 5 | 30.52 |
| Electronics | Personal Computers | Climate Savers | 129 | \$175 | 5 | 0.30 |
| Electronics | TVs | Baseline | - | \$0 | 11 | - |
| Electronics | TVs | Energy Star | 52 | \$1 | 11 | 82.28 |
| Electronics | Devices and Gadgets | Devices and Gadgets | - | \$0 | 5 | - |
| Miscellaneous | Pool Pump | Baseline Pump | - | \$0 | 15 | - |
| Miscellaneous | Pool Pump | High Efficiency Pump | 63 | \$85 | 15 | 0.93 |
| Miscellaneous | Pool Pump | Two-Speed Pump | 254 | \$579 | 15 | 0.54 |
| Miscellaneous | Furnace Fan | Baseline | - | \$0 | 18 | - |
| Miscellaneous | Furnace Fan | Furnace Fan with ECM | 60 | \$1 | 18 | 137.23 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0 | 5 | - |

Table C-10 Energy-Efficiency Measure Data—Single Family, Existing Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|----------|----------|----------|
| Central AC - Early Replacement | Cooling | 10% | 0% | 0% | 8% | \$2,895 | 15 | 0.05 |
| Central AC - Maintenance and Tune-Up | Cooling | 10% | 0% | 41% | 100% | \$125 | 4 | 0.70 |
| Room AC - Removal of Second Unit | Cooling | 100% | 0% | 0% | 25% | \$75 | 5 | 2.45 |
| Attic Fan - Installation | Cooling | 1% | 0% | 12% | 23% | \$116 | 18 | 0.08 |
| Attic Fan - Photovoltaic - Installation | Cooling | 1% | 0% | 13% | 45% | \$350 | 19 | 0.06 |
| Ceiling Fan - Installation | Cooling | 11% | 0% | 51% | 75% | \$160 | 15 | 0.81 |
| Whole-House Fan - Installation | Cooling | 9% | 0% | 7% | 19% | \$200 | 18 | 0.62 |
| Air Source Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 25% | 90% | \$125 | 4 | 1.49 |
| Insulation - Ducting | Cooling | 3% | 0% | 15% | 75% | \$500 | 18 | 0.78 |
| Insulation - Ducting | Space Heating | 4% | 4% | 15% | 75% | \$500 | 18 | 0.78 |
| Repair and Sealing - Ducting | Cooling | 10% | 0% | 12% | 50% | \$500 | 18 | 2.08 |
| Repair and Sealing - Ducting | Space Heating | 15% | 15% | 12% | 50% | \$500 | 18 | 2.08 |
| Thermostat - Clock/Programmable | Cooling | 8% | 0% | 55% | 56% | \$114 | 11 | 2.89 |
| Thermostat - Clock/Programmable | Space Heating | 9% | 5% | 55% | 56% | \$114 | 11 | 2.89 |
| Doors - Storm and Thermal | Cooling | 1% | 0% | 38% | 75% | \$320 | 12 | 0.25 |
| Doors - Storm and Thermal | Space Heating | 2% | 2% | 38% | 75% | \$320 | 12 | 0.25 |
| Insulation - Infiltration Control | Cooling | 3% | 0% | 46% | 90% | \$266 | 12 | 1.72 |
| Insulation - Infiltration Control | Space Heating | 10% | 10% | 46% | 90% | \$266 | 12 | 1.72 |
| Insulation - Ceiling | Cooling | 3% | 0% | 68% | 72% | \$594 | 20 | 1.11 |
| Insulation - Ceiling | Space Heating | 10% | 5% | 68% | 72% | \$594 | 20 | 1.11 |
| Insulation - Radiant Barrier | Cooling | 5% | 0% | 5% | 90% | \$923 | 12 | 0.41 |
| Insulation - Radiant Barrier | Space Heating | 2% | 1% | 5% | 90% | \$923 | 12 | 0.41 |
| Roofs - High Reflectivity | Cooling | 6% | 0% | 5% | 10% | \$1,550 | 15 | 0.05 |
| Windows - Reflective Film | Cooling | 7% | 0% | 5% | 45% | \$267 | 10 | 0.21 |
| Windows - High Efficiency/Energy Star | Cooling | 12% | 0% | 83% | 90% | \$7,500 | 25 | 0.38 |
| Windows - High Efficiency/Energy Star | Space Heating | 7% | 5% | 83% | 90% | \$7,500 | 25 | 0.38 |
| Interior Lighting - Occupancy Sensor | Interior Lighting | 9% | 5% | 24% | 25% | \$750 | 15 | 0.10 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 50% | 0% | 10% | 80% | \$2,975 | 15 | 0.03 |
| Exterior Lighting - Photosensor Control | Exterior Lighting | 15% | 0% | 24% | 45% | \$90 | 8 | 0.21 |
| Exterior Lighting - Timeclock Installation | Exterior Lighting | 20% | 0% | 10% | 45% | \$72 | 8 | 0.35 |
| Water Heater - Faucet Aerators | Water Heating | 4% | 2% | 53% | 90% | \$24 | 25 | 8.78 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 17% | 38% | \$180 | 13 | 1.05 |
| Water Heater - Low Flow Showerheads | Water Heating | 17% | 9% | 75% | 80% | \$96 | 10 | 4.56 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 54% | 75% | \$15 | 10 | 15.53 |
| Water Heater - Thermostat Setback | Water Heating | 9% | 5% | 17% | 75% | \$40 | 5 | 2.99 |
| Water Heater - Timer | Water Heating | 8% | 4% | 17% | 40% | \$194 | 10 | 1.06 |
| Water Heater - Hot Water Saver | Water Heating | 9% | 4% | 5% | 50% | \$35 | 5 | 3.28 |
| Electronics - Reduce Standby Wattage | Electronics | 5% | 5% | 5% | 90% | \$20 | 8 | 1.76 |
| Refrigerator - Early Replacement | Appliances | 15% | 15% | 0% | 20% | \$1,203 | 13 | 0.08 |
| Refrigerator - Remove Second Unit | Appliances | 100% | 100% | 0% | 25% | \$75 | 5 | 3.99 |
| Freezer - Early Replacement | Appliances | 15% | 15% | 0% | 20% | \$484 | 11 | 0.18 |
| Freezer - Remove Second Unit | Appliances | 100% | 100% | 0% | 25% | \$75 | 5 | 3.76 |
| Home Energy Management System | Cooling | 10% | 0% | 20% | 38% | \$300 | 20 | 2.46 |
| Home Energy Management System | Space Heating | 10% | 5% | 20% | 38% | \$300 | 20 | 2.46 |
| Home Energy Management System | Interior Lighting | 10% | 5% | 20% | 38% | \$300 | 20 | 2.46 |
| Photovoltaics | Cooling | 50% | 0% | 0% | 48% | \$17,000 | 15 | 0.10 |
| Photovoltaics | Space Heating | 25% | 25% | 0% | 48% | \$17,000 | 15 | 0.10 |
| Pool - Pump Timer | Miscellaneous | 60% | 0% | 59% | 90% | \$160 | 15 | 4.92 |
| Trees for Shading | Cooling | 1% | 0% | 10% | 68% | \$40 | 20 | 0.43 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 25% | \$1,500 | 15 | 0.75 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$3,675 | 15 | 1.22 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 45% | \$13,769 | 15 | 0.95 |

Table C-11 Energy-Efficiency Measure Data — Multi Family, Existing Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|----------|----------|----------|
| Central AC - Early Replacement | Cooling | 10% | 0% | 0% | 8% | \$2,895 | 15 | 0.02 |
| Central AC - Maintenance and Tune-Up | Cooling | 10% | 0% | 33% | 100% | \$100 | 4 | 0.59 |
| Room AC - Removal of Second Unit | Cooling | 100% | 0% | 0% | 25% | \$75 | 5 | 1.28 |
| Ceiling Fan - Installation | Cooling | 11% | 0% | 32% | 75% | \$80 | 15 | 0.49 |
| Air Source Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 25% | 90% | \$100 | 4 | 1.05 |
| Insulation - Ducting | Cooling | 3% | 0% | 13% | 75% | \$375 | 18 | 1.16 |
| Insulation - Ducting | Space Heating | 4% | 4% | 13% | 75% | \$375 | 18 | 1.16 |
| Repair and Sealing - Ducting | Cooling | 4% | 0% | 12% | 50% | \$500 | 18 | 0.95 |
| Repair and Sealing - Ducting | Space Heating | 4% | 4% | 12% | 50% | \$500 | 18 | 0.95 |
| Thermostat - Clock/Programmable | Cooling | 8% | 0% | 27% | 68% | \$114 | 11 | 2.39 |
| Thermostat - Clock/Programmable | Space Heating | 6% | 3% | 27% | 68% | \$114 | 11 | 2.39 |
| Doors - Storm and Thermal | Cooling | 1% | 0% | 17% | 75% | \$320 | 12 | 0.35 |
| Doors - Storm and Thermal | Space Heating | 2% | 2% | 17% | 75% | \$320 | 12 | 0.35 |
| Insulation - Infiltration Control | Cooling | 1% | 0% | 19% | 90% | \$266 | 12 | 2.95 |
| Insulation - Infiltration Control | Space Heating | 13% | 13% | 19% | 90% | \$266 | 12 | 2.95 |
| Insulation - Ceiling | Cooling | 13% | 0% | 27% | 30% | \$215 | 20 | 5.67 |
| Insulation - Ceiling | Space Heating | 13% | 13% | 27% | 30% | \$215 | 20 | 5.67 |
| Insulation - Radiant Barrier | Cooling | 4% | 0% | 5% | 90% | \$923 | 12 | 0.52 |
| Insulation - Radiant Barrier | Space Heating | 4% | 4% | 5% | 90% | \$923 | 12 | 0.52 |
| Roofs - High Reflectivity | Cooling | 13% | 0% | 3% | 10% | \$1,550 | 15 | 0.03 |
| Windows - Reflective Film | Cooling | 7% | 0% | 5% | 45% | \$167 | 10 | 0.10 |
| Windows - High Efficiency/Energy Star | Cooling | 13% | 0% | 70% | 90% | \$2,500 | 25 | 0.56 |
| Windows - High Efficiency/Energy Star | Space Heating | 7% | 5% | 70% | 90% | \$2,500 | 25 | 0.56 |
| Interior Lighting - Occupancy Sensor | Interior Lighting | 9% | 5% | 6% | 10% | \$256 | 15 | 0.14 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 50% | 0% | 10% | 50% | \$2,975 | 15 | 0.00 |
| Exterior Lighting - Photosensor Control | Exterior Lighting | 20% | 0% | 7% | 45% | \$90 | 8 | 0.04 |
| Exterior Lighting - Timeclock Installation | Exterior Lighting | 20% | 0% | 6% | 45% | \$72 | 8 | 0.05 |
| Water Heater - Faucet Aerators | Water Heating | 5% | 2% | 43% | 90% | \$24 | 25 | 6.63 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 6% | 38% | \$180 | 13 | 0.65 |
| Water Heater - Low Flow Showerheads | Water Heating | 17% | 9% | 71% | 75% | \$96 | 10 | 2.84 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 54% | 75% | \$15 | 10 | 9.66 |
| Water Heater - Thermostat Setback | Water Heating | 9% | 5% | 17% | 75% | \$40 | 5 | 1.86 |
| Water Heater - Timer | Water Heating | 8% | 4% | 5% | 40% | \$194 | 10 | 0.66 |
| Water Heater - Hot Water Saver | Water Heating | 9% | 4% | 5% | 50% | \$35 | 5 | 2.04 |
| Electronics - Reduce Standby Wattage | Electronics | 5% | 5% | 5% | 90% | \$20 | 8 | 0.58 |
| Refrigerator - Early Replacement | Appliances | 15% | 15% | 0% | 20% | \$1,203 | 13 | 0.07 |
| Refrigerator - Remove Second Unit | Appliances | 100% | 100% | 0% | 25% | \$75 | 5 | 3.36 |
| Freezer - Early Replacement | Appliances | 15% | 15% | 0% | 20% | \$484 | 11 | 0.17 |
| Freezer - Remove Second Unit | Appliances | 100% | 100% | 0% | 25% | \$75 | 5 | 3.57 |
| Home Energy Management System | Cooling | 10% | 0% | 5% | 13% | \$300 | 20 | 2.46 |
| Home Energy Management System | Space Heating | 10% | 5% | 5% | 13% | \$300 | 20 | 2.46 |
| Home Energy Management System | Interior Lighting | 10% | 5% | 5% | 13% | \$300 | 20 | 2.46 |
| Photovoltaics | Cooling | 50% | 0% | 0% | 12% | \$8,500 | 15 | 0.22 |
| Photovoltaics | Space Heating | 25% | 25% | 0% | 12% | \$8,500 | 15 | 0.22 |
| Trees for Shading | Cooling | 1% | 0% | 10% | 68% | \$40 | 20 | 0.13 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 10% | \$1,500 | 15 | 0.47 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$2,845 | 15 | 0.99 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 45% | \$10,946 | 15 | 0.72 |

Table C-12 Energy-Efficiency Measure Data – Mobile Home, Existing Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|----------|----------|----------|
| Central AC - Early Replacement | Cooling | 10% | 0% | 0% | 8% | \$2,895 | 15 | 0.03 |
| Central AC - Maintenance and Tune-Up | Cooling | 10% | 0% | 59% | 100% | \$100 | 4 | 0.63 |
| Room AC - Removal of Second Unit | Cooling | 100% | 0% | 0% | 25% | \$75 | 5 | 1.46 |
| Ceiling Fan - Installation | Cooling | 11% | 0% | 60% | 75% | \$80 | 15 | 0.79 |
| Whole-House Fan - Installation | Cooling | 9% | 0% | 5% | 19% | \$150 | 18 | 0.41 |
| Air Source Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 25% | 90% | \$125 | 4 | 1.02 |
| Insulation - Ducting | Cooling | 3% | 0% | 15% | 75% | \$375 | 18 | 0.94 |
| Insulation - Ducting | Space Heating | 4% | 4% | 15% | 75% | \$375 | 18 | 0.94 |
| Repair and Sealing - Ducting | Cooling | 10% | 0% | 12% | 50% | \$500 | 18 | 2.08 |
| Repair and Sealing - Ducting | Space Heating | 15% | 15% | 12% | 50% | \$500 | 18 | 2.08 |
| Thermostat - Clock/Programmable | Cooling | 8% | 0% | 51% | 56% | \$114 | 11 | 2.78 |
| Thermostat - Clock/Programmable | Space Heating | 9% | 5% | 51% | 56% | \$114 | 11 | 2.78 |
| Doors - Storm and Thermal | Cooling | 1% | 0% | 38% | 75% | \$320 | 12 | 0.25 |
| Doors - Storm and Thermal | Space Heating | 2% | 2% | 38% | 75% | \$320 | 12 | 0.25 |
| Insulation - Infiltration Control | Cooling | 3% | 0% | 46% | 90% | \$266 | 12 | 1.80 |
| Insulation - Infiltration Control | Space Heating | 10% | 10% | 46% | 90% | \$266 | 12 | 1.80 |
| Insulation - Ceiling | Cooling | 3% | 0% | 79% | 81% | \$707 | 20 | 1.00 |
| Insulation - Ceiling | Space Heating | 10% | 5% | 79% | 81% | \$707 | 20 | 1.00 |
| Insulation - Radiant Barrier | Cooling | 2% | 0% | 5% | 90% | \$923 | 12 | 0.35 |
| Insulation - Radiant Barrier | Space Heating | 1% | 1% | 5% | 90% | \$923 | 12 | 0.35 |
| Roofs - High Reflectivity | Cooling | 6% | 0% | 5% | 10% | \$1,550 | 15 | 0.02 |
| Windows - Reflective Film | Cooling | 7% | 0% | 5% | 45% | \$167 | 10 | 0.16 |
| Windows - High Efficiency/Energy Star | Cooling | 12% | 0% | 47% | 90% | \$7,500 | 25 | 0.37 |
| Windows - High Efficiency/Energy Star | Space Heating | 7% | 5% | 47% | 90% | \$7,500 | 25 | 0.37 |
| Interior Lighting - Occupancy Sensor | Interior Lighting | 9% | 5% | 67% | 72% | \$750 | 15 | 0.09 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 50% | 0% | 10% | 80% | \$2,975 | 15 | 0.03 |
| Exterior Lighting - Photosensor Control | Exterior Lighting | 15% | 0% | 23% | 45% | \$90 | 8 | 0.19 |
| Exterior Lighting - Timeclock Installation | Exterior Lighting | 20% | 0% | 10% | 45% | \$72 | 8 | 0.32 |
| Water Heater - Faucet Aerators | Water Heating | 4% | 2% | 79% | 90% | \$24 | 25 | 4.47 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 17% | 38% | \$180 | 13 | 0.53 |
| Water Heater - Low Flow Showerheads | Water Heating | 17% | 9% | 92% | 95% | \$96 | 10 | 2.32 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 54% | 75% | \$15 | 10 | 7.91 |
| Water Heater - Thermostat Setback | Water Heating | 9% | 5% | 17% | 75% | \$40 | 5 | 1.52 |
| Water Heater - Timer | Water Heating | 8% | 4% | 17% | 40% | \$194 | 10 | 0.54 |
| Water Heater - Hot Water Saver | Water Heating | 9% | 4% | 5% | 50% | \$35 | 5 | 1.67 |
| Electronics - Reduce Standby Wattage | Electronics | 5% | 5% | 5% | 90% | \$20 | 8 | 1.65 |
| Refrigerator - Early Replacement | Appliances | 15% | 15% | 0% | 20% | \$1,203 | 13 | 0.08 |
| Refrigerator - Remove Second Unit | Appliances | 100% | 100% | 0% | 25% | \$75 | 5 | 4.06 |
| Freezer - Early Replacement | Appliances | 15% | 15% | 0% | 20% | \$484 | 11 | 0.18 |
| Freezer - Remove Second Unit | Appliances | 100% | 100% | 0% | 25% | \$75 | 5 | 3.82 |
| Home Energy Management System | Cooling | 10% | 0% | 20% | 38% | \$300 | 20 | 2.28 |
| Home Energy Management System | Space Heating | 10% | 5% | 20% | 38% | \$300 | 20 | 2.28 |
| Home Energy Management System | Interior Lighting | 10% | 5% | 20% | 38% | \$300 | 20 | 2.28 |
| Photovoltaics | Cooling | 50% | 0% | 0% | 48% | \$17,000 | 15 | 0.09 |
| Photovoltaics | Space Heating | 25% | 25% | 0% | 48% | \$17,000 | 15 | 0.09 |
| Pool - Pump Timer | Miscellaneous | 60% | 0% | 50% | 90% | \$160 | 15 | 4.92 |
| Trees for Shading | Cooling | 1% | 0% | 10% | 68% | \$40 | 20 | 0.21 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 10% | \$1,500 | 15 | 0.38 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$2,616 | 15 | 0.88 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 45% | \$11,135 | 15 | 0.62 |

Table C-13 Energy-Efficiency Measure Data — Limited Income, Existing Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|----------|----------|----------|
| Central AC - Early Replacement | Cooling | 10% | 0% | 0% | 8% | \$2,895 | 15 | 0.03 |
| Central AC - Maintenance and Tune-Up | Cooling | 10% | 0% | 25% | 100% | \$100 | 4 | 0.61 |
| Room AC - Removal of Second Unit | Cooling | 100% | 0% | 0% | 25% | \$75 | 5 | 2.56 |
| Attic Fan - Installation | Cooling | 1% | 0% | 3% | 23% | \$116 | 18 | 0.05 |
| Attic Fan - Photovoltaic - Installation | Cooling | 1% | 0% | 2% | 11% | \$350 | 19 | 0.03 |
| Ceiling Fan - Installation | Cooling | 11% | 0% | 41% | 75% | \$80 | 15 | 0.89 |
| Whole-House Fan - Installation | Cooling | 9% | 0% | 5% | 19% | \$150 | 18 | 0.46 |
| Air Source Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 25% | 90% | \$125 | 4 | 0.82 |
| Insulation - Ducting | Cooling | 3% | 0% | 13% | 75% | \$395 | 18 | 0.90 |
| Insulation - Ducting | Space Heating | 4% | 4% | 13% | 75% | \$395 | 18 | 0.90 |
| Repair and Sealing - Ducting | Cooling | 10% | 0% | 12% | 50% | \$500 | 18 | 2.07 |
| Repair and Sealing - Ducting | Space Heating | 15% | 15% | 12% | 50% | \$500 | 18 | 2.07 |
| Thermostat - Clock/Programmable | Cooling | 8% | 0% | 27% | 68% | \$114 | 11 | 2.63 |
| Thermostat - Clock/Programmable | Space Heating | 9% | 5% | 27% | 68% | \$114 | 11 | 2.63 |
| Doors - Storm and Thermal | Cooling | 1% | 0% | 17% | 75% | \$320 | 12 | 0.25 |
| Doors - Storm and Thermal | Space Heating | 2% | 2% | 17% | 75% | \$320 | 12 | 0.25 |
| Insulation - Infiltration Control | Cooling | 3% | 0% | 19% | 90% | \$266 | 12 | 1.78 |
| Insulation - Infiltration Control | Space Heating | 10% | 10% | 19% | 90% | \$266 | 12 | 1.78 |
| Insulation - Ceiling | Cooling | 3% | 0% | 36% | 41% | \$215 | 20 | 2.44 |
| Insulation - Ceiling | Space Heating | 10% | 5% | 36% | 41% | \$215 | 20 | 2.44 |
| Insulation - Radiant Barrier | Cooling | 2% | 0% | 5% | 90% | \$923 | 12 | 0.35 |
| Insulation - Radiant Barrier | Space Heating | 1% | 1% | 5% | 90% | \$923 | 12 | 0.35 |
| Roofs - High Reflectivity | Cooling | 6% | 0% | 3% | 10% | \$1,550 | 15 | 0.03 |
| Windows - Reflective Film | Cooling | 7% | 0% | 5% | 45% | \$167 | 10 | 0.18 |
| Windows - High Efficiency/Energy Star | Cooling | 12% | 0% | 68% | 90% | \$2,500 | 25 | 0.51 |
| Windows - High Efficiency/Energy Star | Space Heating | 7% | 5% | 68% | 90% | \$2,500 | 25 | 0.51 |
| Interior Lighting - Occupancy Sensor | Interior Lighting | 9% | 5% | 8% | 10% | \$256 | 15 | 0.16 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 50% | 50% | 10% | 50% | \$2,975 | 15 | 0.01 |
| Exterior Lighting - Photosensor Control | Exterior Lighting | 15% | 0% | 8% | 45% | \$90 | 8 | 0.06 |
| Exterior Lighting - Timeclock Installation | Exterior Lighting | 20% | 0% | 6% | 45% | \$72 | 8 | 0.10 |
| Water Heater - Faucet Aerators | Water Heating | 4% | 2% | 46% | 90% | \$24 | 25 | 5.95 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 6% | 38% | \$180 | 13 | 0.71 |
| Water Heater - Low Flow Showerheads | Water Heating | 17% | 9% | 73% | 75% | \$96 | 10 | 3.09 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 54% | 75% | \$15 | 10 | 10.53 |
| Water Heater - Thermostat Setback | Water Heating | 9% | 5% | 17% | 75% | \$40 | 5 | 2.03 |
| Water Heater - Timer | Water Heating | 8% | 4% | 5% | 40% | \$194 | 10 | 0.72 |
| Water Heater - Hot Water Saver | Water Heating | 9% | 4% | 5% | 50% | \$35 | 5 | 2.23 |
| Electronics - Reduce Standby Wattage | Electronics | 5% | 5% | 5% | 90% | \$20 | 8 | 0.77 |
| Refrigerator - Early Replacement | Appliances | 15% | 15% | 0% | 20% | \$1,203 | 13 | 0.07 |
| Refrigerator - Remove Second Unit | Appliances | 100% | 100% | 0% | 25% | \$75 | 5 | 3.36 |
| Freezer - Early Replacement | Appliances | 15% | 15% | 0% | 20% | \$484 | 11 | 0.17 |
| Freezer - Remove Second Unit | Appliances | 100% | 100% | 0% | 25% | \$75 | 5 | 3.57 |
| Home Energy Management System | Cooling | 10% | 0% | 5% | 13% | \$300 | 20 | 2.00 |
| Home Energy Management System | Space Heating | 10% | 5% | 5% | 13% | \$300 | 20 | 2.00 |
| Home Energy Management System | Interior Lighting | 10% | 5% | 5% | 13% | \$300 | 20 | 2.00 |
| Photovoltaics | Cooling | 50% | 0% | 0% | 48% | \$8,500 | 15 | 0.17 |
| Photovoltaics | Space Heating | 25% | 25% | 0% | 48% | \$8,500 | 15 | 0.17 |
| Pool - Pump Timer | Miscellaneous | 60% | 0% | 50% | 90% | \$160 | 15 | 2.02 |
| Trees for Shading | Cooling | 1% | 0% | 10% | 68% | \$40 | 20 | 0.24 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 20% | \$1,500 | 15 | 0.51 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$2,970 | 15 | 1.03 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 45% | \$10,798 | 15 | 0.69 |

Table C-14 Energy-Efficiency Measure Data – Single Family, New Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|----------|----------|----------|
| Central AC - Maintenance and Tune-Up | Cooling | 10% | 0% | 41% | 100% | \$125 | 4 | 0.78 |
| Attic Fan - Installation | Cooling | 1% | 0% | 13% | 23% | \$97 | 18 | 0.15 |
| Attic Fan - Photovoltaic - Installation | Cooling | 1% | 0% | 4% | 11% | \$200 | 19 | 0.15 |
| Ceiling Fan - Installation | Cooling | 10% | 0% | 53% | 75% | \$160 | 15 | 1.09 |
| Whole-House Fan - Installation | Cooling | 9% | 0% | 4% | 19% | \$200 | 18 | 0.92 |
| Air Source Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 25% | 90% | \$125 | 4 | 1.69 |
| Insulation - Ducting | Cooling | 3% | 0% | 50% | 75% | \$250 | 18 | 1.31 |
| Insulation - Ducting | Space Heating | 4% | 4% | 50% | 75% | \$250 | 18 | 1.31 |
| Thermostat - Clock/Programmable | Cooling | 8% | 0% | 91% | 95% | \$114 | 11 | 2.91 |
| Thermostat - Clock/Programmable | Space Heating | 8% | 4% | 91% | 95% | \$114 | 11 | 2.91 |
| Doors - Storm and Thermal | Cooling | 1% | 0% | 13% | 75% | \$180 | 12 | 0.45 |
| Doors - Storm and Thermal | Space Heating | 2% | 2% | 13% | 75% | \$180 | 12 | 0.45 |
| Insulation - Ceiling | Cooling | 3% | 0% | 68% | 71% | \$634 | 20 | 0.99 |
| Insulation - Ceiling | Space Heating | 8% | 6% | 68% | 71% | \$634 | 20 | 0.99 |
| Insulation - Radiant Barrier | Cooling | 2% | 0% | 25% | 90% | \$923 | 12 | 0.37 |
| Insulation - Radiant Barrier | Space Heating | 1% | 1% | 25% | 90% | \$923 | 12 | 0.37 |
| Insulation - Foundation | Cooling | 3% | 0% | 20% | 90% | \$358 | 20 | 1.35 |
| Insulation - Foundation | Space Heating | 6% | 6% | 20% | 90% | \$358 | 20 | 1.35 |
| Insulation - Wall Cavity | Cooling | 2% | 0% | 20% | 90% | \$236 | 20 | 1.15 |
| Insulation - Wall Cavity | Space Heating | 3% | 3% | 20% | 90% | \$236 | 20 | 1.15 |
| Insulation - Wall Sheathing | Cooling | 1% | 0% | 64% | 90% | \$300 | 20 | 0.89 |
| Insulation - Wall Sheathing | Space Heating | 3% | 3% | 64% | 90% | \$300 | 20 | 0.89 |
| Roofs - High Reflectivity | Cooling | 5% | 0% | 5% | 90% | \$517 | 15 | 0.17 |
| Windows - Reflective Film | Cooling | 7% | 0% | 2% | 45% | \$267 | 10 | 0.31 |
| Windows - High Efficiency/Energy Star | Cooling | 12% | 0% | 100% | 100% | \$2,200 | 25 | 0.62 |
| Windows - High Efficiency/Energy Star | Space Heating | 7% | 5% | 100% | 100% | \$2,200 | 25 | 0.62 |
| Interior Lighting - Occupancy Sensor | Interior Lighting | 9% | 5% | 24% | 27% | \$500 | 15 | 0.16 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 50% | 0% | 10% | 80% | \$2,975 | 15 | 0.04 |
| Exterior Lighting - Photosensor Control | Exterior Lighting | 13% | 0% | 13% | 45% | \$90 | 8 | 0.19 |
| Exterior Lighting - Timeclock Installation | Exterior Lighting | 20% | 0% | 16% | 45% | \$72 | 8 | 0.36 |
| Water Heater - Faucet Aerators | Water Heating | 4% | 2% | 38% | 90% | \$24 | 25 | 11.03 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 8% | 41% | \$50 | 13 | 4.71 |
| Water Heater - Low Flow Showerheads | Water Heating | 17% | 9% | 90% | 95% | \$48 | 10 | 11.33 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 0% | 0% | \$15 | 10 | 19.30 |
| Water Heater - Thermostat Setback | Water Heating | 9% | 5% | 5% | 75% | \$40 | 5 | 3.70 |
| Water Heater - Timer | Water Heating | 8% | 4% | 5% | 40% | \$194 | 10 | 1.31 |
| Water Heater - Drainwater Heat Recovery | Water Heating | 9% | 5% | 1% | 90% | \$899 | 15 | 0.47 |
| Water Heater - Hot Water Saver | Water Heating | 9% | 4% | 5% | 50% | \$35 | 5 | 4.06 |
| Electronics - Reduce Standby Wattage | Electronics | 5% | 5% | 5% | 90% | \$20 | 8 | 1.99 |
| Home Energy Management System | Cooling | 10% | 0% | 20% | 68% | \$250 | 20 | 3.16 |
| Home Energy Management System | Space Heating | 10% | 5% | 20% | 68% | \$250 | 20 | 3.16 |
| Home Energy Management System | Interior Lighting | 10% | 5% | 20% | 68% | \$250 | 20 | 3.16 |
| Photovoltaics | Cooling | 50% | 0% | 1% | 48% | \$15,800 | 15 | 0.12 |
| Photovoltaics | Space Heating | 25% | 25% | 1% | 48% | \$15,800 | 15 | 0.12 |
| Pool - Pump Timer | Miscellaneous | 60% | 0% | 55% | 90% | \$160 | 15 | 5.43 |
| Trees for Shading | Cooling | 1% | 0% | 10% | 68% | \$40 | 20 | 0.64 |
| Advanced New Construction Designs | Cooling | 40% | 0% | 2% | 45% | \$4,500 | 18 | 1.09 |
| Advanced New Construction Designs | Space Heating | 40% | 40% | 2% | 45% | \$4,500 | 18 | 1.09 |
| Advanced New Construction Designs | Interior Lighting | 20% | 20% | 2% | 45% | \$4,500 | 18 | 1.09 |
| Energy Star Homes | Cooling | 20% | 0% | 12% | 75% | \$5,000 | 18 | 0.75 |
| Energy Star Homes | Space Heating | 20% | 20% | 12% | 75% | \$5,000 | 18 | 0.75 |
| Energy Star Homes | Interior Lighting | 20% | 20% | 12% | 75% | \$5,000 | 18 | 0.75 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 25% | \$1,500 | 15 | 0.94 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$3,675 | 15 | 1.53 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 45% | \$13,769 | 15 | 1.14 |

Table C-15 Energy-Efficiency Measure Data — Multi Family, New Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|----------|----------|----------|
| Central AC - Maintenance and Tune-Up | Cooling | 10% | 0% | 33% | 100% | \$100 | 4 | 0.62 |
| Ceiling Fan - Installation | Cooling | 10% | 0% | 18% | 75% | \$80 | 15 | 0.77 |
| Air Source Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 25% | 90% | \$100 | 4 | 1.12 |
| Insulation - Ducting | Cooling | 2% | 0% | 50% | 75% | \$200 | 18 | 1.18 |
| Insulation - Ducting | Space Heating | 2% | 2% | 50% | 75% | \$200 | 18 | 1.18 |
| Thermostat - Clock/Programmable | Cooling | 8% | 0% | 77% | 80% | \$114 | 11 | 2.29 |
| Thermostat - Clock/Programmable | Space Heating | 5% | 3% | 77% | 80% | \$114 | 11 | 2.29 |
| Doors - Storm and Thermal | Cooling | 1% | 0% | 19% | 75% | \$180 | 12 | 0.66 |
| Doors - Storm and Thermal | Space Heating | 2% | 2% | 19% | 75% | \$180 | 12 | 0.66 |
| Insulation - Ceiling | Cooling | 12% | 0% | 27% | 48% | \$152 | 20 | 10.12 |
| Insulation - Ceiling | Space Heating | 16% | 16% | 27% | 48% | \$152 | 20 | 10.12 |
| Insulation - Radiant Barrier | Cooling | 2% | 0% | 5% | 90% | \$923 | 12 | 0.50 |
| Insulation - Radiant Barrier | Space Heating | 3% | 3% | 5% | 90% | \$923 | 12 | 0.50 |
| Insulation - Wall Cavity | Cooling | 2% | 0% | 4% | 90% | \$63 | 20 | 6.14 |
| Insulation - Wall Cavity | Space Heating | 4% | 4% | 4% | 90% | \$63 | 20 | 6.14 |
| Insulation - Wall Sheathing | Cooling | 1% | 0% | 55% | 90% | \$210 | 20 | 1.59 |
| Insulation - Wall Sheathing | Space Heating | 3% | 3% | 55% | 90% | \$210 | 20 | 1.59 |
| Roofs - High Reflectivity | Cooling | 8% | 0% | 0% | 90% | \$517 | 15 | 0.10 |
| Windows - Reflective Film | Cooling | 7% | 0% | 2% | 45% | \$167 | 10 | 0.17 |
| Windows - High Efficiency/Energy Star | Cooling | 13% | 0% | 100% | 100% | \$2,200 | 25 | 0.63 |
| Windows - High Efficiency/Energy Star | Space Heating | 7% | 5% | 100% | 100% | \$2,200 | 25 | 0.63 |
| Interior Lighting - Occupancy Sensor | Interior Lighting | 9% | 5% | 6% | 9% | \$256 | 15 | 0.14 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 50% | 0% | 10% | 50% | \$2,975 | 15 | 0.01 |
| Exterior Lighting - Photosensor Control | Exterior Lighting | 20% | 0% | 1% | 45% | \$90 | 8 | 0.04 |
| Exterior Lighting - Timedclock Installation | Exterior Lighting | 20% | 0% | 11% | 45% | \$72 | 8 | 0.05 |
| Water Heater - Faucet Aerators | Water Heating | 5% | 2% | 11% | 90% | \$24 | 25 | 7.63 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 0% | 41% | \$50 | 13 | 2.68 |
| Water Heater - Low Flow Showerheads | Water Heating | 17% | 9% | 66% | 75% | \$48 | 10 | 6.45 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 0% | 0% | \$15 | 10 | 10.99 |
| Water Heater - Thermostat Setback | Water Heating | 9% | 5% | 5% | 75% | \$40 | 5 | 2.11 |
| Water Heater - Timer | Water Heating | 8% | 4% | 5% | 40% | \$194 | 10 | 0.75 |
| Water Heater - Drainwater Heat Recovery | Water Heating | 9% | 5% | 1% | 90% | \$899 | 15 | 0.27 |
| Water Heater - Hot Water Saver | Water Heating | 9% | 4% | 5% | 50% | \$35 | 5 | 2.31 |
| Electronics - Reduce Standby Wattage | Electronics | 5% | 5% | 5% | 90% | \$20 | 8 | 0.63 |
| Home Energy Management System | Cooling | 10% | 0% | 5% | 68% | \$250 | 20 | 3.19 |
| Home Energy Management System | Space Heating | 10% | 5% | 5% | 68% | \$250 | 20 | 3.19 |
| Home Energy Management System | Interior Lighting | 10% | 5% | 5% | 68% | \$250 | 20 | 3.19 |
| Photovoltaics | Cooling | 50% | 0% | 0% | 12% | \$7,900 | 15 | 0.26 |
| Photovoltaics | Space Heating | 25% | 25% | 0% | 12% | \$7,900 | 15 | 0.26 |
| Trees for Shading | Cooling | 1% | 0% | 10% | 68% | \$40 | 20 | 0.23 |
| Advanced New Construction Designs | Cooling | 40% | 0% | 2% | 45% | \$2,500 | 18 | 1.47 |
| Advanced New Construction Designs | Space Heating | 40% | 40% | 2% | 45% | \$2,500 | 18 | 1.47 |
| Advanced New Construction Designs | Interior Lighting | 20% | 20% | 2% | 45% | \$2,500 | 18 | 1.47 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 10% | \$1,500 | 15 | 0.53 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$2,845 | 15 | 1.13 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 45% | \$10,946 | 15 | 0.84 |

Table C-16 Energy-Efficiency Measure Data – Mobile Home, New Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|----------|----------|----------|
| Central AC - Maintenance and Tune-Up | Cooling | 10% | 0% | 59% | 100% | \$100 | 4 | 0.66 |
| Ceiling Fan - Installation | Cooling | 10% | 0% | 57% | 75% | \$80 | 15 | 0.95 |
| Whole-House Fan - Installation | Cooling | 9% | 0% | 4% | 19% | \$150 | 18 | 0.53 |
| Air Source Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 25% | 90% | \$125 | 4 | 1.09 |
| Insulation - Ducting | Cooling | 3% | 0% | 50% | 75% | \$200 | 18 | 1.59 |
| Insulation - Ducting | Space Heating | 4% | 4% | 50% | 75% | \$200 | 18 | 1.59 |
| Thermostat - Clock/Programmable | Cooling | 8% | 0% | 57% | 75% | \$114 | 11 | 2.77 |
| Thermostat - Clock/Programmable | Space Heating | 8% | 4% | 57% | 75% | \$114 | 11 | 2.77 |
| Doors - Storm and Thermal | Cooling | 1% | 0% | 13% | 75% | \$180 | 12 | 0.49 |
| Doors - Storm and Thermal | Space Heating | 2% | 2% | 13% | 75% | \$180 | 12 | 0.49 |
| Insulation - Ceiling | Cooling | 3% | 0% | 79% | 81% | \$176 | 20 | 3.02 |
| Insulation - Ceiling | Space Heating | 8% | 6% | 79% | 81% | \$176 | 20 | 3.02 |
| Insulation - Radiant Barrier | Cooling | 2% | 0% | 25% | 90% | \$923 | 12 | 0.36 |
| Insulation - Radiant Barrier | Space Heating | 1% | 1% | 25% | 90% | \$923 | 12 | 0.36 |
| Insulation - Wall Cavity | Cooling | 2% | 0% | 20% | 90% | \$197 | 20 | 1.35 |
| Insulation - Wall Cavity | Space Heating | 3% | 3% | 20% | 90% | \$197 | 20 | 1.35 |
| Insulation - Wall Sheathing | Cooling | 1% | 0% | 64% | 90% | \$300 | 20 | 0.96 |
| Insulation - Wall Sheathing | Space Heating | 3% | 3% | 64% | 90% | \$300 | 20 | 0.96 |
| Roofs - High Reflectivity | Cooling | 5% | 0% | 5% | 90% | \$517 | 15 | 0.07 |
| Windows - Reflective Film | Cooling | 7% | 0% | 2% | 45% | \$167 | 10 | 0.21 |
| Windows - High Efficiency/Energy Star | Cooling | 12% | 0% | 85% | 90% | \$2,200 | 25 | 0.57 |
| Windows - High Efficiency/Energy Star | Space Heating | 7% | 5% | 85% | 90% | \$2,200 | 25 | 0.57 |
| Interior Lighting - Occupancy Sensor | Interior Lighting | 9% | 5% | 67% | 72% | \$500 | 15 | 0.14 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 50% | 50% | 10% | 80% | \$2,975 | 15 | 0.03 |
| Exterior Lighting - Photosensor Control | Exterior Lighting | 13% | 0% | 13% | 45% | \$90 | 8 | 0.17 |
| Exterior Lighting - Timeclock Installation | Exterior Lighting | 20% | 0% | 16% | 45% | \$72 | 8 | 0.32 |
| Water Heater - Faucet Aerators | Water Heating | 4% | 2% | 57% | 90% | \$24 | 25 | 5.14 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 8% | 41% | \$50 | 13 | 2.20 |
| Water Heater - Low Flow Showerheads | Water Heating | 17% | 9% | 92% | 95% | \$48 | 10 | 5.28 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 0% | 0% | \$15 | 10 | 9.00 |
| Water Heater - Thermostat Setback | Water Heating | 9% | 5% | 5% | 75% | \$40 | 5 | 1.72 |
| Water Heater - Timer | Water Heating | 8% | 4% | 5% | 40% | \$194 | 10 | 0.61 |
| Water Heater - Drainwater Heat Recovery | Water Heating | 9% | 5% | 1% | 90% | \$899 | 15 | 0.22 |
| Water Heater - Hot Water Saver | Water Heating | 9% | 4% | 5% | 50% | \$35 | 5 | 1.89 |
| Electronics - Reduce Standby Wattage | Electronics | 5% | 5% | 5% | 90% | \$20 | 8 | 1.79 |
| Home Energy Management System | Cooling | 10% | 0% | 20% | 68% | \$250 | 20 | 2.94 |
| Home Energy Management System | Space Heating | 10% | 5% | 20% | 68% | \$250 | 20 | 2.94 |
| Home Energy Management System | Interior Lighting | 10% | 5% | 20% | 68% | \$250 | 20 | 2.94 |
| Photovoltaics | Cooling | 50% | 0% | 1% | 48% | \$15,800 | 15 | 0.10 |
| Photovoltaics | Space Heating | 25% | 25% | 1% | 48% | \$15,800 | 15 | 0.10 |
| Pool - Pump Timer | Miscellaneous | 60% | 0% | 35% | 90% | \$160 | 15 | 5.38 |
| Trees for Shading | Cooling | 1% | 0% | 10% | 68% | \$40 | 20 | 0.28 |
| Advanced New Construction Designs | Cooling | 30% | 0% | 2% | 45% | \$4,500 | 18 | 0.52 |
| Advanced New Construction Designs | Space Heating | 30% | 30% | 2% | 45% | \$4,500 | 18 | 0.52 |
| Advanced New Construction Designs | Interior Lighting | 20% | 20% | 2% | 45% | \$4,500 | 18 | 0.52 |
| Energy Efficient Manufactured Homes | Cooling | 20% | 0% | 10% | 75% | \$3,500 | 18 | 0.88 |
| Energy Efficient Manufactured Homes | Space Heating | 20% | 20% | 10% | 75% | \$3,500 | 18 | 0.88 |
| Energy Efficient Manufactured Homes | Interior Lighting | 20% | 20% | 10% | 75% | \$3,500 | 18 | 0.88 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 10% | \$1,500 | 15 | 0.44 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$2,616 | 15 | 1.00 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 45% | \$11,738 | 15 | 0.69 |

Table C-17 Energy-Efficiency Measure Data — Limited Income, New Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|----------|----------|----------|
| Central AC - Maintenance and Tune-Up | Cooling | 10% | 0% | 25% | 100% | \$100 | 4 | 0.65 |
| Attic Fan - Installation | Cooling | 1% | 0% | 15% | 23% | \$97 | 18 | 0.07 |
| Attic Fan - Photovoltaic - Installation | Cooling | 1% | 0% | 5% | 11% | \$200 | 19 | 0.07 |
| Ceiling Fan - Installation | Cooling | 10% | 0% | 33% | 75% | \$80 | 15 | 1.03 |
| Whole-House Fan - Installation | Cooling | 9% | 0% | 4% | 19% | \$150 | 18 | 0.58 |
| Air Source Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 25% | 90% | \$125 | 4 | 0.87 |
| Insulation - Ducting | Cooling | 3% | 0% | 50% | 75% | \$210 | 18 | 1.47 |
| Insulation - Ducting | Space Heating | 4% | 4% | 50% | 75% | \$210 | 18 | 1.47 |
| Thermostat - Clock/Programmable | Cooling | 8% | 0% | 29% | 30% | \$114 | 11 | 2.54 |
| Thermostat - Clock/Programmable | Space Heating | 8% | 4% | 29% | 30% | \$114 | 11 | 2.54 |
| Doors - Storm and Thermal | Cooling | 1% | 0% | 19% | 75% | \$180 | 12 | 0.46 |
| Doors - Storm and Thermal | Space Heating | 2% | 2% | 19% | 75% | \$180 | 12 | 0.46 |
| Insulation - Ceiling | Cooling | 3% | 0% | 36% | 48% | \$152 | 20 | 3.20 |
| Insulation - Ceiling | Space Heating | 8% | 6% | 36% | 48% | \$152 | 20 | 3.20 |
| Insulation - Radiant Barrier | Cooling | 2% | 0% | 5% | 90% | \$923 | 12 | 0.36 |
| Insulation - Radiant Barrier | Space Heating | 1% | 1% | 5% | 90% | \$923 | 12 | 0.36 |
| Insulation - Foundation | Cooling | 3% | 0% | 4% | 90% | \$358 | 20 | 1.37 |
| Insulation - Foundation | Space Heating | 6% | 6% | 4% | 90% | \$358 | 20 | 1.37 |
| Insulation - Wall Cavity | Cooling | 2% | 0% | 4% | 90% | \$63 | 20 | 3.46 |
| Insulation - Wall Cavity | Space Heating | 3% | 3% | 4% | 90% | \$63 | 20 | 3.46 |
| Insulation - Wall Sheathing | Cooling | 1% | 0% | 59% | 90% | \$210 | 20 | 1.19 |
| Insulation - Wall Sheathing | Space Heating | 3% | 3% | 59% | 90% | \$210 | 20 | 1.19 |
| Roofs - High Reflectivity | Cooling | 5% | 0% | 0% | 90% | \$517 | 15 | 0.08 |
| Windows - Reflective Film | Cooling | 7% | 0% | 2% | 45% | \$167 | 10 | 0.23 |
| Windows - High Efficiency/Energy Star | Cooling | 12% | 0% | 78% | 90% | \$2,200 | 25 | 0.55 |
| Windows - High Efficiency/Energy Star | Space Heating | 7% | 5% | 78% | 90% | \$2,200 | 25 | 0.55 |
| Interior Lighting - Occupancy Sensor | Interior Lighting | 9% | 5% | 8% | 9% | \$256 | 15 | 0.17 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 50% | 50% | 10% | 50% | \$2,975 | 15 | 0.01 |
| Exterior Lighting - Photosensor Control | Exterior Lighting | 13% | 0% | 0% | 45% | \$90 | 8 | 0.06 |
| Exterior Lighting - Timeclock Installation | Exterior Lighting | 20% | 0% | 11% | 45% | \$72 | 8 | 0.10 |
| Water Heater - Faucet Aerators | Water Heating | 4% | 2% | 11% | 90% | \$24 | 25 | 6.84 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 0% | 41% | \$50 | 13 | 2.92 |
| Water Heater - Low Flow Showerheads | Water Heating | 17% | 9% | 21% | 75% | \$48 | 10 | 7.03 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 0% | 0% | \$15 | 10 | 11.97 |
| Water Heater - Thermostat Setback | Water Heating | 9% | 5% | 5% | 75% | \$40 | 5 | 2.29 |
| Water Heater - Timer | Water Heating | 8% | 4% | 5% | 40% | \$194 | 10 | 0.81 |
| Water Heater - Drainwater Heat Recovery | Water Heating | 9% | 5% | 1% | 90% | \$899 | 15 | 0.29 |
| Water Heater - Hot Water Saver | Water Heating | 9% | 4% | 5% | 50% | \$35 | 5 | 2.52 |
| Electronics - Reduce Standby Wattage | Electronics | 5% | 5% | 5% | 90% | \$20 | 8 | 0.83 |
| Home Energy Management System | Cooling | 10% | 0% | 5% | 68% | \$250 | 20 | 2.50 |
| Home Energy Management System | Space Heating | 10% | 5% | 5% | 68% | \$250 | 20 | 2.50 |
| Home Energy Management System | Interior Lighting | 10% | 5% | 5% | 68% | \$250 | 20 | 2.50 |
| Photovoltaics | Cooling | 50% | 0% | 0% | 48% | \$7,900 | 15 | 0.20 |
| Photovoltaics | Space Heating | 25% | 25% | 0% | 48% | \$7,900 | 15 | 0.20 |
| Pool - Pump Timer | Miscellaneous | 60% | 0% | 35% | 90% | \$160 | 15 | 2.21 |
| Trees for Shading | Cooling | 1% | 0% | 10% | 68% | \$40 | 20 | 0.30 |
| Advanced New Construction Designs | Cooling | 30% | 0% | 2% | 45% | \$2,500 | 18 | 1.25 |
| Advanced New Construction Designs | Space Heating | 30% | 30% | 2% | 45% | \$2,500 | 18 | 1.25 |
| Advanced New Construction Designs | Interior Lighting | 20% | 20% | 2% | 45% | \$2,500 | 18 | 1.25 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 20% | \$1,500 | 15 | 0.58 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$2,970 | 15 | 1.18 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 45% | \$10,798 | 15 | 0.81 |

COMMERCIAL ENERGY EFFICIENCY EQUIPMENT AND MEASURE DATA

This appendix presents detailed information for all commercial and industrial energy efficiency equipment and measures that were evaluated in LoadMAP. Several sets of tables are provided. Table D-1 provides brief descriptions for all equipment and measures that were assessed for potential. Tables D-2 through D-9 list the detailed unit-level data (including economic screen results) for the energy efficiency measures for each of the C&I segments — small/medium commercial, large commercial, extra-large commercial, and extra-large industrial — and for existing and new construction, respectively. Tables D-10 through D-17 list the detailed unit-level data (including economic screen results) for the energy efficiency measures for each of the segments and for existing and new construction, respectively. The detailed measure-level tables below present the results of the benefit/cost (B/C) analysis for the first year of the forecast. The B/C ratio is zero if the measure represents the baseline technology or if the technology or non-equipment measure is not available in the first year of the forecast. The B/C ratio is calculated within LoadMAP for each year of the forecast and is available once the technology or measure becomes available.

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|---------------|--|---|
| Cooling | Central Cooling Systems | Commercial buildings are often cooled with a central chiller plant that creates chilled water for distribution throughout the facility. Chillers can be air source or water source, which include heat rejection via a condenser loop and cooling tower. Because of the wide variety of system types and sizes, savings and cost values for efficiency improvements in chiller systems represent an average over air- and water-cooled systems, as well as screw, reciprocating, and centrifugal technologies. Under this simplified approach, each central system is characterized by an aggregate efficiency value (inclusive of chiller, pumps, motors and condenser loop equipment), in kW/ton with a further efficiency upgrade through the application of variable refrigerant flow technology. |
| Cooling | Chilled Water Variable Flow System | The chilled water variable flow system is essentially a single chilled water loop with variable volume and speed. A single set of pumps operated by a VSD eliminates the need for separate distribution pumps and makes the chilled water flow throughout the entire system be variable. The use of adjustable flow limiting valves is designed to optimize water flow. Such valves provide flow limiting, shut-off and adjustment functions, automatically compensating for changes in system pressure to maximize energy efficiency. |
| Cooling | Packaged Cooling Systems / Rooftop Units (RTUs) and Heat Pumps | Packaged cooling systems are simple to install and maintain, and are commonly used in small and medium-sized commercial buildings. Applications range from a single supply system with air intake filters, supply fan, and cooling coil, or can become more complex with the addition of a return air duct, return air fan, and various controls to optimize performance. For packaged RTUs, varying Energy Efficiency Ratios (EER) were considered, as well as ductless or "mini-split" systems with variable refrigerant flow. For heat pumps, units with increasing EER and COP levels were evaluated, as well as a ductless mini-split system. |
| Cooling | Packaged Terminal Air Conditioners (PTAC) | Window (or wall) mounted room air conditioners (and heat pumps) are designed to cool (or heat) a single room or space. This type of unit incorporates a complete air-cooled refrigeration and air-handling system in an individual package. Conditioned air is discharged in response to thermostatic control to meet room requirements. Each unit has a self-contained, air-cooled direct expansion (DX) cooling system, a heat pump or other fuel-based heating system and associated controls. The energy savings increase with each incremental increase in efficiency, measured in terms of EER level. |
| Space Heating | Convert to Gas | This fuel-switching measure is the replacement of an electric furnace with a gas furnace. This measure eliminates all prior electricity consumption and demand due to electric space heating. In this study, it is assumed this measure can be implemented only in buildings within 500 feet of a gas main. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|---|------------------------------------|--|
| Cooling, Space Heating, Interior Lighting | Energy Management System | An energy management system (EMS) allows managers/owners to monitor and control the major energy-consuming systems within a commercial building. At the minimum, the EMS can be used to monitor and record energy consumption of the different end-uses in a building, and can control operation schedules of the HVAC and lighting systems. The monitoring function helps building managers/owners to identify systems that are operating inefficiently so that actions can be taken to correct the problem. The EMS can also provide preventive maintenance scheduling that will reduce the cost of operations and maintenance in the long run. The control functionality of the EMS allows the building manager/owner to operate building systems from one central location. The operation schedules set via the EMS help to prevent building systems from operating during unwanted or unoccupied periods. This analysis assumes that this measure is limited to buildings with a central HVAC system. |
| Cooling, Space Heating | Economizer | Economizers allow outside air (when it is cool and dry enough) to be brought into the building space to meet cooling loads instead of using mechanically cooled interior air. A dual enthalpy economizer consists of indoor and outdoor temperature and humidity sensors, dampers, motors, and motor controls. Economizers are most applicable to temperate climates and savings will be smaller in extremely hot or humid areas. |
| Cooling | VSD on Water Pumps | The part-load efficiency of chilled water loop pumps can be improved substantially by varying the speed of the motor drive according to the building demand for cooling. There is also a reduction in piping losses associated with this measure that has a major impact on the energy use for a building. However, pump speeds can generally only be reduced to a minimum specified rate, because chillers and the control valves may require a minimum flow rate to operate. There are two major types of variable speed drives: mechanical and electronic. An additional benefit of variable-speed drives is the ability to start and stop the motor gradually, thus extending the life of the motor and associated machinery. This analysis assumes that electronic variable speed drives are installed. |
| Cooling | Turbocor Compressor | Turbocor compressors use oil-free magnetic bearings to reduce friction losses and couples that with a two-stage centrifugal compressor to reduce central chiller energy consumption. |
| Cooling | High-Efficiency Cooling Tower Fans | High efficiency cooling tower fans utilize variable frequency drives in the cooling tower design. VFDs improve fan performance by adjusting fan speed and rotation as conditions change. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|-------------------------------------|-------------------------------------|--|
| Cooling | Condenser Water Temperature Reset | Chilled water reset controls save energy by improving chiller performance through increasing the supply chilled water temperature, which allows increased suction pressure during low load periods. Raising the chilled water temperature also reduces chilled water piping losses. However, the primary savings from the chilled water reset measure results from chiller efficiency improvement. This is due partly to the smaller temperature difference between chilled water and ambient air, and partly due to the sensitivity of chiller performance to suction temperature. |
| Cooling | Maintenance | Filters, coils, and fins require regular cleaning and maintenance for the heat pump or roof top unit to function effectively and efficiently throughout its years of service. Neglecting necessary maintenance leads to a steady decline in performance while energy use increases. Maintenance can increase the efficiency of poorly performing equipment by as much as 10%. |
| Cooling | Evaporative Precooler | Evaporative precooling can improve the performance of air conditioning systems, most commonly RTUs. These systems typically use indirect evaporative cooling as a first stage to pre-cool outside air. If the evaporative system cannot meet the full cooling load, the air stream is further cooled with conventional refrigerative air conditioning technology. |
| Cooling | Roof- High Reflectivity (Cool Roof) | The color and material of a building structure surface will determine the amount of solar radiation absorbed by that surface and subsequently transferred into a building. This is called solar absorptance. By using a material or painting the roof with a light color (and a lower solar absorptance), the roof will absorb less solar radiation and consequently reduce the cooling load. |
| Cooling, Space Heating | Green Roofs | A green roof covers a section or the entire building roof with a waterproof membrane and vegetative material. Like cool roofs, green roofs can reduce solar absorptance and they can also provide insulation. They also provide non-energy benefits by absorbing rainwater and thus reducing storm water run-off, providing wildlife habitat, and reducing so-called urban heat island effects. |
| Cooling, Space Heating, Ventilation | HVAC Retrocommissioning | Over time, the performance of complex mechanical systems providing heating and cooling to existing commercial spaces degrades as a result of inappropriate changes to or overrides of controls, deteriorating equipment, clogged filters, changing demands and schedules, and pressure imbalances. Retrocommissioning is a comprehensive analysis of an entire system in which an engineer assesses shortcomings in system performance, and then optimizes through a process of tune-up, maintenance, and reprogramming of control or automation software. Energy efficiency programs throughout the country promote retrocommissioning as a means of greatly reducing energy consumption in existing buildings. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|--|---|---|
| Cooling, Space Heating, Ventilation, Interior Lighting | Comprehensive Retrocommissioning | Comprehensive retrocommissioning covers not only HVAC and lighting, but other existing building systems as well. For example, it can improve efficiency of non-HVAC motors, vertical transport systems, and domestic hot water systems. |
| Cooling, Space Heating, Ventilation, Interior Lighting/Exterior Lighting | HVAC Commissioning Lighting Commissioning Comprehensive Commissioning | For new construction and major renovations, commissioning ensures that building systems are properly designed, specified, and installed to meet the design intent and provide high-efficiency performance. As the names suggests, HVAC Commissioning and Lighting Commissioning focus only on HVAC and lighting equipment and controls. Comprehensive commissioning addresses these systems but usually begins earlier in the design process, and may also address domestic hot water, non-HVAC fans, vertical transport, telecommunications, fire protection, and other building systems. |
| Cooling, Space Heating, Interior Lighting | Advanced New Construction Designs | Advanced new construction designs use an integrated approach to the design of new buildings to account for the interaction of building systems. Typically, architects and engineers work closely to specify the building orientation, building shell, building mechanical systems, and controls strategies with the goal of optimizing building energy efficiency and comfort. Options that may be evaluated and incorporated include passive solar strategies, increased thermal mass, daylighting strategies, and shading strategies. This measure was modeled for new construction only. |
| Cooling, Space Heating | Programmable Thermostat | A programmable thermostat can be added to most heating/cooling systems. They are typically used during winter to lower temperatures at night and in summer to increase temperatures during the afternoon. There are two-setting models, and well as models that allow separate programming for each day of the week. The energy savings from this type of thermostat are identical to those of a "setback" strategy with standard thermostats, but the convenience of a programmable thermostat makes it a much more attractive option. In this analysis, the baseline is assumed to have no thermostat setback. |
| Cooling, Space Heating | Duct Repair and Sealing | An ideal duct system would be free of leaks. Leakage in unsealed ducts varies considerably because of the differences in fabricating machinery used, the methods for assembly, installation workmanship, and age of the ductwork. Air leaks from the system to the outdoors result in a direct loss proportional to the amount of leakage and the difference in enthalpy between the outdoor air and the conditioned air. To seal ducts, a wide variety of sealing methods and products exist. Each has a relatively short shelf life, and no documented research has identified the aging characteristics of sealant applications. This analysis assumes that the baseline air loss from ducts has doubled, and conducting repair and sealing of the ducts will restore leakage from ducts to the original baseline level. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|------------------------|--|---|
| Cooling, Space Heating | Duct Insulation | Air distribution ducts can be insulated to reduce heating or cooling losses. Best results can be achieved by covering the entire surface area with insulation. Insulation material inhibits the transfer of heat through the air-supply duct. Several types of ducts and duct insulation are available, including flexible duct, pre-insulated duct, duct board, duct wrap, tacked, or glued rigid insulation, and waterproof hard shell materials for exterior ducts. |
| Cooling, Space Heating | Insulation – Radiant Barrier | Radiant barriers inhibit heat transfer by thermal radiation. When a radiant barrier is installed beneath the roofing material much of the heat radiated from a hot roof is reflected back to the roof limiting the amount of heat emitted downwards. |
| Cooling, Space Heating | High-Efficiency Windows | High-efficiency windows, such as those labeled under the ENERGY STAR Program, are designed to reduce a building's energy bill while increasing comfort for the occupants at the same time. High-efficiency windows have reducing properties that reduce the amount of heat transfer through the glazing surface. For example, some windows have a low-E coating, which is a thin film of metallic oxide coating on the glass surface that allows passage of short-wave solar energy through glass and prevents long-wave energy from escaping. Another example is double-pane glass that reduces conductive and convective heat transfer. There are also double-pane glasses that are gas-filled (usually argon) to further increase the insulating properties of the window. |
| Cooling, Space Heating | Ceiling and Wall Cavity Insulation | Thermal insulation is material or combinations of materials that are used to inhibit the flow of heat energy by conductive, convective, and radiative transfer modes. Thus, thermal insulation can conserve energy by reducing the heat loss or gain of a building. The type of building construction defines insulating possibilities. Typical insulating materials include: loose-fill (blown) cellulose; loose-fill (blown) fiberglass; and rigid polystyrene. |
| Ventilation | Cooking – Exhaust Hoods with Sensor Controls | Improved exhaust hoods involve installing variable-speed controls on commercial kitchen hoods. These controls provide ventilation based on actual cooking loads. When grills, broilers, stoves, fryers or other kitchen appliances are not being used, the controls automatically sense the reduced load and decrease the fan speed accordingly. This results in lower energy consumption because the system is only running as needed rather than at 100% capacity at all times. |
| Ventilation | Variable Air Volume | A variable air volume ventilation system modulates the air flow rate as needed based on the interior conditions of the building to reduce fan load, improve dehumidification, and reduce energy usage. |
| Ventilation | Fans – Energy Efficient Motors | High-efficiency motors are essentially interchangeable with standard motors, but differences in construction make them more efficient. Energy-efficient motors achieve their improved efficiency by reducing the losses that occur in the conversion of electrical energy to mechanical energy. This analysis assumes that the efficiency of supply fans is increased by 5% due to installing energy-efficient motors. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|---------------|--------------------------------------|--|
| Ventilation | Fans – Variable Speed Control (VSD) | The part-load efficiency of ventilation fans can be improved substantially by varying the speed of the motor drive. There are two major types of variable speed controls: mechanical and electronic. An additional benefit of variable-speed controls is the ability to start and stop the motor gradually, thus extending the life of the motor and associated machinery. This analysis assumes that electronic variable speed controls are installed. |
| Water Heating | High-Efficiency Water Heater Systems | Efficient electric water heaters are characterized by a high recovery or thermal efficiency (percentage of delivered electric energy which is transferred to the water) and low standby losses (the ratio of heat lost per hour to the content of the stored water). Included in the savings associated with high-efficiency electric water heaters are timers that allow temperature setpoints to change with hot water demand patterns. For example, the heating element could be shut off throughout the night, increasing the overall energy factor of the unit. In addition, tank and pipe insulation reduces standby losses and therefore reduces the demands on the water heater. This analysis considers conventional electric water heaters with efficiency greater than 96%, as well as geothermal heat pump water heaters for effective efficiency greater than one. Solar water heating was evaluated as well. |
| Water Heating | Convert to Gas | This fuel-switching measure is the replacement of an electric water heater with a gas-fired water heater. This measure will eliminate all prior electricity consumption and demand due to electric water heating. In this study, it is assumed that this measure can be implemented only in buildings within 500 feet of a gas main. |
| Water Heating | Heat Pump Water Heater | Heat pump water heaters use heat pump technology to extract heat from the ambient surroundings and transfer it to a hot water tank. These devices are available as an alternative to conventional tank water heaters of 55 gallons or larger. |
| Water Heating | Faucet Aerators/Low Flow Nozzles | A faucet aerator or low flow nozzle spreads the stream from a faucet helping to reduce water usage. The amount of water passing through the aerator is measured in gallons per minute (GPM) and the lower the GPM the more water the aerator conserves. |
| Water Heating | Pipe Insulation | Insulating hot water pipes decreases the amount of energy lost during distribution of hot water throughout the building. Insulating pipes will result in quicker delivery of hot water and allows lowering the water heating set point. There are several different types of insulation, the most common being polyethylene and neoprene. |
| Water Heating | High-Efficiency Circulation Pump | A high efficiency circulation pump uses an electronically commutated motor (ECM) to improve motor efficiency over a larger range of partial loads. In addition, an ECM allows for improved low RPM performance with greater torque and smaller pump dimensions. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|--------------------------------------|--|--|
| Water Heating | Tank Blanket/Insulation | Insulation levels on domestic hot water heaters can be increased by installing a fiberglass blanket on the outside of the tank. This increase in insulation reduces standby losses and thus saves energy. Water heater insulation is available either by the blanket or by square foot of fiberglass insulation with R-values ranging from 5 to 14. |
| Water Heating | Thermostat Setback | Installing a setback thermostat on the water heater can lead to significant energy savings during periods when there is no one in the building. |
| Water Heating | Hot Water Saver | A hot water saver is a plumbing device that attaches to the showerhead and that pauses the flow of water until the water is hot enough for use. The water is re-started by the flip of a switch. |
| Interior Lighting, Exterior Lighting | Lamp Replacement (Interior Screw-in, HID, and Linear Fluorescent Exterior Screw-in, HID, and Linear Fluorescent) | Commercial lighting differs from the residential sector in that efficiency changes typically require more than the simple purchase and quick installation of a screw-in compact fluorescent lamp. Restrictions regarding ballasts, fixtures, and circuitry limit the potential for direct substitution of one lamp type for another. However, such replacements do exist. For example, screw-in incandescent lamps can readily be replaced with CFLs or LEDs. Also, during the buildout for a leased office space, the management could decide to replace all T12 lamps and magnetic ballasts with T8/electronic ballast configurations. This type of decision-making is modeled on a stock turnover basis because of the time between opportunities for upgrades. |
| Interior Lighting, Exterior Lighting | Lighting Retrocommissioning | Lighting retrocommissioning projects in existing commercial buildings do not require an event such as a tenant turnover, a major renovation, or an update to electrical circuits to drive its adoption. Rather, a decision-maker can decide at any time to perform a comprehensive audit of a facility's lighting systems, followed by an upgrade of equipment (lamps, ballasts, fixtures, reflectors), controls (occupancy sensors, daylighting controls, and central automation). |
| Interior Lighting | Delamping and Install Reflectors | While sometimes included in lighting retrofit projects, delamping is often performed as a separate energy efficiency measure in which a lighting engineer analyzes the lighting provided by current systems compared to the requirements of building occupants. This often leads to the removal of unnecessary lamps corresponding to an overall reduction in energy usage. In addition, installing a reflector in each fixture can improve light distribution from the remaining lamps. |
| Interior Lighting, Exterior Lighting | Lighting Time Clocks and Timers | While outdoor lighting is typically required only at night, in many cases lighting remains on during daylight hours. A simple timer can set a diurnal schedule for outdoor lighting and thus reduce the operating hours by as much as 50%. |
| Interior Lighting | Central Lighting Controls | Central lighting control systems provide building-wide control of interior lighting to ensure that lights are properly scheduled based on expected building occupancy. Individual zones or circuits can be controlled. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|----------------------------|--|--|
| Interior Lighting | Photocell Controlled T8 Dimming Ballasts | Photocells, in concert with dimming ballasts, can detect when adequate daylighting is available and dim or turn off lights to reduce electricity consumption. Usually one photocell is used to control a group of fixtures, a zone, or a circuit. |
| Interior Lighting | Bi-Level Fixture with Occupancy Sensor | Bi-level fixtures with occupancy sensors detect when a space is unoccupied and reduce light output to a lower level. These devices |
| Interior Lighting | High Bay Fixtures | Fluorescent fixtures designed for high-bay applications have several advantages over similar HID fixtures: lower energy consumption, lower lumen depreciation rates, better dimming options, faster start-up and restrike, better color rendition, more pupil lumens, and reduced glare. |
| Interior Lighting | Occupancy Sensor | The installation of occupancy sensors allows lights to be turned off during periods when a space is unoccupied, virtually eliminating the wasted energy due to lights being left on. There are several types of occupancy sensors in the market. |
| Interior Lighting | LED Exit Lighting | The lamps inside exit signs represent a significant energy end-use, since they usually operate 24 hours per day. Many old exit signs use incandescent lamps, which consume approximately 40 watts per sign. The incandescent lamps can be replaced with LED lamps that are specially designed for this specific purpose. In comparison, the LED lamps consume approximately 2-5 watts. |
| Interior Lighting | Task Lighting | In commercial facilities, individual work areas can use task lighting instead of brightly lighting the entire area. Significant energy savings can be realized by focusing light directly where it is needed and lowering the general lighting level. An example of task lighting is the common desk lamp. A 25W desk lamp can be installed in place of a typical lamp in a fixture. |
| Interior Lighting, Cooling | Hotel Guestroom Controls | Hotel guestrooms can be fitted with occupancy controls that turn off energy-using equipment when the guest is not using the room. The occupancy controls comes in several forms, but this analysis assumes the simplest kind, which is a simple switch near the room's entry where the guest can deposit their room key or card. If the key or card is present, then lights, TV, and air conditioning can receive power and operate. When the guest leaves and takes the key, all equipment shuts off. |
| Exterior Lighting | Daylighting Controls | Daylighting controls use a photosensor to detect ambient light and turn off exterior lights accordingly. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|-------------------|--|--|
| Exterior Lighting | Photovoltaic Lighting | Outdoor photovoltaic (PV) lighting systems use PV panels (or modules), which convert sunlight to electricity. The electricity is stored in batteries for use at night. They can be cost effective relative to installing power cables and/or step down transformers for relatively small lighting loads. The "nightly run time" listings on most "off-the-shelf" products are based on specific sunlight conditions. Systems located in places that receive less sunlight than the system is designed for will operate for fewer hours per night than expected. Nightly run times may also vary depending on how clear the sky is on any given day. Shading of the PV panel by landscape features (vegetation, buildings, etc.) will also have a large impact on battery charging and performance. Open areas with no shading, such as parking lots, are ideal places where PV lighting systems can be used. |
| Exterior Lighting | Cold Cathode Lighting | Cold cathode lighting does not use an external heat source to provide thermionic emission of electrons. Cold cathode lighting is typically used for exterior signage or where temperatures are likely to drop below freezing. |
| Exterior Lighting | Induction Lamps | Induction lamps use a contactless bulb and rely on electromagnetic fields to transfer power. This allows for the lamp to utilize more efficient materials that would otherwise react with metal electrodes. In addition, the lack of an electrode significantly extends lamp life while reducing lumen depreciation. |
| Office Equipment | Desktop and Laptop Computing Equipment | ENERGY STAR labeled office equipment saves energy by powering down and "going to sleep" when not in use. ENERGY STAR labeled computers automatically power down to 15 watts or less when not in use and may actually last longer than conventional products because they spend a large portion of time in a low-power sleep mode. ENERGY STAR labeled computers also generate less heat than conventional models. The ClimateSavers Initiative, made up of leading computer processor manufacturers, has stated a goal of reducing power consumption in active mode by 50% by integrating innovative power management into the chip design process. |
| Office Equipment | Monitors | ENERGY STAR labeled office equipment saves energy by powering down and "going to sleep" when not in use. ENERGY STAR labeled monitors automatically power down to 15 watts or less when not in use. |
| Office Equipment | Servers | In addition to the "sleep" mode a reductions and the efficient processors being designed by members of the ClimateSavers Initiative, servers have additional energy-saving opportunities through "virtualization" and other architecture solutions that involve optimal matching of computation tasks to hardware requirements |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|------------------|---|---|
| Office Equipment | Printers/Copiers/ Fax/ POS Terminals | ENERGY STAR labeled office equipment saves energy by powering down and "going to sleep" when not in use. ENERGY STAR labeled copiers are equipped with a feature that allows them to automatically turn off after a period of inactivity, reducing a copier's annual electricity costs by over 60%. High-speed copiers that include a duplexing unit that is set to automatically make double-sided copies can reduce paper costs and help to save trees. |
| Office Equipment | ENERGY STAR Power Supply | Power supplies with an efficient ac-dc or ac-ac conversion process can obtain the ENERGY STAR label. These devices can be used to power computers, phones, and other office equipment. |
| Refrigeration | Walk-in Refrigeration Systems | Standard compressors typically operate at approximately 65% efficiency. High-efficiency models are available that can improve compressor efficiency by 15%. |
| Refrigeration | Glass Door and Solid Door Refrigeration Units (Reach-in /Open Display Case/Vending Machine) Door Gasket Replacement High Efficiency Case Lighting | In addition to walk-in, "cold-storage" refrigeration, a significant amount of energy in the commercial sector can be attributed to "reach-in" units. These stand-alone appliances can range from a residential-style refrigerator/freezer unit in an office kitchen or the breakroom of a retail store to the refrigerated display cases in some grocery or convenience stores. As in the case of residential units, these refrigerators can be designed to perform at higher efficiency through a combination of compressor equipment upgrades, default temperature settings, and defrost patterns. Other measures for these units are replacing aging door gaskets that no longer adequately seal the case, and replacing inefficient display lights with CFL or LED systems to reduce internal heat gains in the cases. |
| Refrigeration | Open Display Case | Glass doors can be used to enclose multi-deck display cases for refrigerated items in supermarkets. In addition, more efficient units are designed to perform at higher efficiency through a combination of compressor equipment upgrades, default temperature settings, and defrost patterns. |
| Refrigeration | Anti-Sweat Heater/ Auto Door Closer Controls | Anti-sweat heaters are used in virtually all low-temperature display cases and many medium-temperature cases to control humidity and prevent the condensation of water vapor on the sides and doors and on the products contained in the cases. Typically, these heaters stay on all the time, even though they only need to be on about half the time. Anti-sweat heater controls can come in the form of humidity sensors or time clocks. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|--|---------------------------------|---|
| Refrigeration | Floating Head Pressure Controls | Floating head pressure control allows the pressure in the condenser to "float" with ambient temperatures. This method reduces refrigeration compression ratios, improves system efficiency and extends the compressor life. The greatest savings with a floating head pressure approach occurs when the ambient temperatures are low, such as in the winter season. Floating head pressure control is most practical for new installations. However, retrofits installation can be completed with some existing refrigeration systems. Installing floating head pressure control increases the capacity of the compressor when temperatures are low, which may lead to short cycling. |
| Refrigeration | Bare Suction Lines | Insulating bare suction lines reduces heat |
| Refrigeration | Night Covers | Night covers can be used on open refrigeration cases when a facility is closed or few customers are in the store. |
| Refrigeration | Strip Curtain | Strip curtains at the entrances to large walk-in coolers or freezers, such as those used in supermarkets, reduce air transfer between the refrigerated space and the surrounding space. |
| Refrigeration | Icemakers | In certain building types (restaurant, hotel), the production of ice is a significant usage of electricity. By optimizing the timing of ice production and the type of output to the specific application, icemakers are assumed to deliver electricity savings. |
| Refrigeration | Vending Machine - Controller | Cold beverage vending machines usually operate 24 hours a day regardless of whether the surrounding area is occupied or not. The result is that the vending machine consumes energy unnecessarily, because it will operate all night to keep the beverage cold even when there would be no customer until the next morning. A vending machine controller can reduce energy consumption without compromising the temperature of the vended product. The controller uses an infrared sensor to monitor the surrounding area's occupancy and will power down the vending machine when the area is unoccupied. It will also monitor the room's temperature and will re-power the machine at one to three hour intervals independent of occupancy to ensure that the product stays cold. |
| Food Service | Kitchen Equipment | Commercial cooking and food preparation equipment represent a significant contribution to energy consumption in restaurants and other food service applications. By replacing old units with efficient ones, this energy consumption can be greatly reduced. These measures include fryers, commercial ovens, dishwashers, hot food containers and miscellaneous other food preparation equipment. Savings range between 15 and 65%, depending on the specific unit being replaced. |
| Cooling, Space Heating, Interior Lighting, Food Preparation, Refrigeration | Custom Measures | Custom measures were included in the CPA analysis to serve as a "catch all" for measures for which costs and savings are not easily quantified and that could be part of a program such as Avista's existing Site-Specific incentive program. Costs and energy savings were assumed such that the measures passed the economic screen. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|---------------|--|--|
| Miscellaneous | Non-HVAC motor | <p>Because the Small/Medium Commercial and Large Commercial segments include some industrial customers, the CPA analysis included equipment upgrades for non-HVAC motors. This equipment measure also incorporates improvements for vertical transport. Premium efficiency motors reduce the amount of lost energy going into heat rather than power. Since less heat is generated, less energy is needed to cool the motor with a fan. Therefore, the initial cost of energy efficient motors is generally higher than for standard motors. However their life-cycle costs can make them far more economical because of savings they generate in operating expense.</p> <p>Premium efficiency motors can provide savings of 0.5% to 3% over standard motors. The savings results from the fact that energy efficient motors run cooler than their standard counterparts, resulting in an increase in the life of the motor insulation and bearing. In general, an efficient motor is a more reliable motor because there are fewer winding failures, longer periods between needed maintenance, and fewer forced outages. For example, using copper instead of aluminum in the windings, and increasing conductor cross-sectional area, lowers a motor's I²R losses.</p> |
| Miscellaneous | Pumps – Variable Speed Control | The part-load efficiency of chilled and hot water loop pumps can be improved substantially by varying the speed of the motor drive according to the building demand for heating or cooling. There is also a reduction in piping losses associated with this measure that has a major impact on the heating loads and energy use for a building. However, pump speeds can generally only be reduced to a minimum specified rate, because chillers, boilers, and the control valves may require a minimum flow rate to operate. There are two major types of variable speed controls: mechanical and electronic. An additional benefit of variable-speed drives is the ability to start and stop the motor gradually, thus extending the life of the motor and associated machinery. This analysis assumes that electronic variable speed controls are installed. |
| Miscellaneous | Laundry – High Efficiency Clothes Washer | High efficiency clothes washers use designs that require less water. These machines use sensors to match the hot water needs to the load, preventing energy waste. There are two designs: top-loading and front-loading. Further energy and water savings can be achieved through advanced technologies such as inverter-drive or combination washer-dryer units. |
| Miscellaneous | ENERGY STAR Water Cooler | An ENERGY STAR water cooler has more insulation and improved chilling mechanisms, resulting in about half the energy use of a standard cooler. |
| Miscellaneous | Industrial Process Improvements | Because the Avista C&I sector segmentation was based on Avista's rate classes, the commercial building segments include a small percentage or industrial business types. This measure was included to account for energy efficiency potential that could be achieved through various process improvements at these customers. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|----------------|--|---|
| Machine Drive. | Motors, Premium Efficiency | <p>Premium efficiency motors reduce the amount of lost energy going into heat rather than power. Since less heat is generated, less energy is needed to cool the motor with a fan. Therefore, the initial cost of energy efficient motors is generally higher than for standard motors. However their life-cycle costs can make them far more economical because of savings they generate in operating expense.</p> <p>Premium efficiency motors can provide savings of 0.5% to 3% over standard motors. The savings results from the fact that energy efficient motors run cooler than their standard counterparts, resulting in an increase in the life of the motor insulation and bearing. In general, an efficient motor is a more reliable motor because there are fewer winding failures, longer periods between needed maintenance, and fewer forced outages. For example, using copper instead of aluminum in the windings, and increasing conductor cross-sectional area, lowers a motor's I²R losses.</p> <p>This analysis assumes 75% loading factor (for peak efficiency) for 1800 rpm motor. Hours of operation vary depending on horsepower size. In addition, improved drives and controls are assumed to be implemented along with the motors, resulting in savings as high as 10% of annual energy consumption</p> |
| Machine Drive | Motors – Variable Frequency Drive | In addition to energy savings, VFDs increase motor and system life and provide a greater degree of control over the motor system. Especially for motor systems handling fluids, VFDs can efficiently respond to changing operating conditions. |
| Machine Drive | Magnetic Adjustable Speed Drive | To allow for adjustable speed operation, this technology uses magnetic induction to couple a drive to its load. Varying the magnetic slip within the coupling controls the speed of the output shaft. Magnetic drives perform best at the upper end of the speed range due to the energy consumed by the slip. Unlike traditional ASDs, magnetically coupled ASDs create no power distortion on the electrical system. However, magnetically coupled ASD efficiency is best when power needs are greatest. VFDs may show greater efficiency when the average load speed is below 90% of the motor speed, however this occurs when power demands are reduced. |
| Machine Drive | Compressed Air – System Controls, Optimization and Improvements, Maintenance | Controls for compressed air systems can shift load from two partially loaded compressors to one compressor in order to maximize compression efficiency and may also involve the addition of VFDs. Improvements include installing high-efficiency motors. Maintenance includes fixing air leaks and replacing air filters. |
| Machine Drive | Fan Systems – Controls, Optimization and Maintenance | Certain practices require a consistent flow rate, such as indoor air quality and clean room ventilation. To achieve this, fan flow controls can be used to maintain precise volume flow control ensuring a constant air delivery even on fluctuating pressure conditions. This is done through programmable circuitry to electronically control fan motor speed. Motors can be configured to accept a signal from a controller that would vary the flow rate in direct proportion to the signal. |

Table D-1 Commercial and Industrial Energy-Efficiency Equipment/Measure Descriptions

| End-Use | Energy Efficiency Measure | Description |
|---------------|--|--|
| Machine Drive | Pumping Systems – Controls, Optimization and Maintenance | Pumping systems optimization includes installing VFDs, correctly resizing the motors, and installing timers and automated on-off controls. Maintenance includes repairing diaphragms and fixing piping leaks. |
| Process | Process Cooling/Refrigeration | Because of the customized nature of industrial cooling and refrigeration applications, a variety of opportunities are summarized as a general improvement in cooling and cold storage equipment. Costs and savings were developed using average values for this group of measures from the Sixth Plan industrial supply curve workbooks. |
| Process | Process Heating | Because of the customized nature of industrial heating applications, a variety of opportunities are summarized as a general improvement in process heating equipment, such as arc furnaces. Costs and savings were developed using average values for this group of measures from the Sixth Plan industrial supply curve workbooks. |
| Process | Electrochemical Process | Because of the customized nature of industrial electrochemical applications, a variety of opportunities are summarized as a general improvement in equipment and processes. Costs and savings were developed using average values for this group of measures from the Sixth Plan industrial supply curve workbooks. |
| Process | Refrigeration – System Controls, Maintenance, and Optimization | Because refrigeration equipment performance degrades over time and control settings are frequently overridden, these measures account for savings that can be achieved through system maintenance and controls optimization. |

Table D-2 Energy Efficiency Equipment Data — Small/Medium Commercial, Existing Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|---------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central Chiller | 1.5 kw/ton, COP 2.3 | - | \$0.00 | 20 | - |
| Cooling | Central Chiller | 1.3 kw/ton, COP 2.7 | 0.29 | \$0.39 | 20 | - |
| Cooling | Central Chiller | 1.26 kw/ton, COP 2.8 | 0.35 | \$0.50 | 20 | 0.51 |
| Cooling | Central Chiller | 1.0 kw/ton, COP 3.5 | 0.73 | \$0.62 | 20 | 1.90 |
| Cooling | Central Chiller | 0.97 kw/ton, COP 3.6 | 0.77 | \$0.74 | 20 | 1.39 |
| Cooling | Central Chiller | Variable Refrigerant Flow | 1.01 | \$11.57 | 20 | 0.07 |
| Cooling | RTU | EER 9.2 | - | \$0.00 | 16 | - |
| Cooling | RTU | EER 10.1 | 0.22 | \$0.18 | 16 | - |
| Cooling | RTU | EER 11.2 | 0.43 | \$0.35 | 16 | - |
| Cooling | RTU | EER 12.0 | 0.57 | \$0.58 | 16 | 0.49 |
| Cooling | RTU | Ductless VRF | 0.69 | \$5.12 | 16 | 0.05 |
| Cooling | PTAC | EER 9.8 | - | \$0.00 | 14 | - |
| Cooling | PTAC | EER 10.2 | 0.09 | \$0.08 | 14 | 0.86 |
| Cooling | PTAC | EER 10.8 | 0.21 | \$0.16 | 14 | 1.00 |
| Cooling | PTAC | EER 11 | 0.25 | \$0.43 | 14 | 0.43 |
| Cooling | PTAC | EER 11.5 | 0.33 | \$0.96 | 14 | 0.27 |
| Combined Heating/Cooling | Heat Pump | EER 9.3, COP 3.1 | - | \$0.00 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 10.3, COP 3.2 | 0.57 | \$0.39 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.0, COP 3.3 | 0.90 | \$1.18 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.7, COP 3.4 | 1.20 | \$1.57 | 15 | 0.98 |
| Combined Heating/Cooling | Heat Pump | EER 12, COP 3.4 | 1.31 | \$1.96 | 15 | 0.68 |
| Combined Heating/Cooling | Heat Pump | Ductless Mini-Split System | 1.46 | \$11.50 | 20 | 0.10 |
| Space Heating | Electric Resistance | Standard | - | \$0.00 | 25 | - |
| Space Heating | Furnace | Standard | - | \$0.00 | 18 | - |
| Ventilation | Ventilation | Constant Volume | - | \$0.00 | 15 | - |
| Ventilation | Ventilation | Variable Air Volume | 1.30 | \$1.22 | 15 | 1.07 |
| Interior Lighting | Interior Screw-in | Incandescents | - | \$0.00 | 4 | - |
| Interior Lighting | Interior Screw-in | Infrared Halogen | 0.23 | \$0.09 | 4 | - |
| Interior Lighting | Interior Screw-in | CFL | 0.94 | \$0.03 | 7 | 16.50 |
| Interior Lighting | Interior Screw-in | LED | 1.04 | \$1.18 | 12 | 0.84 |
| Interior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Interior Lighting | HID | High Pressure Sodium | 0.30 | (\$0.07) | 9 | 1.00 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 0.30 | (\$0.03) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 0.91 | \$0.25 | 6 | 1.73 |
| Interior Lighting | Linear Fluorescent | T5 | 0.95 | \$0.43 | 6 | 1.06 |
| Interior Lighting | Linear Fluorescent | LED | 0.99 | \$3.74 | 15 | 0.33 |
| Exterior Lighting | Exterior Screw-in | Incandescent | - | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | Infrared Halogen | 0.14 | \$0.05 | 4 | - |
| Exterior Lighting | Exterior Screw-in | CFL | 0.60 | \$0.02 | 7 | 17.60 |
| Exterior Lighting | Exterior Screw-in | Metal Halides | 0.60 | \$0.05 | 4 | 3.16 |
| Exterior Lighting | Exterior Screw-in | LED | 0.66 | \$0.64 | 12 | 0.90 |
| Exterior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Exterior Lighting | HID | High Pressure Sodium | 0.22 | (\$0.13) | 9 | 1.00 |
| Exterior Lighting | HID | Low Pressure Sodium | 0.24 | \$0.55 | 9 | 0.37 |
| Exterior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Exterior Lighting | Linear Fluorescent | T8 | 0.01 | (\$0.00) | 6 | 1.00 |
| Exterior Lighting | Linear Fluorescent | Super T8 | 0.04 | \$0.02 | 6 | 1.12 |
| Exterior Lighting | Linear Fluorescent | T5 | 0.04 | \$0.03 | 6 | 0.69 |
| Exterior Lighting | Linear Fluorescent | LED | 0.05 | \$0.24 | 15 | 0.22 |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0.00 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 0.10 | \$0.02 | 15 | 5.23 |
| Water Heating | Water Heater | Geothermal Heat Pump | 1.33 | \$3.53 | 15 | 0.43 |
| Water Heating | Water Heater | Solar | 1.46 | \$3.03 | 15 | 0.55 |
| Food Preparation | Fryer | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Fryer | Efficient | 0.03 | \$0.04 | 12 | 0.80 |
| Food Preparation | Oven | Standard | - | \$0.00 | 12 | - |

Table D-2 Energy Efficiency Equipment Data — Small/Medium Commercial, Existing Vintage (Cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|------------------|-------------------------|------------------------|------------------|------------------|----------------|----------|
| Food Preparation | Oven | Efficient | 0.39 | \$0.36 | 12 | 1.02 |
| Food Preparation | Dishwasher | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Dishwasher | Efficient | 0.02 | \$0.05 | 12 | 0.36 |
| Food Preparation | Hot Food Container | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Hot Food Container | Efficient | 0.40 | \$0.16 | 12 | 2.29 |
| Food Preparation | Food Prep | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Food Prep | Efficient | 0.00 | \$0.03 | 12 | 0.07 |
| Refrigeration | Walk in Refrigeration | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Walk in Refrigeration | Efficient | - | \$0.09 | 18 | - |
| Refrigeration | Glass Door Display | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Glass Door Display | Efficient | 0.16 | \$0.00 | 18 | 56.08 |
| Refrigeration | Solid Door Refrigerator | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Solid Door Refrigerator | Efficient | 0.19 | \$0.02 | 18 | 9.87 |
| Refrigeration | Open Display Case | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Open Display Case | Efficient | 0.00 | \$0.00 | 18 | 0.24 |
| Refrigeration | Vending Machine | Base | - | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | Base (2012) | 0.11 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency | 0.13 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency (2012) | 0.20 | \$0.00 | 10 | 46.48 |
| Refrigeration | Icemaker | Standard | - | \$0.00 | 12 | - |
| Refrigeration | Icemaker | Efficient | 0.05 | \$0.00 | 12 | 12.76 |
| Office Equipment | Desktop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Desktop Computer | Energy Star | 0.19 | \$0.00 | 4 | 23.04 |
| Office Equipment | Desktop Computer | Climate Savers | 0.27 | \$0.36 | 4 | 0.23 |
| Office Equipment | Laptop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Laptop Computer | Energy Star | 0.02 | \$0.00 | 4 | 7.34 |
| Office Equipment | Laptop Computer | Climate Savers | 0.03 | \$0.12 | 4 | 0.08 |
| Office Equipment | Server | Standard | - | \$0.00 | 3 | - |
| Office Equipment | Server | Energy Star | 0.12 | \$0.01 | 3 | 2.14 |
| Office Equipment | Monitor | Standard | - | \$0.00 | 4 | - |
| Office Equipment | Monitor | Energy Star | 0.22 | \$0.00 | 4 | 19.68 |
| Office Equipment | Printer/copier/fax | Standard | - | \$0.00 | 6 | - |
| Office Equipment | Printer/copier/fax | Energy Star | 0.09 | \$0.04 | 6 | 0.98 |
| Office Equipment | POS Terminal | Standard | - | \$0.00 | 4 | - |
| Office Equipment | POS Terminal | Energy Star | 0.03 | \$0.00 | 4 | 2.96 |
| Miscellaneous | Non-HVAC Motor | Standard | - | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Standard (2015) | 0.01 | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | High Efficiency | 0.05 | \$0.06 | 15 | 0.95 |
| Miscellaneous | Non-HVAC Motor | High Efficiency (2015) | 0.06 | \$0.06 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Premium | 0.07 | \$0.11 | 15 | 0.72 |
| Miscellaneous | Non-HVAC Motor | Premium (2015) | 0.08 | \$0.11 | 15 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous | - | \$0.00 | 5 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous (2013) | 0.00 | \$0.00 | 5 | - |

Table D-3 Energy Efficiency Equipment Data – Large Commercial, Existing Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|---------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central Chiller | 1.5 kw/ton, COP 2.3 | - | \$0.00 | 20 | - |
| Cooling | Central Chiller | 1.3 kw/ton, COP 2.7 | 0.30 | \$0.26 | 20 | - |
| Cooling | Central Chiller | 1.26 kw/ton, COP 2.8 | 0.36 | \$0.33 | 20 | 0.83 |
| Cooling | Central Chiller | 1.0 kw/ton, COP 3.5 | 0.75 | \$0.41 | 20 | 3.11 |
| Cooling | Central Chiller | 0.97 kw/ton, COP 3.6 | 0.79 | \$0.49 | 20 | 2.28 |
| Cooling | Central Chiller | Variable Refrigerant Flow | 1.04 | \$7.63 | 20 | 0.11 |
| Cooling | RTU | EER 9.2 | - | \$0.00 | 16 | - |
| Cooling | RTU | EER 10.1 | 0.22 | \$0.13 | 16 | - |
| Cooling | RTU | EER 11.2 | 0.45 | \$0.25 | 16 | - |
| Cooling | RTU | EER 12.0 | 0.59 | \$0.41 | 16 | 0.75 |
| Cooling | RTU | Ductless VRF | 0.72 | \$3.67 | 16 | 0.07 |
| Cooling | PTAC | EER 9.8 | - | \$0.00 | 14 | - |
| Cooling | PTAC | EER 10.2 | 0.09 | \$0.09 | 14 | 0.86 |
| Cooling | PTAC | EER 10.8 | 0.21 | \$0.17 | 14 | 1.00 |
| Cooling | PTAC | EER 11 | 0.25 | \$0.46 | 14 | 0.43 |
| Cooling | PTAC | EER 11.5 | 0.34 | \$1.03 | 14 | 0.27 |
| Combined Heating/Cooling | Heat Pump | EER 9.3, COP 3.1 | - | \$0.00 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 10.3, COP 3.2 | 0.46 | \$0.18 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.0, COP 3.3 | 0.73 | \$0.55 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.7, COP 3.4 | 0.97 | \$0.73 | 15 | 1.85 |
| Combined Heating/Cooling | Heat Pump | EER 12, COP 3.4 | 1.07 | \$0.91 | 15 | 1.28 |
| Combined Heating/Cooling | Heat Pump | Ductless Mini-Split System | 1.19 | \$5.35 | 20 | 0.19 |
| Space Heating | Electric Resistance | Standard | - | \$0.00 | 25 | - |
| Space Heating | Furnace | Standard | - | \$0.00 | 18 | - |
| Ventilation | Ventilation | Constant Volume | - | \$0.00 | 15 | - |
| Ventilation | Ventilation | Variable Air Volume | 1.03 | \$1.22 | 15 | 0.86 |
| Interior Lighting | Interior Screw-in | Incandescents | - | \$0.00 | 4 | - |
| Interior Lighting | Interior Screw-in | Infrared Halogen | 0.19 | \$0.08 | 4 | - |
| Interior Lighting | Interior Screw-in | CFL | 0.78 | \$0.03 | 7 | 14.13 |
| Interior Lighting | Interior Screw-in | LED | 0.87 | \$1.11 | 12 | 0.72 |
| Interior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Interior Lighting | HID | High Pressure Sodium | 0.31 | (\$0.08) | 9 | 1.00 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 0.30 | (\$0.03) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 0.89 | \$0.25 | 6 | 1.66 |
| Interior Lighting | Linear Fluorescent | T5 | 0.92 | \$0.42 | 6 | 1.02 |
| Interior Lighting | Linear Fluorescent | LED | 0.97 | \$3.67 | 15 | 0.32 |
| Exterior Lighting | Exterior Screw-in | Incandescent | - | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | Infrared Halogen | 0.08 | \$0.01 | 4 | - |
| Exterior Lighting | Exterior Screw-in | CFL | 0.34 | \$0.01 | 7 | 34.02 |
| Exterior Lighting | Exterior Screw-in | Metal Halides | 0.34 | \$0.02 | 4 | 6.10 |
| Exterior Lighting | Exterior Screw-in | LED | 0.38 | \$0.19 | 12 | 1.73 |
| Exterior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Exterior Lighting | HID | High Pressure Sodium | 0.19 | (\$0.11) | 9 | 1.00 |
| Exterior Lighting | HID | Low Pressure Sodium | 0.20 | \$0.45 | 9 | 0.37 |
| Exterior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Exterior Lighting | Linear Fluorescent | T8 | 0.01 | (\$0.00) | 6 | 1.00 |
| Exterior Lighting | Linear Fluorescent | Super T8 | 0.04 | \$0.02 | 6 | 1.18 |
| Exterior Lighting | Linear Fluorescent | T5 | 0.04 | \$0.03 | 6 | 0.72 |
| Exterior Lighting | Linear Fluorescent | LED | 0.05 | \$0.24 | 15 | 0.23 |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0.00 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 0.12 | \$0.02 | 15 | 5.71 |
| Water Heating | Water Heater | Geothermal Heat Pump | 1.54 | \$3.53 | 15 | 0.46 |
| Water Heating | Water Heater | Solar | 1.69 | \$3.03 | 15 | 0.60 |
| Food Preparation | Fryer | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Fryer | Efficient | 0.07 | \$0.02 | 12 | 3.52 |
| Food Preparation | Oven | Standard | - | \$0.00 | 12 | - |

Table D-3 Energy Efficiency Equipment Data — Large Commercial, Existing Vintage (Cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|------------------|-------------------------|------------------------|------------------|------------------|----------------|----------|
| Food Preparation | Oven | Efficient | 0.75 | \$0.46 | 12 | 1.43 |
| Food Preparation | Dishwasher | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Dishwasher | Efficient | 0.07 | \$0.10 | 12 | 0.58 |
| Food Preparation | Hot Food Container | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Hot Food Container | Efficient | 0.35 | \$0.30 | 12 | 0.99 |
| Food Preparation | Food Prep | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Food Prep | Efficient | 0.01 | \$0.03 | 12 | 0.24 |
| Refrigeration | Walk in Refrigeration | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Walk in Refrigeration | Efficient | 0.15 | \$1.26 | 18 | 0.13 |
| Refrigeration | Glass Door Display | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Glass Door Display | Efficient | 0.13 | \$0.01 | 18 | 24.96 |
| Refrigeration | Solid Door Refrigerator | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Solid Door Refrigerator | Efficient | 0.30 | \$0.08 | 18 | 4.39 |
| Refrigeration | Open Display Case | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Open Display Case | Efficient | 0.00 | \$0.04 | 18 | 0.16 |
| Refrigeration | Vending Machine | Base | - | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | Base (2012) | 0.13 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency | 0.15 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency (2012) | 0.23 | \$0.00 | 10 | 20.70 |
| Refrigeration | Icemaker | Standard | - | \$0.00 | 12 | - |
| Refrigeration | Icemaker | Efficient | 0.11 | \$0.02 | 12 | 5.62 |
| Office Equipment | Desktop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Desktop Computer | Energy Star | 0.35 | \$0.00 | 4 | 47.46 |
| Office Equipment | Desktop Computer | Climate Savers | 0.50 | \$0.32 | 4 | 0.46 |
| Office Equipment | Laptop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Laptop Computer | Energy Star | 0.02 | \$0.00 | 4 | 15.12 |
| Office Equipment | Laptop Computer | Climate Savers | 0.04 | \$0.06 | 4 | 0.17 |
| Office Equipment | Server | Standard | - | \$0.00 | 3 | - |
| Office Equipment | Server | Energy Star | 0.13 | \$0.01 | 3 | 4.41 |
| Office Equipment | Monitor | Standard | - | \$0.00 | 4 | - |
| Office Equipment | Monitor | Energy Star | 0.19 | \$0.01 | 4 | 9.14 |
| Office Equipment | Printer/copier/fax | Standard | - | \$0.00 | 6 | - |
| Office Equipment | Printer/copier/fax | Energy Star | 0.08 | \$0.02 | 6 | 2.02 |
| Office Equipment | POS Terminal | Standard | - | \$0.00 | 4 | - |
| Office Equipment | POS Terminal | Energy Star | 0.01 | \$0.00 | 4 | 2.94 |
| Miscellaneous | Non-HVAC Motor | Standard | - | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Standard (2015) | 0.01 | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | High Efficiency | 0.06 | \$0.06 | 15 | 0.92 |
| Miscellaneous | Non-HVAC Motor | High Efficiency (2015) | 0.06 | \$0.06 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Premium | 0.08 | \$0.13 | 15 | 0.69 |
| Miscellaneous | Non-HVAC Motor | Premium (2015) | 0.09 | \$0.13 | 15 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous | - | \$0.00 | 5 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous (2013) | 0.00 | \$0.00 | 5 | - |

Table D-4 Energy Efficiency Equipment Data – Extra Large Commercial, Existing Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|---------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central Chiller | 0.75 kw/ton, COP 4.7 | - | \$0.00 | 20 | - |
| Cooling | Central Chiller | 0.60 kw/ton, COP 5.9 | 0.43 | \$0.09 | 20 | - |
| Cooling | Central Chiller | 0.58 kw/ton, COP 6.1 | 0.49 | \$0.18 | 20 | 0.66 |
| Cooling | Central Chiller | 0.55 kw/Ton, COP 6.4 | 0.57 | \$0.25 | 20 | 0.91 |
| Cooling | Central Chiller | 0.51 kw/ton, COP 6.9 | 0.69 | \$0.44 | 20 | 0.78 |
| Cooling | Central Chiller | 0.50 kw/Ton, COP 7.0 | 0.72 | \$0.53 | 20 | 0.69 |
| Cooling | Central Chiller | 0.48 kw/ton, COP 7.3 | 0.77 | \$0.62 | 20 | 0.68 |
| Cooling | Central Chiller | Variable Refrigerant Flow | 1.00 | \$10.92 | 20 | 0.05 |
| Cooling | RTU | EER 9.2 | - | \$0.00 | 16 | - |
| Cooling | RTU | EER 10.1 | 0.20 | \$0.24 | 16 | - |
| Cooling | RTU | EER 11.2 | 0.41 | \$0.45 | 16 | - |
| Cooling | RTU | EER 12.0 | 0.53 | \$0.75 | 16 | 0.37 |
| Cooling | RTU | Ductless VRF | 0.65 | \$6.64 | 16 | 0.03 |
| Cooling | PTAC | EER 9.8 | - | \$0.00 | 14 | - |
| Cooling | PTAC | EER 10.2 | 0.08 | \$0.06 | 14 | 1.09 |
| Cooling | PTAC | EER 10.8 | 0.19 | \$0.12 | 14 | 1.28 |
| Cooling | PTAC | EER 11 | 0.22 | \$0.32 | 14 | 0.55 |
| Cooling | PTAC | EER 11.5 | 0.30 | \$0.71 | 14 | 0.34 |
| Combined Heating/Cooling | Heat Pump | EER 9.3, COP 3.1 | - | \$0.00 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 10.3, COP 3.2 | 0.50 | \$0.24 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.0, COP 3.3 | 0.79 | \$0.73 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.7, COP 3.4 | 1.06 | \$0.97 | 15 | 1.34 |
| Combined Heating/Cooling | Heat Pump | EER 12, COP 3.4 | 1.16 | \$1.21 | 15 | 0.93 |
| Combined Heating/Cooling | Heat Pump | Ductless Mini-Split System | 1.29 | \$7.10 | 20 | 0.14 |
| Space Heating | Electric Resistance | Standard | - | \$0.00 | 25 | - |
| Space Heating | Furnace | Standard | - | \$0.00 | 18 | - |
| Ventilation | Ventilation | Constant Volume | - | \$0.00 | 15 | - |
| Ventilation | Ventilation | Variable Air Volume | 1.21 | \$1.22 | 15 | 1.01 |
| Interior Lighting | Interior Screw-in | Incandescents | - | \$0.00 | 4 | - |
| Interior Lighting | Interior Screw-in | Infrared Halogen | 0.30 | \$0.14 | 4 | - |
| Interior Lighting | Interior Screw-in | CFL | 1.25 | \$0.06 | 7 | 13.22 |
| Interior Lighting | Interior Screw-in | LED | 1.38 | \$1.90 | 12 | 0.67 |
| Interior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Interior Lighting | HID | High Pressure Sodium | 0.13 | (\$0.05) | 9 | 1.00 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 0.20 | (\$0.03) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 0.59 | \$0.21 | 6 | 1.31 |
| Interior Lighting | Linear Fluorescent | T5 | 0.61 | \$0.35 | 6 | 0.80 |
| Interior Lighting | Linear Fluorescent | LED | 0.64 | \$3.08 | 15 | 0.25 |
| Exterior Lighting | Exterior Screw-in | Incandescent | - | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | Infrared Halogen | 0.02 | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | CFL | 0.10 | \$0.00 | 7 | 37.00 |
| Exterior Lighting | Exterior Screw-in | Metal Halides | 0.10 | \$0.00 | 4 | 6.64 |
| Exterior Lighting | Exterior Screw-in | LED | 0.11 | \$0.05 | 12 | 1.89 |
| Exterior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Exterior Lighting | HID | High Pressure Sodium | 0.26 | (\$0.16) | 9 | 1.00 |
| Exterior Lighting | HID | Low Pressure Sodium | 0.28 | \$0.64 | 9 | 0.37 |
| Exterior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Exterior Lighting | Linear Fluorescent | T8 | 0.00 | (\$0.00) | 6 | 1.00 |
| Exterior Lighting | Linear Fluorescent | Super T8 | 0.01 | \$0.00 | 6 | 1.12 |
| Exterior Lighting | Linear Fluorescent | T5 | 0.01 | \$0.01 | 6 | 0.69 |
| Exterior Lighting | Linear Fluorescent | LED | 0.01 | \$0.06 | 15 | 0.22 |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0.00 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 0.19 | \$0.02 | 15 | 9.79 |
| Water Heating | Water Heater | Geothermal Heat Pump | 2.47 | \$3.53 | 15 | 0.80 |
| Water Heating | Water Heater | Solar | 2.72 | \$3.03 | 15 | 1.02 |
| Food Preparation | Fryer | Standard | - | \$0.00 | 12 | - |

Table D-4 Energy Efficiency Equipment Data — Extra Large Commercial, Existing Vintage (Cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|------------------|-------------------------|------------------------|------------------|------------------|----------------|----------|
| Food Preparation | Fryer | Efficient | 0.03 | \$0.00 | 12 | 6.02 |
| Food Preparation | Oven | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Oven | Efficient | 0.85 | \$0.38 | 12 | 2.11 |
| Food Preparation | Dishwasher | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Dishwasher | Efficient | 0.03 | \$0.04 | 12 | 0.57 |
| Food Preparation | Hot Food Container | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Hot Food Container | Efficient | 0.17 | \$0.22 | 12 | 0.73 |
| Food Preparation | Food Prep | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Food Prep | Efficient | 0.00 | \$0.03 | 12 | 0.15 |
| Refrigeration | Walk in Refrigeration | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Walk in Refrigeration | Efficient | 0.06 | \$0.05 | 18 | 1.42 |
| Refrigeration | Glass Door Display | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Glass Door Display | Efficient | 0.04 | \$0.00 | 18 | 78.11 |
| Refrigeration | Solid Door Refrigerator | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Solid Door Refrigerator | Efficient | 0.27 | \$0.02 | 18 | 12.81 |
| Refrigeration | Open Display Case | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Open Display Case | Efficient | 0.01 | \$0.03 | 18 | 0.34 |
| Refrigeration | Vending Machine | Base | - | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | Base (2012) | 0.13 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency | 0.16 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency (2012) | 0.24 | \$0.00 | 10 | 68.21 |
| Refrigeration | Icemaker | Standard | - | \$0.00 | 12 | - |
| Refrigeration | Icemaker | Efficient | 0.05 | \$0.00 | 12 | 17.60 |
| Office Equipment | Desktop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Desktop Computer | Energy Star | 0.25 | \$0.00 | 4 | 32.37 |
| Office Equipment | Desktop Computer | Climate Savers | 0.35 | \$0.33 | 4 | 0.32 |
| Office Equipment | Laptop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Laptop Computer | Energy Star | 0.02 | \$0.00 | 4 | 10.31 |
| Office Equipment | Laptop Computer | Climate Savers | 0.04 | \$0.10 | 4 | 0.12 |
| Office Equipment | Server | Standard | - | \$0.00 | 3 | - |
| Office Equipment | Server | Energy Star | 0.06 | \$0.00 | 3 | 3.01 |
| Office Equipment | Monitor | Standard | - | \$0.00 | 4 | - |
| Office Equipment | Monitor | Energy Star | 0.11 | \$0.01 | 4 | 6.80 |
| Office Equipment | Printer/copier/fax | Standard | - | \$0.00 | 6 | - |
| Office Equipment | Printer/copier/fax | Energy Star | 0.02 | \$0.01 | 6 | 1.38 |
| Office Equipment | POS Terminal | Standard | - | \$0.00 | 4 | - |
| Office Equipment | POS Terminal | Energy Star | 0.00 | \$0.00 | 4 | 2.01 |
| Miscellaneous | Non-HVAC Motor | Standard | - | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Standard (2015) | 0.01 | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | High Efficiency | 0.03 | \$0.03 | 15 | 1.02 |
| Miscellaneous | Non-HVAC Motor | High Efficiency (2015) | 0.04 | \$0.03 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Premium | 0.05 | \$0.07 | 15 | 0.76 |
| Miscellaneous | Non-HVAC Motor | Premium (2015) | 0.05 | \$0.07 | 15 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous | - | \$0.00 | 5 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous (2013) | 0.00 | \$0.00 | 5 | - |

Table D-5 Energy Efficiency Equipment Data – Extra Large Industrial, Existing Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|-------------------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central Chiller | 0.75 kw/ton, COP 4.7 | - | \$0.00 | 20 | - |
| Cooling | Central Chiller | 0.60 kw/ton, COP 5.9 | 1.61 | \$0.33 | 20 | - |
| Cooling | Central Chiller | 0.58 kw/ton, COP 6.1 | 1.82 | \$0.66 | 20 | 0.68 |
| Cooling | Central Chiller | 0.55 kw/Ton, COP 6.4 | 2.15 | \$0.93 | 20 | 0.94 |
| Cooling | Central Chiller | 0.51 kw/ton, COP 6.9 | 2.58 | \$1.59 | 20 | 0.80 |
| Cooling | Central Chiller | 0.50 kw/Ton, COP 7.0 | 2.68 | \$1.92 | 20 | 0.71 |
| Cooling | Central Chiller | 0.48 kw/ton, COP 7.3 | 2.90 | \$2.25 | 20 | 0.70 |
| Cooling | Central Chiller | Variable Refrigerant Flow | 3.74 | \$39.62 | 20 | 0.06 |
| Cooling | RTU | EER 9.2 | - | \$0.00 | 16 | - |
| Cooling | RTU | EER 10.1 | 0.56 | \$0.39 | 16 | - |
| Cooling | RTU | EER 11.2 | 1.12 | \$0.73 | 16 | - |
| Cooling | RTU | EER 12.0 | 1.47 | \$1.22 | 16 | 0.62 |
| Cooling | RTU | Ductless VRF | 1.79 | \$10.83 | 16 | 0.06 |
| Cooling | PTAC | EER 9.8 | - | \$0.00 | 14 | - |
| Cooling | PTAC | EER 10.2 | 0.20 | \$0.06 | 14 | 2.79 |
| Cooling | PTAC | EER 10.8 | 0.47 | \$0.11 | 14 | 3.27 |
| Cooling | PTAC | EER 11 | 0.55 | \$0.31 | 14 | 1.41 |
| Cooling | PTAC | EER 11.5 | 0.75 | \$0.69 | 14 | 0.87 |
| Combined Heating/Cooling | Heat Pump | EER 9.3, COP 3.1 | - | \$0.00 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 10.3, COP 3.2 | 1.07 | \$0.92 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.0, COP 3.3 | 1.69 | \$2.75 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.7, COP 3.4 | 2.25 | \$3.66 | 15 | 0.75 |
| Combined Heating/Cooling | Heat Pump | EER 12, COP 3.4 | 2.47 | \$4.58 | 15 | 0.52 |
| Combined Heating/Cooling | Heat Pump | Ductless Mini-Split System | 2.74 | \$26.86 | 20 | 0.08 |
| Space Heating | Electric Resistance | Standard | - | \$0.00 | 25 | - |
| Space Heating | Furnace | Standard | - | \$0.00 | 18 | - |
| Ventilation | Ventilation | Constant Volume | - | \$0.00 | 15 | - |
| Ventilation | Ventilation | Variable Air Volume | 7.66 | \$1.22 | 15 | 6.38 |
| Interior Lighting | Interior Screw-in | Incandescents | - | \$0.00 | 4 | - |
| Interior Lighting | Interior Screw-in | Infrared Halogen | 0.09 | \$0.04 | 4 | - |
| Interior Lighting | Interior Screw-in | CFL | 0.38 | \$0.02 | 7 | 14.80 |
| Interior Lighting | Interior Screw-in | LED | 0.42 | \$0.52 | 12 | 0.75 |
| Interior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Interior Lighting | HID | High Pressure Sodium | 0.46 | (\$0.14) | 9 | 1.00 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 0.10 | (\$0.01) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 0.31 | \$0.08 | 6 | 1.73 |
| Interior Lighting | Linear Fluorescent | T5 | 0.32 | \$0.14 | 6 | 1.06 |
| Interior Lighting | Linear Fluorescent | LED | 0.33 | \$1.21 | 15 | 0.33 |
| Exterior Lighting | Exterior Screw-in | Incandescent | - | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | Infrared Halogen | 0.01 | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | CFL | 0.02 | \$0.00 | 7 | 15.02 |
| Exterior Lighting | Exterior Screw-in | Metal Halides | 0.02 | \$0.00 | 4 | 2.69 |
| Exterior Lighting | Exterior Screw-in | LED | 0.03 | \$0.03 | 12 | 0.77 |
| Exterior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Exterior Lighting | HID | High Pressure Sodium | 0.07 | (\$0.04) | 9 | 1.00 |
| Exterior Lighting | HID | Low Pressure Sodium | 0.08 | \$0.18 | 9 | 0.37 |
| Exterior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Exterior Lighting | Linear Fluorescent | T8 | 0.00 | (\$0.00) | 6 | 1.00 |
| Exterior Lighting | Linear Fluorescent | Super T8 | 0.00 | \$0.00 | 6 | 1.16 |
| Exterior Lighting | Linear Fluorescent | T5 | 0.00 | \$0.00 | 6 | 0.71 |
| Exterior Lighting | Linear Fluorescent | LED | 0.00 | \$0.01 | 15 | 0.22 |
| Process | Process Cooling/Refrigeration | Standard | - | \$0.00 | 10 | - |
| Process | Process Cooling/Refrigeration | Efficient | 18.88 | \$5.59 | 10 | 2.49 |
| Process | Process Heating | Standard | - | \$0.00 | 10 | - |
| Process | Process Heating | Efficient | 6.18 | \$0.57 | 10 | 7.97 |
| Process | Electrochemical Process | Standard | - | \$0.00 | 10 | - |

Table D-5 Energy Efficiency Equipment Data — Extra Large Industrial, Existing Vintage (Cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|-------------------------|------------------------|------------------|------------------|----------------|----------|
| Process | Electrochemical Process | Efficient | 13.16 | \$2.64 | 10 | 3.67 |
| Machine Drive | Less than 5 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | Less than 5 HP | High Efficiency | 0.05 | \$0.02 | 10 | 2.08 |
| Machine Drive | Less than 5 HP | Standard (2015) | 0.07 | \$0.00 | 10 | - |
| Machine Drive | Less than 5 HP | Premium | 0.07 | \$0.03 | 10 | 1.66 |
| Machine Drive | Less than 5 HP | High Efficiency (2015) | 0.11 | \$0.02 | 10 | - |
| Machine Drive | Less than 5 HP | Premium (2015) | 0.14 | \$0.03 | 10 | - |
| Machine Drive | 5-24 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 5-24 HP | High | 0.11 | \$0.02 | 10 | 5.09 |
| Machine Drive | 5-24 HP | Premium | 0.18 | \$0.03 | 10 | 4.07 |
| Machine Drive | 25-99 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 25-99 HP | High | 0.31 | \$0.02 | 10 | 13.72 |
| Machine Drive | 25-99 HP | Premium | 0.49 | \$0.03 | 10 | 10.97 |
| Machine Drive | 100-249 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 100-249 HP | High | 0.12 | \$0.02 | 10 | 5.17 |
| Machine Drive | 100-249 HP | Premium | 0.15 | \$0.03 | 10 | 3.44 |
| Machine Drive | 250-499 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 250-499 HP | High | 0.35 | \$0.02 | 10 | 15.66 |
| Machine Drive | 250-499 HP | Premium | 0.47 | \$0.03 | 10 | 10.44 |
| Machine Drive | 500 and more HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 500 and more HP | High | 0.59 | \$0.02 | 10 | 26.28 |
| Machine Drive | 500 and more HP | Premium | 0.78 | \$0.03 | 10 | 17.52 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0.00 | 5 | - |

Table D-6 Energy Efficiency Equipment Data — Small/Medium Commercial, New Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|---------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central Chiller | 1.5 kw/ton, COP 2.3 | - | \$0.00 | 20 | - |
| Cooling | Central Chiller | 1.3 kw/ton, COP 2.7 | 0.29 | \$0.39 | 20 | - |
| Cooling | Central Chiller | 1.26 kw/ton, COP 2.8 | 0.35 | \$0.50 | 20 | 0.51 |
| Cooling | Central Chiller | 1.0 kw/ton, COP 3.5 | 0.73 | \$0.62 | 20 | 1.90 |
| Cooling | Central Chiller | 0.97 kw/ton, COP 3.6 | 0.77 | \$0.74 | 20 | 1.39 |
| Cooling | Central Chiller | Variable Refrigerant Flow | 1.01 | \$11.57 | 20 | 0.07 |
| Cooling | RTU | EER 9.2 | - | \$0.00 | 16 | - |
| Cooling | RTU | EER 10.1 | 0.22 | \$0.18 | 16 | - |
| Cooling | RTU | EER 11.2 | 0.43 | \$0.35 | 16 | - |
| Cooling | RTU | EER 12.0 | 0.57 | \$0.58 | 16 | 0.49 |
| Cooling | RTU | Ductless VRF | 0.69 | \$5.12 | 16 | 0.05 |
| Cooling | PTAC | EER 9.8 | - | \$0.00 | 14 | - |
| Cooling | PTAC | EER 10.2 | 0.09 | \$0.08 | 14 | 0.86 |
| Cooling | PTAC | EER 10.8 | 0.21 | \$0.16 | 14 | 1.00 |
| Cooling | PTAC | EER 11 | 0.25 | \$0.43 | 14 | 0.43 |
| Cooling | PTAC | EER 11.5 | 0.33 | \$0.96 | 14 | 0.27 |
| Combined Heating/Cooling | Heat Pump | EER 9.3, COP 3.1 | - | \$0.00 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 10.3, COP 3.2 | 0.57 | \$0.39 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.0, COP 3.3 | 0.90 | \$1.18 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.7, COP 3.4 | 1.20 | \$1.57 | 15 | 0.98 |
| Combined Heating/Cooling | Heat Pump | EER 12, COP 3.4 | 1.31 | \$1.96 | 15 | 0.68 |
| Combined Heating/Cooling | Heat Pump | Ductless Mini-Split System | 1.46 | \$11.50 | 20 | 0.10 |
| Combined Heating/Cooling | Heat Pump | Geothermal Heat Pump | 1.75 | \$20.69 | 20 | - |
| Space Heating | Electric Resistance | Standard | - | \$0.00 | 25 | - |
| Space Heating | Furnace | Standard | - | \$0.00 | 18 | - |
| Ventilation | Ventilation | Constant Volume | - | \$0.00 | 15 | - |
| Ventilation | Ventilation | Variable Air Volume | 1.64 | \$1.22 | 15 | 1.35 |
| Interior Lighting | Interior Screw-in | Incandescents | - | \$0.00 | 4 | - |
| Interior Lighting | Interior Screw-in | Infrared Halogen | 0.20 | \$0.09 | 4 | - |
| Interior Lighting | Interior Screw-in | CFL | 0.85 | \$0.03 | 7 | 14.85 |
| Interior Lighting | Interior Screw-in | LED | 0.93 | \$1.18 | 12 | 0.76 |
| Interior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Interior Lighting | HID | High Pressure Sodium | 0.27 | (\$0.07) | 9 | 1.00 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 0.27 | (\$0.03) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 0.82 | \$0.25 | 6 | 1.56 |
| Interior Lighting | Linear Fluorescent | T5 | 0.85 | \$0.43 | 6 | 0.95 |
| Interior Lighting | Linear Fluorescent | LED | 0.89 | \$3.74 | 15 | 0.30 |
| Exterior Lighting | Exterior Screw-in | Incandescent | - | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | Infrared Halogen | 0.13 | \$0.05 | 4 | - |
| Exterior Lighting | Exterior Screw-in | CFL | 0.54 | \$0.02 | 7 | 15.84 |
| Exterior Lighting | Exterior Screw-in | Metal Halides | 0.54 | \$0.05 | 4 | 2.84 |
| Exterior Lighting | Exterior Screw-in | LED | 0.60 | \$0.64 | 12 | 0.81 |
| Exterior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Exterior Lighting | HID | High Pressure Sodium | 0.20 | (\$0.13) | 9 | 1.00 |
| Exterior Lighting | HID | Low Pressure Sodium | 0.22 | \$0.55 | 9 | 0.33 |
| Exterior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Exterior Lighting | Linear Fluorescent | T8 | 0.01 | (\$0.00) | 6 | 1.00 |
| Exterior Lighting | Linear Fluorescent | Super T8 | 0.04 | \$0.02 | 6 | 1.01 |
| Exterior Lighting | Linear Fluorescent | T5 | 0.04 | \$0.03 | 6 | 0.62 |
| Exterior Lighting | Linear Fluorescent | LED | 0.04 | \$0.24 | 15 | 0.20 |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0.00 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 0.10 | \$0.02 | 15 | 5.23 |
| Water Heating | Water Heater | Geothermal Heat Pump | 1.33 | \$3.53 | 15 | 0.43 |
| Water Heating | Water Heater | Solar | 1.46 | \$3.03 | 15 | 0.55 |
| Food Preparation | Fryer | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Fryer | Efficient | 0.03 | \$0.04 | 12 | 0.80 |

Table D-6 Energy Efficiency Equipment Data – Small/Medium Commercial, New Vintage (Cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|------------------|-------------------------|------------------------|------------------|------------------|----------------|----------|
| Food Preparation | Oven | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Oven | Efficient | 0.39 | \$0.36 | 12 | 1.02 |
| Food Preparation | Dishwasher | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Dishwasher | Efficient | 0.02 | \$0.05 | 12 | 0.36 |
| Food Preparation | Hot Food Container | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Hot Food Container | Efficient | 0.40 | \$0.16 | 12 | 2.29 |
| Food Preparation | Food Prep | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Food Prep | Efficient | 0.00 | \$0.03 | 12 | 0.07 |
| Refrigeration | Walk in Refrigeration | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Walk in Refrigeration | Efficient | - | \$0.09 | 18 | - |
| Refrigeration | Glass Door Display | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Glass Door Display | Efficient | 0.16 | \$0.00 | 18 | 56.08 |
| Refrigeration | Solid Door Refrigerator | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Solid Door Refrigerator | Efficient | 0.19 | \$0.02 | 18 | 9.87 |
| Refrigeration | Open Display Case | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Open Display Case | Efficient | 0.00 | \$0.00 | 18 | 0.24 |
| Refrigeration | Vending Machine | Base | - | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | Base (2012) | 0.11 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency | 0.13 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency (2012) | 0.20 | \$0.00 | 10 | 46.48 |
| Refrigeration | Icemaker | Standard | - | \$0.00 | 12 | - |
| Refrigeration | Icemaker | Efficient | 0.05 | \$0.00 | 12 | 12.76 |
| Office Equipment | Desktop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Desktop Computer | Energy Star | 0.19 | \$0.00 | 4 | 23.04 |
| Office Equipment | Desktop Computer | Climate Savers | 0.27 | \$0.36 | 4 | 0.23 |
| Office Equipment | Laptop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Laptop Computer | Energy Star | 0.02 | \$0.00 | 4 | 7.34 |
| Office Equipment | Laptop Computer | Climate Savers | 0.03 | \$0.12 | 4 | 0.08 |
| Office Equipment | Server | Standard | - | \$0.00 | 3 | - |
| Office Equipment | Server | Energy Star | 0.12 | \$0.01 | 3 | 2.14 |
| Office Equipment | Monitor | Standard | - | \$0.00 | 4 | - |
| Office Equipment | Monitor | Energy Star | 0.22 | \$0.00 | 4 | 19.68 |
| Office Equipment | Printer/copier/fax | Standard | - | \$0.00 | 6 | - |
| Office Equipment | Printer/copier/fax | Energy Star | 0.09 | \$0.04 | 6 | 0.98 |
| Office Equipment | POS Terminal | Standard | - | \$0.00 | 4 | - |
| Office Equipment | POS Terminal | Energy Star | 0.03 | \$0.00 | 4 | 2.96 |
| Miscellaneous | Non-HVAC Motor | Standard | - | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Standard (2015) | 0.01 | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | High Efficiency | 0.05 | \$0.06 | 15 | 0.95 |
| Miscellaneous | Non-HVAC Motor | High Efficiency (2015) | 0.06 | \$0.06 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Premium | 0.07 | \$0.11 | 15 | 0.72 |
| Miscellaneous | Non-HVAC Motor | Premium (2015) | 0.08 | \$0.11 | 15 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous | - | \$0.00 | 5 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous (2013) | 0.00 | \$0.00 | 5 | - |

Table D-7 Energy Efficiency Equipment Data – Large Commercial, New Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|---------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central Chiller | 1.5 kw/ton, COP 2.3 | - | \$0.00 | 20 | - |
| Cooling | Central Chiller | 1.3 kw/ton, COP 2.7 | 0.32 | \$0.24 | 20 | - |
| Cooling | Central Chiller | 1.26 kw/ton, COP 2.8 | 0.39 | \$0.31 | 20 | 0.97 |
| Cooling | Central Chiller | 1.0 kw/ton, COP 3.5 | 0.80 | \$0.38 | 20 | 3.62 |
| Cooling | Central Chiller | 0.97 kw/ton, COP 3.6 | 0.85 | \$0.45 | 20 | 2.66 |
| Cooling | Central Chiller | Variable Refrigerant Flow | 1.12 | \$7.06 | 20 | 0.12 |
| Cooling | RTU | EER 9.2 | - | \$0.00 | 16 | - |
| Cooling | RTU | EER 10.1 | 0.22 | \$0.13 | 16 | - |
| Cooling | RTU | EER 11.2 | 0.45 | \$0.25 | 16 | - |
| Cooling | RTU | EER 12.0 | 0.59 | \$0.41 | 16 | 0.75 |
| Cooling | RTU | Ductless VRF | 0.72 | \$3.67 | 16 | 0.07 |
| Cooling | PTAC | EER 9.8 | - | \$0.00 | 14 | - |
| Cooling | PTAC | EER 10.2 | 0.09 | \$0.09 | 14 | 0.86 |
| Cooling | PTAC | EER 10.8 | 0.21 | \$0.17 | 14 | 1.00 |
| Cooling | PTAC | EER 11 | 0.25 | \$0.46 | 14 | 0.43 |
| Cooling | PTAC | EER 11.5 | 0.34 | \$1.03 | 14 | 0.27 |
| Combined Heating/Cooling | Heat Pump | EER 9.3, COP 3.1 | - | \$0.00 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 10.3, COP 3.2 | 0.46 | \$0.18 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.0, COP 3.3 | 0.73 | \$0.55 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.7, COP 3.4 | 0.97 | \$0.73 | 15 | 1.85 |
| Combined Heating/Cooling | Heat Pump | EER 12, COP 3.4 | 1.07 | \$0.91 | 15 | 1.28 |
| Combined Heating/Cooling | Heat Pump | Ductless Mini-Split System | 1.19 | \$5.35 | 20 | 0.19 |
| Combined Heating/Cooling | Heat Pump | Geothermal Heat Pump | 1.42 | \$9.62 | 20 | - |
| Space Heating | Electric Resistance | Standard | - | \$0.00 | 25 | - |
| Space Heating | Furnace | Standard | - | \$0.00 | 18 | - |
| Ventilation | Ventilation | Constant Volume | - | \$0.00 | 15 | - |
| Ventilation | Ventilation | Variable Air Volume | 1.30 | \$1.22 | 15 | 1.09 |
| Interior Lighting | Interior Screw-in | Incandescents | - | \$0.00 | 4 | - |
| Interior Lighting | Interior Screw-in | Infrared Halogen | 0.17 | \$0.08 | 4 | - |
| Interior Lighting | Interior Screw-in | CFL | 0.71 | \$0.03 | 7 | 12.72 |
| Interior Lighting | Interior Screw-in | LED | 0.78 | \$1.11 | 12 | 0.65 |
| Interior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Interior Lighting | HID | High Pressure Sodium | 0.28 | (\$0.08) | 9 | 1.00 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 0.27 | (\$0.03) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 0.80 | \$0.25 | 6 | 1.49 |
| Interior Lighting | Linear Fluorescent | T5 | 0.83 | \$0.42 | 6 | 0.92 |
| Interior Lighting | Linear Fluorescent | LED | 0.87 | \$3.67 | 15 | 0.29 |
| Exterior Lighting | Exterior Screw-in | Incandescent | - | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | Infrared Halogen | 0.07 | \$0.01 | 4 | - |
| Exterior Lighting | Exterior Screw-in | CFL | 0.31 | \$0.01 | 7 | 30.62 |
| Exterior Lighting | Exterior Screw-in | Metal Halides | 0.31 | \$0.02 | 4 | 5.49 |
| Exterior Lighting | Exterior Screw-in | LED | 0.34 | \$0.19 | 12 | 1.56 |
| Exterior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Exterior Lighting | HID | High Pressure Sodium | 0.17 | (\$0.11) | 9 | 1.00 |
| Exterior Lighting | HID | Low Pressure Sodium | 0.18 | \$0.45 | 9 | 0.34 |
| Exterior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Exterior Lighting | Linear Fluorescent | T8 | 0.01 | (\$0.00) | 6 | 1.00 |
| Exterior Lighting | Linear Fluorescent | Super T8 | 0.04 | \$0.02 | 6 | 1.06 |
| Exterior Lighting | Linear Fluorescent | T5 | 0.04 | \$0.03 | 6 | 0.65 |
| Exterior Lighting | Linear Fluorescent | LED | 0.04 | \$0.24 | 15 | 0.20 |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0.00 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 0.12 | \$0.02 | 15 | 5.71 |
| Water Heating | Water Heater | Geothermal Heat Pump | 1.54 | \$3.53 | 15 | 0.46 |
| Water Heating | Water Heater | Solar | 1.69 | \$3.03 | 15 | 0.60 |
| Food Preparation | Fryer | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Fryer | Efficient | 0.07 | \$0.02 | 12 | 3.52 |

Table D-7 Energy Efficiency Equipment Data — Large Commercial, New Vintage (Cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|------------------|-------------------------|------------------------|------------------|------------------|----------------|----------|
| Food Preparation | Oven | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Oven | Efficient | 0.75 | \$0.46 | 12 | 1.43 |
| Food Preparation | Dishwasher | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Dishwasher | Efficient | 0.07 | \$0.10 | 12 | 0.58 |
| Food Preparation | Hot Food Container | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Hot Food Container | Efficient | 0.35 | \$0.30 | 12 | 0.99 |
| Food Preparation | Food Prep | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Food Prep | Efficient | 0.01 | \$0.03 | 12 | 0.24 |
| Refrigeration | Walk in Refrigeration | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Walk in Refrigeration | Efficient | 0.15 | \$1.26 | 18 | 0.13 |
| Refrigeration | Glass Door Display | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Glass Door Display | Efficient | 0.13 | \$0.01 | 18 | 24.96 |
| Refrigeration | Solid Door Refrigerator | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Solid Door Refrigerator | Efficient | 0.30 | \$0.08 | 18 | 4.39 |
| Refrigeration | Open Display Case | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Open Display Case | Efficient | 0.00 | \$0.04 | 18 | 0.16 |
| Refrigeration | Vending Machine | Base | - | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | Base (2012) | 0.13 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency | 0.15 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency (2012) | 0.23 | \$0.00 | 10 | 20.70 |
| Refrigeration | Icemaker | Standard | - | \$0.00 | 12 | - |
| Refrigeration | Icemaker | Efficient | 0.11 | \$0.02 | 12 | 5.62 |
| Office Equipment | Desktop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Desktop Computer | Energy Star | 0.35 | \$0.00 | 4 | 47.46 |
| Office Equipment | Desktop Computer | Climate Savers | 0.50 | \$0.32 | 4 | 0.46 |
| Office Equipment | Laptop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Laptop Computer | Energy Star | 0.02 | \$0.00 | 4 | 15.12 |
| Office Equipment | Laptop Computer | Climate Savers | 0.04 | \$0.06 | 4 | 0.17 |
| Office Equipment | Server | Standard | - | \$0.00 | 3 | - |
| Office Equipment | Server | Energy Star | 0.13 | \$0.01 | 3 | 4.41 |
| Office Equipment | Monitor | Standard | - | \$0.00 | 4 | - |
| Office Equipment | Monitor | Energy Star | 0.19 | \$0.01 | 4 | 9.14 |
| Office Equipment | Printer/copier/fax | Standard | - | \$0.00 | 6 | - |
| Office Equipment | Printer/copier/fax | Energy Star | 0.08 | \$0.02 | 6 | 2.02 |
| Office Equipment | POS Terminal | Standard | - | \$0.00 | 4 | - |
| Office Equipment | POS Terminal | Energy Star | 0.01 | \$0.00 | 4 | 2.94 |
| Miscellaneous | Non-HVAC Motor | Standard | - | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Standard (2015) | 0.01 | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | High Efficiency | 0.06 | \$0.06 | 15 | 0.92 |
| Miscellaneous | Non-HVAC Motor | High Efficiency (2015) | 0.06 | \$0.06 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Premium | 0.08 | \$0.13 | 15 | 0.69 |
| Miscellaneous | Non-HVAC Motor | Premium (2015) | 0.09 | \$0.13 | 15 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous | - | \$0.00 | 5 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous (2013) | 0.00 | \$0.00 | 5 | - |

Table D-8 Energy Efficiency Equipment Data – Extra Large Commercial, New Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|---------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central Chiller | 0.75 kw/ton, COP 4.7 | - | \$0.00 | 20 | - |
| Cooling | Central Chiller | 0.60 kw/ton, COP 5.9 | 0.43 | \$0.09 | 20 | - |
| Cooling | Central Chiller | 0.58 kw/ton, COP 6.1 | 0.49 | \$0.18 | 20 | 0.66 |
| Cooling | Central Chiller | 0.55 kw/Ton, COP 6.4 | 0.57 | \$0.25 | 20 | 0.91 |
| Cooling | Central Chiller | 0.51 kw/ton, COP 6.9 | 0.69 | \$0.44 | 20 | 0.78 |
| Cooling | Central Chiller | 0.50 kw/Ton, COP 7.0 | 0.72 | \$0.53 | 20 | 0.69 |
| Cooling | Central Chiller | 0.48 kw/ton, COP 7.3 | 0.77 | \$0.62 | 20 | 0.68 |
| Cooling | Central Chiller | Variable Refrigerant Flow | 1.00 | \$10.92 | 20 | 0.05 |
| Cooling | RTU | EER 9.2 | - | \$0.00 | 16 | - |
| Cooling | RTU | EER 10.1 | 0.20 | \$0.24 | 16 | - |
| Cooling | RTU | EER 11.2 | 0.41 | \$0.44 | 16 | - |
| Cooling | RTU | EER 12.0 | 0.53 | \$0.73 | 16 | 0.37 |
| Cooling | RTU | Ductless VRF | 0.65 | \$6.51 | 16 | 0.04 |
| Cooling | PTAC | EER 9.8 | - | \$0.00 | 14 | - |
| Cooling | PTAC | EER 10.2 | 0.08 | \$0.06 | 14 | 1.09 |
| Cooling | PTAC | EER 10.8 | 0.19 | \$0.12 | 14 | 1.28 |
| Cooling | PTAC | EER 11 | 0.22 | \$0.32 | 14 | 0.55 |
| Cooling | PTAC | EER 11.5 | 0.30 | \$0.71 | 14 | 0.34 |
| Combined Heating/Cooling | Heat Pump | EER 9.3, COP 3.1 | - | \$0.00 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 10.3, COP 3.2 | 0.50 | \$0.24 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.0, COP 3.3 | 0.79 | \$0.73 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.7, COP 3.4 | 1.06 | \$0.97 | 15 | 1.34 |
| Combined Heating/Cooling | Heat Pump | EER 12, COP 3.4 | 1.16 | \$1.21 | 15 | 0.93 |
| Combined Heating/Cooling | Heat Pump | Ductless Mini-Split System | 1.29 | \$7.10 | 20 | 0.14 |
| Combined Heating/Cooling | Heat Pump | Geothermal Heat Pump | 1.55 | \$12.77 | 20 | - |
| Space Heating | Electric Resistance | Standard | - | \$0.00 | 25 | - |
| Space Heating | Furnace | Standard | - | \$0.00 | 18 | - |
| Ventilation | Ventilation | Constant Volume | - | \$0.00 | 15 | - |
| Ventilation | Ventilation | Variable Air Volume | 1.52 | \$1.22 | 15 | 1.27 |
| Interior Lighting | Interior Screw-in | Incandescents | - | \$0.00 | 4 | - |
| Interior Lighting | Interior Screw-in | Infrared Halogen | 0.27 | \$0.14 | 4 | - |
| Interior Lighting | Interior Screw-in | CFL | 1.13 | \$0.06 | 7 | 11.90 |
| Interior Lighting | Interior Screw-in | LED | 1.24 | \$1.90 | 12 | 0.61 |
| Interior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Interior Lighting | HID | High Pressure Sodium | 0.11 | (\$0.05) | 9 | 1.00 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 0.18 | (\$0.03) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 0.53 | \$0.21 | 6 | 1.18 |
| Interior Lighting | Linear Fluorescent | T5 | 0.55 | \$0.35 | 6 | 0.72 |
| Interior Lighting | Linear Fluorescent | LED | 0.58 | \$3.08 | 15 | 0.23 |
| Exterior Lighting | Exterior Screw-in | Incandescent | - | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | Infrared Halogen | 0.02 | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | CFL | 0.09 | \$0.00 | 7 | 33.30 |
| Exterior Lighting | Exterior Screw-in | Metal Halides | 0.09 | \$0.00 | 4 | 5.97 |
| Exterior Lighting | Exterior Screw-in | LED | 0.10 | \$0.05 | 12 | 1.70 |
| Exterior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Exterior Lighting | HID | High Pressure Sodium | 0.24 | (\$0.16) | 9 | 1.00 |
| Exterior Lighting | HID | Low Pressure Sodium | 0.25 | \$0.64 | 9 | 0.33 |
| Exterior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Exterior Lighting | Linear Fluorescent | T8 | 0.00 | (\$0.00) | 6 | 1.00 |
| Exterior Lighting | Linear Fluorescent | Super T8 | 0.01 | \$0.00 | 6 | 1.01 |
| Exterior Lighting | Linear Fluorescent | T5 | 0.01 | \$0.01 | 6 | 0.62 |
| Exterior Lighting | Linear Fluorescent | LED | 0.01 | \$0.06 | 15 | 0.19 |
| Water Heating | Water Heater | Baseline (EF=0.90) | - | \$0.00 | 15 | - |
| Water Heating | Water Heater | High Efficiency (EF=0.95) | 0.19 | \$0.02 | 15 | 9.79 |
| Water Heating | Water Heater | Geothermal Heat Pump | 2.47 | \$3.53 | 15 | 0.80 |
| Water Heating | Water Heater | Solar | 2.72 | \$3.03 | 15 | 1.02 |

Table D-9 Energy Efficiency Equipment Data — Extra Large Commercial, New Vintage (Cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|------------------|-------------------------|------------------------|------------------|------------------|----------------|----------|
| Food Preparation | Fryer | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Fryer | Efficient | 0.03 | \$0.00 | 12 | 6.02 |
| Food Preparation | Oven | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Oven | Efficient | 0.85 | \$0.38 | 12 | 2.11 |
| Food Preparation | Dishwasher | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Dishwasher | Efficient | 0.03 | \$0.04 | 12 | 0.57 |
| Food Preparation | Hot Food Container | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Hot Food Container | Efficient | 0.17 | \$0.22 | 12 | 0.73 |
| Food Preparation | Food Prep | Standard | - | \$0.00 | 12 | - |
| Food Preparation | Food Prep | Efficient | 0.00 | \$0.03 | 12 | 0.15 |
| Refrigeration | Walk in Refrigeration | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Walk in Refrigeration | Efficient | 0.06 | \$0.05 | 18 | 1.42 |
| Refrigeration | Glass Door Display | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Glass Door Display | Efficient | 0.04 | \$0.00 | 18 | 78.11 |
| Refrigeration | Solid Door Refrigerator | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Solid Door Refrigerator | Efficient | 0.27 | \$0.02 | 18 | 13.75 |
| Refrigeration | Open Display Case | Standard | - | \$0.00 | 18 | - |
| Refrigeration | Open Display Case | Efficient | 0.01 | \$0.03 | 18 | 0.34 |
| Refrigeration | Vending Machine | Base | - | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | Base (2012) | 0.13 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency | 0.16 | \$0.00 | 10 | - |
| Refrigeration | Vending Machine | High Efficiency (2012) | 0.24 | \$0.00 | 10 | 68.21 |
| Refrigeration | Icemaker | Standard | - | \$0.00 | 12 | - |
| Refrigeration | Icemaker | Efficient | 0.05 | \$0.00 | 12 | 17.60 |
| Office Equipment | Desktop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Desktop Computer | Energy Star | 0.25 | \$0.00 | 4 | 32.37 |
| Office Equipment | Desktop Computer | Climate Savers | 0.35 | \$0.33 | 4 | 0.32 |
| Office Equipment | Laptop Computer | Baseline | - | \$0.00 | 4 | - |
| Office Equipment | Laptop Computer | Energy Star | 0.02 | \$0.00 | 4 | 10.31 |
| Office Equipment | Laptop Computer | Climate Savers | 0.04 | \$0.10 | 4 | 0.12 |
| Office Equipment | Server | Standard | - | \$0.00 | 3 | - |
| Office Equipment | Server | Energy Star | 0.06 | \$0.00 | 3 | 3.01 |
| Office Equipment | Monitor | Standard | - | \$0.00 | 4 | - |
| Office Equipment | Monitor | Energy Star | 0.11 | \$0.01 | 4 | 6.80 |
| Office Equipment | Printer/copier/fax | Standard | - | \$0.00 | 6 | - |
| Office Equipment | Printer/copier/fax | Energy Star | 0.02 | \$0.01 | 6 | 1.38 |
| Office Equipment | POS Terminal | Standard | - | \$0.00 | 4 | - |
| Office Equipment | POS Terminal | Energy Star | 0.00 | \$0.00 | 4 | 2.01 |
| Miscellaneous | Non-HVAC Motor | Standard | - | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Standard (2015) | 0.01 | \$0.00 | 15 | - |
| Miscellaneous | Non-HVAC Motor | High Efficiency | 0.03 | \$0.03 | 15 | 1.02 |
| Miscellaneous | Non-HVAC Motor | High Efficiency (2015) | 0.04 | \$0.03 | 15 | - |
| Miscellaneous | Non-HVAC Motor | Premium | 0.05 | \$0.07 | 15 | 0.76 |
| Miscellaneous | Non-HVAC Motor | Premium (2015) | 0.05 | \$0.07 | 15 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous | - | \$0.00 | 5 | - |
| Miscellaneous | Other Miscellaneous | Miscellaneous (2013) | 0.00 | \$0.00 | 5 | - |

Table D-9 Energy Efficiency Equipment Data – Extra Large Industrial, New Vintage

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|--------------------------|-------------------------------|----------------------------|------------------|------------------|----------------|----------|
| Cooling | Central Chiller | 0.75 kw/ton, COP 4.7 | - | \$0.00 | 20 | - |
| Cooling | Central Chiller | 0.60 kw/ton, COP 5.9 | 1.61 | \$0.33 | 20 | - |
| Cooling | Central Chiller | 0.58 kw/ton, COP 6.1 | 1.82 | \$0.66 | 20 | 0.68 |
| Cooling | Central Chiller | 0.55 kw/Ton, COP 6.4 | 2.15 | \$0.93 | 20 | 0.94 |
| Cooling | Central Chiller | 0.51 kw/ton, COP 6.9 | 2.58 | \$1.59 | 20 | 0.80 |
| Cooling | Central Chiller | 0.50 kw/Ton, COP 7.0 | 2.68 | \$1.92 | 20 | 0.71 |
| Cooling | Central Chiller | 0.48 kw/ton, COP 7.3 | 2.90 | \$2.25 | 20 | 0.70 |
| Cooling | Central Chiller | Variable Refrigerant Flow | 3.74 | \$39.62 | 20 | 0.06 |
| Cooling | RTU | EER 9.2 | - | \$0.00 | 16 | - |
| Cooling | RTU | EER 10.1 | 0.56 | \$0.39 | 16 | - |
| Cooling | RTU | EER 11.2 | 1.12 | \$0.74 | 16 | - |
| Cooling | RTU | EER 12.0 | 1.47 | \$1.23 | 16 | 0.62 |
| Cooling | RTU | Ductless VRF | 1.79 | \$10.88 | 16 | 0.06 |
| Cooling | PTAC | EER 9.8 | - | \$0.00 | 14 | - |
| Cooling | PTAC | EER 10.2 | 0.20 | \$0.06 | 14 | 2.79 |
| Cooling | PTAC | EER 10.8 | 0.47 | \$0.11 | 14 | 3.27 |
| Cooling | PTAC | EER 11 | 0.55 | \$0.31 | 14 | 1.41 |
| Cooling | PTAC | EER 11.5 | 0.75 | \$0.69 | 14 | 0.87 |
| Combined Heating/Cooling | Heat Pump | EER 9.3, COP 3.1 | - | \$0.00 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 10.3, COP 3.2 | 1.07 | \$0.92 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.0, COP 3.3 | 1.69 | \$2.75 | 15 | - |
| Combined Heating/Cooling | Heat Pump | EER 11.7, COP 3.4 | 2.25 | \$3.66 | 15 | 0.75 |
| Combined Heating/Cooling | Heat Pump | EER 12, COP 3.4 | 2.47 | \$4.58 | 15 | 0.52 |
| Combined Heating/Cooling | Heat Pump | Ductless Mini-Split System | 2.74 | \$26.86 | 20 | 0.08 |
| Combined Heating/Cooling | Heat Pump | Geothermal Heat Pump | 3.29 | \$48.32 | 20 | - |
| Space Heating | Electric Resistance | Standard | - | \$0.00 | 25 | - |
| Space Heating | Furnace | Standard | - | \$0.00 | 18 | - |
| Ventilation | Ventilation | Constant Volume | - | \$0.00 | 15 | - |
| Ventilation | Ventilation | Variable Air Volume | 9.66 | \$1.22 | 15 | 8.05 |
| Interior Lighting | Interior Screw-in | Incandescents | - | \$0.00 | 4 | - |
| Interior Lighting | Interior Screw-in | Infrared Halogen | 0.08 | \$0.04 | 4 | - |
| Interior Lighting | Interior Screw-in | CFL | 0.34 | \$0.02 | 7 | 13.32 |
| Interior Lighting | Interior Screw-in | LED | 0.38 | \$0.52 | 12 | 0.68 |
| Interior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Interior Lighting | HID | High Pressure Sodium | 0.41 | (\$0.14) | 9 | 1.00 |
| Interior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Interior Lighting | Linear Fluorescent | T8 | 0.09 | (\$0.01) | 6 | 1.00 |
| Interior Lighting | Linear Fluorescent | Super T8 | 0.28 | \$0.08 | 6 | 1.56 |
| Interior Lighting | Linear Fluorescent | T5 | 0.29 | \$0.14 | 6 | 0.96 |
| Interior Lighting | Linear Fluorescent | LED | 0.30 | \$1.21 | 15 | 0.30 |
| Exterior Lighting | Exterior Screw-in | Incandescent | - | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | Infrared Halogen | 0.01 | \$0.00 | 4 | - |
| Exterior Lighting | Exterior Screw-in | CFL | 0.02 | \$0.00 | 7 | 13.52 |
| Exterior Lighting | Exterior Screw-in | Metal Halides | 0.02 | \$0.00 | 4 | 2.42 |
| Exterior Lighting | Exterior Screw-in | LED | 0.02 | \$0.03 | 12 | 0.69 |
| Exterior Lighting | HID | Metal Halides | - | \$0.00 | 6 | - |
| Exterior Lighting | HID | High Pressure Sodium | 0.07 | (\$0.04) | 9 | 1.00 |
| Exterior Lighting | HID | Low Pressure Sodium | 0.07 | \$0.18 | 9 | 0.33 |
| Exterior Lighting | Linear Fluorescent | T12 | - | \$0.00 | 6 | - |
| Exterior Lighting | Linear Fluorescent | T8 | 0.00 | (\$0.00) | 6 | 1.00 |
| Exterior Lighting | Linear Fluorescent | Super T8 | 0.00 | \$0.00 | 6 | 1.05 |
| Exterior Lighting | Linear Fluorescent | T5 | 0.00 | \$0.00 | 6 | 0.64 |
| Exterior Lighting | Linear Fluorescent | LED | 0.00 | \$0.01 | 15 | 0.20 |
| Process | Process Cooling/Refrigeration | Standard | - | \$0.00 | 10 | - |
| Process | Process Cooling/Refrigeration | Efficient | 18.88 | \$5.59 | 10 | 2.49 |
| Process | Process Heating | Standard | - | \$0.00 | 10 | - |
| Process | Process Heating | Efficient | 6.18 | \$0.57 | 10 | 7.97 |

Table D-9 Energy Efficiency Equipment Data — Extra Large Industrial, New Vintage (Cont.)

| End Use | Technology | Efficiency Definition | Savings (kWh/yr) | Incremental Cost | Lifetime (yrs) | BC Ratio |
|---------------|-------------------------|------------------------|------------------|------------------|----------------|----------|
| Process | Electrochemical Process | Standard | - | \$0.00 | 10 | - |
| Process | Electrochemical Process | Efficient | 13.16 | \$2.64 | 10 | 3.67 |
| Machine Drive | Less than 5 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | Less than 5 HP | High Efficiency | 0.05 | \$0.02 | 10 | 2.08 |
| Machine Drive | Less than 5 HP | Standard (2015) | 0.07 | \$0.00 | 10 | - |
| Machine Drive | Less than 5 HP | Premium | 0.07 | \$0.03 | 10 | 1.66 |
| Machine Drive | Less than 5 HP | High Efficiency (2015) | 0.11 | \$0.02 | 10 | - |
| Machine Drive | Less than 5 HP | Premium (2015) | 0.14 | \$0.03 | 10 | - |
| Machine Drive | 5-24 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 5-24 HP | High | 0.11 | \$0.02 | 10 | 5.09 |
| Machine Drive | 5-24 HP | Premium | 0.18 | \$0.03 | 10 | 4.07 |
| Machine Drive | 25-99 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 25-99 HP | High | 0.31 | \$0.02 | 10 | 13.72 |
| Machine Drive | 25-99 HP | Premium | 0.49 | \$0.03 | 10 | 10.97 |
| Machine Drive | 100-249 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 100-249 HP | High | 0.12 | \$0.02 | 10 | 5.17 |
| Machine Drive | 100-249 HP | Premium | 0.15 | \$0.03 | 10 | 3.44 |
| Machine Drive | 250-499 HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 250-499 HP | High | 0.35 | \$0.02 | 10 | 15.66 |
| Machine Drive | 250-499 HP | Premium | 0.47 | \$0.03 | 10 | 10.44 |
| Machine Drive | 500 and more HP | Standard | - | \$0.00 | 10 | - |
| Machine Drive | 500 and more HP | High | 0.59 | \$0.02 | 10 | 26.28 |
| Machine Drive | 500 and more HP | Premium | 0.78 | \$0.03 | 10 | 17.52 |
| Miscellaneous | Miscellaneous | Miscellaneous | - | \$0.00 | 5 | - |

Table D-10 Energy Efficiency Measure Data — Small/Medium Commercial, Existing Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|--|--------------------------|----------------|----------------|-----------------|--------------|--------|----------|----------|
| RTU - Maintenance | Cooling | 14% | 0% | 14% | 90% | \$0.08 | 4 | 0.75 |
| RTU - Evaporative Precooler | Cooling | 10% | 0% | 0% | 0% | \$0.88 | 15 | 0.20 |
| Chiller - Chilled Water Reset | Cooling | 14% | 0% | 0% | 0% | \$0.86 | 4 | 0.08 |
| Chiller - Chilled Water Variable-Flow System | Cooling | 5% | 0% | 0% | 0% | \$0.86 | 10 | 0.07 |
| Chiller - Turbocor Compressor | Cooling | 30% | 0% | 0% | 0% | \$0.90 | 20 | 0.70 |
| Chiller - VSD | Cooling | 27% | 0% | 0% | 0% | \$1.17 | 20 | 0.48 |
| Chiller - High Efficiency Cooling Tower Fans | Cooling | 0% | 0% | 0% | 0% | \$0.04 | 10 | 0.01 |
| Chiller - Condenser Water Temperature Reset | Cooling | 10% | 0% | 0% | 0% | \$0.87 | 14 | 0.18 |
| Cooling - Economizer Installation | Cooling | 6% | 0% | 45% | 49% | \$0.15 | 15 | 0.71 |
| Heat Pump - Maintenance | Combined Heating/Cooling | 7% | 7% | 10% | 95% | \$0.03 | 4 | 5.00 |
| Insulation - Ducting | Cooling | 6% | 0% | 9% | 50% | \$0.41 | 20 | 0.71 |
| Insulation - Ducting | Space Heating | 3% | 1% | 9% | 50% | \$0.41 | 20 | 0.71 |
| Repair and Sealing - Ducting | Cooling | 2% | 0% | 5% | 25% | \$0.38 | 15 | 0.45 |
| Repair and Sealing - Ducting | Space Heating | 2% | 1% | 5% | 25% | \$0.38 | 15 | 0.45 |
| Energy Management System | Cooling | 6% | 0% | 24% | 75% | \$0.35 | 14 | 0.72 |
| Energy Management System | Space Heating | 5% | 3% | 24% | 75% | \$0.35 | 14 | 0.72 |
| Energy Management System | Interior Lighting | 2% | 1% | 24% | 75% | \$0.35 | 14 | 0.72 |
| Cooking - Exhaust Hoods with Sensor Control | Ventilation | 25% | 13% | 1% | 15% | \$0.04 | 10 | 7.36 |
| Fans - Energy Efficient Motors | Ventilation | 5% | 5% | 11% | 90% | \$0.05 | 10 | 1.38 |
| Fans - Variable Speed Control | Ventilation | 15% | 5% | 8% | 90% | \$0.20 | 10 | 0.89 |
| Retrocommissioning - HVAC | Cooling | 9% | 0% | 15% | 90% | \$0.60 | 4 | 0.50 |
| Retrocommissioning - HVAC | Space Heating | 9% | 6% | 15% | 90% | \$0.60 | 4 | 0.50 |
| Retrocommissioning - HVAC | Ventilation | 9% | 6% | 15% | 90% | \$0.60 | 4 | 0.50 |
| Pumps - Variable Speed Control | Miscellaneous | 1% | 0% | 0% | 34% | \$0.44 | 10 | 1.01 |
| Thermostat - Clock/Programmable | Cooling | 5% | 0% | 34% | 50% | \$0.13 | 11 | 1.12 |
| Thermostat - Clock/Programmable | Space Heating | 5% | 1% | 34% | 50% | \$0.13 | 11 | 1.12 |
| Insulation - Ceiling | Cooling | 2% | 0% | 10% | 18% | \$0.64 | 20 | 0.70 |
| Insulation - Ceiling | Space Heating | 17% | 4% | 10% | 18% | \$0.64 | 20 | 0.70 |
| Insulation - Radiant Barrier | Cooling | 3% | 0% | 7% | 13% | \$0.26 | 20 | 0.81 |
| Insulation - Radiant Barrier | Space Heating | 5% | 2% | 7% | 13% | \$0.26 | 20 | 0.81 |
| Roofs - High Reflectivity | Cooling | 15% | 0% | 2% | 95% | \$0.18 | 15 | 1.47 |
| Windows - High Efficiency | Cooling | 5% | 0% | 61% | 75% | \$0.44 | 20 | 0.63 |
| Windows - High Efficiency | Space Heating | 3% | 2% | 61% | 75% | \$0.44 | 20 | 0.63 |
| Interior Lighting - Central Lighting Controls | Interior Lighting | 10% | 5% | 81% | 90% | \$0.65 | 8 | 0.34 |
| Interior Lighting - Photocell Controlled T8 Dimming Ballasts | Interior Lighting | 25% | 13% | 1% | 45% | \$0.50 | 8 | 0.90 |
| Exterior Lighting - Daylighting Controls | Exterior Lighting | 30% | 0% | 2% | 50% | \$0.11 | 8 | 1.36 |
| Interior Fluorescent - Delamp and Install Reflectors | Interior Lighting | 20% | 10% | 18% | 25% | \$0.50 | 11 | 0.97 |
| Interior Fluorescent - Bi-Level Fixture w/Occupancy Sensor | Interior Lighting | 10% | 5% | 10% | 23% | \$0.50 | 8 | 0.36 |
| Interior Fluorescent - High Bay Fixtures | Interior Lighting | 50% | 25% | 10% | 23% | \$0.70 | 11 | 1.73 |
| Interior Lighting - Occupancy Sensors | Interior Lighting | 10% | 5% | 7% | 45% | \$0.20 | 8 | 1.11 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 75% | 75% | 5% | 13% | \$0.92 | 5 | 0.26 |
| Interior Screw-in - Task Lighting | Interior Lighting | 7% | 4% | 25% | 75% | \$0.24 | 5 | 0.09 |
| Interior Lighting - Time Clocks and Timers | Interior Lighting | 5% | 3% | 9% | 56% | \$0.20 | 8 | 0.56 |
| Water Heater - Faucet Aerators/Low Flow Nozzles | Water Heating | 4% | 1% | 8% | 90% | \$0.01 | 9 | 4.28 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 46% | 50% | \$0.28 | 15 | 0.37 |
| Water Heater - High Efficiency Circulation Pump | Water Heating | 5% | 4% | 0% | 0% | \$0.11 | 10 | 0.64 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 40% | 50% | \$0.02 | 10 | 5.87 |
| Water Heater - Thermostat Setback | Water Heating | 4% | 2% | 5% | 75% | \$0.11 | 10 | 0.47 |
| Water Heater - Hot Water Saver | Water Heating | 5% | 1% | 0% | 0% | \$0.02 | 5 | 1.56 |
| Refrigeration - Anti-Sweat Heater/Auto Door Closer | Refrigeration | 5% | 3% | 0% | 75% | \$0.20 | 16 | 1.10 |
| Refrigeration - Floating Head Pressure | Refrigeration | 7% | 4% | 18% | 38% | \$0.35 | 16 | 1.25 |
| Refrigeration - Door Gasket Replacement | Refrigeration | 4% | 2% | 5% | 75% | \$0.10 | 8 | 0.10 |
| Insulation - Bare Suction Lines | Refrigeration | 3% | 2% | 5% | 75% | \$0.10 | 8 | 0.21 |
| Refrigeration - Night Covers | Refrigeration | 6% | 3% | 5% | 75% | \$0.05 | 8 | 1.02 |
| Refrigeration - Strip Curtain | Refrigeration | 4% | 2% | 5% | 56% | \$0.02 | 8 | 0.00 |
| Retrocommissioning - Comprehensive | Cooling | 12% | 0% | 40% | 90% | \$0.70 | 4 | 0.71 |
| Retrocommissioning - Comprehensive | Space Heating | 12% | 9% | 40% | 90% | \$0.70 | 4 | 0.71 |
| Retrocommissioning - Comprehensive | Interior Lighting | 12% | 9% | 40% | 90% | \$0.70 | 4 | 0.71 |
| Office Equipment - Energy Star Power Supply | Office Equipment | 1% | 1% | 10% | 95% | \$0.00 | 7 | 61.20 |
| Vending Machine - Controller | Refrigeration | 15% | 11% | 2% | 10% | \$0.27 | 10 | 1.09 |
| LED Exit Lighting | Interior Lighting | 2% | 2% | 9% | 86% | \$0.00 | 10 | 12.75 |
| Retrocommissioning - Lighting | Interior Lighting | 9% | 6% | 5% | 90% | \$0.10 | 5 | 1.59 |
| Retrocommissioning - Lighting | Exterior Lighting | 9% | 6% | 5% | 90% | \$0.10 | 5 | 1.59 |
| Refrigeration - High Efficiency Case Lighting | Refrigeration | 4% | 2% | 5% | 75% | \$0.20 | 8 | 0.00 |
| Exterior Lighting - Cold Cathode Lighting | Exterior Lighting | 1% | 1% | 5% | 25% | \$0.00 | 5 | 1.37 |
| Exterior Lighting - Induction Lamps | Exterior Lighting | 3% | 3% | 5% | 56% | \$0.00 | 5 | 8.10 |
| Laundry - High Efficiency Clothes Washer | Miscellaneous | 0% | 0% | 5% | 10% | \$0.00 | 10 | 36.95 |
| Interior Lighting - Hotel Guestroom Controls | Interior Lighting | 10% | 5% | 0% | 0% | \$0.14 | 8 | 0.33 |
| Miscellaneous - Energy Star Water Cooler | Miscellaneous | 0% | 0% | 5% | 95% | \$0.00 | 8 | 1.95 |
| Industrial Process Improvements | Miscellaneous | 10% | 8% | 0% | 23% | \$0.52 | 10 | 1.16 |
| Custom Measures | Cooling | 10% | 0% | 10% | 45% | \$1.50 | 15 | 0.59 |
| Custom Measures | Space Heating | 10% | 8% | 10% | 45% | \$1.50 | 15 | 0.59 |
| Custom Measures | Interior Lighting | 10% | 6% | 10% | 45% | \$1.50 | 15 | 0.59 |
| Custom Measures | Food Preparation | 10% | 7% | 10% | 45% | \$1.50 | 15 | 0.59 |
| Custom Measures | Refrigeration | 10% | 5% | 10% | 45% | \$1.50 | 15 | 0.59 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 19% | \$0.80 | 15 | 0.69 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$4.00 | 15 | 0.54 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 47% | \$8.04 | 15 | 1.08 |

Table D-11 Energy Efficiency Measure Data — Large Commercial, Existing Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./Feas. | Cost | Lifetime | BC Ratio |
|--|--------------------------|----------------|----------------|-----------------|-------------|--------|----------|----------|
| RTU - Maintenance | Cooling | 14% | 0% | 27% | 90% | \$0.06 | 4 | 1.30 |
| RTU - Evaporative Precooler | Cooling | 10% | 0% | 0% | 0% | \$0.88 | 15 | 0.21 |
| Chiller - Chilled Water Reset | Cooling | 19% | 0% | 15% | 75% | \$0.18 | 4 | 0.50 |
| Chiller - Chilled Water Variable-Flow System | Cooling | 5% | 0% | 30% | 34% | \$0.18 | 10 | 0.31 |
| Chiller - Turbocor Compressor | Cooling | 30% | 0% | 0% | 66% | \$0.90 | 20 | 0.64 |
| Chiller - VSD | Cooling | 32% | 0% | 15% | 66% | \$1.17 | 20 | 0.52 |
| Chiller - High Efficiency Cooling Tower Fans | Cooling | 0% | 0% | 15% | 41% | \$0.04 | 10 | 0.01 |
| Chiller - Condenser Water Temperature Reset | Cooling | 9% | 0% | 5% | 75% | \$0.18 | 14 | 0.76 |
| Cooling - Economizer Installation | Cooling | 11% | 0% | 44% | 49% | \$0.15 | 15 | 1.29 |
| Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 10% | 95% | \$0.06 | 4 | 3.04 |
| Insulation - Ducting | Cooling | 3% | 0% | 8% | 50% | \$0.41 | 20 | 0.52 |
| Insulation - Ducting | Space Heating | 3% | 1% | 8% | 50% | \$0.41 | 20 | 0.52 |
| Repair and Sealing - Ducting | Cooling | 2% | 0% | 5% | 25% | \$0.38 | 15 | 0.43 |
| Repair and Sealing - Ducting | Space Heating | 2% | 1% | 5% | 25% | \$0.38 | 15 | 0.43 |
| Energy Management System | Cooling | 23% | 0% | 37% | 90% | \$0.35 | 14 | 2.63 |
| Energy Management System | Space Heating | 18% | 12% | 37% | 90% | \$0.35 | 14 | 2.63 |
| Energy Management System | Interior Lighting | 9% | 6% | 37% | 90% | \$0.35 | 14 | 2.63 |
| Cooking - Exhaust Hoods with Sensor Control | Ventilation | 13% | 7% | 1% | 11% | \$0.04 | 10 | 2.97 |
| Fans - Energy Efficient Motors | Ventilation | 5% | 5% | 11% | 90% | \$0.05 | 10 | 1.11 |
| Fans - Variable Speed Control | Ventilation | 15% | 5% | 2% | 90% | \$0.20 | 10 | 0.71 |
| Retrocommissioning - HVAC | Cooling | 12% | 0% | 15% | 90% | \$0.30 | 4 | 0.72 |
| Retrocommissioning - HVAC | Space Heating | 12% | 9% | 15% | 90% | \$0.30 | 4 | 0.72 |
| Retrocommissioning - HVAC | Ventilation | 9% | 6% | 15% | 90% | \$0.30 | 4 | 0.72 |
| Pumps - Variable Speed Control | Miscellaneous | 1% | 0% | 0% | 34% | \$0.13 | 10 | 1.05 |
| Thermostat - Clock/Programmable | Cooling | 5% | 0% | 33% | 50% | \$0.13 | 11 | 1.02 |
| Thermostat - Clock/Programmable | Space Heating | 5% | 1% | 33% | 50% | \$0.13 | 11 | 1.02 |
| Insulation - Ceiling | Cooling | 1% | 0% | 9% | 30% | \$0.85 | 20 | 0.45 |
| Insulation - Ceiling | Space Heating | 12% | 3% | 9% | 30% | \$0.85 | 20 | 0.45 |
| Insulation - Radiant Barrier | Cooling | 2% | 0% | 7% | 13% | \$0.26 | 20 | 0.64 |
| Insulation - Radiant Barrier | Space Heating | 5% | 2% | 7% | 13% | \$0.26 | 20 | 0.64 |
| Roofs - High Reflectivity | Cooling | 5% | 0% | 2% | 75% | \$0.08 | 15 | 1.08 |
| Windows - High Efficiency | Cooling | 12% | 0% | 72% | 75% | \$0.88 | 20 | 0.74 |
| Windows - High Efficiency | Space Heating | 11% | 8% | 72% | 75% | \$0.88 | 20 | 0.74 |
| Interior Lighting - Central Lighting Controls | Interior Lighting | 10% | 5% | 86% | 90% | \$0.65 | 8 | 0.34 |
| Interior Lighting - Photocell Controlled T8 Dimming Ballasts | Interior Lighting | 25% | 13% | 1% | 45% | \$0.45 | 8 | 0.96 |
| Exterior Lighting - Daylighting Controls | Interior Lighting | 30% | 0% | 2% | 13% | \$0.29 | 8 | 0.42 |
| Interior Fluorescent - Delamp and Install Reflectors | Interior Lighting | 30% | 15% | 17% | 38% | \$0.50 | 11 | 1.40 |
| Interior Fluorescent - Bi-Level Fixture w/Occupancy Sensor | Interior Lighting | 10% | 5% | 10% | 23% | \$0.40 | 8 | 0.43 |
| Interior Fluorescent - High Bay Fixtures | Interior Lighting | 50% | 25% | 10% | 23% | \$0.63 | 11 | 1.85 |
| Interior Lighting - Occupancy Sensors | Interior Lighting | 10% | 5% | 13% | 45% | \$0.20 | 8 | 1.10 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 75% | 75% | 5% | 13% | \$0.92 | 5 | 0.21 |
| Interior Screw-in - Task Lighting | Interior Lighting | 10% | 5% | 10% | 75% | \$0.24 | 5 | 0.13 |
| Interior Lighting - Time Clocks and Timers | Interior Lighting | 5% | 3% | 9% | 56% | \$0.20 | 8 | 0.55 |
| Water Heater - Faucet Aerators/Low Flow Nozzles | Water Heating | 4% | 1% | 3% | 90% | \$0.03 | 9 | 1.62 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 0% | 0% | \$0.28 | 15 | 0.42 |
| Water Heater - High Efficiency Circulation Pump | Water Heating | 5% | 4% | 0% | 23% | \$0.11 | 10 | 0.70 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 0% | 0% | \$0.04 | 10 | 3.28 |
| Water Heater - Thermostat Setback | Water Heating | 4% | 2% | 0% | 0% | \$0.11 | 10 | 0.52 |
| Water Heater - Hot Water Saver | Water Heating | 5% | 1% | 0% | 3% | \$0.04 | 5 | 0.88 |
| Refrigeration - Anti-Sweat Heater/Auto Door Closer | Refrigeration | 5% | 3% | 0% | 75% | \$0.20 | 16 | 0.58 |
| Refrigeration - Floating Head Pressure | Refrigeration | 7% | 4% | 38% | 45% | \$0.35 | 16 | 0.95 |
| Refrigeration - Door Gasket Replacement | Refrigeration | 4% | 2% | 5% | 75% | \$0.10 | 8 | 0.65 |
| Insulation - Bare Suction Lines | Refrigeration | 3% | 2% | 5% | 75% | \$0.10 | 8 | 0.37 |
| Refrigeration - Night Covers | Refrigeration | 6% | 3% | 5% | 75% | \$0.05 | 8 | 0.65 |
| Refrigeration - Strip Curtain | Refrigeration | 4% | 2% | 5% | 56% | \$0.02 | 8 | 0.96 |
| Retrocommissioning - Comprehensive | Cooling | 12% | 0% | 40% | 90% | \$0.35 | 4 | 1.06 |
| Retrocommissioning - Comprehensive | Space Heating | 12% | 9% | 40% | 90% | \$0.35 | 4 | 1.06 |
| Retrocommissioning - Comprehensive | Interior Lighting | 12% | 9% | 40% | 90% | \$0.35 | 4 | 1.06 |
| Office Equipment - Energy Star Power Supply | Office Equipment | 1% | 1% | 10% | 95% | \$0.00 | 7 | 68.11 |
| Vending Machine - Controller | Refrigeration | 15% | 11% | 2% | 10% | \$0.27 | 10 | 1.11 |
| LED Exit Lighting | Interior Lighting | 2% | 2% | 9% | 86% | \$0.00 | 10 | 12.29 |
| Retrocommissioning - Lighting | Interior Lighting | 9% | 6% | 5% | 90% | \$0.05 | 5 | 3.07 |
| Retrocommissioning - Lighting | Exterior Lighting | 9% | 6% | 5% | 90% | \$0.05 | 5 | 3.07 |
| Refrigeration - High Efficiency Case Lighting | Refrigeration | 4% | 2% | 5% | 75% | \$0.20 | 8 | 0.52 |
| Exterior Lighting - Cold Cathode Lighting | Exterior Lighting | 1% | 1% | 5% | 25% | \$0.00 | 5 | 1.14 |
| Exterior Lighting - Induction Lamps | Exterior Lighting | 3% | 3% | 5% | 56% | \$0.00 | 5 | 6.50 |
| Laundry - High Efficiency Clothes Washer | Miscellaneous | 0% | 0% | 5% | 10% | \$0.00 | 10 | 33.94 |
| Interior Lighting - Hotel Guestroom Controls | Interior Lighting | 10% | 5% | 1% | 2% | \$0.14 | 8 | 0.32 |
| Miscellaneous - Energy Star Water Cooler | Miscellaneous | 0% | 0% | 5% | 95% | \$0.00 | 8 | 1.78 |
| Industrial Process Improvements | Miscellaneous | 10% | 8% | 0% | 5% | \$0.52 | 10 | 1.18 |
| Custom Measures | Cooling | 10% | 0% | 10% | 45% | \$0.90 | 15 | 0.99 |
| Custom Measures | Space Heating | 10% | 8% | 10% | 45% | \$0.90 | 15 | 0.99 |
| Custom Measures | Interior Lighting | 10% | 8% | 10% | 45% | \$0.90 | 15 | 0.99 |
| Custom Measures | Food Preparation | 10% | 8% | 10% | 45% | \$0.90 | 15 | 0.99 |
| Custom Measures | Refrigeration | 10% | 8% | 10% | 45% | \$0.90 | 15 | 0.99 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 28% | \$0.80 | 15 | 0.77 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 0% | \$4.00 | 15 | 0.59 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 0% | \$6.00 | 15 | 1.04 |

Table D-12 Energy Efficiency Measure Data — Extra Large Commercial, Existing Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|--|--------------------------|----------------|----------------|-----------------|--------------|--------|----------|----------|
| RTU - Maintenance | Cooling | 14% | 0% | 47% | 90% | \$0.06 | 4 | 1.15 |
| RTU - Evaporative Precooler | Cooling | 10% | 0% | 0% | 0% | \$0.88 | 15 | 0.19 |
| Chiller - Chilled Water Reset | Cooling | 15% | 0% | 30% | 75% | \$0.09 | 4 | 0.79 |
| Chiller - Chilled Water Variable-Flow System | Cooling | 8% | 0% | 30% | 34% | \$0.09 | 10 | 1.00 |
| Chiller - Turbocor Compressor | Cooling | 30% | 0% | 0% | 75% | \$0.90 | 20 | 0.66 |
| Chiller - VSD | Cooling | 28% | 0% | 3% | 75% | \$1.17 | 20 | 0.47 |
| Chiller - High Efficiency Cooling Tower Fans | Cooling | 0% | 0% | 25% | 37% | \$0.04 | 10 | 0.01 |
| Chiller - Condenser Water Temperature Reset | Cooling | 9% | 0% | 0% | 75% | \$0.09 | 14 | 1.49 |
| Cooling - Economizer Installation | Cooling | 11% | 0% | 73% | 81% | \$0.15 | 15 | 1.20 |
| Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 5% | 95% | \$0.06 | 4 | 2.91 |
| Insulation - Ducting | Cooling | 8% | 0% | 2% | 50% | \$0.41 | 20 | 0.77 |
| Insulation - Ducting | Space Heating | 3% | 1% | 2% | 50% | \$0.41 | 20 | 0.77 |
| Repair and Sealing - Ducting | Cooling | 5% | 0% | 5% | 25% | \$0.38 | 15 | 0.65 |
| Repair and Sealing - Ducting | Space Heating | 5% | 3% | 5% | 25% | \$0.38 | 15 | 0.65 |
| Energy Management System | Cooling | 12% | 0% | 80% | 90% | \$0.35 | 14 | 1.21 |
| Energy Management System | Space Heating | 9% | 6% | 80% | 90% | \$0.35 | 14 | 1.21 |
| Energy Management System | Interior Lighting | 5% | 3% | 80% | 90% | \$0.35 | 14 | 1.21 |
| Cooking - Exhaust Hoods with Sensor Control | Ventilation | 13% | 7% | 1% | 8% | \$0.04 | 10 | 3.46 |
| Fans - Energy Efficient Motors | Ventilation | 5% | 5% | 11% | 90% | \$0.05 | 10 | 1.30 |
| Fans - Variable Speed Control | Ventilation | 15% | 5% | 2% | 90% | \$0.20 | 10 | 0.83 |
| Retrocommissioning - HVAC | Cooling | 12% | 0% | 15% | 90% | \$0.20 | 4 | 1.00 |
| Retrocommissioning - HVAC | Space Heating | 12% | 9% | 15% | 90% | \$0.20 | 4 | 1.00 |
| Retrocommissioning - HVAC | Ventilation | 9% | 6% | 15% | 90% | \$0.20 | 4 | 1.00 |
| Pumps - Variable Speed Control | Miscellaneous | 1% | 0% | 1% | 34% | \$0.44 | 10 | 1.01 |
| Thermostat - Clock/Programmable | Cooling | 3% | 0% | 25% | 50% | \$0.13 | 11 | 0.69 |
| Thermostat - Clock/Programmable | Space Heating | 3% | 1% | 25% | 50% | \$0.13 | 11 | 0.69 |
| Insulation - Ceiling | Cooling | 1% | 0% | 2% | 9% | \$0.85 | 20 | 0.48 |
| Insulation - Ceiling | Space Heating | 12% | 3% | 2% | 9% | \$0.85 | 20 | 0.48 |
| Insulation - Radiant Barrier | Cooling | 1% | 0% | 2% | 13% | \$0.26 | 20 | 0.57 |
| Insulation - Radiant Barrier | Space Heating | 4% | 2% | 2% | 13% | \$0.26 | 20 | 0.57 |
| Roofs - High Reflectivity | Cooling | 10% | 0% | 0% | 95% | \$0.18 | 15 | 0.90 |
| Windows - High Efficiency | Cooling | 6% | 0% | 95% | 100% | \$2.10 | 20 | 0.37 |
| Windows - High Efficiency | Space Heating | 2% | 2% | 95% | 100% | \$2.10 | 20 | 0.37 |
| Interior Lighting - Central Lighting Controls | Interior Lighting | 10% | 5% | 78% | 90% | \$0.65 | 8 | 0.26 |
| Interior Lighting - Photocell Controlled T8 Dimming Ballasts | Interior Lighting | 25% | 13% | 3% | 45% | \$0.40 | 8 | 0.72 |
| Exterior Lighting - Daylighting Controls | Exterior Lighting | 30% | 0% | 2% | 10% | \$0.29 | 8 | 0.45 |
| Interior Fluorescent - Delamp and Install Reflectors | Interior Lighting | 30% | 15% | 3% | 25% | \$0.50 | 11 | 0.93 |
| Interior Fluorescent - Bi-Level Fixture w/Occupancy Sensor | Interior Lighting | 10% | 5% | 10% | 23% | \$0.20 | 8 | 0.57 |
| Interior Fluorescent - High Bay Fixtures | Interior Lighting | 50% | 25% | 10% | 23% | \$0.56 | 11 | 1.38 |
| Interior Lighting - Occupancy Sensors | Interior Lighting | 10% | 5% | 42% | 45% | \$0.20 | 8 | 0.84 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 75% | 75% | 5% | 13% | \$0.92 | 5 | 0.23 |
| Interior Screw-in - Task Lighting | Interior Lighting | 10% | 5% | 5% | 75% | \$0.24 | 5 | 0.18 |
| Interior Lighting - Time Clocks and Timers | Interior Lighting | 5% | 3% | 12% | 56% | \$0.20 | 8 | 0.42 |
| Water Heater - Faucet Aerators/Low Flow Nozzles | Water Heating | 4% | 1% | 2% | 90% | \$0.03 | 9 | 2.66 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 0% | 0% | \$0.28 | 15 | 0.70 |
| Water Heater - High Efficiency Circulation Pump | Water Heating | 5% | 4% | 0% | 23% | \$0.11 | 10 | 1.19 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 0% | 0% | \$0.04 | 10 | 5.48 |
| Water Heater - Thermostat Setback | Water Heating | 4% | 0% | 0% | 0% | \$0.11 | 10 | 0.72 |
| Water Heater - Hot Water Saver | Water Heating | 5% | 1% | 0% | 0% | \$0.04 | 5 | 1.45 |
| Refrigeration - Anti-Sweat Heater/Auto Door Closer | Refrigeration | 5% | 3% | 10% | 75% | \$0.20 | 16 | 0.02 |
| Refrigeration - Floating Head Pressure | Refrigeration | 7% | 4% | 10% | 38% | \$0.35 | 16 | 0.34 |
| Refrigeration - Door Gasket Replacement | Refrigeration | 4% | 2% | 5% | 75% | \$0.10 | 8 | 0.13 |
| Insulation - Bare Suction Lines | Refrigeration | 3% | 2% | 5% | 75% | \$0.10 | 8 | 0.28 |
| Refrigeration - Night Covers | Refrigeration | 6% | 3% | 5% | 75% | \$0.05 | 8 | 0.29 |
| Refrigeration - Strip Curtain | Refrigeration | 4% | 2% | 5% | 56% | \$0.02 | 8 | 0.18 |
| Retrocommissioning - Comprehensive | Cooling | 12% | 0% | 40% | 90% | \$0.25 | 4 | 1.21 |
| Retrocommissioning - Comprehensive | Space Heating | 12% | 9% | 40% | 90% | \$0.25 | 4 | 1.21 |
| Retrocommissioning - Comprehensive | Interior Lighting | 12% | 9% | 40% | 90% | \$0.25 | 4 | 1.21 |
| Office Equipment - Energy Star Power Supply | Office Equipment | 1% | 1% | 10% | 95% | \$0.00 | 7 | 39.11 |
| Vending Machine - Controller | Refrigeration | 15% | 11% | 2% | 10% | \$0.27 | 10 | 1.12 |
| LED Exit Lighting | Interior Lighting | 2% | 2% | 9% | 86% | \$0.00 | 10 | 18.34 |
| Retrocommissioning - Lighting | Interior Lighting | 9% | 6% | 5% | 90% | \$0.05 | 5 | 2.54 |
| Retrocommissioning - Lighting | Exterior Lighting | 9% | 6% | 5% | 90% | \$0.05 | 5 | 2.54 |
| Refrigeration - High Efficiency Case Lighting | Refrigeration | 4% | 2% | 5% | 75% | \$0.20 | 8 | 0.04 |
| Exterior Lighting - Cold Cathode Lighting | Exterior Lighting | 1% | 1% | 5% | 25% | \$0.00 | 5 | 1.61 |
| Exterior Lighting - Induction Lamps | Exterior Lighting | 3% | 3% | 5% | 56% | \$0.00 | 5 | 6.95 |
| Laundry - High Efficiency Clothes Washer | Miscellaneous | 0% | 0% | 5% | 10% | \$0.00 | 10 | 20.31 |
| Interior Lighting - Hotel Guestroom Controls | Interior Lighting | 10% | 5% | 0% | 0% | \$0.14 | 8 | 0.47 |
| Miscellaneous - Energy Star Water Cooler | Miscellaneous | 0% | 0% | 5% | 95% | \$0.00 | 8 | 1.07 |
| Industrial Process Improvements | Miscellaneous | 10% | 8% | 0% | 0% | \$0.52 | 10 | 1.11 |
| Custom Measures | Cooling | 10% | 0% | 10% | 45% | \$0.67 | 15 | 1.09 |
| Custom Measures | Space Heating | 10% | 8% | 10% | 45% | \$0.67 | 15 | 1.09 |
| Custom Measures | Interior Lighting | 10% | 8% | 10% | 45% | \$0.67 | 15 | 1.09 |
| Custom Measures | Food Preparation | 10% | 8% | 10% | 45% | \$0.67 | 15 | 1.09 |
| Custom Measures | Refrigeration | 10% | 8% | 10% | 45% | \$0.67 | 15 | 1.09 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 41% | \$0.80 | 15 | 1.28 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 0% | \$4.00 | 15 | 1.00 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 0% | \$4.00 | 15 | 1.66 |

Table D-13 Energy Efficiency Measure Data — Extra Large Industrial, Existing Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|--------|----------|----------|
| Refrigeration - System Controls | Process | 11% | 8% | 5% | 34% | \$0.40 | 10 | 18.09 |
| Refrigeration - System Maintenance | Process | 3% | 2% | 5% | 34% | \$0.00 | 10 | 2,067.93 |
| Refrigeration - System Optimization | Process | 15% | 11% | 5% | 34% | \$0.80 | 10 | 12.92 |
| Motors - Variable Frequency Drive | Machine Drive | 13% | 9% | 25% | 38% | \$0.10 | 10 | 3.38 |
| Motors - Magnetic Adjustable Speed Drives | Machine Drive | 13% | 9% | 25% | 38% | \$0.10 | 10 | 3.38 |
| Compressed Air - System Controls | Machine Drive | 9% | 7% | 5% | 34% | \$0.40 | 10 | 0.59 |
| Compressed Air - System Optimization and Improvements | Machine Drive | 13% | 9% | 5% | 34% | \$0.80 | 10 | 0.42 |
| Compressed Air - System Maintenance | Machine Drive | 3% | 2% | 5% | 34% | \$0.20 | 10 | 0.34 |
| Compressed Air - Compressor Replacement | Machine Drive | 5% | 4% | 5% | 34% | \$0.20 | 10 | 0.68 |
| Fan System - Controls | Machine Drive | 4% | 3% | 10% | 38% | \$0.35 | 10 | 0.11 |
| Fan System - Controls | Machine Drive | 4% | 3% | 10% | 38% | \$0.35 | 10 | 0.11 |
| Fan System - Optimization | Machine Drive | 6% | 5% | 10% | 38% | \$0.70 | 10 | 0.08 |
| Fan System - Optimization | Machine Drive | 6% | 5% | 10% | 38% | \$0.70 | 10 | 0.08 |
| Fan System - Maintenance | Machine Drive | 1% | 1% | 10% | 38% | \$0.15 | 10 | 0.07 |
| Fan System - Maintenance | Machine Drive | 1% | 1% | 10% | 38% | \$0.15 | 10 | 0.07 |
| Pumping System - Controls | Machine Drive | 5% | 4% | 5% | 34% | \$0.38 | 12 | 0.43 |
| Pumping System - Optimization | Machine Drive | 13% | 9% | 5% | 34% | \$0.75 | 12 | 0.54 |
| Pumping System - Maintenance | Machine Drive | 2% | 1% | 5% | 34% | \$0.19 | 10 | 0.27 |
| RTU - Maintenance | Cooling | 14% | 0% | 22% | 90% | \$0.06 | 4 | 3.18 |
| Chiller - Chilled Water Reset | Cooling | 14% | 0% | 30% | 75% | \$0.09 | 4 | 2.69 |
| Chiller - Chilled Water Variable-Flow System | Cooling | 5% | 0% | 30% | 34% | \$0.20 | 10 | 1.05 |
| Chiller - Turbocor Compressor | Cooling | 30% | 0% | 0% | 67% | \$0.90 | 20 | 2.48 |
| Chiller - VSD | Cooling | 26% | 0% | 15% | 67% | \$1.17 | 20 | 1.68 |
| Chiller - High Efficiency Cooling Tower Fans | Cooling | 0% | 0% | 25% | 50% | \$0.04 | 10 | 0.03 |
| Chiller - Condenser Water Temperature Reset | Cooling | 10% | 0% | 0% | 75% | \$0.20 | 14 | 2.72 |
| Cooling - Economizer Installation | Cooling | 6% | 0% | 29% | 34% | \$0.15 | 15 | 2.02 |
| Heat Pump - Maintenance | Combined Heating/Cooling | 7% | 7% | 2% | 95% | \$0.03 | 4 | 8.67 |
| Insulation - Ducting | Space Heating | 6% | 6% | 12% | 50% | \$0.41 | 20 | 1.01 |
| Insulation - Ducting | Cooling | 3% | 0% | 12% | 50% | \$0.41 | 20 | 1.01 |
| Repair and Sealing - Ducting | Cooling | 2% | 0% | 5% | 25% | \$0.38 | 15 | 0.63 |
| Repair and Sealing - Ducting | Space Heating | 2% | 1% | 5% | 25% | \$0.38 | 15 | 0.63 |
| Energy Management System | Cooling | 6% | 0% | 11% | 90% | \$0.35 | 14 | 1.09 |
| Energy Management System | Space Heating | 5% | 3% | 11% | 90% | \$0.35 | 14 | 1.09 |
| Energy Management System | Interior Lighting | 2% | 1% | 11% | 90% | \$0.35 | 14 | 1.09 |
| Fans - Energy Efficient Motors | Ventilation | 5% | 5% | 2% | 90% | \$0.14 | 10 | 2.94 |
| Fans - Variable Speed Control | Ventilation | 15% | 5% | 3% | 90% | \$0.20 | 10 | 5.29 |
| Retrocommissioning - HVAC | Cooling | 12% | 0% | 1% | 70% | \$0.25 | 4 | 1.54 |
| Retrocommissioning - HVAC | Space Heating | 12% | 9% | 1% | 70% | \$0.25 | 4 | 1.54 |
| Retrocommissioning - HVAC | Ventilation | 9% | 6% | 1% | 70% | \$0.25 | 4 | 1.54 |
| Pumps - Variable Speed Control | Machine Drive | 5% | 4% | 0% | 34% | \$0.44 | 10 | 0.31 |
| Thermostat - Clock/Programmable | Cooling | 5% | 0% | 59% | 70% | \$0.13 | 11 | 2.11 |
| Thermostat - Clock/Programmable | Space Heating | 5% | 1% | 59% | 70% | \$0.13 | 11 | 2.11 |
| Interior Lighting - Central Lighting Controls | Interior Lighting | 10% | 5% | 84% | 90% | \$0.65 | 8 | 0.17 |
| Exterior Lighting - Daylighting Controls | Exterior Lighting | 30% | 0% | 2% | 27% | \$0.08 | 8 | 0.46 |
| Interior Fluorescent - Delamp and Install Reflectors | Interior Lighting | 20% | 10% | 17% | 38% | \$0.50 | 11 | 0.31 |
| Interior Fluorescent - High Bay Fixtures | Interior Lighting | 50% | 25% | 10% | 38% | \$0.20 | 11 | 1.95 |
| LED Exit Lighting | Interior Lighting | 2% | 2% | 9% | 86% | \$0.00 | 10 | 4.00 |
| Retrocommissioning - Lighting | Interior Lighting | 9% | 6% | 9% | 70% | \$0.05 | 5 | 1.44 |
| Retrocommissioning - Lighting | Exterior Lighting | 9% | 6% | 9% | 70% | \$0.05 | 5 | 1.44 |
| Interior Lighting - Occupancy Sensors | Interior Lighting | 10% | 5% | 15% | 45% | \$0.20 | 8 | 0.55 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 75% | 75% | 5% | 13% | \$0.92 | 5 | 0.07 |
| Interior Screw-in - Task Lighting | Interior Lighting | 7% | 4% | 10% | 75% | \$0.24 | 5 | 0.03 |
| Interior Lighting - Time Clocks and Timers | Interior Lighting | 5% | 3% | 2% | 56% | \$0.20 | 8 | 0.27 |
| Exterior Lighting - Cold Cathode Lighting | Exterior Lighting | 1% | 1% | 5% | 25% | \$0.00 | 5 | 0.46 |
| Custom Measures | Cooling | 10% | 0% | 10% | 45% | \$1.60 | 15 | 1.63 |
| Custom Measures | Space Heating | 10% | 8% | 10% | 45% | \$1.60 | 15 | 1.63 |
| Custom Measures | Interior Lighting | 10% | 8% | 10% | 45% | \$1.60 | 15 | 1.63 |
| Custom Measures | Machine Drive | 10% | 8% | 10% | 45% | \$1.60 | 15 | 1.63 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 0% | \$4.00 | 15 | 2.67 |

Table D-14 Energy Efficiency Measure Data — Small/Medium Commercial, New Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|--|--------------------------|----------------|----------------|-----------------|--------------|--------|----------|----------|
| RTU - Maintenance | Cooling | 14% | 0% | 14% | 90% | \$0.08 | 4 | 0.82 |
| RTU - Evaporative Precooler | Cooling | 10% | 0% | 0% | 0% | \$0.88 | 15 | 0.18 |
| Chiller - Chilled Water Reset | Cooling | 11% | 0% | 0% | 0% | \$0.86 | 4 | 0.06 |
| Chiller - Chilled Water Variable-Flow System | Cooling | 4% | 0% | 0% | 0% | \$0.86 | 10 | 0.05 |
| Chiller - Turbocor Compressor | Cooling | 30% | 0% | 0% | 0% | \$0.90 | 20 | 0.63 |
| Chiller - VSD | Cooling | 26% | 0% | 0% | 0% | \$1.17 | 20 | 0.42 |
| Chiller - High Efficiency Cooling Tower Fans | Cooling | 0% | 0% | 0% | 0% | \$0.04 | 10 | 0.01 |
| Chiller - Condenser Water Temperature Reset | Cooling | 8% | 0% | 0% | 0% | \$0.87 | 14 | 0.13 |
| Cooling - Economizer Installation | Cooling | 6% | 0% | 45% | 49% | \$0.15 | 15 | 0.65 |
| Heat Pump - Maintenance | Combined Heating/Cooling | 7% | 7% | 10% | 95% | \$0.03 | 4 | 4.32 |
| Insulation - Ducting | Cooling | 5% | 0% | 9% | 50% | \$0.41 | 20 | 0.64 |
| Insulation - Ducting | Space Heating | 3% | 1% | 9% | 50% | \$0.41 | 20 | 0.64 |
| Energy Management System | Cooling | 5% | 0% | 24% | 75% | \$0.35 | 14 | 0.55 |
| Energy Management System | Space Heating | 2% | 1% | 24% | 75% | \$0.35 | 14 | 0.55 |
| Energy Management System | Interior Lighting | 2% | 1% | 24% | 75% | \$0.35 | 14 | 0.55 |
| Cooking - Exhaust Hoods with Sensor Control | Ventilation | 25% | 13% | 1% | 15% | \$0.04 | 10 | 7.04 |
| Fans - Energy Efficient Motors | Ventilation | 5% | 5% | 11% | 90% | \$0.05 | 10 | 1.32 |
| Fans - Variable Speed Control | Ventilation | 15% | 5% | 8% | 90% | \$0.20 | 10 | 0.85 |
| Commissioning - HVAC | Cooling | 5% | 0% | 40% | 75% | \$0.90 | 25 | 0.33 |
| Commissioning - HVAC | Space Heating | 5% | 4% | 40% | 75% | \$0.90 | 25 | 0.33 |
| Commissioning - HVAC | Ventilation | 5% | 4% | 40% | 75% | \$0.90 | 25 | 0.33 |
| Pumps - Variable Speed Control | Miscellaneous | 1% | 0% | 5% | 34% | \$0.44 | 10 | 1.01 |
| Thermostat - Clock/Programmable | Cooling | 5% | 0% | 34% | 50% | \$0.13 | 11 | 1.06 |
| Thermostat - Clock/Programmable | Space Heating | 5% | 1% | 34% | 50% | \$0.13 | 11 | 1.06 |
| Insulation - Ceiling | Cooling | 1% | 0% | 10% | 81% | \$0.16 | 20 | 1.60 |
| Insulation - Ceiling | Space Heating | 15% | 4% | 10% | 81% | \$0.16 | 20 | 1.60 |
| Insulation - Radiant Barrier | Cooling | 2% | 0% | 7% | 13% | \$0.26 | 20 | 0.76 |
| Insulation - Radiant Barrier | Space Heating | 6% | 2% | 7% | 13% | \$0.26 | 20 | 0.76 |
| Roofs - High Reflectivity | Cooling | 7% | 0% | 5% | 95% | \$0.09 | 15 | 1.25 |
| Windows - High Efficiency | Cooling | 5% | 0% | 61% | 75% | \$0.35 | 20 | 0.69 |
| Windows - High Efficiency | Space Heating | 3% | 2% | 61% | 75% | \$0.35 | 20 | 0.69 |
| Interior Lighting - Central Lighting Controls | Interior Lighting | 10% | 5% | 81% | 90% | \$0.65 | 8 | 0.31 |
| Interior Lighting - Photozell Controlled T8 Dimming Ballasts | Interior Lighting | 25% | 13% | 1% | 45% | \$0.38 | 8 | 1.07 |
| Exterior Lighting - Daylighting Controls | Exterior Lighting | 30% | 0% | 10% | 75% | \$0.09 | 8 | 1.50 |
| Interior Fluorescent - Bi-Level Fixture w/Occupancy Sensor | Interior Lighting | 10% | 5% | 10% | 23% | \$0.50 | 8 | 0.32 |
| Interior Fluorescent - High Bay Fixtures | Interior Lighting | 50% | 25% | 10% | 23% | \$0.70 | 11 | 1.56 |
| Interior Lighting - Occupancy Sensors | Interior Lighting | 10% | 5% | 7% | 45% | \$0.20 | 8 | 1.00 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 75% | 75% | 5% | 13% | \$0.92 | 5 | 0.24 |
| Interior Screw-in - Task Lighting | Interior Lighting | 7% | 4% | 25% | 75% | \$0.24 | 5 | 0.08 |
| Interior Lighting - Time Clocks and Timers | Interior Lighting | 5% | 3% | 9% | 56% | \$0.20 | 8 | 0.50 |
| Water Heater - Faucet Aerators/Low Flow Nozzles | Water Heating | 4% | 1% | 8% | 90% | \$0.01 | 9 | 4.22 |
| Water Heater - Pipe Insulation | Water Heating | 4% | 2% | 46% | 50% | \$0.28 | 15 | 0.24 |
| Water Heater - High Efficiency Circulation Pump | Water Heating | 5% | 4% | 0% | 0% | \$0.11 | 10 | 0.63 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 40% | 50% | \$0.02 | 10 | 5.80 |
| Water Heater - Thermostat Setback | Water Heating | 4% | 0% | 10% | 75% | \$0.11 | 10 | 0.38 |
| Water Heater - Hot Water Saver | Water Heating | 5% | 1% | 0% | 0% | \$0.02 | 5 | 1.53 |
| Refrigeration - Anti-Sweat Heater/Auto Door Closer | Refrigeration | 5% | 3% | 0% | 75% | \$0.20 | 16 | 1.09 |
| Refrigeration - Floating Head Pressure | Refrigeration | 7% | 4% | 18% | 38% | \$0.35 | 16 | 1.24 |
| Refrigeration - Door Gasket Replacement | Refrigeration | 4% | 2% | 5% | 75% | \$0.10 | 8 | 0.09 |
| Insulation - Bare Suction Lines | Refrigeration | 3% | 2% | 5% | 75% | \$0.10 | 8 | 0.20 |
| Refrigeration - Night Covers | Refrigeration | 6% | 3% | 5% | 75% | \$0.05 | 8 | 1.02 |
| Refrigeration - Strip Curtain | Refrigeration | 4% | 2% | 5% | 56% | \$0.02 | 8 | 0.00 |
| Commissioning - Comprehensive | Cooling | 10% | 0% | 40% | 75% | \$1.25 | 25 | 0.83 |
| Commissioning - Comprehensive | Space Heating | 10% | 7% | 40% | 75% | \$1.25 | 25 | 0.83 |
| Commissioning - Comprehensive | Interior Lighting | 10% | 7% | 40% | 75% | \$1.25 | 25 | 0.83 |
| Office Equipment - Energy Star Power Supply | Office Equipment | 1% | 1% | 10% | 95% | \$0.00 | 7 | 61.07 |
| Vending Machine - Controller | Refrigeration | 15% | 11% | 2% | 10% | \$0.27 | 10 | 1.08 |
| LED Exit Lighting | Interior Lighting | 2% | 2% | 85% | 86% | \$0.00 | 10 | 11.83 |
| Commissioning - Lighting | Interior Lighting | 5% | 4% | 30% | 75% | \$0.20 | 25 | 1.54 |
| Commissioning - Lighting | Exterior Lighting | 5% | 4% | 30% | 75% | \$0.20 | 25 | 1.54 |
| Refrigeration - High Efficiency Case Lighting | Refrigeration | 4% | 2% | 5% | 75% | \$0.20 | 8 | 0.00 |
| Exterior Lighting - Cold Cathode Lighting | Exterior Lighting | 1% | 1% | 5% | 25% | \$0.00 | 5 | 1.23 |
| Exterior Lighting - Induction Lamps | Exterior Lighting | 3% | 3% | 5% | 56% | \$0.00 | 5 | 7.30 |
| Laundry - High Efficiency Clothes Washer | Miscellaneous | 0% | 0% | 5% | 10% | \$0.00 | 10 | 36.95 |
| Interior Lighting - Hotel Guestroom Controls | Interior Lighting | 10% | 5% | 0% | 0% | \$0.14 | 8 | 0.30 |
| Miscellaneous - Energy Star Water Cooler | Miscellaneous | 0% | 0% | 5% | 95% | \$0.00 | 8 | 1.95 |
| Advanced New Construction Designs | Cooling | 40% | 0% | 5% | 75% | \$2.00 | 35 | 2.01 |
| Advanced New Construction Designs | Space Heating | 40% | 30% | 5% | 75% | \$2.00 | 35 | 2.01 |
| Advanced New Construction Designs | Interior Lighting | 25% | 19% | 5% | 75% | \$2.00 | 35 | 2.01 |
| Insulation - Wall Cavity | Cooling | 1% | 0% | 10% | 68% | \$0.34 | 20 | 0.72 |
| Insulation - Wall Cavity | Space Heating | 10% | 2% | 10% | 68% | \$0.34 | 20 | 0.72 |
| Roofs - Green | Cooling | 7% | 0% | 2% | 11% | \$1.00 | 30 | 0.26 |
| Roofs - Green | Space Heating | 4% | 3% | 2% | 11% | \$1.00 | 30 | 0.26 |
| Industrial Process Improvements | Miscellaneous | 10% | 8% | 0% | 23% | \$0.52 | 10 | 1.16 |
| Custom Measures | Cooling | 8% | 0% | 10% | 45% | \$1.50 | 15 | 0.45 |
| Custom Measures | Space Heating | 8% | 6% | 10% | 45% | \$1.50 | 15 | 0.45 |
| Custom Measures | Interior Lighting | 8% | 6% | 10% | 45% | \$1.50 | 15 | 0.45 |
| Custom Measures | Food Preparation | 8% | 6% | 10% | 45% | \$1.50 | 15 | 0.45 |
| Custom Measures | Refrigeration | 8% | 6% | 10% | 45% | \$1.50 | 15 | 0.45 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 19% | \$0.80 | 15 | 0.68 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 50% | \$4.00 | 15 | 0.53 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 47% | \$8.04 | 15 | 1.01 |

Table D-15 Energy Efficiency Measure Data — Large Commercial, New Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | App./Feas. | Cost | Lifetime | BC Ratio |
|--|--------------------------|----------------|----------------|-----------------|------------|--------|----------|----------|
| RTU - Maintenance | Cooling | 14% | 0% | 27% | 90% | \$0.06 | 4 | 1.13 |
| RTU - Evaporative Precooler | Cooling | 10% | 0% | 0% | 0% | \$0.88 | 15 | 0.19 |
| Chiller - Chilled Water Reset | Cooling | 18% | 0% | 30% | 75% | \$0.18 | 4 | 0.42 |
| Chiller - Chilled Water Variable-Flow System | Cooling | 5% | 0% | 30% | 34% | \$0.18 | 10 | 0.28 |
| Chiller - Turbocor Compressor | Cooling | 30% | 0% | 0% | 66% | \$0.90 | 20 | 0.61 |
| Chiller - VSD | Cooling | 32% | 0% | 15% | 66% | \$1.17 | 20 | 0.50 |
| Chiller - High Efficiency Cooling Tower Fans | Cooling | 0% | 0% | 15% | 41% | \$0.04 | 10 | 0.01 |
| Chiller - Condenser Water Temperature Reset | Cooling | 8% | 0% | 25% | 75% | \$0.18 | 14 | 0.63 |
| Cooling - Economizer Installation | Cooling | 11% | 0% | 44% | 49% | \$0.15 | 15 | 1.19 |
| Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 10% | 95% | \$0.06 | 4 | 2.72 |
| Insulation - Ducting | Cooling | 4% | 0% | 8% | 50% | \$0.41 | 20 | 0.56 |
| Insulation - Ducting | Space Heating | 3% | 1% | 8% | 50% | \$0.41 | 20 | 0.56 |
| Energy Management System | Cooling | 21% | 0% | 48% | 90% | \$0.35 | 14 | 2.10 |
| Energy Management System | Space Heating | 8% | 5% | 48% | 90% | \$0.35 | 14 | 2.10 |
| Energy Management System | Interior Lighting | 9% | 6% | 48% | 90% | \$0.35 | 14 | 2.10 |
| Cooking - Exhaust Hoods with Sensor Control | Ventilation | 13% | 7% | 1% | 11% | \$0.04 | 10 | 2.84 |
| Fans - Energy Efficient Motors | Ventilation | 5% | 5% | 11% | 90% | \$0.05 | 10 | 1.07 |
| Fans - Variable Speed Control | Ventilation | 15% | 5% | 2% | 90% | \$0.20 | 10 | 0.68 |
| Commissioning - HVAC | Cooling | 5% | 0% | 50% | 75% | \$0.85 | 25 | 0.30 |
| Commissioning - HVAC | Space Heating | 5% | 4% | 50% | 75% | \$0.85 | 25 | 0.30 |
| Commissioning - HVAC | Ventilation | 5% | 4% | 50% | 75% | \$0.85 | 25 | 0.30 |
| Pumps - Variable Speed Control | Miscellaneous | 1% | 0% | 5% | 34% | \$0.13 | 10 | 1.05 |
| Thermostat - Clock/Programmable | Cooling | 5% | 0% | 33% | 50% | \$0.13 | 11 | 0.97 |
| Thermostat - Clock/Programmable | Space Heating | 5% | 1% | 33% | 50% | \$0.13 | 11 | 0.97 |
| Insulation - Ceiling | Cooling | 1% | 0% | 75% | 81% | \$0.35 | 20 | 0.60 |
| Insulation - Ceiling | Space Heating | 10% | 3% | 75% | 81% | \$0.35 | 20 | 0.60 |
| Insulation - Radiant Barrier | Cooling | 1% | 0% | 7% | 13% | \$0.26 | 20 | 0.56 |
| Insulation - Radiant Barrier | Space Heating | 5% | 2% | 7% | 13% | \$0.26 | 20 | 0.56 |
| Roofs - High Reflectivity | Cooling | 4% | 0% | 5% | 95% | \$0.05 | 15 | 1.28 |
| Windows - High Efficiency | Cooling | 12% | 0% | 72% | 75% | \$0.88 | 20 | 0.72 |
| Windows - High Efficiency | Space Heating | 11% | 8% | 72% | 75% | \$0.88 | 20 | 0.72 |
| Interior Lighting - Central Lighting Controls | Interior Lighting | 10% | 5% | 86% | 90% | \$0.65 | 8 | 0.30 |
| Interior Lighting - Photocell Controlled TB Dimming Ballasts | Interior Lighting | 25% | 13% | 1% | 45% | \$0.34 | 8 | 1.14 |
| Interior Lighting - Daylighting Controls | Interior Lighting | 30% | 0% | 10% | 19% | \$0.19 | 8 | 0.57 |
| Interior Fluorescent - Bi-Level Fixture w/Occupancy Sensor | Interior Lighting | 10% | 5% | 10% | 23% | \$0.40 | 8 | 0.39 |
| Interior Fluorescent - High Bay Fixtures | Interior Lighting | 50% | 25% | 10% | 23% | \$0.63 | 11 | 1.66 |
| Interior Lighting - Occupancy Sensors | Interior Lighting | 10% | 5% | 13% | 45% | \$0.20 | 8 | 0.99 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 75% | 75% | 5% | 13% | \$0.92 | 5 | 0.19 |
| Interior Screw-in - Task Lighting | Interior Lighting | 10% | 5% | 10% | 75% | \$0.24 | 5 | 0.11 |
| Interior Lighting - Time Clocks and Timers | Interior Lighting | 5% | 3% | 9% | 56% | \$0.20 | 8 | 0.49 |
| Water Heater - Faucet Aerators/Low Flow Nozzles | Water Heating | 4% | 1% | 3% | 90% | \$0.03 | 9 | 1.60 |
| Water Heater - Pipe Insulation | Water Heating | 4% | 2% | 0% | 0% | \$0.28 | 15 | 0.27 |
| Water Heater - High Efficiency Circulation Pump | Water Heating | 5% | 4% | 0% | 23% | \$0.11 | 10 | 0.69 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 0% | 0% | \$0.04 | 10 | 3.23 |
| Water Heater - Thermostat Setback | Water Heating | 4% | 0% | 0% | 0% | \$0.11 | 10 | 0.44 |
| Water Heater - Hot Water Saver | Water Heating | 5% | 1% | 0% | 3% | \$0.04 | 5 | 0.87 |
| Refrigeration - Anti-Sweat Heater/Auto Door Closer | Refrigeration | 5% | 3% | 0% | 75% | \$0.20 | 16 | 0.58 |
| Refrigeration - Floating Head Pressure | Refrigeration | 7% | 4% | 38% | 45% | \$0.35 | 16 | 0.94 |
| Refrigeration - Door Gasket Replacement | Refrigeration | 4% | 2% | 5% | 75% | \$0.10 | 8 | 0.63 |
| Insulation - Bare Suction Lines | Refrigeration | 3% | 2% | 5% | 75% | \$0.10 | 8 | 0.35 |
| Refrigeration - Night Covers | Refrigeration | 6% | 3% | 5% | 75% | \$0.05 | 8 | 0.65 |
| Refrigeration - Strip Curtain | Refrigeration | 4% | 2% | 5% | 56% | \$0.02 | 8 | 0.94 |
| Commissioning - Comprehensive | Cooling | 10% | 0% | 40% | 75% | \$1.00 | 25 | 0.96 |
| Commissioning - Comprehensive | Space Heating | 10% | 7% | 40% | 75% | \$1.00 | 25 | 0.96 |
| Commissioning - Comprehensive | Interior Lighting | 10% | 7% | 40% | 75% | \$1.00 | 25 | 0.96 |
| Office Equipment - Energy Star Power Supply | Office Equipment | 1% | 1% | 10% | 95% | \$0.00 | 7 | 67.83 |
| Vending Machine - Controller | Refrigeration | 15% | 11% | 2% | 10% | \$0.27 | 10 | 1.09 |
| LED Exit Lighting | Interior Lighting | 2% | 2% | 85% | 86% | \$0.00 | 10 | 11.13 |
| Commissioning - Lighting | Interior Lighting | 5% | 4% | 60% | 75% | \$0.15 | 25 | 1.99 |
| Commissioning - Lighting | Exterior Lighting | 5% | 4% | 60% | 75% | \$0.15 | 25 | 1.99 |
| Refrigeration - High Efficiency Case Lighting | Refrigeration | 4% | 2% | 5% | 75% | \$0.20 | 8 | 0.52 |
| Interior Lighting - Cold Cathode Lighting | Interior Lighting | 1% | 1% | 5% | 25% | \$0.00 | 5 | 1.03 |
| Exterior Lighting - Induction Lamps | Exterior Lighting | 3% | 3% | 5% | 56% | \$0.00 | 5 | 5.86 |
| Laundry - High Efficiency Clothes Washer | Miscellaneous | 0% | 0% | 5% | 10% | \$0.00 | 10 | 33.94 |
| Interior Lighting - Hotel Guestroom Controls | Interior Lighting | 10% | 5% | 1% | 2% | \$0.14 | 8 | 0.29 |
| Miscellaneous - Energy Star Water Cooler | Miscellaneous | 0% | 0% | 5% | 95% | \$0.00 | 8 | 1.78 |
| Advanced New Construction Designs | Cooling | 40% | 0% | 5% | 75% | \$2.00 | 35 | 1.84 |
| Advanced New Construction Designs | Space Heating | 40% | 30% | 5% | 75% | \$2.00 | 35 | 1.84 |
| Advanced New Construction Designs | Interior Lighting | 25% | 19% | 5% | 75% | \$2.00 | 35 | 1.84 |
| Insulation - Wall Cavity | Cooling | 1% | 0% | 9% | 68% | \$0.78 | 20 | 0.43 |
| Insulation - Wall Cavity | Space Heating | 10% | 2% | 9% | 68% | \$0.78 | 20 | 0.43 |
| Roofs - Green | Cooling | 4% | 0% | 2% | 13% | \$1.00 | 15 | 0.08 |
| Roofs - Green | Space Heating | 2% | 2% | 2% | 13% | \$1.00 | 15 | 0.08 |
| Industrial Process Improvements | Miscellaneous | 10% | 8% | 0% | 5% | \$0.52 | 10 | 1.18 |
| Custom Measures | Cooling | 8% | 0% | 10% | 45% | \$0.90 | 15 | 0.73 |
| Custom Measures | Space Heating | 8% | 6% | 10% | 45% | \$0.90 | 15 | 0.73 |
| Custom Measures | Interior Lighting | 8% | 6% | 10% | 45% | \$0.90 | 15 | 0.73 |
| Custom Measures | Food Preparation | 8% | 6% | 10% | 45% | \$0.90 | 15 | 0.73 |
| Custom Measures | Refrigeration | 8% | 6% | 10% | 45% | \$0.90 | 15 | 0.73 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 28% | \$0.80 | 15 | 0.76 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 0% | \$4.00 | 15 | 0.58 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 0% | \$6.00 | 15 | 0.98 |

Table D-16 Energy Efficiency Measure Data — Extra Large Commercial, New Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|--|--------------------------|----------------|----------------|-----------------|--------------|--------|----------|----------|
| RTU - Maintenance | Cooling | 14% | 0% | 47% | 90% | \$0.06 | 4 | 1.02 |
| RTU - Evaporative Precooler | Cooling | 10% | 0% | 0% | 0% | \$0.88 | 15 | 0.17 |
| Chiller - Chilled Water Reset | Cooling | 12% | 0% | 60% | 75% | \$0.09 | 4 | 0.61 |
| Chiller - Chilled Water Variable-Flow System | Cooling | 8% | 0% | 30% | 34% | \$0.09 | 10 | 0.95 |
| Chiller - Turboacor Compressor | Cooling | 30% | 0% | 0% | 75% | \$0.90 | 20 | 0.64 |
| Chiller - VSD | Cooling | 28% | 0% | 3% | 75% | \$1.17 | 20 | 0.45 |
| Chiller - High Efficiency Cooling Tower Fans | Cooling | 0% | 0% | 25% | 37% | \$0.04 | 10 | 0.01 |
| Chiller - Condenser Water Temperature Reset | Cooling | 8% | 0% | 25% | 75% | \$0.09 | 14 | 1.28 |
| Cooling - Economizer Installation | Cooling | 11% | 0% | 73% | 81% | \$0.15 | 15 | 1.14 |
| Heat Pump - Maintenance | Combined Heating/Cooling | 10% | 10% | 5% | 95% | \$0.06 | 4 | 2.61 |
| Insulation - Ducting | Cooling | 7% | 0% | 2% | 50% | \$0.41 | 20 | 0.71 |
| Insulation - Ducting | Space Heating | 3% | 1% | 2% | 50% | \$0.41 | 20 | 0.71 |
| Energy Management System | Cooling | 11% | 0% | 80% | 90% | \$0.35 | 14 | 0.94 |
| Energy Management System | Space Heating | 4% | 2% | 80% | 90% | \$0.35 | 14 | 0.94 |
| Energy Management System | Interior Lighting | 5% | 3% | 80% | 90% | \$0.35 | 14 | 0.94 |
| Cooking - Exhaust Hoods with Sensor Control | Ventilation | 13% | 7% | 1% | 8% | \$0.04 | 10 | 3.31 |
| Fans - Energy Efficient Motors | Ventilation | 5% | 5% | 11% | 90% | \$0.05 | 10 | 1.24 |
| Fans - Variable Speed Control | Ventilation | 15% | 5% | 2% | 90% | \$0.20 | 10 | 0.80 |
| Commissioning - HVAC | Cooling | 5% | 0% | 50% | 75% | \$0.70 | 25 | 0.42 |
| Commissioning - HVAC | Space Heating | 5% | 4% | 50% | 75% | \$0.70 | 25 | 0.42 |
| Commissioning - HVAC | Ventilation | 5% | 4% | 50% | 75% | \$0.70 | 25 | 0.42 |
| Pumps - Variable Speed Control | Miscellaneous | 1% | 0% | 1% | 34% | \$0.44 | 10 | 1.01 |
| Thermostat - Clock/Programmable | Cooling | 3% | 0% | 25% | 50% | \$0.13 | 11 | 0.67 |
| Thermostat - Clock/Programmable | Space Heating | 3% | 1% | 25% | 50% | \$0.13 | 11 | 0.67 |
| Insulation - Ceiling | Cooling | 1% | 0% | 2% | 81% | \$0.35 | 20 | 0.68 |
| Insulation - Ceiling | Space Heating | 10% | 3% | 2% | 81% | \$0.35 | 20 | 0.68 |
| Insulation - Radiant Barrier | Cooling | 1% | 0% | 2% | 13% | \$0.26 | 20 | 0.47 |
| Insulation - Radiant Barrier | Space Heating | 2% | 1% | 2% | 13% | \$0.26 | 20 | 0.47 |
| Roofs - High Reflectivity | Cooling | 10% | 0% | 5% | 95% | \$0.18 | 15 | 0.85 |
| Windows - High Efficiency | Cooling | 6% | 0% | 95% | 100% | \$1.69 | 20 | 0.38 |
| Windows - High Efficiency | Space Heating | 2% | 2% | 95% | 100% | \$1.69 | 20 | 0.38 |
| Interior Lighting - Central Lighting Controls | Interior Lighting | 10% | 5% | 78% | 90% | \$0.65 | 8 | 0.23 |
| Interior Lighting - Photocell Controlled T8 Dimming Ballasts | Interior Lighting | 25% | 13% | 3% | 45% | \$0.30 | 8 | 0.86 |
| Exterior Lighting - Daylighting Controls | Exterior Lighting | 30% | 0% | 10% | 15% | \$0.19 | 8 | 0.61 |
| Interior Fluorescent - Bi-Level Fixture w/Occupancy Sensor | Interior Lighting | 10% | 5% | 10% | 23% | \$0.20 | 8 | 0.52 |
| Interior Fluorescent - High Bay Fixtures | Interior Lighting | 50% | 25% | 10% | 23% | \$0.56 | 11 | 1.24 |
| Interior Lighting - Occupancy Sensors | Interior Lighting | 10% | 5% | 42% | 45% | \$0.20 | 8 | 0.76 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 75% | 75% | 5% | 13% | \$0.92 | 5 | 0.20 |
| Interior Screw-in - Task Lighting | Interior Lighting | 10% | 5% | 25% | 75% | \$0.24 | 5 | 0.16 |
| Interior Lighting - Time Clocks and Timers | Interior Lighting | 5% | 3% | 12% | 56% | \$0.20 | 8 | 0.38 |
| Water Heater - Faucet Aerators/Low Flow Nozzles | Water Heating | 4% | 1% | 2% | 90% | \$0.03 | 9 | 2.63 |
| Water Heater - Pipe Insulation | Water Heating | 6% | 3% | 0% | 0% | \$0.28 | 15 | 0.69 |
| Water Heater - High Efficiency Circulation Pump | Water Heating | 5% | 4% | 0% | 23% | \$0.11 | 10 | 1.18 |
| Water Heater - Tank Blanket/Insulation | Water Heating | 9% | 5% | 0% | 0% | \$0.04 | 10 | 5.43 |
| Water Heater - Thermostat Setback | Water Heating | 4% | 0% | 0% | 0% | \$0.11 | 10 | 0.71 |
| Water Heater - Hot Water Saver | Water Heating | 5% | 1% | 0% | 0% | \$0.04 | 5 | 1.43 |
| Refrigeration - Anti-Sweat Heater/Auto Door Closer | Refrigeration | 5% | 3% | 10% | 75% | \$0.20 | 16 | 0.02 |
| Refrigeration - Floating Head Pressure | Refrigeration | 7% | 4% | 10% | 38% | \$0.35 | 16 | 0.32 |
| Refrigeration - Door Gasket Replacement | Refrigeration | 4% | 2% | 5% | 75% | \$0.10 | 8 | 0.12 |
| Insulation - Bare Suction Lines | Refrigeration | 3% | 2% | 5% | 75% | \$0.10 | 8 | 0.26 |
| Refrigeration - Night Covers | Refrigeration | 6% | 3% | 5% | 75% | \$0.05 | 8 | 0.27 |
| Refrigeration - Strip Curtain | Refrigeration | 4% | 2% | 5% | 56% | \$0.02 | 8 | 0.17 |
| Commissioning - Comprehensive | Cooling | 10% | 0% | 40% | 75% | \$0.80 | 25 | 1.05 |
| Commissioning - Comprehensive | Space Heating | 10% | 7% | 40% | 75% | \$0.80 | 25 | 1.05 |
| Commissioning - Comprehensive | Interior Lighting | 10% | 7% | 40% | 75% | \$0.80 | 25 | 1.05 |
| Office Equipment - Energy Star Power Supply | Office Equipment | 1% | 1% | 10% | 95% | \$0.00 | 7 | 38.86 |
| Vending Machine - Controller | Refrigeration | 15% | 11% | 2% | 10% | \$0.27 | 10 | 1.10 |
| LED Exit Lighting | Interior Lighting | 2% | 2% | 85% | 86% | \$0.00 | 10 | 16.52 |
| Commissioning - Lighting | Interior Lighting | 5% | 4% | 60% | 75% | \$0.10 | 25 | 2.47 |
| Commissioning - Lighting | Exterior Lighting | 5% | 4% | 60% | 75% | \$0.10 | 25 | 2.47 |
| Refrigeration - High Efficiency Case Lighting | Refrigeration | 4% | 2% | 5% | 75% | \$0.20 | 8 | 0.04 |
| Exterior Lighting - Cold Cathode Lighting | Exterior Lighting | 1% | 1% | 5% | 25% | \$0.00 | 5 | 1.45 |
| Exterior Lighting - Induction Lamps | Exterior Lighting | 3% | 3% | 5% | 56% | \$0.00 | 5 | 6.26 |
| Laundry - High Efficiency Clothes Washer | Miscellaneous | 0% | 0% | 5% | 10% | \$0.00 | 10 | 20.31 |
| Interior Lighting - Hotel Guestroom Controls | Interior Lighting | 10% | 5% | 0% | 0% | \$0.14 | 8 | 0.42 |
| Miscellaneous - Energy Star Water Cooler | Miscellaneous | 0% | 0% | 5% | 95% | \$0.00 | 8 | 1.07 |
| Advanced New Construction Designs | Cooling | 40% | 0% | 5% | 75% | \$2.00 | 35 | 1.67 |
| Advanced New Construction Designs | Space Heating | 40% | 30% | 5% | 75% | \$2.00 | 35 | 1.67 |
| Advanced New Construction Designs | Interior Lighting | 25% | 19% | 5% | 75% | \$2.00 | 35 | 1.67 |
| Insulation - Wall Cavity | Cooling | 1% | 0% | 2% | 68% | \$0.09 | 20 | 1.73 |
| Insulation - Wall Cavity | Space Heating | 10% | 2% | 2% | 68% | \$0.09 | 20 | 1.73 |
| Roofs - Green | Cooling | 10% | 0% | 2% | 13% | \$1.00 | 15 | 0.20 |
| Roofs - Green | Space Heating | 5% | 3% | 2% | 13% | \$1.00 | 15 | 0.20 |
| Industrial Process Improvements | Miscellaneous | 10% | 8% | 0% | 0% | \$0.52 | 10 | 1.11 |
| Custom Measures | Cooling | 8% | 0% | 10% | 45% | \$0.67 | 15 | 0.81 |
| Custom Measures | Space Heating | 8% | 6% | 10% | 45% | \$0.67 | 15 | 0.81 |
| Custom Measures | Interior Lighting | 8% | 6% | 10% | 45% | \$0.67 | 15 | 0.81 |
| Custom Measures | Food Preparation | 8% | 6% | 10% | 45% | \$0.67 | 15 | 0.81 |
| Custom Measures | Refrigeration | 8% | 6% | 10% | 45% | \$0.67 | 15 | 0.81 |
| Water Heater - Heat Pump | Water Heating | 30% | 15% | 0% | 41% | \$0.80 | 15 | 1.27 |
| Water Heater - Convert to Gas | Water Heating | 100% | 100% | 0% | 0% | \$4.00 | 15 | 1.00 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 0% | \$4.00 | 15 | 1.57 |

Commercial Energy Efficiency Equipment and Measure Data

Table D-17 Energy Efficiency Measure Data — Extra Large Industrial, New Vintage

| Measure | Enduse | Energy Savings | Demand Savings | Base Saturation | Appl./ Feas. | Cost | Lifetime | BC Ratio |
|---|--------------------------|----------------|----------------|-----------------|--------------|--------|----------|----------|
| Refrigeration - System Controls | Process | 11% | 8% | 5% | 34% | \$0.40 | 10 | 18.09 |
| Refrigeration - System Maintenance | Process | 3% | 2% | 5% | 34% | \$0.00 | 10 | 2,067.93 |
| Refrigeration - System Optimization | Process | 15% | 11% | 5% | 34% | \$0.80 | 10 | 12.92 |
| Motors - Variable Frequency Drive | Machine Drive | 13% | 9% | 25% | 38% | \$0.10 | 10 | 3.38 |
| Motors - Magnetic Adjustable Speed Drives | Machine Drive | 13% | 9% | 25% | 38% | \$0.10 | 10 | 3.38 |
| Compressed Air - System Controls | Machine Drive | 9% | 7% | 5% | 34% | \$0.40 | 10 | 0.59 |
| Compressed Air - System Optimization and Improvements | Machine Drive | 13% | 9% | 5% | 34% | \$0.80 | 10 | 0.42 |
| Compressed Air - System Maintenance | Machine Drive | 3% | 2% | 5% | 34% | \$0.20 | 10 | 0.34 |
| Compressed Air - Compressor Replacement | Machine Drive | 5% | 4% | 5% | 34% | \$0.20 | 10 | 0.68 |
| Fan System - Controls | Machine Drive | 4% | 3% | 10% | 38% | \$0.35 | 10 | 0.11 |
| Fan System - Controls | Machine Drive | 4% | 3% | 10% | 38% | \$0.35 | 10 | 0.11 |
| Fan System - Optimization | Machine Drive | 6% | 5% | 10% | 38% | \$0.70 | 10 | 0.08 |
| Fan System - Optimization | Machine Drive | 6% | 5% | 10% | 38% | \$0.70 | 10 | 0.08 |
| Fan System - Maintenance | Machine Drive | 1% | 1% | 10% | 38% | \$0.15 | 10 | 0.07 |
| Fan System - Maintenance | Machine Drive | 1% | 1% | 10% | 38% | \$0.15 | 10 | 0.07 |
| Pumping System - Controls | Machine Drive | 5% | 4% | 5% | 34% | \$0.38 | 12 | 0.42 |
| Pumping System - Optimization | Machine Drive | 13% | 9% | 5% | 34% | \$0.75 | 12 | 0.54 |
| Pumping System - Maintenance | Machine Drive | 2% | 1% | 5% | 34% | \$0.19 | 10 | 0.27 |
| RTU - Maintenance | Cooling | 14% | 0% | 22% | 90% | \$0.06 | 4 | 2.82 |
| Chiller - Chilled Water Reset | Cooling | 14% | 0% | 60% | 75% | \$0.09 | 4 | 2.53 |
| Chiller - Chilled Water Variable-Flow System | Cooling | 4% | 0% | 30% | 34% | \$0.20 | 10 | 0.80 |
| Chiller - Turbocor Compressor | Cooling | 30% | 0% | 0% | 67% | \$0.90 | 20 | 2.40 |
| Chiller - VSD | Cooling | 27% | 0% | 25% | 67% | \$1.17 | 20 | 1.63 |
| Chiller - High Efficiency Cooling Tower Fans | Cooling | 0% | 0% | 25% | 50% | \$0.04 | 10 | 0.04 |
| Chiller - Condenser Water Temperature Reset | Cooling | 10% | 0% | 5% | 75% | \$0.20 | 14 | 2.60 |
| Cooling - Economizer Installation | Cooling | 6% | 0% | 29% | 34% | \$0.15 | 15 | 1.92 |
| Heat Pump - Maintenance | Combined Heating/Cooling | 7% | 7% | 2% | 95% | \$0.03 | 4 | 7.76 |
| Insulation - Ducting | Space Heating | 5% | 5% | 12% | 50% | \$0.41 | 20 | 0.95 |
| Insulation - Ducting | Cooling | 3% | 0% | 12% | 50% | \$0.41 | 20 | 0.95 |
| Energy Management System | Cooling | 5% | 0% | 11% | 90% | \$0.35 | 14 | 0.88 |
| Energy Management System | Space Heating | 2% | 1% | 11% | 90% | \$0.35 | 14 | 0.88 |
| Energy Management System | Interior Lighting | 2% | 1% | 11% | 90% | \$0.35 | 14 | 0.88 |
| Fans - Energy Efficient Motors | Ventilation | 5% | 5% | 2% | 90% | \$0.14 | 10 | 2.81 |
| Fans - Variable Speed Control | Ventilation | 15% | 5% | 3% | 90% | \$0.34 | 10 | 2.97 |
| Commissioning - HVAC | Cooling | 5% | 0% | 60% | 75% | \$0.70 | 25 | 0.92 |
| Commissioning - HVAC | Space Heating | 5% | 4% | 60% | 75% | \$0.70 | 25 | 0.92 |
| Commissioning - HVAC | Ventilation | 5% | 4% | 60% | 75% | \$0.70 | 25 | 0.92 |
| Pumps - Variable Speed Control | Machine Drive | 5% | 4% | 0% | 34% | \$0.44 | 10 | 0.31 |
| Thermostat - Clock/Programmable | Cooling | 5% | 0% | 59% | 70% | \$0.13 | 11 | 2.02 |
| Thermostat - Clock/Programmable | Space Heating | 5% | 1% | 59% | 70% | \$0.13 | 11 | 2.02 |
| Interior Lighting - Central Lighting Controls | Interior Lighting | 10% | 5% | 84% | 90% | \$0.65 | 8 | 0.15 |
| Exterior Lighting - Daylighting Controls | Exterior Lighting | 30% | 0% | 10% | 40% | \$0.08 | 8 | 0.42 |
| Interior Fluorescent - High Bay Fixtures | Interior Lighting | 50% | 25% | 10% | 38% | \$0.20 | 11 | 1.76 |
| LED Exit Lighting | Interior Lighting | 2% | 2% | 85% | 86% | \$0.00 | 10 | 3.72 |
| Commissioning - Lighting | Interior Lighting | 5% | 4% | 60% | 75% | \$0.10 | 25 | 1.41 |
| Commissioning - Lighting | Exterior Lighting | 5% | 4% | 60% | 75% | \$0.10 | 25 | 1.41 |
| Interior Lighting - Occupancy Sensors | Interior Lighting | 10% | 5% | 15% | 45% | \$0.20 | 8 | 0.50 |
| Exterior Lighting - Photovoltaic Installation | Exterior Lighting | 75% | 75% | 5% | 13% | \$0.92 | 5 | 0.06 |
| Interior Screw-in - Task Lighting | Interior Lighting | 7% | 4% | 10% | 75% | \$0.24 | 5 | 0.03 |
| Interior Lighting - Time Clocks and Timers | Interior Lighting | 5% | 3% | 2% | 56% | \$0.20 | 8 | 0.25 |
| Exterior Lighting - Cold Cathode Lighting | Exterior Lighting | 1% | 1% | 5% | 25% | \$0.00 | 5 | 0.41 |
| Advanced New Construction Designs | Cooling | 40% | 0% | 5% | 75% | \$2.00 | 35 | 2.67 |
| Advanced New Construction Designs | Space Heating | 40% | 30% | 5% | 75% | \$2.00 | 35 | 2.67 |
| Advanced New Construction Designs | Interior Lighting | 25% | 19% | 5% | 75% | \$2.00 | 35 | 2.67 |
| Custom Measures | Cooling | 8% | 0% | 10% | 45% | \$1.60 | 15 | 1.28 |
| Custom Measures | Space Heating | 8% | 6% | 10% | 45% | \$1.60 | 15 | 1.28 |
| Custom Measures | Interior Lighting | 8% | 6% | 10% | 45% | \$1.60 | 15 | 1.28 |
| Custom Measures | Machine Drive | 8% | 6% | 10% | 45% | \$1.60 | 15 | 1.28 |
| Furnace - Convert to Gas | Space Heating | 100% | 100% | 0% | 0% | \$4.00 | 15 | 2.51 |

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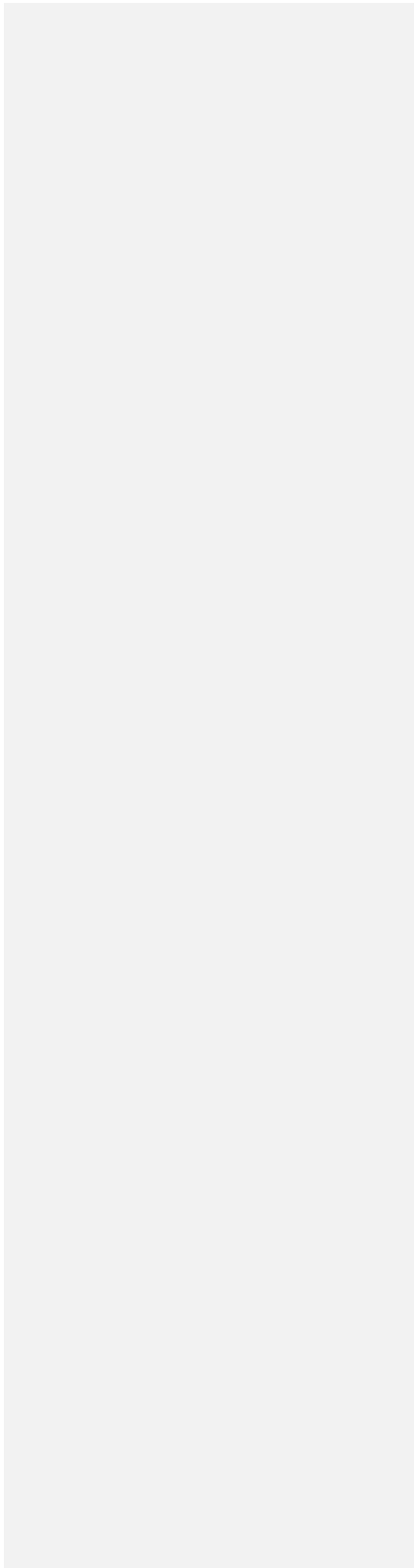
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